Matthew F. Gorra

Partner

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Matthew Gorra is a transactional lawyer with extensive experience advising clients on mergers and acquisitions; private equity, venture capital and financing transactions; securities issuances and compliance; strategic transactions; shareholder disputes; and general corporate matters. He is a member of the firm's Healthcare, Life Sciences and Technology Sectors and provides advice to private and public companies, investors, owners and entrepreneurs.

Matthew has managed transactions for both private and public clients in a wide variety of industries, among them technology, healthcare, life sciences, aeronautical engineering, performance sportswear, financial services, investment management, propane gas distribution, commercial printing, chemical manufacturing, paint manufacturing, newspaper publishing, car dealership management, professional employee training, credit card consulting, education, real estate, construction, medicine, environmental engineering and human resource management. He advises clients from both the company/seller and investor/buyer perspectives.

Matthew has structured transactions in a variety of forms, including common and preferred stock financings, debt issuances, asset sales, stock sales (public and private), mergers, recapitalizations, joint ventures and licensing arrangements.

VERWANTE DIENSTEN

- Corporate
- Mergers and Acquisitions
- Emerging Growth and Venture Capital
- Private Equity

VERWANTE SECTOREN

- Energie
- Industrials
- Bancaire en financiële dienstverlening
- Biowetenschappen
- Technologie
- Consumer Goods, Food and Retail
- Real Estate

ERVARING

Representative Transactions

Venture Capital Transactions

Matthew has advised:

- A cyber security company, Blackpoint Cyber, in its $6 million Series A financing
- An artificial intelligence company specialized in the application of deep learning for target identification, drug discovery and aging research, Insilico Medicine, Inc., in its $6 million Series A financing

- A healthcare compliance analytics company, Protenus, Inc., on its $11 million Series B financing and $4 million Series A financing
- A biodefense company in a $2 million preferred equity financing
- A public medical device company in its $8.4m Class C investment in an Israeli drug delivery technology company
- A private investment group in the $9 million debt and equity investment in a billboard marketing technology company
- A company developing therapies and drug delivery technologies in the field of ophthalmology on its $2.25 million Series A-2 round of financing
- An internet marketing technology company on its initial $2 million Series A round of financing and $6.25 million Series B round of financing
- An internet of things (IoT) technology company serving the real estate sector on its $4 million Series A financing
- A data assurance firm on its $5.25 million Series A round of financing and eventual sale
- A medical device company that produces portable dialysis machines on its $7.3 million Series A round of financing
- An aeronautical engineering firm based in California on a $2 million angel financing to enable the firm to design and build a new business aircraft for commercial sale
- An investor in the $2 million venture financing of a company that designs, markets and sells technology utilized in highway road design and installation

Private Equity Transactions

Matthew has advised:

- A US private equity firm in a $10 million preferred equity investment in a retail child products company based in the southwest US
- The purchaser in the $45 million acquisition of a financial services company serving the sub-prime lending market
- The seller on its $165 million sale of a controlling interest in an educational consulting business to a private equity firm – a leveraged acquisition that included rollover equity issued to management
- An executive management team and investors in the acquisition of Paul Fredrick Menstyle, Inc., a leading designer and direct-to-consumer retailer of men’s apparel
- A UK private equity firm in its $40 million acquisition of a US-based software consulting and implementation firm--a leveraged acquisition that included rollover equity issued to management

Merger & Acquisition Transactions

Matthew has advised:

- The seller of a professional services consulting business in its $78 million sale to a public acquirer (2017)
- A public pharmaceutical company in the $85 million acquisition of a generic pharmaceuticals business
- The purchaser in the $45 million acquisition of a financial services company serving the sub-prime lending market
- A national propane gas distributor on acquisitions of regional propane gas distributors, including several acquisitions of distressed companies, across the U.S., including targets located in Maryland, West Virginia, California, Oregon, Washington, Michigan, Alabama, North Carolina, Tennessee, Georgia, and Florida
- A public company purchaser on its acquisition of a privately-held construction consulting and litigation support company based in Rockville, MD
- A leading real estate consulting firm on its $75 million merger with two other nationally recognized real estate consulting firms
- A Dubai-based purchaser on its acquisition of a polypropylene plastic film manufacturer based in Delaware, with operations in Canada and Indiana
- A public company purchaser on its acquisition of a valuation consulting firm based in Los Angeles, CA
- The seller on its $760 million sale of a cable business to a publicly held cable operator
- A publicly traded consulting company on its $15 million acquisition of a construction litigation expert and consulting company
- The seller on its $135 million sale of 13 Alzheimer's and acute care facilities in California, Maryland and Delaware to a public REIT and a public operator of elder care facilities

- The owner and operator of nursing home facilities on the acquisition of a nursing home facility located in Maryland
- A publicly traded consumer cleaning products business on its acquisitions of several product lines, for purchase prices ranging from $40 million to $65 million
- The purchaser on its $5 million acquisition of a newspaper distribution company out of bankruptcy
- The purchaser of a $9 million minority equity stake in a commercial bakery located on the East Coast
- A publicly traded purchaser on its $10 million acquisition of a consulting and training division from another public company
- The seller on its $88 million sale of a daily newspaper to a private purchaser
- A public water utility on its acquisition of a distressed water utility located in the mid-Atlantic

Strategic Transactions

Matthew has advised:

- A US-based public company on its establishment of a joint venture to create a New York-based real estate investment bank
- Promoters on the formation of real estate investment funds with total investments of between $10 million and $500 million

KWALIFICATIES

Benoemingen

- Maryland

Opleiding

- J.D., Cornell Law School 1999
- M.B.A., Loyola University Maryland 2008
- B.A., Political Science, Middlebury College 1994

Lidmaatschappen

- American Bar Association
- Maryland Bar Association

ACHTERGROND

Publicaties

- Co-Author, "Buy-Side Transactional Insurance Trends," *ACC Baltimore*, 2019

Evenementen

- Various panelist and other speaking roles in the area of venture capital, private equity and mergers & acquisitions.
- Co-Presenter, "Today's Confidentiality Might Be Tomorrow's Controversy: How to Protect Your Company in Light of Surprising and Important Developments That Potentially Limit the Corporate Assertion of the Attorney-Client Privilege and the Protections Provided by Confidentiality Agreements,'' Association of Corporate Counsel - Baltimore (September, 2015)
- Panelist, "Tax and Legal Considerations for US/China Cross Border Investments," New York (November 4, 2010)
- Presenter, "Venture Capital Financings from a Lawyer's Perspective," University of Baltimore MBA program's Private Equity and Entrepreneurship class, Baltimore (November 11, 2009)