



## Mergers and Acquisitions

Our clients benefit from a leading global M&A practice that has, for the ninth consecutive year, acted on more M&A transactions than any other law firm. Our experience allows us to execute cross border global deals seamlessly while supporting you across all stages of the transaction and offering you cost-effective, pragmatic business solutions.

### Global leader in M&A

- For the ninth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume, according to Mergermarket's league tables. We were also ranked number one by Thomson Reuters in its 2018 M&A deal volume ranking. With these results, DLA Piper consolidates its position as a leading global legal advisor.
- Our clients benefit from timely, pragmatic and commercial approach to problem solving that adds value to their business and enables transactions to come to a successful conclusion for all parties.

### Global reach

- Supported by over 1,000 corporate lawyers globally, we carefully select teams for each specific transaction. This allows us to handle all aspects of complex domestic and cross-border corporate transactions.
- With local lawyers on the ground, we have the ability to flag potential pitfalls in each country, advise on cultural differences and nuances, offer vital auxiliary advice in such areas as employment and competition law and manage even the most demanding due diligence exercise.

### Supporting your needs

- All our lawyers are aligned to industry sectors. We understand the internal and external pressures that our clients face throughout a transaction and the industry-specific issues critical to the success of a deal. We guide our clients through every stage of a deal-from due diligence and structuring, to negotiation and preparation of deal documents, to post-transaction transition and post-merger integration.
- M&A activities unavoidably affect other areas of company law, such as employment, pensions, tax, financial services regulation and corporate governance. Our deal teams include practitioners from these and other areas of law to address all aspects of a deal.

## CAPABILITIES

### KEY CONTACTS

#### Robert Bishop

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### RELATED SERVICES

- Merger Control

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We help our clients with:

- public and private M&A;
- divisional or asset sales;
- distressed company deals through bankruptcy or other structures;
- cross-border transactions;
- various joint ventures and strategic alliances;
- post-merger integration.

## EXPERIENCE

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- Advising Accel-KKR on all aspects relating to its NZD\$140 million acquisition of the Seequent Group.
- Advising BASF in the context of the acquisition of Solvay's polyamide business.
- Advising HCL Technologies on its USD1.8 billion acquisition of a software portfolio from IBM.
- Advising a consortium comprising Link Group, Commonwealth Bank of Australia and Morgan Stanley Infrastructure on its USD1.6 billion acquisition of digital property conveyancing company PEXA.
- Advising NEC Corporation on the acquisition of KMD A/S from Advent International Corporation and Sampension KP Livsforsikring A/S.
- Advising Reece Limited on its USD1.44 billion acquisition of Morsco Inc., a US distributor of commercial and residential plumbing, waterworks and HVAC supplies.
- Advising Ineos Enterprises on its USD1.1 billion acquisition of Ashland Global Holdings' composites business.
- Advising BTIG as financial advisor to PAO TMK, a Russian manufacturer of steel pipe, on its USD1.2 billion sale of IPSCO Tubulars Inc. to Tenaris S.A.
- Advising CIE Automotive on its USD755 million acquisition of Inteva Roof Systems, a US-based designer and manufacturer of car sunroofs.
- Advising Haymaker Acquisition Corp., a publicly traded special purpose acquisition company (SPAC), on its USD850 million business combination with OneSpaWorld.
- Advising a consortium comprising Qumei Home Furnishing Group and Huatai Zijin Investment on the USD631 million public tender offer on Ekornes, the largest furniture manufacturer in the Nordic Region.
- Advising John Swire & Sons and its wholly-owned subsidiary, Argent Energy, on the acquisition of Biodiesel Amsterdam, Tankstorage Amsterdam and Tank & truck cleaning Amsterdam from the Amsterdam-based Simadan Group.
- Advising The China Navigation Company on its acquisition of Hamburg Süd's bulk shipping business.
- Advising TA Associates on its joint investment in Apteana, a provider of enterprise resource planning software, with Vista Equity Partners.
- Advising Webjet on its USD173 million acquisition of UAE based Destinations of the World and related fully underwritten entitlement offer.
- Advising Vodafone on its EUR7.2 billion acquisition of Ono, Spain's largest cable operator.
- Advising SolarWinds, a leading provider of powerful and affordable IT management software, on its USD4.6 billion acquisition by Silver Lake Partners and Thoma Bravo, LLC.
- Advising Fosun International and subsidiaries in numerous transactions totalling over USD2 billion.
- Advising Harrison Street Real Estate Capital, LLC on its USD1.9 billion acquisition of Campus Crest Communities, Inc.
- Advising Discovery Communications on its USD1.7 billion acquisition of the SBS broadcasting business in Scandinavia from ProSieben.
- Advising Abengoa on the 100 percent sale of its subsidiary Befesa Medio Ambiente S.A for EUR1.075 billion.
- Advising Arsenal Capital Partners in numerous transactions totalling USD1.5 billion.
- Advising CyrusOne LLC, a developer of enterprise-class, carrier-neutral data centers, on its USD400 million acquisition of

Cervalis Holdings LLC.

