



Overseas Investment Office

DLA Piper New Zealand has excellent capability in guiding offshore investors through the complexities of successful investment in NZ companies, land and resources.

The Overseas Investment Act (OIA) 2005 and the Overseas Investment Regulations (OIR) 2005 establish the regime for approving investment by overseas persons in significant business assets in excess of NZ\$100 million, certain types of sensitive New Zealand land including farmland, and fishing quota.

The process for application to the Overseas Investment Office (OIO) can be complex and time consuming. The right advice is needed early on, for smooth transition to approval.

DLA Piper New Zealand has an extensive track record in seeking and attaining consents and exemptions on behalf of clients in a wide range of sectors. We have acted for individual clients through to large, international investors.

Some of the consents we have gained for clients include high profile applications. We can help clients understand and navigate the political and public implications of their submissions.

Amongst other OIO applications, we have acted successfully for offshore purchasers of farmland and for purchasers of shares in New Zealand companies.

Our OIO team is backed by integrated support from all disciplines within the firm including provision of advice in banking and finance, corporate and commercial, employment law, immigration and visas, joint ventures, resource management, and tax.

EXPERIENCE

Insight Global Farmland Fund Limited

DLA Piper New Zealand advised Insight Global Farmland Fund Limited (IGFFL) on the purchase of a Southland 'going-concern' dairy farm business from Fermoy Farms Limited. The transaction involved due diligence in relation to the dairy farm, drafting of the sale and purchase agreement, as well as an application for Overseas Investment Office consent.

DSM Nutritional Products AG

DLA Piper New Zealand, liaising with management and legal counsel based in Singapore and Switzerland, advised on the 100% share acquisition of Unitech Industries Limited (Unitech) by global entity DSM Nutritional Products AG (DSM). The auction based transaction involved due diligence in relation to the target including consideration of overseas investment, employment and intellectual property issues; drafting of the sale and purchase agreement as well as related agreements, in particular the property lease from the Unitech Property Trust and the option of purchasing the property in the future; and incorporation of an entity to acquire the target.

RELATED SERVICES

- Corporate
- Finance
- Real Estate

RELATED SECTORS

- Financial Services
- Life Sciences
- Technology

Kaingaroa Timberlands (KT)

Liaising with USA based owners of the KT Companies, DLA Piper New Zealand advised in the transaction whereby GNZS, Harvard and the Public Sector Pension Investment Board (PSP) acquired all of the shares in the KT Companies from Phemus. The agreement was conditional on, among other things, the required consent from the Overseas Investment Office. We continue to advise KT on all on-going operational legal matters.

Bright Dairy and Food Co. Limited

DLA Piper New Zealand acted for the company in its acquisition of a controlling interest in New Zealand's Synlait Milk Limited. Bright Dairy is one of China's largest milk processors and is listed on the Shanghai stock exchange. This included Overseas Investment Office consent.

An Offshore Fund

DLA Piper New Zealand led the acquisition by an offshore fund of Big Sky dairy farm assets from four insolvent vendor companies. The transaction involved complex issues around water rights, as well as purchases from multiple vendors. It also included a freehold interest in 1,760 hectares of farmland and dairy herds. OIO consents were obtained.

Vision Senior Living

DLA Piper New Zealand acted for Vision Senior Living in the application for purchase for sensitive land by this organisation, which was overseas controlled.

GMO Renewable Resources

DLA Piper New Zealand advised entities managed by GMO Renewable Resources on sensitive land applications involving the acquisition of forestry and farmland assets.

Manukau City Investments Limited

DLA Piper New Zealand acted for Manukau City Council and Manukau City Investments Limited (as they then were) on the grant of an exemption in respect of the purchase by Arawata Finance Limited, an overseas person, of \$125 million redeemable preference shares in Manukau City Investments Limited.

NEWS

DLA Piper advises Hangzhou Qiantang New Area Construction and Investment Group on its debut USD300m international bond issue

26 August 2020

DLA Piper has successfully advised Hangzhou Qiantang New Area Construction and Investment Group Co., Ltd. (Hangzhou Qiantang New Area Construction and Investment Group", a Chinese state-owned enterprise (SOE), on the issue of a USD300 million 3.20 percent senior unsecured corporate bond due 2023.

DLA Piper advises AS Roma in its sale to The Friedkin Group for €591 million

17 August 2020

DLA Piper represented AS Roma SPV, LLC, the majority shareholder of Italian soccer club AS Roma, in the sale of its controlling interest in the team and certain related assets to The Friedkin Group, Inc., in a transaction valued at €591 million.

