



Emerging Growth and Venture Capital

With lawyers across the US and globally who focus on venture capital and private equity, DLA Piper is strategically positioned to serve and support emerging growth companies and venture capital and other institutional investors wherever they do business.

In today's challenging venture capital environment, clients often need help accessing the right sources of finance and optimizing their potential for raising capital.

At DLA Piper, we have teams of lawyers dedicated to helping founders, entrepreneurs, startups, emerging growth companies, whether in the technology, life science, healthcare, consumer or entertainment industries, and angel and venture capital funds, corporate strategic investors and other institutional investors with their venture capital or other strategic transactions. Our global platform means we are well placed to represent clients investing abroad and portfolio companies going global. In the US, our geographic reach and experience is vast.

In the last three years, we have completed over 2,000 financings totaling more than US\$27 billion. Drawing on this strong track record, we use our extensive network of angel, venture and corporate investors to connect clients to capital. Meanwhile, our Venture Pipeline program provides access to research, tools and insight. We can also adapt our crowdfunding, capital incubator and accelerator relationships to clients' priorities and requirements.

CAPABILITES

We formulate sophisticated, practical and creative legal solutions for our emerging growth clients. We provide insight that allows us to develop entrepreneurs into leaders of successful businesses, including advice concerning business problems they should anticipate and how they can overcome them. We have a broad suite of legal services that can help emerging growth clients grow and adjust to new business challenges. In addition to our leading corporate practice, we also provide such critical services as intellectual property advice, board of director training, corporate governance, government affairs, international tax, securities counseling, and M&A and IPO planning.

DLA Piper is ranked by *Chambers USA* in Emerging Growth and Venture Capital in all major and mid markets. Unlike many competitors in the sector, our Emerging Growth and Venture Capital practice is not limited to a few geographic markets. Rather, we provide deep, broad coverage, with a nationwide presence in more markets than other law firms and *Chambers*-ranked lawyers on the ground in 20 cities.

EXPERIENCE

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AWARDS AND RANKINGS

- DLA Piper has twice been named "Law Firm of the Year in Corporate Venture Capital" (*Global Corporate Venturing*)
- DLA Piper is the only firm to rank as one of the top five most active law firms for private equity, venture capital and M&A deal volume (*PitchBook* 2018)
- #1 most active law firm in healthcare devices, #3 in healthcare services, IT hardware, pharma and biotech, and #4 in software venture capital deals (*PitchBook* 2018)
- #1 most active law firm in US South and Southeast venture capital deals (*PitchBook* 2018)
- #4 most active at early stage and #5 most active at late stage venture capital deals (*PitchBook* 2018)
- #5 most active law firm in global and in US venture capital deals (*PitchBook* 2018)
- Band 2 – Nationwide: Venture Capital & Emerging Companies (*Legal 500 US* 2018)
- Band 3 – Nationwide: Startups & Emerging Companies (*Chambers USA* 2018)
- In 2018, DLA Piper completed 829 venture capital financings totaling US\$11.3 billion
- Ranked as one of the top three North American law firms in the New Products and Services category, and named one of the top ten North American law firms in the Most Innovative Law Firms for the Business of Law and Legal Expertise category. The editors recognized DLA Piper's Accelerate website for its innovative provision of legal resources for founders, entrepreneurs, startups and emerging growth companies (*Financial Times* North America Innovative Lawyers Report 2018)

INSIGHTS

Publications

Congressional hearing to focus on facial recognition and national security

12 December 2019

Technologies controlled by foreign governments and their implications for privacy and national security are expected to be a major topic.

Israel Group News November 2019

18 November 2019

In this issue, IP considerations in augmented reality and virtual reality, plus our global activities, latest publications, coming events and more.

Argentina: Promotional Regime of the Knowledge-based Economy comes into force 1.1.2020 – key points

7 November 2019

The new tax regime seeks to put Argentina at the forefront of the knowledge economy in Latin America.

