



Capital Markets

Our global capital markets team represents issuers and underwriters in public equity and debt capital transactions, including initial public offerings (IPOs) and follow-on offerings; rights offerings; listings in international markets; and offerings of investment grade and high-yield bonds, including Rule 144A and Regulation S transactions.

We offer integrated securities advice on complex, cross-border transactions to issuers, underwriters, selling shareholders, sponsors, arrangers, lead managers, originators, dealers, trustees and depositories on a broad range of securities offerings.

Companies, underwriters, and placement agents rely on us to deliver global advice and unmatched local, on-the-ground resources to support public and private equity and debt capital raising transactions.

We have built a strong global platform based on deep industry knowledge in key growth sectors and access to global funding sources through relationships with the business and funding communities, including investment banks, private equity and venture capital providers and hedge funds.

CAPABILITES

Equity Capital Markets

- IPOs across key global exchanges (LSE Main Market and AIM, NYSE, NASDAQ, Hong-Kong SE, ASX and various EMEA exchanges)
- Follow-on share offerings and rights offerings
- IPOs of investment entities including special purpose acquisition companies (SPACs)
- Block trades (ABBs)
- Cross-border securities offerings
- Ongoing reporting and compliance advice
- US securities regulation
- Other public equity transactions, pre-IPO financings and convertible bond offerings
- Ordinary or preferred shares

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- Depositary receipts - GDRs or ADRs

Debt Capital Markets and Structured Finance

- High yield debt offerings
- Structured and project bonds
- Derivatives
- Portfolio asset sales
- Securitisations
- Collateralised loan obligations

US securities regulation

- SEC-registered offerings
- Rule 144A / Regulation S offerings
- On-going compliance with US rules
- US securities advisory across the UK, EMEA and Asia

Ongoing reporting and compliance advice

- Corporate governance
- Transparency Directive and DTRs
- Financial regulatory compliance

EXPERIENCE

Equity

- Represented NYSE-listed biopharmaceutical company Kadmon, in its \$75 million underwritten public offering
- Represented Connecture, Inc. (Nasdaq: CNXR), a fast growing provider of Web-based information systems used to create health insurance marketplaces, in its \$75 million initial public offering
- Represented Neothetics (Nasdaq: NEOT), a clinical-stage specialty pharmaceutical company developing therapeutics for the aesthetic market, in its \$65 million initial public offering
- Advised Allied Minds on its IPO and admission to trading on the Main Market of the London Stock Exchange
- Advised Indochina Capital Vietnam Holdings on its \$500 million IPO and Rule 144A on the London Stock Exchange
- Represented China Railway Group in raising US\$5.5 billion through a dual listing in Shanghai and Hong Kong

Debt

- Represented United States Steel Corporation in its issuance of \$980 million aggregate principal amount of 8.375 percent Senior Secured Notes due in 202
- Represented Lima Metro 2 Finance Limited and the project sponsors in the issuance of \$1.15 billion of Senior Secured Notes to US and international investors pursuant to Rule 144 and Regulation S
- Represented J.P. Morgan Securities LLC, U.S. Bancorp Investments, Inc., Wells Fargo Securities, LLC and 14 other underwriters in connection with a US\$800 million dual-tranche investment grade debt offering by Marriott International, Inc.
- Represented Citigroup Global Markets as underwriter in the \$500 million shelf takedown of floating rate senior notes of Telefónica S.A.
- AKBank (one of the three largest Turkish banks) on a TL 1 billion (US\$570 million) international bond issue under Rule 144A. This was first Turkish Lira denominated bond issue out of Turkey

- Represented HSBC Bank plc, Credit Suisse Securities (Europe) Limited, Merrill Lynch International, Banco Santander, S.A., Bankia, S.A. and Société Générale Corporate and Investment Banking, acting as initial purchasers, in connection with the issue by Abengoa Finance, S.A.U. – a wholly owned subsidiary Abengoa, S.A.– of €250,000,000 8.875 per cent. senior notes due 2018 (bonos) unconditionally and irrevocably guaranteed by Abengoa, S.A. and some of its subsidiaries to be listed on the Official List of the Luxembourg Stock Exchange and admitted to trading on the Euro MTF market

INSIGHTS

Publications

2019 Proxy Season Hot Topics: Part 3 – SEC hedging rules, auditor report, Form 10-K changes

15 FEB 2019

2019 PROXY SEASON HOT TOPICS

New SEC hedging rules, changes to the auditor's report, changes to Form 10-K cover pages and exhibit hyperlinks.