DLA Piper advises Syngenta on the acquisition of South African Sensako Group

17 August 2020

DLA Piper has advised Swiss-based Syngenta Group on its acquisition of Sensako Group, a South African seeds company engaged in the breeding and the commercialization of agronomic crops.

DLA Piper advises Heidelberger Druckmaschinen on the sale of MIS software provider CERM

6 August 2020

DLA Piper has advised Heidelberger Druckmaschinen AG (Heidelberg) on the sale of CERM, a global provider of Management Information System (MIS) software for the printing industry, in a Management Buyout (MBO).

DLA Piper advises Webjet on EUR100 million convertible notes offering

24 July 2020

Global law firm DLA Piper has advised Webjet Limited (ASX: WEB) on its EUR100 million (approximately AUD163 million) convertible notes offering which settled on 10 July 2020.

DLA Piper advises Episode Six on its USD7 million Series A financing

22 July 2020

DLA Piper has advised Episode Six, a next-generation financial technology provider, on its recent USD7 million Series A funding. The round was led by HSBC and includes investments from Mastercard and SBI Investment Co., Ltd., which first invested in Episode Six through its FinTech Business Innovation Fund in 2017.

DLA Piper advises Scientia Technologies on equity financing

15 July 2020

DLA Piper has advised Scientia Technologies Limited (Scientia), a technology solutions and services provider to governments, private enterprise clients and individuals, on its equity financing totaling USD 600 million.

DLA Piper advises Resource Partners on the sale of Golpasz

7 July 2020

DLA Piper has advised Resource Partners, one of the leading private equity investors in the CEE region, on the sale of the majority stake in Golpasz to De Heus, an international animal feed manufacturer.

DLA Piper advises Katoen Natie on the acquisition of Nijhof Wassink

7 July 2020

DLA Piper has advised Katoen Natie, an international logistics service provider and port operator, on the acquisition of the warehousing activities of Nijhof-Wassink in Poland, a family-owned company specialising in logistics.

DLA Piper advises Singtel Innov8 on its investment in Chinese data service provider DataHunter

28 May 2020

DLA Piper has advised Singtel Innov8 the venture capital arm of Singtel Group focusing on investments in technology solutions, on its successful investment, through a B-Series fundraising, in Beijing-based data service provider DataHunter.

DLA Piper advises Indonesia's Bank Mandiri on USD500 million bond offering

20 May 2020

DLA Piper has advised Indonesia's state-owned bank, Bank Mandiri, on its successful USD\$500 million bond offering. The five-year 4.75% senior unsecured notes were issued off the bank's medium-term note programme and were priced at 99.255 to yield 4.92% or Treasuries plus 455bp.

DLA Piper advises Nickel Mines on AUD231 million equity raise

19 May 2020

Global law firm DLA Piper is advising nickel pig iron (NPI) producer Nickel Mines Limited (ASX: NIC) on its proposed AUD231 million, fully underwritten 1 for 3.6 accelerated non-renounceable entitlement offer.

DLA Piper announces partnership promotions for 2020

30 April 2020

DLA Piper is proud to announce that 67 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2020 in the United States and May 1, 2020 for EMEA and Asia Pacific. The promotions have been made across many of the firm's practice areas in 35 different offices throughout 13 countries.

Across the firm's practices globally, Corporate saw the largest intake of new partners with 19 promotions, followed by Litigation and Regulatory with 15. Intellectual Property and Technology and Finance and Projects had ten and eight promotions respectively, while there were six in Real Estate. Tax and Employment both had four, and there was one in Restructuring.

DLA Piper advises Société Générale on joint venture with Mitsubishi UFI lease & finance in Malaysia

7 April 2020

DLA Piper has advised ALD, an auto lease company operating as a subsidiary of Société Générale, on the formation of a joint venture with Mitsubishi UFJ Lease & Finance Company Limited that will establish multi-brand, full service operational leasing and fleet management business with related mobility products for corporate clients in Malaysia.

DLA Piper continues to boost ASEAN capability with double partner hire in Bangkok

3 April 2020

DLA Piper today announces it is strengthening its Southeast Asia team with the addition of partners Samata Masagee and Waranon Vanichprapa in Bangkok, Thailand. These are the firm's fourth and fifth partner hires in the region in recent months, following the appointments of Philip Lee, Vincent Seah and David Kuo in Singapore.