- Advising Fortescue Metals Group Limited on the sale of a 31 percent interest in the Iron Bridge and Glacier Valley magnetite deposits (equity value of USD1.15 billion).
- Advising Moss Creek Resources, LLC on its USD803 million acquisition of oil and gas assets from Tall City Exploration LLC and Plymouth Petroleum, LLC.
- Advising W. P. Carey Inc. on its merger with Corporate Property Associates 16 for USD4 billion.
- Advising Etihad Airways on its USD600 million strategic partnership with Indian airline Jet Airways, the first Foreign Direct Investment by an overseas airline.

## INSIGHTS

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### Publications

#### **Amendment to Japanese Foreign Exchange and Foreign Trade Act expands restricted business sectors for foreign investment in Japan**

22 August 2019

The Japanese Foreign Exchange and Foreign Trade Act requires prior filings with relevant ministries via the Bank of Japan for foreign investments in certain business sectors relating to national security, public order, and public safety, etc.

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#### **Israel Group News August 2019**

7 August 2019

#### **ISRAEL GROUP NEWS**

In this issue, our global activities, latest publications, coming events and more.

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#### **Global M&A Intelligence Report 2019**

19 July 2019

For the ninth successive year we were once again number one for global M&A deal volume. We also advised on the most European Private Equity buyout and exit deals in 2018. Our annual Global M&A Intelligence Report is based on an analysis of key deal terms in over 2,000 private M&A transactions on which we advised since 2015.

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#### **Israel Group News May 2019**

9 MAY 2019

#### **ISRAEL GROUP NEWS**

In this issue, our global activities, latest publications, coming events and more.

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#### **Israel Group News**

12 FEB 2019

#### **ISRAEL GROUP NEWS**

In this issue, the rise of the Data Protection Officer, plus news and coming events.

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## Israel Group News

24 OCT 2018

### [ISRAEL GROUP NEWS](#)

In this issue, legal developments worldwide that affect this dynamic ecosystem.

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## CFIUS pilot program mandates declarations for certain non-controlling investments in critical technologies

17 OCT 2018

The pilot program covers critical technologies in 27 industries.

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## Congress finalizes CFIUS reform bill to broaden national security reviews of foreign investments

25 JUL 2018

A summary of the major changes FIRRMA presents to the CFIUS review process.

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## Corporate reorganizations in the US: five key steps

24 JUL 2018

Corporate reorganizations can be complex and time-consuming. Here are five key tips to consider, taken from our US chapter of *Corporate Reorganisations*, part of the popular "Getting the Deal Through" Q&A comparative series.

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## Tax Cuts and Jobs Act could have significant impact on structuring of US and foreign investments

4 JAN 2018

Proponents of the changes expect them to make investment through United States corporate structures more attractive.

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## Global M&A Intelligence Report 2017

20 SEP 2017

The 2017 Global report is an analysis of over 1,000 private M&A deals over the last 3 years and offers a unique insight into current trends in M&A. The launch events provide an opportunity for key clients and contacts to network with other M&A professionals and discuss those findings.

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## Events

## Upcoming

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## Global M&A Intelligence Report

25 September 2019  
Auckland

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## Previous

### INSOL Helsinki one day seminar

13 JUN 2018  
Helsinki

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### Global M&A Intelligence Report Launch

3 OCT 2017  
Global M&A Intelligence Report 2017  
Prague

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### Global M&A Intelligence Report Launch

28 SEP 2017  
Global M&A Intelligence Report 2017  
Bucharest

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## NEWS

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### DLA Piper advises Jaja Finance on its £530m acquisition of Bank of Ireland's UK credit card business

12 July 2019  
DLA Piper has advised digital finance company Jaja Finance Limited (Jaja) on the acquisition of Bank of Ireland's (The Bank) UK credit card portfolio.

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### DLA Piper advises Tubi on IPO and ASX listing

21 June 2019  
Global law firm DLA Piper has advised Tubi Limited (ASX: 2BE) on its AUD48.5 million initial public offering (IPO) and listing on the Australian Securities Exchange (ASX).

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### DLA Piper bolsters Corporate practice with team of five new partners

14 June 2019

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Global law firm DLA Piper has significantly bolstered the strength of its Corporate practice in Australia with a team of five market leading M&A partners from Norton Rose Fulbright. Partners Shane Bilardi, James Stewart, Jyoti Singh, Chris Mitchell and Andrew Fiskien will join DLA Piper in the coming months.

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### **DLA Piper advises Ping An OneConnect on Virtual Banking License**

16 MAY 2019

DLA Piper has advised Ping An OneConnect VB (OneConnect) on its successful application for a virtual banking license granted by the Hong Kong Monetary Authority (HKMA).

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### **DLA Piper advises Life360 on AUD820 million IPO**

14 MAY 2019

Global law firm DLA Piper has advised US tech company Life360 on its AUD820 million IPO and ASX listing – the largest IPO on the ASX this year and one of the largest tech debuts on the ASX ever in Australia.