How technical touchpoints can ensnare foreign cryptocurrency companies

29 OCT 2018

Useful guideposts for overseas companies assessing whether they are exposed to US securities laws.

A guide to IPO listing in Australia

4 OCT 2018

A guide to Initial Public Offering listing and how we can help in this area. Available in English and Chinese.

Crypto industry sweep: ICOs and token offerings under increasing scrutiny by US regulators

18 APR 2018

Recent enforcement developments targeting the cryptocurrency community, and the opportunities and challenges that lie ahead.

NEWS

DLA Piper advises Jaja Finance on its £530m acquisition of Bank of Ireland's UK credit card business

12 July 2019

DLA Piper has advised digital finance company Jaja Finance Limited (Jaja) on the acquisition of Bank of Ireland's (The Bank) UK credit card portfolio.

DLA Piper advises Tubi on IPO and ASX listing

21 June 2019

Global law firm DLA Piper has advised Tubi Limited (ASX: 2BE) on its AUD48.5 million initial public offering (IPO) and listing on the Australian Securities Exchange (ASX).

DLA Piper bolsters Corporate practice with team of five new partners

14 June 2019

Global law firm DLA Piper has significantly bolstered the strength of its Corporate practice in Australia with a team of five market leading M&A partners from Norton Rose Fulbright. Partners Shane Bilardi, James Stewart, Jyoti Singh, Chris Mitchell and Andrew Fiskien will join DLA Piper in the coming months.

DLA Piper advises Ping An OneConnect on Virtual Banking License

16 MAY 2019

DLA Piper has advised Ping An OneConnect VB (OneConnect) on its successful application for a virtual banking license granted by the Hong Kong Monetary Authority (HKMA).

DLA Piper advises Life360 on AUD820 million IPO

14 MAY 2019

Global law firm DLA Piper has advised US tech company Life360 on its AUD820 million IPO and ASX listing – the largest IPO on the ASX this year and one of the largest tech debuts on the ASX ever in Australia.

DLA Piper announces launch of Artificial Intelligence practice

14 MAY 2019

DLA Piper announced today the launch of its Artificial Intelligence practice, which will focus on assisting companies as they navigate the legal landscape of emerging and disruptive technologies, while helping them understand the legal and compliance risks arising from the creation and deployment of AI systems.

DLA Piper appoints new Head of Corporate for the Middle East, strengthening M&A capability

13 MAY 2019

DLA Piper has appointed Will Seivewright as a partner and Head of Corporate for the Middle East. Will joins the firm's Dubai office from Baker McKenzie. His practice focuses on M&A (both public and private), joint ventures, corporate restructurings, private equity and venture capital transactions in the UAE, broader Middle East and internationally.

DLA Piper grows Corporate/M&A practice in London with leading partner hire

30 APR 2019

DLA Piper today announces the appointment of Tracey Renshaw as a partner in its Corporate practice, based in London.

DLA Piper advised on financing for US\$1.34 billion consortium acquisition in Beijing, China

4 APR 2019

DLA Piper advised an institutional investor consortium on the financing of its US\$1.34 billion acquisition of Dinghao Electronics Plaza, a landmark mixed-use office and retail complex located in Zhongguancun, Beijing.

DLA Piper announces partnership promotions for 2019

1 APR 2019

DLA Piper is proud to announce that 77 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2019 in the United States and May 1, 2019 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 43 different offices throughout 20 countries.

Advising General Electric in Indonesia

25 MAR 2019

DLA Piper advised General Electric (GE) on two major deals for their transportation and distributed power businesses in Indonesia.