Hikvision and other Chinese companies added to the Entity List

10 October 2019

The list includes Chinese companies in the video surveillance, artificial intelligence, voice recognition, deep learning and other

technology fields.

Israel Group News August 2019

7 August 2019

ISRAEL GROUP NEWS

In this issue, our global activities, latest publications, coming events and more.

The states look at autonomous vehicles

24 July 2019

Many US states are experimenting with a wide range of approaches to autonomous vehicles, some cautious and others more ambitious.

Puerto Rico changes its business permitting process

22 July 2019

Among the most notable changes is the implementation of a Single Permit (Permiso Único).

Israel Group News May 2019

9 MAY 2019

ISRAEL GROUP NEWS

In this issue, our global activities, latest publications, coming events and more.

Explainability: where AI and liability meet

25 FEB 2019

Makers and users of AI face a new and interesting problem: what is the acceptable tradeoff between explanation and accuracy?

Israel Group News

12 FEB 2019

ISRAEL GROUP NEWS

In this issue, the rise of the Data Protection Officer, plus news and coming events.

US and Australian regulators enter into FinTech cooperation agreement

24 JAN 2019

At the heart of the agreement is a desire to enhance mutual understanding about FinTech regulatory issues, identify market developments, promote innovation and encourage use of technology in market oversight.

eSignature and ePayment News and Trends

20 DEC 2018

[ESIGNATURE AND EPAYMENT NEWS AND TRENDS](#)

In this issue, digitally transforming your business – the year's big legal and regulatory developments and breaking news.

How technical touchpoints can ensnare foreign cryptocurrency companies

29 OCT 2018

Useful guideposts for overseas companies assessing whether they are exposed to US securities laws.

Israel Group News

24 OCT 2018

[ISRAEL GROUP NEWS](#)

In this issue, legal developments worldwide that affect this dynamic ecosystem.

Positive signs for issuers and the marketplace: Argentina economic briefing

7 SEP 2018

The financial press continues to portray Argentina as another merging-market casualty but, to the contrary, there are a number of positive financial signs, for investors, the country and the marketplace, in today's Argentine economy.

Crypto industry sweep: ICOs and token offerings under increasing scrutiny by US regulators

18 APR 2018

Recent enforcement developments targeting the cryptocurrency community, and the opportunities and challenges that lie ahead.

[Events](#)

[Previous](#)

Axis Tel Aviv

22 MAR 2018

NEWS

DLA Piper Mexico advises Inversiones Firpo and Grupo Cosbaj in their acquisition of Operadora de Hoteles Costa Baja

10 September 2019

DLA Piper Mexico represented Inversiones Firpo, S.A. de C.V. and Grupo Cosbaj, S.A.P.I. de C.V. in their acquisition of the totality of shares representing the capital stock of Operadora de Hoteles Costa Baja, S.A. de C.V., a company that owns a Gran Turismo Hotel in the "Puerta de Cortes" tourism development located in Baja California Sur, Mexico, from Promociones Turística AV, S.A.P.I. de C.V.

DLA Piper advises The Carlyle Group on its investment in HSO Group

6 September 2019

DLA Piper has advised The Carlyle Group on its investment in HSO Group. Equity for the investment is provided by Carlyle European Technology Partners III Fund (CETP), a EUR635 million fund that invests in technology-focused companies in Europe and the US.

DLA Piper adviseert The Carlyle Group bij investering in HSO Group

6 September 2019

DLA Piper heeft The Carlyle Group geadviseerd bij de investering in HSO Group. Het eigen vermogen voor de investering kwam van Carlyle European Technology Partners III Fund (CETP), een fonds van EUR635 miljoen dat investeert in technologiegerichte bedrijven in Europa en de VS.

DLA Piper advises Proteak Uno in the implementation of a strategy for subscription of shares of treasury stock

29 August 2019

DLA Piper represented Proteak Uno, S.A.B. de C.V. (TEAK), a Mexican company active in the international forestry sector, in the development and implementation of a corporate and market strategy for the company's current shareholders to subscribe a portion of the shares held in TEAK's treasury.