DLA Piper advises HMI Capital on its investment in oOh!media

3 April 2020

DLA Piper has advised oOh!media's largest shareholder, US investment management firm HMI Capital, LLC (HMI Capital) on its support for oOh!media's AUD167 million fully underwritten entitlement offer and institutional placement.

DLA Piper lawyers named Acritas Stars

10 March 2020

Acritas has named over 200 DLA Piper lawyers as 2020 Acritas Stars. Now in its fourth year, Acritas Stars highlights the stand-out lawyers in private practice as nominated by clients around the world. More than 3,000 senior in-house counsel feed into the nomination process to give a comprehensive view of highly recommended lawyers across the globe.

DLA Piper only firm in top five for private equity, venture capital and M&A for third consecutive year

25 February 2020

DLA Piper was the only firm to rank among the top five most active law firms for global deal volume in each of private equity, venture capital and M&A.

DLA Piper advises GS Engineering & Construction in its EUR140 million acquisition of Danwood Holding from Enterprise Investors

28 January 2020

DLA Piper advised GS Engineering & Construction, a leading global construction company based in South Korea, on the acquisition of 100% of the shares in Danwood Holding from Polish Enterprise Fund VII, a private equity fund managed by Enterprise Investors. The value of the transaction is EUR140 million.

DLA Piper hires top M&A and private equity partner in Singapore

22 January 2020

DLA Piper is strengthening its Corporate offering in Asia with the appointment of David Kuo as partner in its Corporate practice, based in Singapore.

DLA Piper advises Hyundai/KIA Motors on its EUR100m investment in electric vehicles company Arrival SARM

17 January 2020

DLA Piper's Emerging Growth and Venture Capital team has advised leading car manufacturer Hyundai/KIA Motors on its EUR100 million, Series A investment in Arrival SARM, a Luxembourg-based company focused on creating and designing state-of-the-art electric vehicles.

DLA Piper tops list for global M&A deal volume for tenth straight year

8 January 2020

For the tenth consecutive year, DLA Piper was the highest ranked legal advisor in the world for M&A deal volume, according to *Mergermarket's* league tables.

DLA Piper advises Seequent Limited on its acquisition of GEOSLOPE

4 NOV 2019

DLA Piper has advised Accel-KKR and its portfolio company, Seequent Limited, in connection with its acquisition of GEOSLOPE International Ltd., a Canadian-based company that creates integrated, geotechnical analysis software.

DLA Piper advises Insilico Medicine on successful Series B funding

17 October 2019

DLA Piper advised Insilico Medicine, a pioneer in next-generation artificial intelligence technology for drug discovery, on a successful US\$37 million Series B funding round to commercialize the validated generative chemistry and target identification technology.

DLA Piper advises The Carlyle Group on its investment in HSO Group

6 September 2019

DLA Piper has advised The Carlyle Group on its investment in HSO Group. Equity for the investment is provided by Carlyle European Technology Partners III Fund (CETP), a EUR635 million fund that invests in technology-focused companies in Europe and the US.

DLA Piper adviseert The Carlyle Group bij investering in HSO Group

6 September 2019

DLA Piper heeft The Carlyle Group geadviseerd bij de investering in HSO Group. Het eigen vermogen voor de investering kwam van Carlyle European Technology Partners III Fund (CETP), een fonds van EUR635 miljoen dat investeert in technologiegerichte bedrijven in Europa en de VS.

DLA Piper advises Jaja Finance on its £530m acquisition of Bank of Ireland's UK credit card business

12 July 2019

DLA Piper has advised digital finance company Jaja Finance Limited (Jaja) on the acquisition of Bank of Ireland's (The Bank) UK credit card portfolio.

DLA Piper advises Tubi on IPO and ASX listing

21 June 2019

Global law firm DLA Piper has advised Tubi Limited (ASX: 2BE) on its AUD48.5 million initial public offering (IPO) and listing on the Australian Securities Exchange (ASX).

DLA Piper bolsters Corporate practice with team of five new partners

14 June 2019

Global law firm DLA Piper has significantly bolstered the strength of its Corporate practice in Australia with a team of five market leading M&A partners from Norton Rose Fulbright. Partners Shane Bilardi, James Stewart, Jyoti Singh, Chris Mitchell and Andrew Fiskien will join DLA Piper in the coming months.

DLA Piper advises Ping An OneConnect on Virtual Banking License

16 MAY 2019

DLA Piper has advised Ping An OneConnect VB (OneConnect) on its successful application for a virtual banking license granted by the Hong Kong Monetary Authority (HKMA).

