



Masahiko Ishida

Partner

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Masahiko Ishida is a corporate and commercial lawyer with a particular focus on M&A transactions.

His practice focuses on a wide range of M&A transactions, including general corporate matters, life science matters, international trade and anti-trust.

He has a distinctive combination of experience and knowledge in the legal and business fields through his extensive experience in a business school and a multinational investment bank.

LANGUAGES SPOKEN

- Japanese
- English

EXPERIENCE

- Represented an Indian large automobile company in the joint venture with one of the leading Japanese heavy industries company
- Represented a large internationally-known watch company in their acquisition of the US business unit from one of the world's biggest semiconductor companies
- Represented a forensic science services company, which is a listed company on the Tokyo Stock Exchange, in its dual-listing on Nasdaq. This is the first US listing for a Japanese company since the so-called dot-com bubble 14 years ago
- Represented a large international electronics company in its global M&A strategy and anti-trust law clearance
- Represented a large Japanese telecommunication company in the acquisition of a mobile phone company by Tender Offer (TOB) and Leveraged Buy Out (LBO)
- Representing an international medical device company in its starting up business in Japan and its transaction with Japanese universities and hospitals
- Representing a bio technology company in their regulatory matters such as pharmaceutical law and advising on its funding

RELATED SERVICES

- Antitrust and Competition
- Corporate
- Employment
- Finance
- International Arbitration
- Cross-Border Litigation

RELATED SECTORS

- Technology
- Life Sciences
- Financial Services
- Hospitality and Leisure
- Industrials
- Retail
- Media, Sport and Entertainment

LANGUAGES SPOKEN

Japanese English

with venture capitals

- Represented large investment bank in its Management Buy-Out (MBO) transaction of listed manufacturing company
- Represented large private equity funds in its multiple acquisitions such as retailers chain, drug store chain or Japanese manufacturing companies
- Represented a large internationally-known electronic manufacturing company in selling its international business units to the one of the largest Asian companies in four jurisdictions

CREDENTIALS

Professional Qualifications

- Bengoshi registered with the Daini Tokyo Bar Association
- Attorney-at-law admitted with the Supreme Court of New York

Prior Experience

Prior to joining DLA Piper, Masa practiced at a well-known large domestic Japanese law firm and thereafter worked as Managing Director of a multi-national investment bank.

Recognitions

- Ranked as a leading individual in the area of Corporate/M&A by *Chambers and Partners* (Chambers Global 2018-2016, Chambers Asia 2018-2015)

Education

- Columbia University, Law (Award: Fulbright Scholarship), LL.M., 2009
- The University of Tokyo, LL.M., 2001
- Keio University, B.A., 1998

Memberships

- Member of the Daini-Tokyo Bar Association
- Member of the New York State Bar Association
- Appointed as a "Member of Management Innovation Supporting Organization" by the Ministry of Economy Trade and Industry
- Appointed as an "Official Support Lawyer for SMEs' Overseas Strategy" by the Japan Federation of Bar Associations
- Visiting Fellow at the Columbia Business School, the Centre on Japanese Economy and Business (2009-2010)
- Member of the M&A Practice Study Group, The Financial and Business Law Precedents (2006-2008)
- Member of Children's Right Committee organized by the Dai-Ni Tokyo Bar Association (2004-2005)
- Lecturer on Corporate Law and Civil Procedure, Judicial Institute of Keio University (2000-2002)

Academia

- Visiting Fellow at Columbia Business School (The Center on Japanese Economy and Business) in 2009-2010
- Passed FINRA Registered Investment Banking Representative License Examination (Series 79)
- Lecturer at the Judicial Research Institute, Keio University, and lectured on corporate law
- Legal apprentice with the Legal Training and Research Institute of the Supreme Court of Japan, after passing the Japanese bar exam

INSIGHTS

Publications

\$name

10 Dec 2018

Japan Regulatory Update on Virtual Currency Business

29 DEC 2017

This article discusses three primary issues related to the VC business in Japan as a consequence of these recent legislative developments: the regulatory framework for VC businesses, taxation on VC and Initial Coin Offerings.