DLA Piper advises Genomma Lab in authorization for registered public note offering

26 July 2019

DLA Piper advised Genomma Lab Internacional S.A.B. de C.V. in obtaining authorization from the Mexican National Banking and Securities Commission (CNBV) to register a revolving issued program.

DLA Piper advises Jaja Finance on its £530m acquisition of Bank of Ireland's UK credit card business

12 July 2019

DLA Piper has advised digital finance company Jaja Finance Limited (Jaja) on the acquisition of Bank of Ireland's (The Bank) UK credit card portfolio.

DLA Piper announces launch of Artificial Intelligence practice

14 MAY 2019

DLA Piper announced today the launch of its Artificial Intelligence practice, which will focus on assisting companies as they navigate the legal landscape of emerging and disruptive technologies, while helping them understand the legal and compliance risks arising from the creation and deployment of AI systems.

Mariana Lozza and Nicolas Teijeiro join DLA Piper Argentina

14 MAY 2019

DLA Piper Argentina announced today the addition of Mariana Lozza as a partner in the International Arbitration practice and Nicolas Teijeiro as a partner in the Corporate Finance practice. Both will be based in the firm's Buenos Aires office.

DLA Piper appoints new Head of Corporate for the Middle East, strengthening M&A capability

13 MAY 2019

DLA Piper has appointed Will Seivewright as a partner and Head of Corporate for the Middle East. Will joins the firm's Dubai office from Baker McKenzie. His practice focuses on M&A (both public and private), joint ventures, corporate restructurings, private equity and venture capital transactions in the UAE, broader Middle East and internationally.

DLA Piper announces partnership promotions for 2019

1 APR 2019

DLA Piper is proud to announce that 77 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2019 in the United States and May 1, 2019 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 43 different offices throughout 20 countries.

DLA Piper advises Alsea on financing related to €575 million acquisition of Grupo Vips

27 MAR 2019

DLA Piper represented Alsea S.A.B. de C.V., a Mexico City-based operator of quick service restaurants, coffee shops and casual dining establishments in Latin America and Spain, in the financing related to its €575 million acquisition of Spanish restaurant group Grupo Vips.

Advising Zetta Jet on foreign insolvency judgment in Singapore

19 MAR 2019

DLA Piper acted as international counsel to Zetta Jet Pte. Ltd. (a Singapore-incorporated company) (“Zetta Jet”) and others, as applicants, in a seminal judgment on the recognition of foreign insolvency proceedings under the UNCITRAL Model Law on Cross-Border Insolvency (as adopted in Singapore in 2017) (the “Singapore Model Law”).

DLA Piper advises China Ping An Insurance Overseas (Holdings) Co. Ltd. on investment in GDS Holdings Limited

18 MAR 2019

DLA Piper represented China Ping An Insurance Overseas (Holdings) Co. Ltd. (Ping An Overseas) in entering into a definitive agreement to make an equity investment in the NASDAQ listed GDS Holdings Limited (GDS), a leading developer and operator of high-performance data centers in China. Ping An Overseas paid a subscription price of US\$150 million for convertible preferred shares in GDS.

DLA Piper advises Merlin Entertainments on the A\$174 million sale of Australian ski resorts

13 MAR 2019

DLA Piper has advised Merlin Entertainments, a global leader in location based entertainment, on the A\$174 million sale of its Australian ski resorts, Hotham and Falls Creek, to US ski resort operator Vail Resorts, Inc.

DLA Piper advises Laureate on US\$28 million asset sale

6 MAR 2019

DLA Piper has advised Baltimore-based and Nasdaq listed Laureate Education (NASDAQ:LAUR), the world’s largest global network of higher education institutions, on the sale of Laureate’s interest in Stamford International University (Stamford) to China YuHua Education Investment Limited (YuHua) (6169:HK).

