



Poonam Kumar

Partner

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Poonam Kumar has extensive experience working on a wide variety of cross-border transactions, including mergers and acquisitions, divestitures, joint ventures and corporate restructurings, as well as general corporate and commercial law matters.

Poonam's practice extends across a wide variety of sectors with a particular emphasis on transactions in healthcare, energy, manufacturing and financial services industry. Her experience has made her particularly effective at directing and coordinating large teams of lawyers to assist clients in structuring, negotiating, implementing and closing international transactions. Poonam's transactions regularly involve multi-disciplinary, cross-border teams that leverage the strength of the firm's global platform.

Poonam's work experience includes also various global corporate restructuring and integration projects. She has advised large multinational clients on the planning and implementation of various multi-jurisdictional transactions, including pre-acquisition planning, post-acquisition integration, divestiture restructurings, legal entity rationalization, supply chain optimization, cash repatriation, and intellectual property planning and migration. She also advises on general management of international operations through the establishment of foreign subsidiaries, branches, representative offices and liaison offices.

RELATED SERVICES

- Corporate

LANGUAGES SPOKEN

English Hindi

LANGUAGES SPOKEN

- English
- Hindi

EXPERIENCE

Recent transactions that Poonam has been involved with include:

- Axalta Coating Systems Ltd.'s proposed acquisition of the European and Chinese operations of IVA, from its parent company Superior Essex
- Deere & Company's joint venture with Hagie Manufacturing, a manufacturer of high-clearance sprayers. In connection with the joint venture, Deere & Company acquired a majority ownership in Hagie Manufacturing

- Deere & Company's sale of its crop insurance business to Farmers Mutual Hail Insurance Company of Iowa
- Communica Global, LLC in its acquisition of Alpha PM Consulting, Inc.
- Deere & Company's divestment of its global water irrigation business to FIMI Irrigation Ltd. (involving 18 countries worldwide)
- Musco Lighting LLC's joint venture with Ferrostaal Industrial Projects (Musco Ferrostaal GmbH) to design, supply and install lighting systems for industrial plants and sports grounds in continental Europe
- Fortune 50 company's strategic investment in a Hong Kong company
- GoDaddy's expansion of its international domain name registration operations in Asia, Europe and Latin America
- Polaris Industries Inc.'s joint venture with Eicher Motors Limited to develop and market new products in India and other emerging markets
- Graco Inc.'s US\$650 million acquisition of the global finishing business of Illinois Tool Works, Inc.
- H.B. Fuller Company's US\$395 million acquisition of Forbo Group's global industrial adhesives business
- H.B. Fuller Company's US\$120 million sale of its Central America paints business to Compania Global de Pinturas S.A., a company of Grupo Mundial
- Polaris Industries Inc.'s acquisition of Groupil Industrie SA, a France-based manufacturer of on-road, commercial electric vehicles
- Creation of Morgan Stanley Smith Barney joint venture (involving 35 jurisdictions securities compliance analysis)
- US\$30 million sale of a service contract business
- Proposed sale of a controlling stake in a global cable business
- Proposed US\$1 billion cross-investment and joint venture between financial institutions
- Negotiation of global supply arrangement for aircraft equipment manufacturer

Poonam has also represented large multinational companies with the following corporate restructurings and integration projects:

