



Leo Batalov

Partner

GLOBAL CO-HEAD EMERGING GROWTH COMPANIES & VENTURE CAPITAL

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Leo Batalov advises on corporate finance transactions, mergers and acquisitions, venture capital transactions, private equity transactions and general corporate matters, focusing on the technology and emerging growth sectors.

Leo is a guest lecturer at the Moscow State University School of Law and at the Skolkovo Moscow School of Management (MBA program and Startup Academy). Leo is a frequent speaker at venture capital and emerging companies conferences.

LANGUAGES SPOKEN

- English
- Russian

EXPERIENCE

- Advised Headhunter.ru, a major Russian online recruitment platform, in connection with acquisition of Jobs.ru, a Russian job search site.
- Advised investors in Telegram ICO.
- Advised shareholders of Pay-Me, a leading Russian mobile and online acquiring and other payment solutions provider, in connection with the sale of the company to Alfa Bank, the largest Russian private bank.
- Advise Yandex-Taxi in connection with acquisition of FoodFox, an online and mobile food delivery service.
- Advise Aristocrat Leisure in connection with a \$500 acquisition of Plarium Global, a social gaming developer.
- Advised Netology, an online education platform, in connection with the fundraising from Sever-Group.
- Advised shareholders of DocDoc in connection with the sale of the company to Sberbank.
- Advised shareholders of ZakaZaka in connection with the sale of the company to Mail.ru.
- Advised shareholders of Flocktory in connection with the sale of the company to Qiwi.

RELATED SERVICES

- Emerging Growth and Venture Capital
- Mergers and Acquisitions
- Private Equity

RELATED SECTORS

- Technology

LANGUAGES SPOKEN

English Russian

- Advised Gett in connection with several acquisitions of taxi-hailing companies.

CREDENTIALS

Professional Qualifications

- Attorney-at-law registered with the Washington State Bar Association

Recognitions

- Recognised by *Legal 500: Europe, Middle East & Africa 2013 - 2015* in the areas of TMT and Corporate and M&A for Russia: "Leo Batalov is there when you need him and has deep knowledge of the industry" and "Leo Batalov and his team are 'integral to the Russian start-up ecosystem'"
- Recognised by publication *RusBase: Russian Startups Going Global 2013* as a fundraising and investment attorney for funds and companies

Education

- University of Washington School of Law, J.D., *Order of the Coif*, 1999
- Whitman College, B.A., Economics, *summa cum laude and Phi Beta Kappa*, 1996
- Ural State Technical University, B.S., Economics, 1992

Memberships

- Member of the Board of Trustees, Russian Jewish Congress
- Member, American Bar Association
- Member, Washington State Bar Association
- Member of Russian Venture Company (RVC) investment committee
- Articles Editor, Washington Law Review, 1997-1999

Lecturer

Leo is a guest lecturer at the Moscow State University School of Law and at the Skolkovo Moscow School of Management (MBA program and Startup Academy). Leo is a frequent speaker at venture capital and emerging companies conferences.

INSIGHTS

Publications

- PLC Guide: Venture capital investment in the Russian Federation: market and regulatory overview; for years 2015, 2016 and 2017

Events

Previous

Axis Innovation Road Show

26 JUN 2018

Axis Innovation Road Show

Moscow

Leo is a frequent speaker at venture capital and emerging companies conferences.

NEWS

DLA Piper Named International Law Firm of the Year at Russia Venture Capital Awards 2019

24 APR 2019

For the fourth year running, DLA Piper has been named International Law Firm of the Year at the Russia Venture Capital Awards 2019. The awards are organised by Preqveca, an information and analytical agency devoted to the private equity industry and venture financing in Russia, Kazakhstan, Ukraine and other CIS countries.

DLA Piper Advises Russia's Sberbank Investments on Acquisition of 10% Stake in Uralkali

21 DEC 2018

DLA Piper has advised Sberbank Investments, an investment unit of Russia's largest bank Sberbank, on the acquisition of a 10.18% stake in fertilizer group Uralkali, the world's largest potash producer by output. The seller was Cyprus-based company Rinsoco Trading.

DLA Piper advises RealtimeBoard on its US\$25 million fundraising from Accel

19 NOV 2018

DLA Piper has advised RealtimeBoard, a whiteboarding platform that allows teams to collaborate remotely, on its US\$25 million series A financing round led by the venture capital firm Accel.

DLA Piper advises Ovoca Bio on its acquisition of Russia's drug development company Ivix

2 NOV 2018

DLA Piper has advised Dublin-based life sciences investor, Ovoca Bio, on its acquisition of Russian drug development company Ivix.

DLA Piper advises Russia's e-health startup Doc+ on US\$9 million funding

28 AUG 2018

DLA Piper has advised Doc+, one of the largest Russian digital health startups, on a US\$9 million financing from Vostok New Ventures, a Swedish venture capital firm specializing in growth capital and buyout investments, and their existing investors, private equity fund Baring Vostok and internet company Yandex.

DLA Piper advises Baring Vostok on the acquisition of a minority stake in Belarusian software developer Itransition

23 AUG 2018

DLA Piper has advised Baring Vostok, a private equity fund investing in Russia and the Commonwealth of Independent States, on its acquisition of a minority stake in Itransition, a leading Belarusian software solutions developer and full-spectrum IT services provider.

DLA Piper Advises Sberbank Investments on Partnership with Acron Group for Talitsky Potash Project in Russia

21 AUG 2018

DLA Piper has advised Russia's largest bank, Sberbank, on the sale of a 19.99 percent stake in Verkhnekamsk Potash Company (VPC), the operator of the Talitsky Potash Project, to Acron Group, with a simultaneous sale of the same stake back to Sberbank Investments, as VPC equity financing investor.