DLA Piper advises Pengana Capital Group on IPO for innovative Pengana Private Equity Trust

19 MAR 2019

Global law firm DLA Piper is advising fund manager Pengana Capital Group Limited (ASX: PCG) on its initial public offering (IPO) on the ASX of the Pengana Private Equity Trust (ASX: PE1), Australia's first global private equity listed investment trust (LIT).

Advising Zetta Jet on foreign insolvency judgment in Singapore

19 MAR 2019

DLA Piper acted as international counsel to Zetta Jet Pte. Ltd. (a Singapore-incorporated company) ("Zetta Jet") and others, as applicants, in a seminal judgment on the recognition of foreign insolvency proceedings under the UNCITRAL Model Law on Cross-Border Insolvency (as adopted in Singapore in 2017) (the "Singapore Model Law").

DLA Piper advises China Ping An Insurance Overseas (Holdings) Co. Ltd. on investment in GDS Holdings Limited

18 MAR 2019

DLA Piper represented China Ping An Insurance Overseas (Holdings) Co. Ltd. (Ping An Overseas) in entering into a definitive

agreement to make an equity investment in the NASDAQ listed GDS Holdings Limited (GDS), a leading developer and operator of high-performance data centers in China. Ping An Overseas paid a subscription price of US\$150 million for convertible preferred shares in GDS.

DLA Piper advises Merlin Entertainments on the A\$174 million sale of Australian ski resorts

13 MAR 2019

DLA Piper has advised Merlin Entertainments, a global leader in location based entertainment, on the A\$174 million sale of its Australian ski resorts, Hotham and Falls Creek, to US ski resort operator Vail Resorts, Inc.

DLA Piper advises Ping An on investment exit from Bigo

11 MAR 2019

DLA Piper represented Ping An on its successful exit from its investment in Bigo Inc. (Bigo) in a buyout by NASDAQ listed YY Inc. (YY).

DLA Piper advises Laureate on US\$28 million asset sale

6 MAR 2019

DLA Piper has advised Baltimore-based and Nasdaq listed Laureate Education (NASDAQ:LAUR), the world's largest global network of higher education institutions, on the sale of Laureate's interest in Stamford International University (Stamford) to China YuHua Education Investment Limited (YuHua) (6169:HK).

DLA Piper announces launch of Blockchain and Digital Assets practice

26 FEB 2019

DLA Piper announced today the launch of its Blockchain and Digital Assets practice, which will offer strategic advice on a global basis to address the needs of companies implementing blockchain technology solutions and creating and deploying digital assets.

DLA Piper advises Seequent Limited on its acquisition of Canadian software company Geosoft

19 FEB 2019

DLA Piper has advised Accel-KKR and its portfolio company, Seequent Limited ("Seequent"), in connection with Seequent's acquisition of Geosoft, a Canadian-based software company.

DLA Piper recognized as a leading private equity, venture capital and M&A firm in *PitchBook's* league tables

19 FEB 2019

For the second consecutive year, DLA Piper was the only firm to rank as one of the top five most active law firms for private equity, venture capital and M&A deal volume in *PitchBook's* 2018 global league tables report.

DLA Piper Advises Global Firm RPS on Acquisition of Corview

6 Feb 2019

Global law firm DLA Piper has advised global professional services firm RPS on their AU\$32m acquisition of Australian advisory business Corview, strengthening its expansion across the Asia Pacific region.

DLA Piper advises Samsung Electronics on its investment in Verimi

1 FEB 2019

DLA Piper has advised Samsung Electronics on its investment in Verimi GmbH. Samsung Electronics joins a group of twelve international companies from a variety of industries. These include Allianz, Axel Springer, Bundesdruckerei, Core, Daimler, Deutsche Bahn, Deutsche Bank und Postbank, Deutsche Telekom, Lufthansa and Volkswagen Financial Services.

DLA Piper advises fintech company Splitit on its IPO

31 Jan 2019

DLA Piper advised global payment installment solution company Splitit Payments Ltd on its Australian Stock Exchange initial public offering this week.

DLA Piper advises CIRCOR in US\$85 million sale of Reliability Services business to RelaDyne

28 JAN 2019

DLA Piper represented CIRCOR International, Inc., a provider of flow control solutions and other highly engineered products for the industrial, energy, aerospace and defense markets, in the sale of its Reliability Services business to an affiliate of RelaDyne LLC for approximately US\$85 million.

