



Bruce Mullins

Partner

OPERATING MANAGING PARTNER - OMAN

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Bruce Mullins' practice covers project work applicable in Oman to the development of infrastructure, utilities, energy, LNG, ports and shipping, environmental waste, and tourist complexes.

For the past 10 years Bruce has advised the Government of the Sultanate of Oman through their various Ministries and investment entities on various strategic projects. During that time he developed all new business, negotiated the legal consultancies, and attended to all government members, consultants, and negotiations in coordination with offshore senior partners, financial advisers and technical advisers.

EXPERIENCE

- Advising on the privatisation/development of ports, including Port Salalah Container Terminal (US\$250m), Port Salalah Conventional Port Facilities (US\$100m), Sohar Industrial Port (US\$250m), Sohar international container terminal, Oman national navigational aids concession, Duqm drydock and ship repair facility (US\$300m), and Duqm port development
- Advising on the privatisation/commercialisation/development of portable water projects, including Al Masarrat Water Scheme (US\$120m) and Ash'Sharqiya Water Scheme (US\$150m)
- Advising on the privatisation/commercialisation/development of wastewater, including Muscat/Oman Wastewater System (US\$300m) and Salalah Wastewater System (US\$31m)
- Advising on the privatisation/development of electricity including Salalah Power System (US\$260m), Sharqiya Power System (US\$200m) and Manah Power II System (US\$90m)
- Advising on the privatisation/commercialisation/development of telecommunications including payphones and calling cards
- Advising on the development of LNG shipping, including initial development Third Train LNG review (now Qalhart LNG); the construction, acquisition, financing, operation and chartering of several new LNG vessels (Japan and Korea - total purchases US\$1bn); and LNG sales (short term, and 30 years)
- Advising on the operation of the Sohar Industrial Port covering 2,100 hectares, including port rules and regulations, land plot agreements, concessions, and licenses for petrochemicals, metals, and logistics clusters (22 industries to date, totalling over

RELATED SERVICES

- Corporate
- Projects, Energy and Infrastructure
- Infrastructure Finance
- Litigation, Arbitration and Investigations

RELATED SECTORS

- Hospitality and Leisure

US\$12 billion investment, and increasing)

- Advising on the development of tourism concessions, including Tourist resort complexes such as The Wave Muscat development (US\$700m) and Blue City (US\$1bn), Tourist operations (Al Hoota Cave), and counselled on the Review of Foreign Ownership of Integrated Tourist Complex Law
- Advising on the development of The Wave Muscat, including sale and purchase agreements (projected 4,000 units), and its property rules and regulations

CREDENTIALS

Prior Experience

Bruce has prior experience working in international law firms in Hong Kong and Oman.