



Paul Jayson
Partner
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#### London

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Paul is based in the London office and has experience in all aspects of commercial real estate, with particular emphasis on investment and corporate occupier work. He advises a wide range of clients on their real estate transactions and strategy and often leads multi practice teams of lawyers on complex deals. Paul is heavily involved in cross border work in the Americas, EMEA and Asia Pac.

Paul has a special interest in sustainability in the built environment and disruption in the real estate industry. He leads DLA Piper's Green Real Estate team, innovating and developing suites of documentation and best practice in this dynamic area, including the creation of a UK Green Lease and advising both investors and occupiers on their sustainability strategy.

Paul is the client relationship partner for Unicef UK.

Paul has been at the forefront of developing DLA Piper's work involving business from Israel. He acts for many clients based in Israel as they embark on diverse business opportunities around the world. Paul manages the relationship with several Israeli clients in relation to their global business and also assists clients from outside of Israel looking for partners or advisers in Israel.

## **EXPERIENCE**

## **KEY EXPERIENCE**

- Leading a global leasing team of over 40 lawyers advising WeWork on their international expansion in the UK, Europe, Australia and the Far East
- Advising Market Tech Holdings plc on the £900m refinance of their real estate portfolio
- Advising Generali Real Estate on several UK co-investment deals including a £280m central London trophy asset

#### **RELATED SERVICES**

- Real Estate
- Real Estate Asset Management
- Real Estate
   Development and
   Planning
- Real Estate Finance
- Real Estate
   Investment Trusts
- Construction and Engineering
- Real Estate Investment
- Finance
- Real Estate Funds and Private Equity

### RELATED SECTORS

- · Hospitality and Leisure
- Financial Services
- Technology
- Energy and Natural Resources
- Media, Sport and Entertainment
- Consumer Goods,
   Food and Retail

- · Advising St James Place UK plc on their purchase of various office, retail and industrial assets across the UK
- · Advising a leading Israeli insurer on its JV and acquisition of a £110m City of London office building
- · Advising WeWork on the leasing of 160,000 square feet at Moor Place, the largest co working lease deal in Europe
- · Advising a UK listed company on its central London acquisitions, including over £200m of real estate in 2015
- · Advising a leading US workspace provider on its flagship West End location
- Co-ordinating a team of 40 lawyers on the acquisition (and subsequent disposal) of a portfolio of 27 mixed use properties
  across England and Wales
- Leading a team advising Pfizer on the disposal of Discovery Park, their key 86 hectare R&D site in Kent and the lease back of 250,000 square feet
- · Acting for Levi Strauss UK on their retail portfolio and other property interests
- · Acting for L K Bennett on their European real estate requirementshua
- Acting on behalf of a UK private equity group on their purchase of the €400 million Arena Shopping and Entertainment Complex, Budapest, Hungary

#### **CREDENTIALS**

## **Professional Qualifications**

· Solicitor of the Senior Courts of England and Wales

# Recognitions

Paul has received consistent national recognition and numerous professional accolades. The 2012 edition of *Legal 500* singles Paul out as having the 'ability to think commercially but retain an awareness of contractual risks and commitments.' The current edition of the highly regarded *Chambers* legal directory notes that 'sources are impressed that he can think outside the box and deliver'.

## **INSIGHTS**

#### **Publications**

Co-Living Developments in the UK

16 AUG 2018

The search for community combined with the increasing costs of buying property in London and the South East of the UK have resulted in the growth of the co-living sector. Young, mobile workers used to the higher quality of student accommodation schemes are now seeking a similar product for their post-student life.

Paul is a contributor to many leading journal and newspapers including the *Financial Times, Reuters, Property in Practice, Acquisition Monthly, Property Week* and *New Law Journal*, commenting on real estate and sustainability issues.

#### **Events**

## **Previous**

7th Annual Israel Real Estate Summit

3 APR 2019		
6th Annual Israel Real Estate Summit		
2 MAY 2018		
British Israeli Business Awards Dinner 2018		
27 FEB 2018		

London