DLA piper advises Geophysical Sub-Strata on its US\$400m medium-term note program

24 JAN 2019

DLA Piper has advised Geophysical Sub-Strata Ltd. on the establishment of a US\$400 million medium-term note program and US\$151.5 million drawdown of 8.0% guaranteed notes due in 2023. The program dealer was Phillip Securities.

DLA Piper strengthens ASEAN Corporate and Finance offering with key partner hire

21 JAN 2019

DLA Piper has strengthened its Corporate and Finance offering with the appointment of Philip Lee as a partner in its Corporate practice, based in Singapore.

DLA Piper advises consortium on successful acquisition of PEXA

21 January 2019

DLA Piper has advised a Consortium comprising Link Group, Commonwealth Bank of Australia and Morgan Stanley Infrastructure on its successful acquisition for PEXA. The electronic property settlements exchange was formed in 2010 out of a Council of Australian Governments initiative focused on the digital transformation of property conveyancing.

DLA Piper tops *Mergermarket*, *Thomson Reuters* league tables

9 JAN 2019

For the ninth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume, according to *Mergermarket's* league tables.

DLA Piper sees flurry of fintech activity in 2018

13 December 2018

The Australian fintech industry is set for strong growth in 2019 and 2020 according to DLA Piper as Data Republic – advised by DLA Piper - joins a trend of local fintech's undertaking successful venture capital backed funding rounds in 2018.

DLA Piper advises Downer Group on the restructuring of its joint venture with Mitsubishi Hitachi Power Systems

22 November 2018

Global law firm DLA Piper has advised Downer EDI (ASX: DOW) on the restructuring of its joint venture arrangements with Japanese-owned Mitsubishi Hitachi Power Systems.

DLA Piper advises Webjet on purchase of Middle East headquartered Destinations of the World

7 November

DLA Piper has advised Australian online travel business Webjet Limited on its US\$ 173 million purchase of UAE based Destinations of the World and related fully underwritten entitlement offer. Destinations of the World was sold by Abu Dhabi based private equity fund Gulf Capital.

DLA Piper completes global compliance survey of initial coin offerings and securities token offerings

6 NOV 2018

DLA Piper has completed a global compliance survey of initial coin offerings (ICOs) and securities token offerings (STOs), identifying how governments and agencies in more than 70 jurisdictions define, regulate and tax tokens and associated transactions.

DLA Piper advises James Hardie Industries in its €400 million debut euro bond offering

4 OCT 2018

DLA Piper represented James Hardie Industries, a global manufacturer and marketer of fiber cement products, in its €400 million debut euro bond offering.

DLA Piper grows Real Estate and Corporate team in Rome

24 SEP 2018

DLA Piper has added to its Real Estate and Corporate practice groups with three hires in Rome. Filippo Cecchetti, partner, joins together with Eleonora Laurito, legal director and Giulia Minetti Floccari, lawyer. All three hires come from Chiomenti Studio Legale where Filippo has worked as a partner since 2015.

DLA Piper advises Palisade on acquisition of equity stake in HCL fiber optic cable business

14 September

DLA Piper has advised Palisade Investment Partners Limited (Palisade), on behalf of funds that it manages, on the acquisition of a significant equity stake with board representation in HCL Limited Partnership, HCL LP General Partner Limited and International Connectivity Services Limited.

DLA Piper appoints two directors in South Africa

12 SEP 2018

DLA Piper has strengthened its office in Johannesburg, South Africa with the appointment of two directors. Hendré Human joins the Corporate team from Webber Wentzel in Johannesburg, where he was a partner. Monique Jefferson joins the Employment team from Bowmans in Johannesburg, where she was a senior associate.

DLA Piper's Africa practice triumphs at Africa Legal Awards

11 SEP 2018

DLA Piper Africa is proud to announce that its Zimbabwean member firm, Manokore Attorneys, took home the 'African Law Firm of the Year - Small Practice' award at The African Legal Awards, which took place on Friday 7 September 2018 at The Wanderers Club, in Johannesburg, South Africa.