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### **DLA Piper announces launch of Artificial Intelligence practice**

14 MAY 2019

DLA Piper announced today the launch of its Artificial Intelligence practice, which will focus on assisting companies as they navigate the legal landscape of emerging and disruptive technologies, while helping them understand the legal and compliance risks arising from the creation and deployment of AI systems.

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### **DLA Piper appoints new Head of Corporate for the Middle East, strengthening M&A capability**

13 MAY 2019

DLA Piper has appointed Will Seivewright as a partner and Head of Corporate for the Middle East. Will joins the firm's Dubai office from Baker McKenzie. His practice focuses on M&A (both public and private), joint ventures, corporate restructurings, private equity and venture capital transactions in the UAE, broader Middle East and internationally.

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### **DLA Piper grows Corporate/M&A practice in London with leading partner hire**

30 APR 2019

DLA Piper today announces the appointment of Tracey Renshaw as a partner in its Corporate practice, based in London.

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### **DLA Piper advised on financing for US\$1.34 billion consortium acquisition in Beijing, China**

4 APR 2019

DLA Piper advised an institutional investor consortium on the financing of its US\$1.34 billion acquisition of Dinghao Electronics Plaza, a landmark mixed-use office and retail complex located in Zhongguancun, Beijing.

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## **DLA Piper announces partnership promotions for 2019**

1 APR 2019

DLA Piper is proud to announce that 77 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2019 in the United States and May 1, 2019 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 43 different offices throughout 20 countries.

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## **Advising General Electric in Indonesia**

25 MAR 2019

DLA Piper advised General Electric (GE) on two major deals for their transportation and distributed power businesses in Indonesia.

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## **DLA Piper advises Pengana Capital Group on IPO for innovative Pengana Private Equity Trust**

19 MAR 2019

Global law firm DLA Piper is advising fund manager Pengana Capital Group Limited (ASX: PCG) on its initial public offering (IPO) on the ASX of the Pengana Private Equity Trust (ASX: PE1), Australia's first global private equity listed investment trust (LIT).

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## **Advising Zetta Jet on foreign insolvency judgment in Singapore**

19 MAR 2019

DLA Piper acted as international counsel to Zetta Jet Pte. Ltd. (a Singapore-incorporated company) ("Zetta Jet") and others, as applicants, in a seminal judgment on the recognition of foreign insolvency proceedings under the UNCITRAL Model Law on Cross-Border Insolvency (as adopted in Singapore in 2017) (the "Singapore Model Law").

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## **DLA Piper advises China Ping An Insurance Overseas (Holdings) Co. Ltd. on investment in GDS Holdings Limited**

18 MAR 2019

DLA Piper represented China Ping An Insurance Overseas (Holdings) Co. Ltd. (Ping An Overseas) in entering into a definitive agreement to make an equity investment in the NASDAQ listed GDS Holdings Limited (GDS), a leading developer and operator of high-performance data centers in China. Ping An Overseas paid a subscription price of US\$150 million for convertible preferred shares in GDS.

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## **DLA Piper advises Merlin Entertainments on the A\$174 million sale of Australian ski resorts**

13 MAR 2019

DLA Piper has advised Merlin Entertainments, a global leader in location based entertainment, on the A\$174 million sale of its Australian ski resorts, Hotham and Falls Creek, to US ski resort operator Vail Resorts, Inc.

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## **DLA Piper advises Ping An on investment exit from Bigo**

11 MAR 2019

DLA Piper represented Ping An on its successful exit from its investment in Bigo Inc. (Bigo) in a buyout by NASDAQ listed YY Inc. (YY).

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## **DLA Piper launches Global Merger Control Handbook**

6 MAR 2019

DLA Piper has launched the Global Merger Control Handbook, a comprehensive three-volume manual to help in-house counsel and other individuals involved in mergers and corporate reorganizations navigate the merger clearance process.

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## **DLA Piper advises Laureate on US\$28 million asset sale**

6 MAR 2019

DLA Piper has advised Baltimore-based and Nasdaq listed Laureate Education (NASDAQ:LAUR), the world's largest global network of higher education institutions, on the sale of Laureate's interest in Stamford International University (Stamford) to China YuHua Education Investment Limited (YuHua) (6169:HK).

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## **DLA Piper announces launch of Blockchain and Digital Assets practice**

26 FEB 2019

DLA Piper announced today the launch of its Blockchain and Digital Assets practice, which will offer strategic advice on a global basis to address the needs of companies implementing blockchain technology solutions and creating and deploying digital assets.

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## **DLA Piper advises Seequent Limited on its acquisition of Canadian software company Geosoft**

19 FEB 2019

DLA Piper has advised Accel-KKR and its portfolio company, Seequent Limited ("Seequent"), in connection with Seequent's acquisition of Geosoft, a Canadian-based software company.