Japan's Article 63 Exemption update for off-shore funds

6 SEP 2017

On 1 March 2016, an amendment (FIEA Amendment) to the Financial Instruments and Exchange Act of Japan (FIEA) came into effect. The FIEA Amendment has brought significant changes to the regulatory regime under which non-Japanese funds can be offered and sold to Japanese resident investors. The "best practice" under the changes has now become clear.

- "Legal Implications of Brexit on Japanese Business", article in the Business Legal Magazine (Business Houmu), October 2016
- "2016 Overseas Legal News", article in the Business Legal Magazine (Business Houmu), March 2016
- "Trend of US Venture Investment Schemes and Potential Use of Japanese Companies Featuring Convertible Note and SAFE", article in JunkanKeiri Jouhou No.1423, September 2015 (co-author)
- "Made in Japan", article in PMPS (Pharmaceutical Manufacturing and Packing Sourcer), November 2014
- "2013.7-2014.6 Overseas Legal News", article in the Business Legal Magazine (Business Houmu), November 2014
- Life Sciences Spotlight Asia Pacific, 25 Aug 2014
- "Practical Tips on Investment-type Crowd Funding", article in JunkanKeiri Jouhou No.1387, August 1, 2014
- "Discussion on Five Types Crowd Funding", article in JunkanKeiri Jouhou No.1387, August 1, 2014
- "SEC practice in the aftermath of the JOBS Act enactment," article in the Business Houmu, October 2013
- "SEC guidance regarding disclosure by SNS," article in JunkanKeiri Jouhou No.1349, June 2013

Events

- "Seminar on Initial Public Offerings of Equities of Japanese Companies on the Hong Kong Stock Exchange" - co-hosted by KPMG AZSA LLC and TAKARA PRINTING CO., LTD., March 30, 2016
- "Seminar on Listing on the NYSE MKT for Emerging Companies" - hosted by TAKARA PRINTING CO., LTD. July 15, 2015
- "Risk Management Strategy Forum 2015 for Global/Overseas Operations", May 19, 2015
- "Nasdaq Listing Seminar", co-sponsored by TAKARA PRINTING CO., LTD. and DLA Piper Tokyo Partnership, July 2013
- "Current practices of M&A and corporate finance practice in Japan and the United States", sponsored by Lexis Nexis, January 2013
- "Nasdaq Listing Seminar", sponsored by Lexis Nexis, Ernst & Young, TAKARA PRINTING CO., LTD. and DLA Piper Tokyo Partnership, January 2013
- "Foundation of M&A and English drafting in cross border transaction", hosted by DLA Piper Tokyo Partnership, December 2012

- "Global M&A Legal Strategies for Japanese Companies", co-sponsored by Lexis Nexis, May 2012

NEWS

DLA Piper advises Zensho Holdings on US\$257 million acquisition of Advanced Fresh Concepts Corp.

7 NOV 2018

DLA Piper has advised Zensho Holdings, the largest food service company in Japan by sales, known for its beef bowl restaurant chains "Sukiya" and "Nakau", on its acquisition of California-based Advanced Fresh Concepts Corp., an in-store sushi chain with more than 4,000 locations throughout the United States, Canada and Australia. The purchase price was US\$257 million, the largest acquisition ever made by the Japanese restaurant chain operator, which is also one of the top-ten food service companies in the world.

DLA Piper (Canada) LLP and DLA Piper Tokyo Partnership acted for Nippon Paper Industries Co., Ltd., Marubeni Corporation and Daishowa North America Corporation in the \$465 million acquisition of jointly owned Canadian pulp producer by Mercer International Inc.

12 OCT 2018

On October 4, 2018, Nippon Paper Industries Co., Ltd., Marubeni Corporation and Daishowa North America Corporation announced an agreement to sell the shares of the jointly owned Daishowa-Marubeni International Ltd., to Mercer International Inc. DLA Piper Canada and DLA Piper Tokyo Partnership acted on behalf of the sellers.

DLA Piper advises Asahi Shuzo in acquisition of site for its first sake brewing facility outside of Japan

20 MAR 2018

DLA Piper represented Asahi Shuzo Co., Ltd. in the acquisition of the site for the company's first sake brewing facility outside of Japan.