- Ecolab Inc.'s pre-acquisition financing and post-acquisition integration for acquisition of Laboratories Anios for US\$800 million
- Ecolab Inc.'s global IP migration to align the IP ownership for Europe and Asia
- Ecolab Inc.'s reorganization of Mexico holding company structure and debt alignment which involved subsidiaries in Algeria, Austria, Ireland, Korea, Luxembourg, Mexico, Netherlands and the US
- Ecolab Inc.'s implementation of alternative financing structure for the Ecolab worldwide group through Irish subsidiaries
- Axalta Coating Systems Ltd.'s rationalization of domestic legal entity structure by segregating manufacturing operations from sales, distribution, R&D, procurement and management functions
- Axalta Coating Systems Ltd.'s creation and integration of headquarters for operations in Europe, Middle East and Africa and centralization of European management structure
- The Toro Company's pre-acquisition financing structure for its acquisition of Regnerbau Calw GmbH, and multiple cash repatriation transactions
- The Toro Company's global reorganization for legal entity rationalization and to implement debt leverage and financing activities
- Ecolab, Inc.'s pre-acquisition reorganization to implement financing structure for acquisition of controlling interest in Jianghai Environmental Protection Co. Ltd., an industrial water treatment company in China
- Ecolab, Inc. and Champion Technologies Inc.'s post-acquisition integration of operations in North America, Latin America and Europe (involving 30 countries worldwide)
- Ecolab, Inc. and Nalco Holding Company's post-acquisition integration of operations (involving 99 countries worldwide)
- H.B. Fuller Company in its post-acquisition integration of the Forbo Group's global industrial adhesives business
- Pentair plc's global integration and reorganization of its valves and control business acquired from Tyco International in the US, Australia and the United Kingdom
- Veon Ltd's centralization of transactional support functions and the implementation of standard intercompany services agreement in Armenia, Georgia, Kazakhstan, Kyrgyzstan, Russia, Tajikistan, Ukraine and Uzbekistan

CREDENTIALS

Admissions

- Minnesota
- New York

Prior Experience

Poonam began her career as an associate in the New York office of a multinational law firm headquartered in London where she was a member of the corporate mergers and acquisition team. During her time at that firm, Poonam was seconded to the legal department of Bank of America Merrill Lynch in London where she advised the global wealth investment management business for the Europe, Middle East and Africa regions.

Recognitions

- Poonam was recognized as 2018 Rising Star by *Super Lawyers*

Education

- J.D., University of Texas School of Law 2007
with honors
- B.A., Lawrence University 2004
magna cum laude
Phi Beta Kappa

Memberships

- American Bar Association
- National Association of Women Lawyers
- National Asian Pacific American Bar Association
- Twin Cities Diversity in Practice
- Economic Club of Minnesota

LEADERSHIP POSITIONS

- Minnesota Women Lawyers, Board of Directors
- Minnesota Women Lawyers Foundation, Board of Directors
- DLA Piper's North American Pro Bono Committee, Member
- DLA Piper Leadership Alliance for Women, Representative
- International Corporate Reorganizations Steering Group, DLA Piper

INSIGHTS

Publications

Corporate reorganizations in the US, Belgium and Luxembourg: What should you be considering?

13 June 2019

In the second edition of 'Getting the Deal Through' Q&A comparative series, we look at the key points which should be considered when thinking about corporate reorganisation, taken from our US, Belgium and Luxembourg chapters.

Corporate reorganizations in the US: five key steps

24 JUL 2018

Corporate reorganizations can be complex and time-consuming. Here are five key tips to consider, taken from our US chapter of *Corporate Reorganisations*, part of the popular "Getting the Deal Through" Q&A comparative series.

- "How I Made Partner: DLA Piper's Poonam Kumar," *Law.com* (January 25, 2019)
- Getting the Deal Through, Corporate Reorganizations (2018)

Events

- Panelist, Women in the Law "Navigating Unwritten Rules of the Law Firm," March 8, 2019
- Presenter, "Cross-border M&A – Trends and Key Considerations," 2018 Business Law Institute Minneapolis, Minnesota (May 2018)
- Moderator, "Leadership Lessons from the In-house Perspective," Minnesota Women Lawyers (March 2018)
- Presenter, "Cross-border M&A - Trends, Key Considerations and Making the Deal Work Globally," Minnesota State Bar Association, International Business Law Section, Minneapolis, Minnesota (November 2014)

NEWS

MEDIA MENTIONS

- The MWL Foundation Welcomes its 2018-2019 Leadership, July 4, 2018
- MWL Welcomes its 2018-2019 Board of Directors, July 2, 2018
- "DLA Piper announces partnership promotions for 2018," April 3, 2018
- "MWL Announces its 2017-2018 Board of Directors Slate of Candidates," March 24, 2017

PRO BONO

Poonam's pro bono work includes estate planning, counseling and will preparation for senior citizens and immigration clinics for detainees. She also counsels low-income owners of small businesses on a variety of transactional matters.