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## **DLA Piper recognized as a leading private equity, venture capital and M&A firm in *PitchBook's* league tables**

19 FEB 2019

For the second consecutive year, DLA Piper was the only firm to rank as one of the top five most active law firms for private equity, venture capital and M&A deal volume in *PitchBook's* 2018 global league tables report.

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## **DLA Piper Advises Global Firm RPS on Acquisition of Corview**

6 Feb 2019

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Global law firm DLA Piper has advised global professional services firm RPS on their AU\$32m acquisition of Australian advisory business Corview, strengthening its expansion across the Asia Pacific region.

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### **DLA Piper advises Samsung Electronics on its investment in Verimi**

1 FEB 2019

DLA Piper has advised Samsung Electronics on its investment in Verimi GmbH. Samsung Electronics joins a group of twelve international companies from a variety of industries. These include Allianz, Axel Springer, Bundesdruckerei, Core, Daimler, Deutsche Bahn, Deutsche Bank und Postbank, Deutsche Telekom, Lufthansa and Volkswagen Financial Services.

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### **DLA Piper advises fintech company Splitit on its IPO**

31 Jan 2019

DLA Piper advised global payment installment solution company Splitit Payments Ltd on its Australian Stock Exchange initial public offering this week.

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### **DLA Piper advises CIRCOR in US\$85 million sale of Reliability Services business to RelaDyne**

28 JAN 2019

DLA Piper represented CIRCOR International, Inc., a provider of flow control solutions and other highly engineered products for the industrial, energy, aerospace and defense markets, in the sale of its Reliability Services business to an affiliate of RelaDyne LLC for approximately US\$85 million.

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### **DLA piper advises Geophysical Sub-Strata on its US\$400m medium-term note program**

24 JAN 2019

DLA Piper has advised Geophysical Sub-Strata Ltd. on the establishment of a US\$400 million medium-term note program and US\$151.5 million drawdown of 8.0% guaranteed notes due in 2023. The program dealer was Phillip Securities.

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### **DLA Piper strengthens ASEAN Corporate and Finance offering with key partner hire**

21 JAN 2019

DLA Piper has strengthened its Corporate and Finance offering with the appointment of Philip Lee as a partner in its Corporate practice, based in Singapore.

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### **DLA Piper advises consortium on successful acquisition of PEXA**

21 January 2019

DLA Piper has advised a Consortium comprising Link Group, Commonwealth Bank of Australia and Morgan Stanley Infrastructure on its successful acquisition for PEXA. The electronic property settlements exchange was formed in 2010 out of a Council of Australian Governments initiative focused on the digital transformation of property conveyancing.

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## **DLA Piper advises The China Navigation Company on acquisition of the bulk shipping activities of Hamburg Süd**

21 JAN 2019

DLA Piper has advised The China Navigation Company, a subsidiary of the Swire Group, on its agreement with Hamburg Süd to acquire their bulk shipping business which includes Rudolf A. Oetker (RAO), Furness Withy Chartering and the bulk activities in Aliança Navegação (Aliabulk).

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## **DLA Piper advises US electronics distributor Avnet on acquisition of Softweb Group**

16 JAN 2019

DLA Piper has advised global technology solutions provider Avnet, Inc. on its acquisition of privately-held Softweb Solutions, Inc. and Priya Softweb Solutions Pvt. Ltd., a software development and technology consulting company focusing on Artificial Intelligence and IoT software solutions located in the US and India.

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## **DLA Piper tops *Mergermarket*, *Thomson Reuters* league tables**

9 JAN 2019

For the ninth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume, according to *Mergermarket's* league tables.

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## **DLA Piper sees flurry of fintech activity in 2018**

13 December 2018

The Australian fintech industry is set for strong growth in 2019 and 2020 according to DLA Piper as Data Republic – advised by DLA Piper - joins a trend of local fintech's undertaking successful venture capital backed funding rounds in 2018.

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## **DLA Piper advises Downer Group on the restructuring of its joint venture with Mitsubishi Hitachi Power Systems**

22 November 2018

Global law firm DLA Piper has advised Downer EDI (ASX: DOW) on the restructuring of its joint venture arrangements with Japanese-owned Mitsubishi Hitachi Power Systems.

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## **DLA Piper advises Webjet on purchase of Middle East headquartered Destinations of the World**

7 November

DLA Piper has advised Australian online travel business Webjet Limited on its US\$ 173 million purchase of UAE based Destinations of the World and related fully underwritten entitlement offer. Destinations of the World was sold by Abu Dhabi based private equity fund Gulf Capital.

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## **DLA Piper completes global compliance survey of initial coin offerings and securities token offerings**

6 NOV 2018

DLA Piper has completed a global compliance survey of initial coin offerings (ICOs) and securities token offerings (STOs), identifying how governments and agencies in more than 70 jurisdictions define, regulate and tax tokens and associated transactions.

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## **DLA Piper advises James Hardie Industries in its €400 million debut euro bond offering**

4 OCT 2018

DLA Piper represented James Hardie Industries, a global manufacturer and marketer of fiber cement products, in its €400 million debut euro bond offering.

