



### Marian Dinu

Partner

## COUNTRY MANAGING PARTNER

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Marian Dinu is one of the most prominent corporate and private equity lawyers in Romania. Marian focuses his practice on representing corporations and private equity firms in connection with mergers and acquisitions, equity and debt offerings, restructuring and insolvency, and competition/antitrust matters. He has extensive expertise in the IT, telecommunications, energy (with a special emphasis on oil and gas) and healthcare sectors.

With a career spanning nearly two decades, Marian was instrumental in major mergers and acquisitions and capital markets transactions on the Romanian market, including the privatizations of Romtelecom and Petrom.

### LANGUAGES SPOKEN

- English
- French
- Romanian

### EXPERIENCE

- Advising Naspers in the takeover by eMAG of AGITO sp. z o.o. (the Polish online retailer of the Naspers group operating [www.agito.pl](http://www.agito.pl)) and of Allegro Group HU kft (the Hungarian company from the Naspers group operating the marketplace [www.vatera.hu](http://www.vatera.hu))
- Advising the Ministry of Public Finances of Romania on updating its EUR 15 billion Euro Medium Term Notes Programme, and in connection with the issuance of the USD 1 billion 4.875 per cent Notes due 2024 and USD 1 billion 6.125 per cent Notes due 2044
- Advising OMV Petrom in the process of selling its interest in the domestic company Congaz, the main gas supplier in Constanta county (Romania), to GDF Suez

### RELATED SERVICES

- Corporate
- Projects, Energy and Infrastructure
- Oil and Gas
- Public Private Partnerships and PFI
- Litigation, Arbitration and Investigations
- Renewables
- Finance
- Capital Markets
- International Trade, Regulatory and Government Affairs

### RELATED SECTORS

- Energy and Natural Resources
- Government Contracting
- Healthcare

### LANGUAGES SPOKEN

English French  
Romanian

- Advising Federal-Mogul in connection with a complex, multi-jurisdictional transaction involving the acquisition of TMD Friction Materials from Honeywell
- Advising MIH Allegro BV (part of international media group Naspers) on the acquisition of Dante International S.A., the operator of the largest Romanian e-commerce platform
- Advising Diaverum, a major supplier of renal healthcare services in a series of acquisitions in Romania
- Advising clients with respect to M&A transactions in the IT, telecommunications and renewable energy sectors

## CREDENTIALS

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### Professional Qualifications

- Avocat registered with the Baroul București

### Prior Experience

From January 2005 until September 2007, Marian was the General Counsel of Petrom, the largest Romanian company.

### Recognitions

Marian's corporate experience is recognized by the legal directories, the business community and his peers. Chambers and Partners 2014 and 2015 editions rank Marian in Tier 1 in the Corporate M&A category, stating that he "knows what an international client needs and what an international transaction requires." (*Chambers and Partners*, 2014).

The *Legal 500* and *Chambers and Partners* 2013 editions stated that Marian "has long-standing experience in the energy sector, and is a top choice for corporate and M&A work in that area".

Marian is described as a "fine lawyer with a good reputation" and "a man we can trust in a deal. He is creative and we are comfortable with him" (*Chambers and Partners*, 2012).

### Education

- Vienna University of Economics, Master of Business Administration (MBA), 2008
- Northwestern University School of Law, Chicago, Illinois, USA, Master of Laws (LL.M.) with Honours, 1998
- University of Bucharest, Faculty of Law, Romania, LL.B., 1996

### Memberships

- Member of the New York State Bar
- Member of the Romanian Union of Lawyers
- Member of the ICT Committee of the American Chamber of Commerce – Romania
- Member of the Energy&Environment Committee of the American Chamber of Commerce - Romania

## INSIGHTS

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### Publications

- Contributing author to the "Anuarul ZF Energie 2015" (Yearly Energy Guide) issued by *Ziarul Financiar*, the most prestigious Romanian business publication
- Contributing author to the "Romanian Energy & Resources Overview 2015" issued by *The Diplomat* publication

- Co-author of the article "Crowdfunding - an alternative for start-ups?", *WallStreet.ro*, 2013
- 'Insolvency as a solution', *Money Express* (leading Romanian business weekly), December 16, 2010