DLA Piper advises Life360 on AUD820 million IPO

14 MAY 2019

Global law firm DLA Piper has advised US tech company Life360 on its AUD820 million IPO and ASX listing – the largest IPO on the ASX this year and one of the largest tech debuts on the ASX ever in Australia.

DLA Piper announces launch of Artificial Intelligence practice

14 MAY 2019

DLA Piper announced today the launch of its Artificial Intelligence practice, which will focus on assisting companies as they navigate the legal landscape of emerging and disruptive technologies, while helping them understand the legal and compliance risks arising from the creation and deployment of AI systems.

DLA Piper appoints new Head of Corporate for the Middle East, strengthening M&A capability

13 MAY 2019

DLA Piper has appointed Will Seivewright as a partner and Head of Corporate for the Middle East. Will joins the firm's Dubai office from Baker McKenzie. His practice focuses on M&A (both public and private), joint ventures, corporate restructurings, private equity and venture capital transactions in the UAE, broader Middle East and internationally.

DLA Piper grows Corporate/M&A practice in London with leading partner hire

30 APR 2019

DLA Piper today announces the appointment of Tracey Renshaw as a partner in its Corporate practice, based in London.

DLA Piper advised on financing for US\$1.34 billion consortium acquisition in Beijing, China

4 APR 2019

DLA Piper advised an institutional investor consortium on the financing of its US\$1.34 billion acquisition of Dinghao Electronics Plaza, a landmark mixed-use office and retail complex located in Zhongguancun, Beijing.

DLA Piper announces partnership promotions for 2019

1 APR 2019

DLA Piper is proud to announce that 77 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2019 in the United States and May 1, 2019 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 43 different offices throughout 20 countries.

Advising General Electric in Indonesia

25 MAR 2019

DLA Piper advised General Electric (GE) on two major deals for their transportation and distributed power businesses in Indonesia.

DLA Piper advises Pengana Capital Group on IPO for innovative Pengana Private Equity Trust

19 MAR 2019

Global law firm DLA Piper is advising fund manager Pengana Capital Group Limited (ASX: PCG) on its initial public offering (IPO) on the ASX of the Pengana Private Equity Trust (ASX: PE1), Australia's first global private equity listed investment trust (LIT).

Advising Zetta Jet on foreign insolvency judgment in Singapore

19 MAR 2019

DLA Piper acted as international counsel to Zetta Jet Pte. Ltd. (a Singapore-incorporated company) ("Zetta Jet") and others, as applicants, in a seminal judgment on the recognition of foreign insolvency proceedings under the UNCITRAL Model Law on Cross-Border Insolvency (as adopted in Singapore in 2017) (the "Singapore Model Law").

DLA Piper advises China Ping An Insurance Overseas (Holdings) Co. Ltd. on investment in GDS Holdings Limited

18 MAR 2019

DLA Piper represented China Ping An Insurance Overseas (Holdings) Co. Ltd. (Ping An Overseas) in entering into a definitive agreement to make an equity investment in the NASDAQ listed GDS Holdings Limited (GDS), a leading developer and operator of high-performance data centers in China. Ping An Overseas paid a subscription price of US\$150 million for convertible preferred shares in GDS.

DLA Piper advises Merlin Entertainments on the A\$174 million sale of Australian ski resorts

13 MAR 2019

DLA Piper has advised Merlin Entertainments, a global leader in location based entertainment, on the A\$174 million sale of its Australian ski resorts, Hotham and Falls Creek, to US ski resort operator Vail Resorts, Inc.

DLA Piper advises Ping An on investment exit from Bigo

11 MAR 2019

DLA Piper represented Ping An on its successful exit from its investment in Bigo Inc. (Bigo) in a buyout by NASDAQ listed YY Inc. (YY).

DLA Piper advises Laureate on US\$28 million asset sale

6 MAR 2019

DLA Piper has advised Baltimore-based and Nasdaq listed Laureate Education (NASDAQ:LAUR), the world's largest global network of higher education institutions, on the sale of Laureate's interest in Stamford International University (Stamford) to China YuHua Education Investment Limited (YuHua) (6169:HK).

DLA Piper announces launch of Blockchain and Digital Assets practice

26 FEB 2019

DLA Piper announced today the launch of its Blockchain and Digital Assets practice, which will offer strategic advice on a global basis to address the needs of companies implementing blockchain technology solutions and creating and deploying digital assets.