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## **DLA Piper grows Real Estate and Corporate team in Rome**

24 SEP 2018

DLA Piper has added to its Real Estate and Corporate practice groups with three hires in Rome. Filippo Cecchetti, partner, joins together with Eleonora Laurito, legal director and Giulia Minetti Floccari, lawyer. All three hires come from Chiomenti Studio Legale where Filippo has worked as a partner since 2015.

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## **DLA Piper advises Palisade on acquisition of equity stake in HCL fiber optic cable business**

14 September

DLA Piper has advised Palisade Investment Partners Limited (Palisade), on behalf of funds that it manages, on the acquisition of a significant equity stake with board representation in HCL Limited Partnership, HCL LP General Partner Limited and International Connectivity Services Limited.

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## **DLA Piper appoints two directors in South Africa**

12 SEP 2018

DLA Piper has strengthened its office in Johannesburg, South Africa with the appointment of two directors. Hendré Human joins the Corporate team from Webber Wentzel in Johannesburg, where he was a partner. Monique Jefferson joins the Employment team from Bowmans in Johannesburg, where she was a senior associate.

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## **DLA Piper's Africa practice triumphs at Africa Legal Awards**

11 SEP 2018

DLA Piper Africa is proud to announce that its Zimbabwean member firm, Manokore Attorneys, took home the 'African Law Firm of the Year - Small Practice' award at The African Legal Awards, which took place on Friday 7 September 2018 at The Wanderers Club, in Johannesburg, South Africa.

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## **DLA Piper Supports Flick on its Strategic Capital Raising from Z Energy**

06 SEP 2018

DLA Piper has advised Flick Energy Limited on its \$46 million strategic capital raising from Z Energy Limited.

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## **DLA Piper advises Kleos Space on the first ever Australian Stock Exchange IPO by a Luxembourg based company**

31 AUG 2018

DLA Piper has advised the Luxembourg based company "Kleos Space" on its initial offer to investors on the Australian Stock Exchange that floated last week. The offer comes in the lead-up to the planned launch of the company's first satellite, built by Danish cubesat manufacturer GomSpace, in mid-2019, to detect radio transmissions and pinpoint their origin and timing. Kleos Space offers satellite technology which responds to Governments needs for new technologies to support to enhance border and maritime security.

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## **DLA Piper advises Baring Vostok on the acquisition of a minority stake in Belarusian software developer Itransition**

23 AUG 2018

DLA Piper has advised Baring Vostok, a private equity fund investing in Russia and the Commonwealth of Independent States, on its acquisition of a minority stake in Itransition, a leading Belarusian software solutions developer and full-spectrum IT services provider.

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## **DLA Piper advises Nickel Mines Limited on AU\$200 million initial public offering**

20 AUG 2018

Global law firm DLA Piper advised Nickel Mines Limited (**NIC**) on its AU\$200 million initial public offering (**IPO**). NIC shares began trading on the Australian Securities Exchange (**ASX**) today and its market capitalisation at the offer price is AU\$486 million.

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## **DLA Piper advises on one of the largest venture capital Series C fintech rounds in Southeast Asia**

17 AUG 2018

DLA Piper has advised Experian, the Dublin-based global information services company, as lead investor, and responsAbility Investments AG (rAp) and Deutsche Investitions - und Entwicklungsgesellschaft (DEG), as other investors, on the US\$28 million Series C investment in Singapore-based C88 Financial Technologies Group (C88). This is one of the largest venture capital Series C fintech rounds in Southeast Asia.

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## **DLA Piper advises Helios Technologies on acquisition of Custom Fluidpower**

13 AUG 2018

DLA Piper has advised Helios Technologies (Nasdaq: SNHY) on the 100% acquisition of Australian business Custom Fluidpower for AU\$35 million (approximately US\$26 million) on 1 August, 2018. The acquisition was funded using cash and shares of SNHY

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common stock.

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### **DLA Piper advises Avison Young in investment by Caisse de dépôt et placement du Québec**

16 JUL 2018

DLA Piper represented Avison Young in connection with a CA\$250 million preferred equity investment in the firm by Caisse de dépôt et placement du Québec.

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### **DLA Piper advised Morrison & Co on AU\$6 billion funds management transfer**

6 JUL 2018

DLA Piper has advised Morrison & Co (MCO) on the formal transition of its appointment as manager of Utilities Trust of Australia (UTA), effective 1 July 2018.

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### **DLA Piper bolsters Corporate practice with partner hire in Beijing**

4 JUL 2018

DLA Piper has strengthened its Corporate practice with the appointment of US capital markets partner Yang Ge in Beijing.

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### **DLA Piper Africa welcomes Zimbabwe member firm**

19 JUN 2018

DLA Piper Africa has announced that leading Zimbabwean law firm, Manokore Attorneys, is joining as the member firm in Zimbabwe.