DLA Piper announces launch of Blockchain and Digital Assets practice

26 FEB 2019

DLA Piper announced today the launch of its Blockchain and Digital Assets practice, which will offer strategic advice on a global basis to address the needs of companies implementing blockchain technology solutions and creating and deploying digital assets.

DLA Piper recognized as a leading private equity, venture capital and M&A firm in *PitchBook*'s league tables

19 FEB 2019

For the second consecutive year, DLA Piper was the only firm to rank as one of the top five most active law firms for private equity, venture capital and M&A deal volume in *PitchBook*'s 2018 global league tables report.

DLA Piper recognized in *LatinFinance* Deals of the Year awards

6 FEB 2019

DLA Piper is pleased to announce that the firm was recently honored at *LatinFinance's* annual Deals of the Year award dinner, where the publication recognized outstanding transactions in the capital markets of Latin America and the Caribbean from October 1, 2017, to September 30, 2018.

DLA Piper advises Samsung Electronics on its investment in Verimi

1 FEB 2019

DLA Piper has advised Samsung Electronics on its investment in Verimi GmbH. Samsung Electronics joins a group of twelve international companies from a variety of industries. These include Allianz, Axel Springer, Bundesdruckerei, Core, Daimler, Deutsche Bahn, Deutsche Bank und Postbank, Deutsche Telekom, Lufthansa and Volkswagen Financial Services.

DLA Piper advises CIRCOR in US\$85 million sale of Reliability Services business to RelaDyne

28 JAN 2019

DLA Piper represented CIRCOR International, Inc., a provider of flow control solutions and other highly engineered products for the industrial, energy, aerospace and defense markets, in the sale of its Reliability Services business to an affiliate of RelaDyne LLC for approximately US\$85 million.

DLA Piper strengthens ASEAN Corporate and Finance offering with key partner hire

21 JAN 2019

DLA Piper has strengthened its Corporate and Finance offering with the appointment of Philip Lee as a partner in its Corporate practice, based in Singapore.

DLA Piper tops *Mergermarket*, *Thomson Reuters* league tables

9 JAN 2019

For the ninth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume, according to *Mergermarket's* league tables.

DLA Piper advises Webjet on purchase of Middle East headquartered Destinations of the World

7 November

DLA Piper has advised Australian online travel business Webjet Limited on its US\$ 173 million purchase of UAE based Destinations of the World and related fully underwritten entitlement offer. Destinations of the World was sold by Abu Dhabi based private equity fund Gulf Capital.

DLA Piper completes global compliance survey of initial coin offerings and securities token offerings

6 NOV 2018

DLA Piper has completed a global compliance survey of initial coin offerings (ICOs) and securities token offerings (STOs), identifying how governments and agencies in more than 70 jurisdictions define, regulate and tax tokens and associated transactions.

DLA Piper Mexico advises Invia Capital in its acquisition of Contenidos Financieros

15 OCT 2018

DLA Piper Mexico represented Invia Capital in its acquisition of Contenidos Financieros, S.A. de C.V. (Infosel).

DLA Piper advises James Hardie Industries in its €400 million debut euro bond offering

4 OCT 2018

DLA Piper represented James Hardie Industries, a global manufacturer and marketer of fiber cement products, in its €400 million debut euro bond offering.

DLA Piper's Africa practice triumphs at Africa Legal Awards

11 SEP 2018

DLA Piper Africa is proud to announce that its Zimbabwean member firm, Manokore Attorneys, took home the 'African Law Firm of the Year - Small Practice' award at The African Legal Awards, which took place on Friday 7 September 2018 at The Wanderers Club, in Johannesburg, South Africa.

DLA Piper advises Baring Vostok on the acquisition of a minority stake in Belarusian software developer Itransition

23 AUG 2018

DLA Piper has advised Baring Vostok, a private equity fund investing in Russia and the Commonwealth of Independent States, on its acquisition of a minority stake in Itransition, a leading Belarusian software solutions developer and full-spectrum IT services provider.

