



Jeff Diener

Socio

LOCATION HEAD, SAN FRANCISCO REAL ESTATE PRACTICE
CO-CHAIR, HOSPITALITY AND LEISURE SECTOR

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Jeff Diener represents clients in the acquisition, finance, sale, development, management, restructuring and bankruptcy of hospitality, life science, technology and other real estate assets and businesses throughout the world.

His experience also includes joint venture structuring and formation and representing secured and unsecured creditors, buyers and debtors in various distressed company situations and in bankruptcy matters. Jeff has honed his skills spending years abroad working in Asia and Europe. Jeff has broad experience working on hospitality transactions and enjoys collaborating with clients who are disrupting the real estate space.

IDIOMAS

- Inglés
- Russian

EXPERIENCIA

- Represented real estate investor and Treasure Island owner in the US\$825 million acquisition of MGM Resort's Circus Circus hotel and casino property located on the Las Vegas Strip
- The owners of the 1,254-unit Gateway, one of San Francisco's largest apartment complexes, in closing a US\$550 million, 10-year financing
- Cando Partners and Wilshire-Canon Properties in connection with their US\$143.6 million sale of a Beverly Hills office building to Douglas Emmett
- A joint venture in the US\$150 million refinancing of a resort located in Cabo San Lucas, Mexico
- Life sciences company in the US\$580 million acquisition of its South San Francisco campus
- Tech company in a lease assignment to WeWork Companies Inc. for 450,000 square feet of space at an office complex in Mountain View, California

SERVICIOS RELACIONADOS

- Real Estate
- Corporate
- Finance
- Real Estate Finance

SECTORES RELACIONADOS

- Real Estate
- Hostelería y ocio

IDIOMAS

Inglés Russian

- A tech company in its US\$250 million acquisition from Yahoo! of approximately 48.5 acres in Santa Clara, California
- Tishman Speyer on the acquisition of 33 Holborn, a landmark 9-story leasehold office building in London, UK
- Strategic Hotels and Resorts in the £125 million sale of the Marriott Grosvenor Square Hotel in London, UK

CREDENCIALES

Admisión

- California
- District of Columbia

Experiencia previa

- UCLA School of Law faculty; co-taught "Business Deals"
- Temple University Law School (Japan campus), Adjunct professor of law

Reconocimientos

- *Chambers UK 2014*
- *Legal 500 UK*, 2012 – 2015. The publication quotes clients who call him "very knowledgeable and responsive" and "talented and hardworking"

Formación

- B.A., Cornell University
- J.D., University of California at Los Angeles School of Law
- M.B.A., UCLA Anderson School of Management

tribunales

- United States Court of Appeals for the Ninth Circuit
- United States District Court for the Central District of California
- United States District Court for the Eastern District of California
- United States District Court for the Northern District of California
- United States District Court for the Southern District of California

Asociaciones profesionales

- Hot.E Hotel Investment Conference Europe, member of 2012–2015 hospitality conference planning committees
- ULI - European Hotel & Resort Council, former Co-chair

NOVEDADES

Publicaciones

- "Hotel Industry Turns to 9/11 Legal Framework to Navigate Pandemic Insurance," (May 2020)
- "Hotel Loan Originations and Refinancings: 2005 vs. 2011," Global Hospitality Network Perspectives (November 2011)
- "Hotel Bankruptcies: Here Again but with New Rules," Cornell Hospitality Quarterly (August 2009)

- "When Negotiating, Shed Your Armor," *The Young Lawyer* (May 2006)

Eventos

- Jeff has been on the faculty of UCLAW and co-taught "Business Deals", a 6-unit seminar covering negotiations strategies and techniques and several substantive areas of law
- Moderator, PERE Summit, What is ahead for foreign capital flows into the U.S.? New York, November 2016
- Jeff has participated in a number of panels and seminars sponsored by the Americas Lodging Investment Summit, Law Seminars International ("Special Issues with Joint Ventures") and the Beverly Hills Bar Association ("Bankruptcy and Distressed Real Estate Issues in the Hospitality Industry")
- Jeff has lectured at Pepperdine University Graduate School of Public Policy on the topic of law and economics and at Hitotsubashi University, Japan, in its Graduate School of International Corporate Strategy

NOTICIAS

MEDIA MENTION

- Quoted, "What Happens When a Massive Wave of Hotels Default?," *Skift*, September 30, 2020
- Quoted, "The hotel industry is close to the cliff's edge," *San Antonio Express-News*, September 9, 2020
- Quoted, "Debt worries mount for US, UK hotel industries," *Hotel News Now*, June 11, 2020
- Quoted, "Hotel Industry Turns to 9/11 Legal Framework to Navigate Pandemic Insurance," *Skift*, May 29, 2020
- Quoted, "5 Ways Coronavirus Is Roiling The Real Estate Market," *Law 360*, March 6, 2020
- Quoted, "Tax questions answered, Opportunity Zone fund rush begins," *San Francisco Chronicle*, June 14, 2019
- Noted by GlobeSt in connection with Golden Gateway Center SPE securing a \$550-million fixed-rate loan for the Gateway apartment complex which was noted as one among
- Quoted, "Hot London Market Forces Deal Makers to Sweeten Pot," *Law360*, May, 2014
- Quoted, "London Unseats NY As Top Spot For Foreign RE Dollars," *Law 360*, January, 2014