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### **DLA Piper boosts London Corporate practice with major partner hire**

6 Jun 2018

DLA Piper today announces that Martin Nelson-Jones will be joining the firm as a partner in its Corporate practice, based in London.

Martin will be joining the firm from Freshfields Bruckhaus Deringer, where he was a partner since 2001 and served as co-head of their global infrastructure and transport sector group. He specialises in M&A and has worked across a range of sectors, including energy and infrastructure. Martin advises both corporates and financial investors.

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### **DLA Piper advises la Société d'Aménagement Zenata (SAZ) on landmark healthcare centre project**

29 MAY 2018

DLA Piper has advised La Société d'Aménagement Zenata (SAZ), the entity in charge of the overall development of the Zenata Eco-City in Morocco, on the signature of a cooperation agreement with the Saudi German Hospital Group to develop a healthcare centre.

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### **DLA Piper to launch new office in Dublin with leading partner hire**

15 MAY 2018

DLA Piper today announces that it will be opening an office in Dublin, Ireland, alongside the hire of partner David Carthy. The new office will focus on the Financial Services, Technology and Life Sciences sectors initially.

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### **DLA Piper appoints Corporate partner Stefan Luke in Brisbane**

8 MAY 2018

Global law firm DLA Piper has appointed leading transactional lawyer, Stefan Luke, as a partner of the firm effective today, 8 May 2018.

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### **DLA Piper advises Allianz Real Estate on stake in up to AU\$500M property fund**

7 MAY 2018

DLA Piper is advising Allianz Real Estate on the investment into a portfolio of student accommodation facilities in Australia through the new Scape Australia Joint Venture 2 Fund. The fund will invest up to AU\$500 million, focusing on student accommodation facilities in Sydney and Melbourne, it may also invest in the Brisbane, Perth, Canberra and Adelaide markets.

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### **DLA Piper advises Beijing Enterprise Water Group on acquisition of TRILITY**

5 MAY 2018

DLA Piper advised BEWG International, a wholly-owned subsidiary of Beijing Enterprises Water Group, on its 100% acquisition of water utility service provider TRILITY by way of a competitive bid process.

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### **DLA Piper advised on Boscastle sale to Pacific Equity Partners**

2 MAY 2018

DLA Piper advised Boscastle Pastries and Foods on its sale to Patties, owned by Pacific Equity Partners.

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### **DLA Piper advises Waterlogic on Billi Group acquisition**

30 APR 2018

DLA Piper has advised Waterlogic on its 100% acquisition of Melbourne-headquartered Billi, a leading designer, manufacturer and distributor of boiling, chilled and sparkling filtered drinking water under-the-sink units operating in Australia, the UK and international markets.

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## **DLA Piper advised AFL on landmark AU\$225M Etihad Stadium redevelopment deal**

23 APR 2018

DLA Piper advised the AFL (Australian Football League) on its historic AU\$225 million deal with the State of Victoria to redevelop Etihad Stadium and the surrounding Docklands precinct, with an extended 40-year commitment to host the AFL Grand Finals.

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## **DLA Piper appoints new Corporate partner in Hong Kong**

10 APR 2018

DLA Piper has appointed Henry Cheng as a partner to its Corporate practice based in Hong Kong.

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## **DLA Piper advises Pacific Energy on acquisition of Contract Power**

10 APR 2018

DLA Piper has advised power generation specialist Pacific Energy Limited on its AU\$90 million acquisition of Contract Power Group.

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## **DLA Piper advising Atlas on combination with Mineral Resources**

10 APR 2018

DLA Piper is advising Atlas Iron Limited (ASX: AGO) on its agreement with Mineral Resources Limited (ASX: MIN) to combine by way of scheme of arrangement in a deal that values the iron ore miner at AU\$297.6 million.

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## **DLA Piper advising Alliance Minerals on AU\$446M merger with Tawana Resources**

10 APR 2018

DLA Piper is advising SGX-listed Alliance Mineral Assets Limited (Alliance) on its announced merger with ASX-listed Tawana Resources NL (Tawana), positioning the company as a sizeable producer of high-demand lithium concentrate.

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## **DLA Piper advises Catapult on AU\$25M institutional placement**

4 APRIL 2018

DLA Piper has advised elite sports technology company Catapult Group International Limited (ASX:CAT) on its successful AU\$25 million institutional placement to fund its growth strategy.

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## **DLA Piper announces partnership promotions for 2018**

3 APR 2018

DLA Piper is proud to announce that 62 lawyers have been promoted to its partnership. The promotions are effective as of 1

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April 2018 in the United States and 1 May 2018 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 42 different offices throughout 20 countries.

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#### **DLA Piper advises China Merchants Securities on HK\$462 million IPO of CS Mall Group**

19 MAR 2018

DLA Piper has advised China Merchants Securities (HK) Co., Limited, as sole sponsor, sole global coordinator and sole bookrunner on CS Mall Group Limited's (CS Mall) IPO and listing on the Main Board of the Hong Kong Stock Exchange.

