



[Xavier Norlain](#)

Partner

COUNTRY CO-MANAGING PARTNER

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Xavier is the co-Managing Partner of DLA Piper in France.

Experienced in Mergers and Acquisitions, Xavier advises investment funds on leveraged buyouts, venture capital and development capital transactions, as well as industrial and services groups on their corporate finance operations, restructuring and external growth transactions.

He also advises managers in the negotiation of their status and their remuneration, as well as in the context of operations with investment funds.

LANGUAGES SPOKEN

- English
- French

EXPERIENCE

- Advised BRIDGEPOINT for its acquisition of the HTL Biotechnology Group, a world leader regarding the production of hyaluronic acid
- Advised CRECHE ATTITUDE, a subsidiary of SODEXO, for its acquisition of Crèches de France, from Crechinter
- Advised THE CARLYLE GROUP for its acquisition of LPG Systems (LPG), the specialist manufacturer of non-surgical esthetic and physiotherapy devices
- Advised ANDERA PARTNERS for its acquisition of Skill & You, a leader in distance learning in the French market, alongside its management
- Advised the founders and management of the CIRCET group in the context of the acquisition of the KN group, utilities services provider in telecoms, transport infrastructure, power and multimedia installation, based in Ireland and the UK
- Advised ARDIAN for its sale of 100% of the share capital and voting rights of Financière Diamond, holding of the Diam group
- Advised EURAZEO PME for its acquisition of the 2RH Group, French market leader in motorcycle and outdoor gear, from Naxicap Partners and the management

RELATED SERVICES

- Corporate
- Debt Finance
- Private Equity
- Mergers and Acquisitions

LANGUAGES SPOKEN

English French

- Advised ABENEX CAPITAL for the acquisition of the Dupont Restauration Group, specialized in institutional catering
- Advised BPIFRANCE for its investment in the new group OT Morpho, global leader in digital security, identification technologies, biometrics and identity solutions
- Advised AIRBUS for the sale to Sopra Steria Group of its subsidiary CIMPA which provides Product Lifecycle Management (PLM) services for the aerospace and defence industry as well as for the automotive, energy and transportation sectors

CREDENTIALS

Professional Qualifications

- Avocat admitted to the Paris Bar

Prior Experience

- Before becoming a lawyer, Xavier worked for two years in Paris and Washington DC as a market analyst in a major European aeronautical company and subsequently for one year as a consultant in a major strategy and organization consultancy firm
- Before joining DLA Piper, in 2012, Xavier worked as an associate in an international law firm in Paris and New York, as counsel in another international law firm and as a partner in a French boutique

Recognitions

- The Best Lawyers in France (edition 2019) - Corporate Law et Mergers and Acquisition Law
- Xavier is recommended by *Chambers & Partners "Up and Coming"* and *The Legal 500*
- "Third most prolific individual French legal adviser 2016", *Mergermarket 2016*

Education

- HEC Paris
- University of Paris XI Paris Sud, Master's degree in International Tax Law
- University of Paris II Panthéon-Assas, Master's degree in Philosophy of Law

INSIGHTS

Publications

- Conclusion of "La Défense écartelée", *Centre d'Etude et de Prospective Stratégique*, April 2017
- "Les dernières tendances en matière de Capital-Transmission et pratiques des « préemptives »", *Les Echos Business*, August 2016
- Video interview - "Latest trends in Capital Transmission: Interview with Xavier Norlain", *Les Echos Capital Finance*, July 2016
- "Principales tendances des pratiques M&A comparées selon la typologie de profil des opérateurs : private Equity vs. Corporate", *Les Echos Business*, January 2016
- "A favorable outlook in France", *M&A Guide 2016*, January 2016
- "Ingénierie Contractuelle des pratiques de marché M&A en Europe", *Les Echos Business*, November 2015
- "Les pratiques de marché en Europe vues par les investisseurs nord-américains", *Option Finance*, April 2015
- "Private Equity: a transactional analysis", France chapter, third edition, *Globe Business Publishing*, 2014

Events

[Previous](#)

IPEM 2019

22-24 JAN 2019
Paris

[NEWS](#)

DLA Piper named Best Law Firm of the Year in France by Private Equity Magazine

18 APR 2019

DLA Piper has been named Best Law Firm of the Year in France by Private Equity Magazine at its annual Les Grands Prix de Private Equity Magazine awards ceremony, held on April 15 at the Théâtre des Folies Bergère in Paris.

DLA Piper advises Qualcomm in sale of Qualcomm Life to Francisco Partners

12 FEB 2019

DLA Piper represented Qualcomm in the sale of Qualcomm Life, Inc., a wholly owned subsidiary of Qualcomm Incorporated that offers end-to-end medical device connectivity, to private equity firm Francisco Partners.

\$name

28 Sep 2018

\$name

18 Jul 2018

\$name

11 Jun 2018

\$name

3 May 2018

DLA Piper strengthens Tax practice in Paris with triple partner hire

23 FEB 2018

DLA Piper has strengthened its international Tax team with the appointment of Sylvie Vansteenkiste, Raphaël Béra and Fanny

Combourieu as partners in the firm's Paris office. The new partners are joining the firm along with four associates and one of counsel.

\$name

2 Feb 2018

\$name

15 Jan 2018
