



Jay Epstein

Partner

CO-CHAIR, GLOBAL REAL ESTATE SECTOR

Washington, DC

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Jay Epstein represents local and national owners, developers and users in all aspects of real estate transactions involving urban office buildings, shopping centers and mixed use projects.

He has been the lead lawyer on many of the largest office leases in Washington, DC, representing both landlords and tenants, including numerous law firms that have sought his counsel. He has represented major corporations in corporate real estate facilities matters throughout the United States, involving corporate relocations and disposition of significant existing facilities.

Jay co-chairs the Global Real Estate sector. In addition, he is a fellow of the American College of Real Estate Lawyers, currently serving as Immediate Past President, and a member of the Anglo American Real Property Institute.

RELATED SERVICES

- Real Estate
- Real Estate Finance
- Corporate
- Finance
- Restructuring

RELATED SECTORS

- Financial Services

CREDENTIALS

Admissions

- District of Columbia

Recognitions

Jay is a nationally recognized real estate lawyer. In *Chambers USA*, he has been ranked in the first tier of real estate lawyers in every edition. Clients told Chambers & Partners that he is "exceedingly knowledgeable . . . [and] phenomenal to deal with" and that he is "widely regarded as one of the top guys in the city." In addition, sources have noted that he "provides excellent advice, is very much on top of what is happening in the real estate industry and provides excellent high-level, strategic thinking." Satisfied clients stated that they "feel he is exceptional at representing client interests with a business mind – this combination is sometimes difficult to find."

Jay has been named a Thought Leader in Real Estate by *Who's Who Legal, 2018*. The *Legal 500 United States* recognized that

Jay is "superb" and a "terrific lawyer." "[H]e effectively applies real strategies to complex deals." Jay has repeatedly been selected for inclusion in the directory's elite list of Real Estate Leading Lawyers – he was one of the top 11 named in 2016. In 2017, *Legal 500* named him to its Hall of Fame, which highlights individuals who have received constant praise by their clients for continued excellence and who are at the pinnacle of the profession. In 2015, Jay was named one of ten "Most Highly Regarded Individuals" in the US by *The International Who's Who of Real Estate Lawyers*. Also that year, Jay received the prestigious Judge Learned Hand Award from the AJC in recognition of his exceptional professional achievements and dedication to civic and philanthropic causes and organizations. In 2013, he was one of only two attorneys recognized among 30 executives by *Commercial Property Executive* in its "Most Influential People in Real Estate" feature celebrating those central to driving growth and innovation in the commercial real estate recovery. In 2011, Jay was selected as a Visionary Leader in a Washington-based special report of *The National Law Journal*.

In 2011, *Washingtonian* magazine named him one of Washington's top lawyers. *The Legal Times* named him one of 13 leading real estate lawyers and the *Washington Business Journal* ranked him the Top Real Estate Lawyer in Washington, DC in 2004.

Education

- J.D., Cornell Law School 1976
magna cum laude
Order of the Coif
Editor, *Cornell Law Review* (1975-1976)
- B.S., Case Western Reserve University 1973
magna cum laude

Memberships

- American College of Real Estate Lawyers, Fellow
 - Board of Governors (2002 – 2007; 2015 – 2018)
 - Immediate Past President
- American Heart Association – Greater Washington Region, Board of Directors (2002 – 2011)
- Federal City Council (2003 – Present)
- Georgetown Law Advanced Commercial Leasing Institute, Advisory Board (1998 – 2001)
- US Law Conference Planning Committee, International Council of Shopping Centers (ICSC) (2001 – 2014)
 - Chair, 2010 ICSC US Law Conference

INSIGHTS

Publications

- Co-author, "Real estate in a world of disruption, innovation and rapid technological change," *Who's Who Legal: Real Estate* (November 2018)
- Contributing Editor, *Chambers Global Real Estate Practice Guide* (2017)

Events

Previous

7th Annual Israel Real Estate Summit

3 APR 2019

6th Annual Israel Real Estate Summit

2 MAY 2018

- Panel chair, "Can Global Real Estate Investors Continue to Deploy Record Amounts of Capital?" DLA Piper's 5th Annual Israel Real Estate Summit, February 14, 2017
- Panel chair, "Leading Office Landlords Share Current Trends in Office Projects and Their Perspective on Broker Added Value," Colliers International 2016 Americas Conference, February 2016
- Panelist, "West Side Story: DLA Piper's Move to Chicago's West Loop," CoreNet Chicago, October 2015
- Panelist, "Taking the risk out of investing in US, European and UK real estate," DLA Piper symposium, Hong Kong, June 29, 2015

NEWS

DLA Piper lawyers and practices were highlighted in the 2017 directory of Who's Who Legal

22 DEC 2017

DLA Piper is pleased to announce *Who's Who Legal* designated us as both the Real Estate Firm of the Year and the Franchise Firm of the Year for 2017.

Jay Epstien of DLA Piper elected president of American College of Real Estate Lawyers

1 NOV 2017

DLA Piper is pleased to announce that Jay Epstien, co-chair of the firm's global Real Estate practice, has been elected president of the American College of Real Estate Lawyers (ACREL), effective January 1.

MEDIA MENTIONS

- "Jay Epstien '73 and John Sullivan '76 Make Their Mark in Real Estate," *Cornell Law Forum*, Spring 2016