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#### **DLA Piper advises Deutsche Bank on Paladin Restructuring**

28 FEB 2018

DLA Piper has advised Deutsche Bank on its special situations investment in Australian listed Paladin Energy Limited (PEL), which holds substantial uranium and mining assets in Namibia, Malawi, Canada and certain Australian states.

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#### **DLA Piper advises Fosun to become majority shareholder of Lanvin**

23 FEB 2018

DLA Piper has advised Shanghai-based conglomerate Fosun International Limited and its subsidiaries, on the acquisition of a majority stake in French luxury couture house Jeanne Lanvin SAS. Founded in 1889, Lanvin is France's oldest fashion house in continuous operation.

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#### **DLA Piper recognized as a global and national leader in M&A, private equity and venture capital by *PitchBook***

16 FEB 2018

DLA Piper is one of the most active law firms for M&A, private equity and venture capital deal volume and was the **only** firm to rank in the top five of each category in *PitchBook's* 2017 global league tables report.

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#### **DLA Piper advises China Merchants Group on US\$2.5 billion investment in China's JD.com logistic arm**

15 FEB 2018

DLA Piper has advised China Merchants Group (CMG) on its investment in JD Logistics, a subsidiary company of China's largest retailer JD.com.

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#### **DLA Piper advises Cabinet Group on Funcom joint venture**

9 FEB 2018

DLA Piper represented Cabinet Group LLC on tax and Norwegian law matters in its joint venture with Funcom N.V., a Norwegian developer, to establish Heroic Signatures.

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## **DLA Piper advises Immunomedics on royalty funding and stock purchase agreements with Royalty Pharma which raised an aggregate of US\$250 million**

9 JAN 2018

DLA Piper represented Immunomedics, Inc., in the sale of tiered, sales-based royalty rights on global net sales of sacituzumab govitecan (IMMU-132) to Royalty Pharma for US\$175 million. Royalty Pharma has also purchased US\$75 million in common stock of Immunomedics, at US\$17.15 per share.

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## **DLA Piper tops Mergermarket's global league table for eighth consecutive year**

9 JAN 2018

For the eighth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume in 2017, according to *Mergermarket's* league tables.

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## **DLA Piper advises Laureate Education on the US\$162 million sale of its institution in Malaysia to Affinity Equity Partners**

8 JAN 2018

DLA Piper has advised Laureate Education (NASDAQ:LAUR), the world's largest global network of higher education institutions, on the sale of its global network institution in Malaysia -INTI University and Colleges (INTI)- to Affinity Equity Partners ("Affinity"), one of the largest independent private equity firms in the Asia Pacific region, for a total transaction value of US\$180 million. The net transaction value to Laureate under the Agreement will be US\$162 million.

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## **DLA Piper advises Seeing Machines Limited on £35 million capital raising**

8 DEC 2017

DLA Piper has advised technology company Seeing Machines Limited (AIM: SEE) on its £35 million (approximately AU\$62 million) capital raising through a conditional placing and subscription of ordinary shares.

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## **DLA Piper (New Zealand) expands rankings in *Legal 500 Asia Pacific 2018***

8 December 2017

DLA Piper (New Zealand) is pleased to announce that we have been ranked top tier in *Investment Funds* and *Insurance*. 14 of our lawyers are ranked as *Leading Individuals* in their practice area with 4 in the new category of *Next Generation Lawyers*.

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## **DLA Piper advises James Hardie in US\$549 acquisition of Fermacell**

20 NOV 2017

DLA Piper represents James Hardie Industries, a global fiber cement siding manufacturer, in its acquisition of the German holding company of Fermacell GmbH, a fiber gypsum board manufacturer.

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## DLA Piper advising FirstRand on £1.1 billion takeover of Aldermore Group PLC

7 NOV 2017

DLA Piper is acting for FirstRand, South Africa's largest financial services institution, who have put forward a £1.1 billion recommended offer for approval by the shareholders of Aldermore Group PLC, ("Aldermore") a British specialist lender and savings bank

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## DLA Piper advises LDC on disposal of Nexinto

26 OCT 2017

DLA Piper has advised LDC on the disposal of Nexinto Limited, a German-based provider of e-commerce hosting sourcing solutions. Nexinto was acquired by The PlusServer Group, a market leading managed cloud services provider in Germany, Austria and Switzerland, owned by BC Partners.

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## DLA Piper launches new platform for *Guide to Going Global* series

20 SEP 2017

DLA Piper has launched a new platform featuring its *Guide to Going Global* series, an online resource designed to help companies operating and growing their international businesses.

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## In New Zealand

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### DLA Piper New Zealand is a leading business law firm for organisations focused on strategic acquisitions or disposals in New Zealand.

In recent years, our increased activity in mergers & acquisitions has been driven by an increasing interest in New Zealand assets, particularly natural resources and agriculture.

Through activities on behalf of international purchasers, DLA Piper New Zealand has undertaken a large number of successful Overseas Investment Office (OIO) applications.

