



### Larry W. Nishnick

Partner

[email protected]

#### San Diego (Golden Triangle)

T: +1 858 677 1414

F: +1 858 638 5014

M: +1 858 752 2123

#### Los Angeles (Century City)

T: +1 310 595 3214

Larry Nishnick advises both private emerging growth companies and established, public company clients throughout a broad range of industries, including technology, software, life sciences and healthcare, sports, media, entertainment, consumer products and retail, consumer finance, cleantech and the internet of things. Larry also advises private equity, venture capitalists and angel investors in connection with their investments.

Larry advises clients from the initial formation and early-stage fundraisings through later-stage venture capital and private equity financings to IPOs and follow-on offerings, PIPEs and debt financings. Larry has extensive experience in mergers and acquisitions, joint ventures, partnerships, collaborations and other strategic transactions. Larry's practice also includes SEC disclosure and reporting requirements, including 1933 Act and 1934 Act disclosure and the reporting requirements of NYSE, NASDAQ and AMEX.

#### RELATED SERVICES

- Corporate

#### RELATED SECTORS

- Media, Sport and Entertainment
- Technology
- Life Sciences

#### EXPERIENCE

Larry's experience is extensive with deals ranging from angel investments to multi-billion dollar acquisitions. His recent representation of companies includes QUALCOMM, World Wrestling Entertainment (WWE), Live Nation Worldwide, The Coca-Cola Company, ViaSat, Lufthansa, Provide Commerce, Jack-in-the-Box, CrossFit, Barclays Bank and a vast number of private emerging growth technology companies. Larry's recent representation of companies in the life sciences and healthcare sectors includes NuVasive Life Technologies, BioFire Diagnostics, bioMérieux, Neothetics, Cypher Genomics, Cytori Therapeutics, Mast Therapeutics, Halozyme Therapeutics, Epic Sciences, BiologicTx and a number of emerging growth companies in the therapeutics, diagnostics, aesthetics, genomics and healthcare industries.

#### REPRESENTATIVE TRANSACTIONS

- The Coca-Cola Company in its investments into private companies, including a recent investment in Suja Life and other partnerships, including partnerships with Spotify and Misfit Wearables
- Investors in a sale of a minority interest in a Major League Baseball franchise
- Neothetics, an injectable aesthetics company, in its initial public offering of securities on The NASDAQ Global Market

- QuickFire Networks, a video encoding company, in its sale to Facebook
- QUALCOMM in its acquisition of Silanna Semiconductor U.S.A.
- Live Nation Entertainment in connection with its purchase of a controlling interest in Insomniac
- Analog Analytics, a daily deal white label publisher, in its sale to Barclays Bank
- BioFire Diagnostics sale to bioMérieux, including various ITAR, CFIUS and Department of Defense related matters
- NewNet Communications acquisition of assets from Nokia Siemens Network
- Provide Commerce (dba proflowers, Shari's Berries, RedEnvelope and Personal Creations) in its acquisition of Sincerely, a mobile gifting company
- ViaSat in connection with a number of acquisitions, including the acquisition of Engreen, a network virtualization company
- ViaSat in federal compliance and advocacy related matters
- CrossFit in connection with the promotion and broadcasting of the CrossFit Games and other publishing and talent related matters
- Life Technologies in acquisitions of NaviGenics, a consumer genetics company, and Pinpoint Genomics, a lung cancer test developer company
- Cypher Genomics in connection with the UK's 100,000 Genome Project
- NuVasive in its acquisition of Impluse Monitoring, a neuromonitoring company

## CREDENTIALS

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### Admissions

- California

### Prior Experience

Before joining DLA Piper, Larry served as executive vice president, general counsel and secretary to telecommunications company and as a general counsel at a speciality pharmaceuticals company. Based on these in-house executive positions, he gained valuable experience on day-to-day legal and business matters while managing worldwide legal operations and was responsible for worldwide business development, corporate services and operations.

Thanks to both his in-house and outside counsel experience, Larry approaches his practice as a business partner with his clients and is often viewed as an extension of his clients' existing management teams.

### Recognitions

Larry has been recognized by *The Legal 500 United States*.

### Education

- J.D., University of San Diego School of Law 1998  
*cum laude*
- B.A., Economics, Washington & Jefferson College 1995  
*cum laude*

## INSIGHTS

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### Events

- Panelist, "Proxy Statement Interactive Seminar, Corporate Governance Communications Strategies for Shareholder

Engagement"

- Panelist, "SEC Hot Topics Institute: Compensation"
- Moderator, "Annual SEC Briefing: Corporate Governance Update"
- Instructor, "DLA Piper: At What Cost"
- Instructor, "EvoNexus Startup Week - Capitalizing Your Start-up Company"

## NEWS

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### **DLA Piper represents Cowen and Canaccord Genuity as lead underwriters of Greenlane Holdings IPO**

23 APR 2019

DLA Piper represented Cowen and Company, LLC and Canaccord Genuity LLC as the lead underwriters in the recently completed upsized US\$102 million initial public offering of Greenlane Holdings (NASDAQ: GNLN).

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### **DLA Piper advises Maxwell Technologies in its acquisition by Tesla**

4 FEB 2019

DLA Piper advised Maxwell Technologies, Inc. (Nasdaq: MXWL), a leading developer and manufacturer of energy solutions, in the definitive agreement to be acquired by Tesla, Inc. (Nasdaq: TSLA).

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