DLA Piper Supports Flick on its Strategic Capital Raising from Z Energy

06 SEP 2018

DLA Piper has advised Flick Energy Limited on its \$46 million strategic capital raising from Z Energy Limited.

DLA Piper advises Kleos Space on the first ever Australian Stock Exchange IPO by a Luxembourg based company

31 AUG 2018

DLA Piper has advised the Luxembourg based company "Kleos Space" on its initial offer to investors on the Australian Stock Exchange that floated last week. The offer comes in the lead-up to the planned launch of the company's first satellite, built by Danish cubesat manufacturer GomSpace, in mid-2019, to detect radio transmissions and pinpoint their origin and timing. Kleos

Space offers satellite technology which responds to Governments needs for new technologies to support to enhance border and maritime security.

DLA Piper advises Baring Vostok on the acquisition of a minority stake in Belarusian software developer Itransition

23 AUG 2018

DLA Piper has advised Baring Vostok, a private equity fund investing in Russia and the Commonwealth of Independent States, on its acquisition of a minority stake in Itransition, a leading Belarusian software solutions developer and full-spectrum IT services provider.

DLA Piper advises Nickel Mines Limited on AU\$200 million initial public offering

20 AUG 2018

Global law firm DLA Piper advised Nickel Mines Limited (**NIC**) on its AU\$200 million initial public offering (**IPO**). NIC shares began trading on the Australian Securities Exchange (**ASX**) today and its market capitalisation at the offer price is AU\$486 million.

DLA Piper advises on one of the largest venture capital Series C fintech rounds in Southeast Asia

17 AUG 2018

DLA Piper has advised Experian, the Dublin-based global information services company, as lead investor, and responsAbility Investments AG (rAp) and Deutsche Investitions - und Entwicklungsgesellschaft (DEG), as other investors, on the US\$28 million Series C investment in Singapore-based C88 Financial Technologies Group (C88). This is one of the largest venture capital Series C fintech rounds in Southeast Asia.

DLA Piper advises Helios Technologies on acquisition of Custom Fluidpower

13 AUG 2018

DLA Piper has advised Helios Technologies (Nasdaq: SNHY) on the 100% acquisition of Australian business Custom Fluidpower for AU\$35 million (approximately US\$26 million) on 1 August, 2018. The acquisition was funded using cash and shares of SNHY common stock.

DLA Piper advises Avison Young in investment by Caisse de dépôt et placement du Québec

16 JUL 2018

DLA Piper represented Avison Young in connection with a CA\$250 million preferred equity investment in the firm by Caisse de dépôt et placement du Québec.

DLA Piper advised Morrison & Co on AU\$6 billion funds management transfer

6 JUL 2018

DLA Piper has advised Morrison & Co (MCO) on the formal transition of its appointment as manager of Utilities Trust of Australia (UTA), effective 1 July 2018.

DLA Piper bolsters Corporate practice with partner hire in Beijing

4 JUL 2018

DLA Piper has strengthened its Corporate practice with the appointment of US capital markets partner Yang Ge in Beijing.

DLA Piper Africa welcomes Zimbabwe member firm

19 JUN 2018

DLA Piper Africa has announced that leading Zimbabwean law firm, Manokore Attorneys, is joining as the member firm in Zimbabwe.

DLA Piper boosts London Corporate practice with major partner hire

6 Jun 2018

DLA Piper today announces that Martin Nelson-Jones will be joining the firm as a partner in its Corporate practice, based in London.

Martin will be joining the firm from Freshfields Bruckhaus Deringer, where he was a partner since 2001 and served as co-head of their global infrastructure and transport sector group. He specialises in M&A and has worked across a range of sectors, including energy and infrastructure. Martin advises both corporates and financial investors.

DLA Piper advises la Société d'Aménagement Zenata (SAZ) on landmark healthcare centre project

29 MAY 2018

DLA Piper has advised La Société d'Aménagement Zenata (SAZ), the entity in charge of the overall development of the Zenata Eco-City in Morocco, on the signature of a cooperation agreement with the Saudi German Hospital Group to develop a healthcare centre.

