



Lin Pang

Attorney

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Lin Pang represents local, regional and national businesses, real estate ventures, owners, purchasers, lenders and developers in a variety of commercial real estate transactions, including acquisitions and dispositions, commercial leasing, construction, financing and development projects. Lin works with developers, owners and operators of multi-family, hotel and office projects.

In addition to her commercial real estate practice, Lin has worked with various Chinese clients in electronic commerce and internet law matters. Before starting law practice, Lin worked at the Maryland International Incubator, where she helped off-shore companies establish a presence in the United States.

RELATED SERVICES

- Real Estate

RELATED SECTORS

- Real Estate

LANGUAGES SPOKEN

Chinese (Mandarin)

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- Chinese (Mandarin)

EXPERIENCE

Representative Matters

- A global technology company in connection with its U.S. headquarter lease in Virginia
- A regional real estate investment and management company in leasing work and development work for a 510,000 square foot shopping center located in South Carolina
- A blockchain technology company in connection with its blockchain-based real estate tokenization platform
- A global provider of data center services in connection with the drafting and negotiation of a 15-year lease for data center services provided to a multinational technology company in a deal valued at approximately \$600 million
- A global provider of data center services in connection with a long term data center services agreement
- A real estate investment company in the sale of 37.5 acre land and related infrastructure and development matters in Virginia
- An alternative asset management firm in the purchase of a full-service FBO, including the review of airport ground leases, tenant leases and hangar leases

- A joint venture in the sale of a trophy mixed-use 350,000 square foot residential and retail property in Maryland
- An Asian real estate investment company in the acquisition of controlling interests in the entity that owns a high-end mixed-use condominium property in New York City
- An European company in the purchase of a trophy office building in Maryland
- A life insurance company in a US\$40 million construction/permanent loan for a mixed use apartment and retail project in Maryland
- A national bank as co-lender in a US\$90 million construction loan for a complex mixed-use retail, apartment, condominium and structured parking project in Maryland
- A national bank in a US\$107 million construction loan for a multifamily apartment project in Maryland
- A national bank in a loan exceeding US\$50 million for a complex development in Virginia, involving a ground lease with the Washington Metropolitan Area Transit Authority
- Three co-lenders in a mortgage loan exceeding US\$500 million for a retail/office building in New York City

CREDENTIALS

Admissions

- District of Columbia
- Maryland
- New York

Recognitions

Lin has been recognized by *Chambers USA*, Maryland Real Estate. According to *Chambers USA*, Lin has a growing practice, regularly assisting with acquisitions and dispositions, development matters and leasing negotiations concerning commercial real estate. "She does a terrific job on the projects she handles for us," says a client.

Education

- J.D., University of Maryland School of Law
- M.S., University of Pennsylvania
- Bachelor of Law, Fudan University
magna cum laude

Memberships

- American Bar Association
- Maryland Bar Association

Civic and Charitable

- Committee Member, DLA Piper's Baltimore Diversity and Inclusion Committee
- Real Property Council Member – Maryland Bar Association
- Advanced Real Property Institute presenter and program member – Maryland Bar Association

INSIGHTS

Publications

PropTech in the United States – where we're heading

2 March 2020

PropTech Insights

The legal implications of operating smart buildings.

PropTech in the United States – where we're heading

Part II: Real estate security tokens - potential challenges, potential benefits

4 September 2019

PropTech Insights

Real estate tokens offer a more efficient capital-raising process and more efficient management of investments, but at present there are legal and regulatory challenges.

PropTech in the United States – where we're heading

Part 1 - Blockchain-based smart contracts and transaction automation

25 July 2019

PropTech Insights

Smart contracts facilitate automation, certainty, and efficiency. But they also present a challenge to the existing legal framework.

- Co-author, "Why we need Proptech – now more than ever," *Baltimore Business Journal*, June 7 – 13, 2019
- Co-author, "Transformative Investments," *CCIM Institute*, November 2017

NEWS

MEDIA MENTIONS

- Quoted, "China's Blockchain Dominance: Can the U.S. Catch Up?," *Knowledge at Wharton*, April 23, 2019