



Jennifer M. Kashatus

Partner

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Jennifer Kashatus routinely advises companies in all industry sectors on privacy and data protection issues. In particular, Jennifer assists companies in developing comprehensive global and domestic privacy and data security programs, guiding companies in navigating the myriad state, federal and international privacy regulations.

Jennifer also devotes a significant portion of her practice to incident response and preparation, having advised numerous companies on the implementation of an incident response program and coaching companies through evaluating and responding to a threatened or actual security incident. Further, Jennifer routinely advises clients on privacy and data security matters in the context of corporate transactions, working with clients to identify potential risks in an acquisition, whether buy or sell side, including financings and buy/sell side M&A deals. Jennifer frequently advises companies on preparation for and responding to security incidents, and works with companies on privacy and data security compliance related evaluations of target companies in corporate transactions.

RELATED SERVICES

- International Trade, Regulatory and Government Affairs
- Intellectual Property and Technology

CREDENTIALS

Admissions

- District of Columbia
- Maryland

Prior Experience

Before joining DLA Piper, Jennifer was Of Counsel at a large business firm, where she worked with clients who were Fortune Global 1000 telecommunications providers, equipment providers and new market entrants. Prior to that firm, she was an associate at an American law firm. She also worked as an Attorney Advisor at the Federal Communications Commission in the Common Carrier and Enforcement Bureau.

Recognitions

The Legal 500 United States has repeatedly recognized Jennifer for her Data Protection & Privacy practice and noted she is "knowledgeable, attentive and well-networked." *Chambers USA* has also consistently highlighted Jennifer for her work in Privacy & Data Security, as she comes "highly recommended by market commentators, who value her 'encyclopedic knowledge of industry and data protection.'" She is an experienced adviser on global issues, with one interviewee commenting on her ability to provide 'clear and concise strategies, templates and advice to develop and implement a global data privacy program,' " while other clients have noted that they value Jennifer for being "very responsive."

In 2012, *M&A Advisor* honored DLA Piper with the 2012 M&A Deal of the Year award for our representation of SurveyMonkey in its acquisition of MarketTools. Jennifer was a member of the team working on that deal.

Education

- J.D., Case Western Reserve University School of Law 1997
 - cum laude*
 - Dean's list
 - Member, Case Western National Moot Court Team
 - Dean Dunmore Moot Court Award
 - Notes Editor, *Case Western Journal of International Law*
- B.A., Colgate University 1994
 - Dean's Award for Academic Excellence

Memberships

- Certified Information Privacy Professional (CIPP) by International Association of Privacy Professionals

INSIGHTS

Publications

California Consumer Privacy Act: what's new for retailers?

23 JAN 2019

Particular features of the CCPA affect the retail industry in unique ways.

US companies: EU data regulation means new oversight

2 DEC 2015

Many US companies are about to experience new regulatory oversight.

Emerging Growth and Venture Capital News Spring 2012

20 Mar 2012

- "New Limits on Telemarketing - the FCC Gets Tougher on the Use of Robocalls," *DLA Piper Telecommunications Alert*, February 29, 2012 (co-author)

Events

Previous

California Consumer Privacy Act and GDPR – how do they differ?

14 NOV 2018

Webinar

Beyond GDPR – privacy in the employment relationship

14 MAR 2018

East Palo Alto

- Presenter "Getting Your Franchise Rocket Ready to Launch," FranConnection 2012, National Harbor, Maryland (May 2012)

NEWS

DLA Piper advises Morgan Stanley Capital Partners in its investment in Ovation Fertility

10 September 2019

DLA Piper represented Morgan Stanley Capital Partners (MSCP), the middle market-focused private equity team within Morgan Stanley Investment Management, in its recent investment in Ovation Fertility.

DLA Piper advises VMware on its proposed acquisition of Bitfusion

29 July 2019

DLA Piper represented VMware, Inc., a global leader in cloud infrastructure and digital workspace technology, in its proposed acquisition of Bitfusion.io Inc.

DLA Piper advises Vungle in proposed acquisition by Blackstone

17 July 2019

DLA Piper represented Vungle, Inc., a mobile video advertising company, in the negotiation of an agreement to be acquired by private equity firm Blackstone.

DLA Piper advises Securly in its acquisition of TechPilot Labs

5 APR 2019

DLA Piper represented Securly, Inc., an education technology company and provider of a cloud-based web filtering platform for school computers, in its acquisition of the business of Atlanta-based TechPilot Labs, Inc., a fast-growing provider of K-12 education technology.

DLA Piper advises Abry Partners in acquisition of Dr. Dental

22 FEB 2019

DLA Piper represented private equity firm Abry Partners in its acquisition of Dr. Dental, one of the largest regional dental management service organizations in the Northeast.

DLA Piper advises Neopost on both the acquisition of Parcel Pending and the sale of Satori Inc.

30 JAN 2019

DLA Piper represented Paris-based Neopost, a global leader in digital communications, logistics and mail solutions, in two recent merger and acquisition matters.

DLA Piper advises BuildingConnected in US\$275 million sale to Autodesk

27 DEC 2018

DLA Piper represented BuildingConnected, a construction software provider, in its sale to software company Autodesk for US\$275 million.

DLA Piper advises Nemetschek on acquisition of MCS Solutions

31 AUG 2018

DLA Piper has advised the software supplier Nemetschek SE on the acquisition of the real estate and facilities technology firm MCS Solutions in Belgium, Sweden, India and the USA. The acquisition sees Nemetschek SE gain access to the rapidly growing market in building management.

DLA Piper advises Bregal Sagemount in sale of Remote DBA Experts

25 APR 2018

DLA Piper represented Bregal Sagemount in the sale of its portfolio company Remote DBA Experts, LLC.

DLA Piper advises ICV Partners in acquisition of Outpatient Imaging Affiliates

15 MAR 2018

DLA Piper represented ICV Partners, LLC, a New York-based private equity firm focused on middle market companies, in its acquisition of Outpatient Imaging Affiliates, LLC, a leading provider of outpatient radiology services.