DLA Piper to launch new office in Dublin with leading partner hire

15 MAY 2018

DLA Piper today announces that it will be opening an office in Dublin, Ireland, alongside the hire of partner David Carthy. The new office will focus on the Financial Services, Technology and Life Sciences sectors initially.

DLA Piper appoints Corporate partner Stefan Luke in Brisbane

8 MAY 2018

Global law firm DLA Piper has appointed leading transactional lawyer, Stefan Luke, as a partner of the firm effective today, 8 May 2018.

DLA Piper advises Allianz Real Estate on stake in up to AU\$500M property fund

7 MAY 2018

DLA Piper is advising Allianz Real Estate on the investment into a portfolio of student accommodation facilities in Australia through the new Scape Australia Joint Venture 2 Fund. The fund will invest up to AU\$500 million, focusing on student accommodation facilities in Sydney and Melbourne, it may also invest in the Brisbane, Perth, Canberra and Adelaide markets.

DLA Piper advises Beijing Enterprise Water Group on acquisition of TRILITY

5 MAY 2018

DLA Piper advised BEWG International, a wholly-owned subsidiary of Beijing Enterprises Water Group, on its 100% acquisition of water utility service provider TRILITY by way of a competitive bid process.

DLA Piper advised on Boscastle sale to Pacific Equity Partners

2 MAY 2018

DLA Piper advised Boscastle Pastries and Foods on its sale to Patties, owned by Pacific Equity Partners.

DLA Piper advises Waterlogic on Billi Group acquisition

30 APR 2018

DLA Piper has advised Waterlogic on its 100% acquisition of Melbourne-headquartered Billi, a leading designer, manufacturer and distributor of boiling, chilled and sparkling filtered drinking water under-the-sink units operating in Australia, the UK and international markets.

DLA Piper advised AFL on landmark AU\$225M Etihad Stadium redevelopment deal

23 APR 2018

DLA Piper advised the AFL (Australian Football League) on its historic AU\$225 million deal with the State of Victoria to redevelop Etihad Stadium and the surrounding Docklands precinct, with an extended 40-year commitment to host the AFL Grand Finals.

DLA Piper appoints new Corporate partner in Hong Kong

10 APR 2018

DLA Piper has appointed Henry Cheng as a partner to its Corporate practice based in Hong Kong.

DLA Piper advises Pacific Energy on acquisition of Contract Power

10 APR 2018

DLA Piper has advised power generation specialist Pacific Energy Limited on its AU\$90 million acquisition of Contract Power Group.

DLA Piper advising Atlas on combination with Mineral Resources

10 APR 2018

DLA Piper is advising Atlas Iron Limited (ASX: AGO) on its agreement with Mineral Resources Limited (ASX: MIN) to combine by way of scheme of arrangement in a deal that values the iron ore miner at AU\$297.6 million.

DLA Piper advising Alliance Minerals on AU\$446M merger with Tawana Resources

10 APR 2018

DLA Piper is advising SGX-listed Alliance Mineral Assets Limited (Alliance) on its announced merger with ASX-listed Tawana Resources NL (Tawana), positioning the company as a sizeable producer of high-demand lithium concentrate.

DLA Piper advises Catapult on AU\$25M institutional placement

4 APRIL 2018

DLA Piper has advised elite sports technology company Catapult Group International Limited (ASX:CAT) on its successful AU\$25 million institutional placement to fund its growth strategy.

DLA Piper announces partnership promotions for 2018

3 APR 2018

DLA Piper is proud to announce that 62 lawyers have been promoted to its partnership. The promotions are effective as of 1 April 2018 in the United States and 1 May 2018 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 42 different offices throughout 20 countries.

DLA Piper advises China Merchants Securities on HK\$462 million IPO of CSMall Group

19 MAR 2018

DLA Piper has advised China Merchants Securities (HK) Co., Limited, as sole sponsor, sole global coordinator and sole bookrunner on CSMall Group Limited's (CSMall) IPO and listing on the Main Board of the Hong Kong Stock Exchange.

