



Marcelo Etchebarne

Managing Partner

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Marcelo Etchebarne is the Managing Partner of DLA Piper Argentina.

A co-founder of our predecessor firm CEK, Marcelo has extensive experience in capital markets, mergers and acquisitions, debt restructurings and complex dispute resolution, having worked on more than 200 transactions over the last two decades. He has participated in some of the largest transactions taking place in Argentina in recent years, including the US\$18.3 billion Argentine debt restructuring in 2010, in which he served as legal counsel to the Global Coordinator, Barclays Capital. Between 2002 and 2004 he acted as counsel to UBS on the US\$80 billion debt restructuring of Argentina.

RELATED SERVICES

- Corporate
- Restructuring
- Capital Markets
- Mergers and Acquisitions

EXPERIENCE

REPRESENTATIVE TRANSACTIONS

- Counsel to multiple banks in all international bond offerings made by the Province of Buenos Aires between 1997 and 2001
- Between 2002 and 2006, counsel to Citigroup and the Province of Buenos Aires (PBA) in PBA's US\$2.8 billion debt restructuring. Marcelo remained counsel to PBA in all bond offerings made thereafter
- In 2003-2004, counsel to JP Morgan in the debt restructuring of a US\$250 million bond issued by the Province of Mendoza and to Barclays Capital on the reopening made in 2007
- Issuer and underwriter's capital markets counsel in transactions for the Provinces of Buenos Aires, Chaco, Chubut, Formosa, Entre Ríos, La Rioja, Mendoza, Neuquén, San Juan, Santa Fe and Salta
- Underwriter's counsel for UBS, Citi, Beal West LB, Salomon Brothers, Credit Suisse, Raymond James, Deutsche Bank, Barclays, JP Morgan and other banks on corporate debt and equity offerings
- Special counsel to Pioneer and Apache on the US\$600 million acquisition of Pioneer Natural Resources' assets in Argentina, among other notable acquisitions
- Counsel to GP Investments, Temasek and LAIG in the US\$1 billion acquisition of Pride International's assets in Latin America
- Counsel in the sale of British Gas equity interest in MetroGAS one of the largest natural gas distributors in Latin America
- Buyer's counsel in two attempts to acquire YPF

CREDENTIALS

Recognitions

Marcelo has been recognized by *Chambers Latin America 2016* as a leading lawyer. Also in 2016, he was recommended by the Latin American Corporate Counsel Association.

Education

- LL.M., Harvard Law School
- Law degree, Universidad Católica Argentina Law School
 - Highest GPA of his year
 - Gold Medal

CIVIC AND CHARITABLE

Marcelo serves as a trustee and member of the Executive Committee of the Eisenhower Fellowships in Philadelphia. The Eisenhower Fellowships is a private, nonprofit, nonpartisan organization dedicated to identifying outstanding ascendant leaders who share President Eisenhower's belief in the powerful possibilities of a more peaceful, prosperous and just world and to help them produce impactful change.

INSIGHTS

Publications

Positive signs for issuers and the marketplace: Argentina economic briefing

7 SEP 2018

The financial press continues to portray Argentina as another merging-market casualty but, to the contrary, there are a number of positive financial signs, for investors, the country and the marketplace, in today's Argentine economy.
