



### Anne M. Friedman

**Of Counsel**

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Anne Friedman focuses her practice on structuring and negotiating large scale sourcing and technology transactions, concentrating on global and domestic outsourcings in the areas of information technology, software development and maintenance, and business process outsourcing.

Her practice also includes drafting and negotiating transition services agreements in connection with M&A transactions, software licensing, integration and implementation transactions, hosting agreements, distribution agreements, related corporate transactions, and handling issues relating to data privacy, data security and intellectual property matters. Anne's experience spans all phases of a transaction, including the RFP stage, and contract development, execution, implementation and maintenance.

Anne has represented a variety of Fortune 500 and other large companies in various business areas, including financial services, general and investment banking, pharmaceuticals, health insurance, hospitality, food and beverage, mortgage banking, educational groups, and others. Providing pro bono legal services is also an important part of Anne's practice. Her pro bono clients include a woman's health non-profit, the Executive Service Corps of Southern California, the IMPACT LA project in the Los Angeles metropolitan area, the Legal Aid Society of the District of Columbia and Bread for the City (also in Washington, DC).

The respected legal directory, *The Legal 500*, recognized Anne in 2018 as a "Next Generation Leader" recommending her for "outsourcing deals in the areas of information technology, software development and business process outsourcing." The publication also noted that she is part of an active Tier 1 practice where the "lawyers are pragmatic in their approach, possess sound technical knowledge and are very responsive."

#### RELATED SERVICES

- Intellectual Property and Technology

#### RELATED SECTORS

- Technology

## CREDENTIALS

### Admissions

- California
- District of Columbia
- New York

## Prior Experience

Prior to becoming a transactional lawyer Anne was a litigator representing international pharmaceutical corporations as national counsel in multi-district federal litigation, where she focused on scientific literature review, drafting motions and expert witness development

## Recognitions

Anna has been recognized by *The Legal 500 United States*.

## Education

- J.D., Tulane Law School 2001  
*cum laude*
- B.A., History, Louisiana State University  
*magna cum laude*

## Memberships

- Phi Beta Kappa

## INSIGHTS

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## Publications

- "Outsourcing: A Practical Guide", *Globe Law and Business*, September 2015

## Events

- "California Employment Law Briefing," January 31, 2019 (Los Angeles)