DLA Piper advises Deutsche Bank on Paladin Restructuring

28 FEB 2018

DLA Piper has advised Deutsche Bank on its special situations investment in Australian listed Paladin Energy Limited (PEL), which holds substantial uranium and mining assets in Namibia, Malawi, Canada and certain Australian states.

DLA Piper advises Fosun to become majority shareholder of Lanvin

23 FEB 2018

DLA Piper has advised Shanghai-based conglomerate Fosun International Limited and its subsidiaries, on the acquisition of a majority stake in French luxury couture house Jeanne Lanvin SAS. Founded in 1889, Lanvin is France's oldest fashion house in continuous operation.

DLA Piper recognized as a global and national leader in M&A, private equity and venture capital by *PitchBook*

16 FEB 2018

DLA Piper is one of the most active law firms for M&A, private equity and venture capital deal volume and was the **only** firm to rank in the top five of each category in *PitchBook's* 2017 global league tables report.

DLA Piper advises China Merchants Group on US\$2.5 billion investment in China's JD.com logistic arm

15 FEB 2018

DLA Piper has advised China Merchants Group (CMG) on its investment in JD Logistics, a subsidiary company of China's largest retailer JD.com.

DLA Piper advises Cabinet Group on Funcom joint venture

9 FEB 2018

DLA Piper represented Cabinet Group LLC on tax and Norwegian law matters in its joint venture with Funcom N.V., a Norwegian developer, to establish Heroic Signatures.

DLA Piper advises Immunomedics on royalty funding and stock purchase agreements with Royalty Pharma which raised an aggregate of US\$250 million

9 JAN 2018

DLA Piper represented Immunomedics, Inc., in the sale of tiered, sales-based royalty rights on global net sales of sacituzumab govitecan (IMMU-132) to Royalty Pharma for US\$175 million. Royalty Pharma has also purchased US\$75 million in common stock of Immunomedics, at US\$17.15 per share.

DLA Piper tops Mergermarket's global league table for eighth consecutive year

9 JAN 2018

For the eighth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume in 2017, according to *Mergermarket's* league tables.

DLA Piper advises Laureate Education on the US\$162 million sale of its institution in Malaysia to Affinity Equity Partners

8 JAN 2018

DLA Piper has advised Laureate Education (NASDAQ:LAUR), the world's largest global network of higher education institutions, on the sale of its global network institution in Malaysia -INTI University and Colleges (INTI)- to Affinity Equity Partners ("Affinity"), one of the largest independent private equity firms in the Asia Pacific region, for a total transaction value of US\$180 million. The net transaction value to Laureate under the Agreement will be US\$162 million.

DLA Piper advises Seeing Machines Limited on £35 million capital raising

8 DEC 2017

DLA Piper has advised technology company Seeing Machines Limited (AIM: SEE) on its £35 million (approximately AU\$62 million) capital raising through a conditional placing and subscription of ordinary shares.

DLA Piper (New Zealand) expands rankings in *Legal 500 Asia Pacific 2018*

8 December 2017

DLA Piper (New Zealand) is pleased to announce that we have been ranked top tier in *Investment Funds* and *Insurance*. 14 of our lawyers are ranked as *Leading Individuals* in their practice area with 4 in the new category of *Next Generation Lawyers*.

DLA Piper advising FirstRand on £1.1 billion takeover of Aldermore Group PLC

7 NOV 2017

DLA Piper is acting for FirstRand, South Africa's largest financial services institution, who have put forward a £1.1 billion recommended offer for approval by the shareholders of Aldermore Group PLC, ("Aldermore") a British specialist lender and savings bank

DLA Piper advises LDC on disposal of Nexinto

26 OCT 2017

DLA Piper has advised LDC on the disposal of Nexinto Limited, a German-based provider of e-commerce hosting sourcing solutions. Nexinto was acquired by The PlusServer Group, a market leading managed cloud services provider in Germany, Austria and Switzerland, owned by BC Partners.

In New Zealand

DEBT CAPITAL MARKETS

DLA Piper New Zealand acts for issuers, trustees and others, providing advice on a wide range of debt capital market transactions and securitisations. We deliver advice on the issue of the full range of securities to wholesale or retail markets in New Zealand.