DLA Piper advises Seequent Limited on its acquisition of Canadian software company Geosoft

19 FEB 2019

DLA Piper has advised Accel-KKR and its portfolio company, Seequent Limited ("Seequent"), in connection with Seequent's acquisition of Geosoft, a Canadian-based software company.

DLA Piper recognized as a leading private equity, venture capital and M&A firm in *PitchBook's* league tables

19 FEB 2019

For the second consecutive year, DLA Piper was the only firm to rank as one of the top five most active law firms for private equity, venture capital and M&A deal volume in *PitchBook's* 2018 global league tables report.

DLA Piper Advises Global Firm RPS on Acquisition of Corview

6 Feb 2019

Global law firm DLA Piper has advised global professional services firm RPS on their AU\$32m acquisition of Australian advisory business Corview, strengthening its expansion across the Asia Pacific region.

DLA Piper advises Samsung Electronics on its investment in Verimi

1 FEB 2019

DLA Piper has advised Samsung Electronics on its investment in Verimi GmbH. Samsung Electronics joins a group of twelve international companies from a variety of industries. These include Allianz, Axel Springer, Bundesdruckerei, Core, Daimler, Deutsche Bahn, Deutsche Bank und Postbank, Deutsche Telekom, Lufthansa and Volkswagen Financial Services.

DLA Piper advises fintech company Splitit on its IPO

31 Jan 2019

DLA Piper advised global payment installment solution company Splitit Payments Ltd on its Australian Stock Exchange initial public offering this week.

DLA Piper advises CIRCOR in US\$85 million sale of Reliability Services business to RelaDyne

28 JAN 2019

DLA Piper represented CIRCOR International, Inc., a provider of flow control solutions and other highly engineered products for the industrial, energy, aerospace and defense markets, in the sale of its Reliability Services business to an affiliate of RelaDyne LLC for approximately US\$85 million.

DLA piper advises Geophysical Sub-Strata on its US\$400m medium-term note program

24 JAN 2019

DLA Piper has advised Geophysical Sub-Strata Ltd. on the establishment of a US\$400 million medium-term note program and US\$151.5 million drawdown of 8.0% guaranteed notes due in 2023. The program dealer was Phillip Securities.

DLA Piper strengthens ASEAN Corporate and Finance offering with key partner hire

21 JAN 2019

DLA Piper has strengthened its Corporate and Finance offering with the appointment of Philip Lee as a partner in its Corporate practice, based in Singapore.

DLA Piper advises consortium on successful acquisition of PEXA

21 January 2019

DLA Piper has advised a Consortium comprising Link Group, Commonwealth Bank of Australia and Morgan Stanley Infrastructure on its successful acquisition for PEXA. The electronic property settlements exchange was formed in 2010 out of a Council of Australian Governments initiative focused on the digital transformation of property conveyancing.

DLA Piper tops *Mergermarket*, *Thomson Reuters* league tables

9 JAN 2019

For the ninth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume, according to *Mergermarket's* league tables.

DLA Piper sees flurry of fintech activity in 2018

13 December 2018

The Australian fintech industry is set for strong growth in 2019 and 2020 according to DLA Piper as Data Republic – advised by DLA Piper - joins a trend of local fintech's undertaking successful venture capital backed funding rounds in 2018.

DLA Piper advises Downer Group on the restructuring of its joint venture with Mitsubishi Hitachi Power Systems

22 November 2018

Global law firm DLA Piper has advised Downer EDI (ASX: DOW) on the restructuring of its joint venture arrangements with Japanese-owned Mitsubishi Hitachi Power Systems.

DLA Piper advises Webjet on purchase of Middle East headquartered Destinations of the World

7 November

DLA Piper has advised Australian online travel business Webjet Limited on its US\$ 173 million purchase of UAE based Destinations of the World and related fully underwritten entitlement offer. Destinations of the World was sold by Abu Dhabi based private equity fund Gulf Capital.

DLA Piper completes global compliance survey of initial coin offerings and securities token offerings

6 NOV 2018

DLA Piper has completed a global compliance survey of initial coin offerings (ICOs) and securities token offerings (STOs), identifying how governments and agencies in more than 70 jurisdictions define, regulate and tax tokens and associated transactions.

DLA Piper advises James Hardie Industries in its €400 million debut euro bond offering

4 OCT 2018

DLA Piper represented James Hardie Industries, a global manufacturer and marketer of fiber cement products, in its €400 million debut euro bond offering.
