



### Thomas J. Hendershot

Partner

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#### Northern Virginia

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Tom Hendershot focuses his practice on mergers and acquisitions where he represents public and private companies and private equity investors in domestic and cross-border transactions. In addition, he represents emerging growth companies and venture capital funds in growth equity and venture capital investments.

Tom also counsels clients on general corporate law and the resolution of day-to-day legal issues. He has worked with early stage and mature companies in a variety of sectors, including computer software and hardware, e-commerce, mobile advertising and other mobile applications, web services and platforms, education, life sciences, healthcare IT and services, cyber security and intelligence, medical devices and government contracting. Tom also serves as outside general counsel to numerous non-profit entities in the Northern Virginia area.

#### RELATED SERVICES

- Corporate
- Mergers and Acquisitions
- Emerging Growth and Venture Capital

#### EXPERIENCE

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#### REPRESENTATIVE TRANSACTIONS

- Altruista Health (private equity transaction with Capricorn Healthcare)
- Arctic Sand Technologies (sold to Murata Manufacturing)
- BSI Platform Holdings (multiple portfolio company acquisitions)
- Columbia Capital (multiple portfolio company acquisitions)
- CustomInk (private equity transaction with Great Hill Partners)
- Edge Hosting (sold to Data Bank)
- EverFi (multiple acquisitions)
- FedBid (sold to Compusearch)
- FranConnect (private equity transaction with Serent Capital)
- Greensmith Energy Management Systems Inc. (sale to Wartsila)
- High Street Partners (HSP) (sold to Nair)

- Joulex (sold to Cisco)
- Kiswe (acquisition of Social Growth)
- Lancopex (sold to Cisco)
- LLR Partners (multiple portfolio company acquisitions)
- MediaGlu (sold to AppNexus)
- Moodlerooms (sold to Blackboard, NASDAQ: "BBBB")
- OrderUp (sold to Groupon, Nasdaq: GRPN)
- PeopleMatter (sold to SnagAJob)
- Privia Health (transaction with an affiliate of Goldman Sachs)
- Salsa Labs (sale to AKKR)
- Summit Infrastructure Group (private equity transaction with SDC Capital)
- TIC Gums (Sold to Ingredion, NYSE: "INGR")

## CREDENTIALS

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### Admissions

- Maryland
- Virginia

### Recognitions

Tom is a "Recognised Practitioner" in *Chambers USA* in the area of Corporate/M&A. He is "dependable, knowledgeable and resourceful." The highly regarded legal directory has recognized him for "developing an excellent reputation for his venture capital investment work."

### Education

- J.D., American University, Washington College of Law 2003  
*cum laude*  
Member, *The American University International Law Review*
- B.A., University of Maryland 1997

### Memberships

- Maryland State Bar Association
- Virginia State Bar Association
- American Bar Association

## CIVIC AND CHARITABLE

- Board Member, Greater Reston Arts Chamber, Reston, VA (2014 – present)

## INSIGHTS

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### Publications

- Corporate acquisitions involving government contractors: DOD codifies significant security clearance-related risk, 17 Apr

2014

## NEWS

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### **DLA Piper advises New Signature in acquisition of Nebbia Technology**

20 MAY 2019

DLA Piper represented New Signature, a Washington, DC-based provider of Microsoft technologies, in its acquisition of Nebbia Technology, a consulting provider focused on Microsoft's Azure cloud computing platform.

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### **DLA Piper advises Summit Infrastructure Group in majority investment by SDC Capital Partners**

18 APR 2019

DLA Piper represented Summit Infrastructure Group, Inc. (SummitIG), a network solutions and bandwidth infrastructure provider, in the sale of a majority stake in the company to SDC Capital Partners.

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### **DLA Piper advises Custom Ink in its recapitalization by Great Hill Partners**

5 APR 2019

DLA Piper represented Custom Ink, a leader in custom apparel for groups, companies and communities, in its recapitalization by private equity firm Great Hill Partners.

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### **DLA Piper advises Summit Infrastructure Group in its majority recapitalization by SDC Capital Partners**

11 JAN 2019

DLA Piper represented Summit Infrastructure Group, Inc., a network solutions and bandwidth infrastructure provider, in its majority recapitalization by SDC Capital Partners.

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### **DLA Piper advises Columbia Capital, LLC in its US\$21 million equity investment in Resilience360**

13 NOV 2018

DLA Piper represented Columbia Capital, LLC in its US\$21 million equity investment in Resilience360 GMBH.

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### **DLA Piper advises Greensmith Energy Management Systems in US\$170 million acquisition by Wartsila**

7 JUL 2017

DLA Piper represented Greensmith Energy Management Systems Inc., the developer of an energy storage software solution, in its acquisition by Wartsila, a Finnish manufacturer of marine and energy power sources, for US\$170 million. The acquisition, which was first announced in May, closed July 3.

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