We can also call upon the assistance of any one of our global offices in more than 30 countries worldwide for our domestic and international clients. Across the firm's other practice areas in New Zealand and internationally we have full knowledge of market regulation in all principal financial centres.

DLA Piper New Zealand responds to clients with innovative solutions, tempered by risk mitigation. We also work closely with our equity capital markets experts to assist.

EQUITY CAPITAL MARKETS

DLA Piper New Zealand has vast depth and experience in capital raisings and listings, including high profile Initial Public Offerings (IPOs).

The firm offers a full service from project managing capital raising and listing, to assisting with crucial technical issues such as tax, corporate compliance & governance.

DLA Piper New Zealand's specialist team has helped many New Zealand companies in listing on both the New Zealand and Australian stock exchanges (NZX and ASX). We have dual listing capability and technical skill in both jurisdictions.

We have sound working relationships with the NZX, ASX and the Financial Markets Authority (FMA).

A key part of our services includes on-going advice to listed issuers on NZX and ASX listing rule compliance, including the obtaining of waivers and regarding takeovers.

We have immediate access to worldwide resources in capital raising expertise.

We also work closely with our debt capital markets team, and will provide rigorous commercial advice on the most appropriate form of capital raising for business.

CAPABILITIES

- Issue of debenture stock, bonds, notes
- Hybrid and convertible instruments
- Securities law
- Tax advice on the issue of securities
- Appraising corporate and capital structures
- Undertaking and managing due diligences
- Project management for the drafting of offer documents
- Liaison with the FMA; seeking exemptions; registration
- Preparation of listing applications including governance documents
- Liaison with NZX and ASX; seeking waivers
- Takeovers of listed entities
- Liaison and compliance on offshore listing requirements
- Corporate law, equity capital, governance

EXPERIENCE

Foodstuffs North Island Limited

DLA Piper New Zealand advised on Foodstuffs NZ\$1.05billion RFP for banking services in November 2013. This involved the restructure of existing security structures, conversion to negative pledge group structure and negotiation of changes in security structure.

Next Capital

DLA Piper New Zealand advised on the funding of Next Capital's acquisition of Southern Spas (international group including New

Zealand Limited Partnerships). It was a US\$76 million cross-border deal with the USA and South Africa.

Transfield Services Group Limited

Working with DLA Piper internationally, DLA Piper New Zealand has advised Transfield Services Group on the New Zealand aspects of the cross-border refinancing. The total transactions in excess of NZ\$100 million also involved working with Australia, USA, Chile and Canada.

Clydesdale Bank

Working with DLA Piper internationally, DLA Piper New Zealand has advised the Clydesdale Bank on New Zealand law aspects of security taken on cross-border funding transactions, legal opinion and PPSR advice. This involved working with Scotland and transactions in excess of NZD\$50 million.

Hilton International Manage LLC

DLA Piper New Zealand advised the Hilton International Manage LLC in respect of negotiating replacement of bank guarantees of operator's obligations for certain New Zealand hotels. We also advised on Non-Disturbance Agreement and related matters.

Steadfast Insurance Brokers Pty Ltd

DLA Piper New Zealand advised on the 30.08% share acquisition of Rothbury Group Limited (RGL) by Steadfast Insurance Brokers Pty Ltd (Steadfast), in two separate stages. Stage one consisted of an initial purchase of a 17.90% interest in RGL, paid in cash. Stage two involved purchase of the remaining 12.18% interest in RGL, paid for by issued capital in Steadfast, through an IPO.

NZ Farming Systems (Uruguay) Limited

DLA Piper New Zealand advised on the establishment of the company as a subsidiary of PGG Wrightson Limited, its IPO and listing on NZX.

Nuplex Industries Limited

DLA Piper New Zealand acted for long term client Nuplex Industries Limited (dual listed on ASX and NZX) in its successful pro-rata renounceable rights issue of new ordinary shares to existing shareholders and placement of shares to institutional investors.

TOWER Limited

DLA Piper New Zealand has acted for TOWER for many years including through its evolution from Government Life Corporation, through demutualisation through a scheme of arrangement, its initial capital raising and listing on NZX and ASX, and the subsequent demerger of its Australian business.