The firm is skilled in all areas of m&a including helping clients close deals and manage risk, while smoothly facilitating necessary regulatory requirements. We help clients maximise the benefit of the target assets if they are purchasers; and maximise the value if they are sellers. Throughout the process, we can manage the acquisition or merger process, driving transactions to an efficient conclusion.

DLA Piper New Zealand's lawyers are skilled in all types of corporate merger and acquisition transactions, across a range of industries and jurisdictions.

We have advised on a number of Court approved schemes of arrangement and other acquisitions. DLA Piper New Zealand has in-depth, specialised expertise in primary industries and has advised significant global clients in investment in these market segments.

We have supported a number of Chinese organisations seeking to invest in New Zealand. We have Mandarin and Cantonese

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speakers amongst our legal staff.

## CAPABILITIES

- Private treaty M&A
- Takeovers
- Due diligence for vendors or purchasers
- Regulatory compliance including OIO approvals
- Management of sales processes
- Competition law implications
- Ownership structures; tax structures; cross border tax issues
- Consortium arrangements; joint ventures; partnerships; special purpose vehicles
- Capital raising and debt financing
- Private equity transactions
- Management of all aspects including: banking & finance, company law, employment law, intellectual property, tax

## EXPERIENCE

### **Foodstuffs North Island Limited**

DLA Piper New Zealand advised on the largest corporate merger in New Zealand in 2013, of Foodstuffs (Wellington) Co-operative Society Limited and Foodstuffs (Auckland) Limited to create Foodstuffs North Island Limited, making them one of the three largest business entities in New Zealand. The merger involved consultation with the Financial Markets Authority, Commerce Commission, Takeovers Panel and Reserve Bank and also involved restructuring a funding package in the vicinity of NZ\$992 million.

### **Shareholders of Media Transfer Services Limited and BankLink Pty Limited**

DLA Piper New Zealand advised on the sale of all of the shares in Media Transfer Services Limited (trading as BankLink) and Australian entity BankLink Pty Limited to MYOB Finance NZ Limited, a Bain Capital entity for approximately \$136m. The transaction required a group restructure to carve-out the UK Business, which was retained by one of the Sellers. It also involved multi-jurisdictional negotiations between parties in New Zealand, Australia and Hong Kong.

### **Shareholders of Bell Tea & Coffee Company Limited**

DLA Piper New Zealand advised on the sale of all of the shares in Bell Tea & Coffee Company Limited to BTCC Finance Limited. This required the renegotiation of an important exclusive distribution agreement, ongoing trading terms between the target and the sellers, the sale and lease back of a number of properties, and the complications of a partial management buyout.

### **Tata Steel**

DLA Piper New Zealand advised Tata Steel on the sale of 100% of shares of Tata Steel International (Australasia) Limited to Steel & Tube Holdings Limited. Part of the business is dependent on intellectual property owned (and retained) by Seller group, requiring negotiation and documentation of formal licence arrangements going forward. The deal was structured as an insured deal (ie warranty and indemnity insurance was obtained).

### **TOWER Limited**

DLA Piper New Zealand advised TOWER Limited on sale of 100% of the investments business TOWER Asset Management Limited, TOWER Investments Limited and TOWER Managed Funds Limited to Fisher Funds Management Limited, and the sale of all TOWER Health & Life Limited life insurance business and the non-participating life insurance assets of TOWER Life (N.Z.) Limited to Fidelity Life Assurance Company Limited. The transaction values were \$79 million for the Investments deal and \$189 million for the Life transaction.

### **Bright Dairy and Food Co. Limited**

DLA Piper New Zealand acted for the company in its acquisition of a controlling interest in New Zealand's Synlait Milk Limited. Bright Dairy is one of China's largest milk processors and is listed on the Shanghai stock exchange. This included Overseas Investment Office consent.

### **A Dairy Partnership (owned by an offshore fund)**

DLA Piper New Zealand led the acquisition by a partnership of dairy farm assets from four insolvent vendor companies. The

transaction involved complex issues around water rights, as well as purchases from multiple vendors. Overseas Investment Office consents were obtained.

**NZ Farming Systems (Uruguay) Limited**

DLA Piper New Zealand advised on responses to two takeover offers for this company, including response to the successful offerer Singapore listed Olam International Limited. DLA Piper New Zealand continues to act for NZ Farming Systems (Uruguay) Limited.

**Kuehne & Nagel Limited**

DLA Piper New Zealand advised Kuehne & Nagel, one of the world's leading logistics providers, on the acquisition of a 75% interest in a New Zealand based freight operator. This included complex arrangements in drafting shareholders' agreements, as well as input into due diligence.

**Pfizer New Zealand Limited**

DLA Piper New Zealand acted for Pfizer on the sale of its NZ Capsugel business to a subsidiary of KKR as part of a global divestment by Pfizer. The firm also acted for Pfizer on the New Zealand aspects of Pfizer's US\$11.85 billion sale of its global paediatric nutrition business.