Xavier Mangino joins DLA Piper's Corporate practice in Mexico City

6 AUG 2018

DLA Piper announced today that Xavier Mangino has joined the firm's Corporate practice as a partner in Mexico City.

DLA Piper advises Grupo Financiero Interacciones in merger with Grupo Financiero Banorte

1 AUG 2018

DLA Piper represented Grupo Financiero Interacciones, S.A. de C.V. and its subsidiaries in a merger with Grupo Financiero

Banorte, S.A.B. de C.V.

DLA Piper advises Avison Young in investment by Caisse de dépôt et placement du Québec

16 JUL 2018

DLA Piper represented Avison Young in connection with a CA\$250 million preferred equity investment in the firm by Caisse de dépôt et placement du Québec.

DLA Piper advised Morrison & Co on AU\$6 billion funds management transfer

6 JUL 2018

DLA Piper has advised Morrison & Co (MCO) on the formal transition of its appointment as manager of Utilities Trust of Australia (UTA), effective 1 July 2018.

DLA Piper Africa welcomes Zimbabwe member firm

19 JUN 2018

DLA Piper Africa has announced that leading Zimbabwean law firm, Manokore Attorneys, is joining as the member firm in Zimbabwe.

DLA Piper boosts London Corporate practice with major partner hire

6 Jun 2018

DLA Piper today announces that Martin Nelson-Jones will be joining the firm as a partner in its Corporate practice, based in London.

Martin will be joining the firm from Freshfields Bruckhaus Deringer, where he was a partner since 2001 and served as co-head of their global infrastructure and transport sector group. He specialises in M&A and has worked across a range of sectors, including energy and infrastructure. Martin advises both corporates and financial investors.

DLA Piper advises StackPath on its acquisition of Server Density

17 MAY 2018

DLA Piper has advised StackPath, a leading secure edge services platform provider headquartered in Dallas, TX, on its cross-border acquisition of Server Density.

DLA Piper to launch new office in Dublin with leading partner hire

15 MAY 2018

DLA Piper today announces that it will be opening an office in Dublin, Ireland, alongside the hire of partner David Carthy. The new office will focus on the Financial Services, Technology and Life Sciences sectors initially.

DLA Piper announces partnership promotions for 2018

3 APR 2018

DLA Piper is proud to announce that 62 lawyers have been promoted to its partnership. The promotions are effective as of 1 April 2018 in the United States and 1 May 2018 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 42 different offices throughout 20 countries.

Diego Martínez joins DLA Piper's Corporate practice in Mexico City

15 MAR 2018

DLA Piper announced today that Diego Martínez has joined the firm's Corporate practice as a partner in the Mexico City office.

DLA Piper recognized as a global and national leader in M&A, private equity and venture capital by *PitchBook*

16 FEB 2018

DLA Piper is one of the most active law firms for M&A, private equity and venture capital deal volume and was the **only** firm to rank in the top five of each category in *PitchBook's* 2017 global league tables report.

DLA Piper advises Cabinet Group on Funcom joint venture

9 FEB 2018

DLA Piper represented Cabinet Group LLC on tax and Norwegian law matters in its joint venture with Funcom N.V., a Norwegian developer, to establish Heroic Signatures.

DLA Piper advises Immunomedics on royalty funding and stock purchase agreements with Royalty Pharma which raised an aggregate of US\$250 million

9 JAN 2018

DLA Piper represented Immunomedics, Inc., in the sale of tiered, sales-based royalty rights on global net sales of sacituzumab govitecan (IMMU-132) to Royalty Pharma for US\$175 million. Royalty Pharma has also purchased US\$75 million in common stock of Immunomedics, at US\$17.15 per share.

DLA Piper tops Mergermarket's global league table for eighth consecutive year

9 JAN 2018

For the eighth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume in 2017, according to *Mergermarket's* league tables.
