



### Steven R. Phillips

Partner

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Steven Phillips focuses his practice on the representation of corporations, associations and foreign governments before Congress, the Administration and federal agencies, with a concentration on trade, tax, communications, defense, homeland security, insurance, banking, environment and energy. He also advises clients on congressional strategies, the legislative process and the regulatory process.

### LANGUAGES SPOKEN

- French

### EXPERIENCE

#### Significant Accomplishments

- Advised a Defense contractor on a multi-million dollar Army program and helped company maintain Congressional support and funding for the program during several competitive phases
- Secured language in Defense bills authorizing a multi-year authority for a US\$1.2 Billion Army program, which was essential to start funding for the program
- Developed strategy to secure hundreds of Millions of dollars in increased funding in Defense bills for a Army Truck program, in face of challenges from competitors to prevent such funding
- Worked with a large Defense company to resurrect a Billion dollar defense weapons system, which had been initially cancelled by the Defense Department. The effort involved drafting legislative language and advocating before all Congressional Defense committees
- Advised company on Military privatization program and secured support for program from the key Congressional committees
- Advised several companies on the new loan guarantee and renewable energy provisions in the recently enacted economic

### RELATED SERVICES

- International Trade, Regulatory and Government Affairs
- International Trade
- Intellectual Property and Technology
- Corporate
- Finance
- Insurance and Reinsurance Disputes

### RELATED SECTORS

- Energy and Natural Resources
- Insurance
- Healthcare
- Government Contracting

### LANGUAGES SPOKEN

French

stimulus bill

- Developed successful strategy to help a European government retain a key US military base in the territory; strategy included working closely with DoD and Congress on developing Private Public Partnership concepts
- Helped companies protect important tax provisions from being adversely affected by Congressional efforts to revise key tax deductions
- Developed and implemented a strategy to secure passage of the SAFETY Act that provides liability protection for anti-terrorism products and services
- Advised several clients regarding export control policy and legislative proposals, as well as how to comply with trade sanctions laws
- Attend the WTO trade talks in Singapore and the GATT negotiations in Geneva; worked with negotiators on issues such as high-tech tariffs, textiles and anti-dumping
- Developed strategy to help an insurance company defeat a legislative proposal that would have blocked enforcement of a multimillion-dollar judgment
- Organization of successful Senate efforts to stop revision to patent law that would have resulted in hundreds of millions of dollars in lost revenue and adversely affected pharmaceutical research
- Advice to clients regarding communications policy and helped an industry coalition implement a strategy to affect the standards for the next generation of wireless technology
- Organization of a bipartisan congressional coalition to revise the broadcast ownership rules
- Helped defense companies in their efforts to secure several billion dollars in appropriations for defense programs
- Assistance to a company in securing over \$50 million in federal funding for an environmental cleanup of valuable property
- Organized and lead a Senate coalition that secured revisions to the Clean Air Act, saving North Carolina over US\$250 million
- Leadership of successful congressional effort that secured US\$1.8 billion in hurricane disaster relief for North Carolina and other states
- Worked on congressional strategy to secure passage of legislation and the Treaty to grant accession to NATO for Poland, Hungary and the Czech Republic

## CREDENTIALS

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### Admissions

- District of Columbia
- North Carolina

### Prior Experience

Prior to joining DLA Piper, Steven served as legislative director and counsel to Senator Jesse Helms, chairman of the Foreign Relations Committee. During his 10 years in Congress, Steven developed and implemented the senator's legislative strategy and managed his legislative staff. He served as the senior policy advisor to the senator on a broad range of issues, including trade, tax, communications, banking, health care, energy, environment, and product liability reform. Steven' responsibilities included drafting legislation and speeches, in addition to providing advice on Senate floor strategy.

Prior to working in the Senate, Steven served as a law clerk for a mid-size French law firm and as a law clerk to a firm in Raleigh, North Carolina. He is fluent in French and has traveled extensively in Europe and Asia.

### Education

- J.D., Campbell University, The Norman Adrian Wiggins School of Law 1987
- LL.M., Georgetown University 1989
- B.A., Campbell University 1984  
*cum laude*

### Publications

#### **Drug pricing week in review: Ways and Means hearing, new bipartisan legislation**

19 FEB 2019

Members of Congress are increasingly addressing the drug pricing issue, sometimes in a bipartisan manner.

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#### **Congress begins new session with scrutiny of drug pricing near the top of the agenda**

1 FEB 2019

The cost of prescription medications and therapies has quickly emerged as one of the top priorities of lawmakers on both sides of the Capitol.

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#### **Section 301 additional tariffs on imports of Chinese products: options for high tech and manufacturing companies**

3 OCT 2018

Additional tariffs of 10 percent or 25 percent have been imposed on three different lists of thousands of imports from China. Companies can request exclusion from these tariffs.

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#### **Section 301 trade action against Chinese products: time for quick action**

4 APR 2018

Companies wishing to seek removal of a product from the final list have the opportunity to present their views, but less than two months remain before the window completely closes.

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#### **Section 232 trade action - steel, aluminum tariffs: trade war? Mechanisms for possible relief for certain companies and countries**

9 MAR 2018

Two mechanisms could provide some relief for affected companies.

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#### **Events moving fast in Congress: the shape of things to come?**

15 OCT 2013

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#### **As shutdown week 2 approaches, 4 subtle signs of a possible deal**

10 OCT 2013

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## Shutdown likely to drag on as issues grow more complicated

4 OCT 2013

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## What companies need to know about the Obama Administration's Cybersecurity Order

14 FEB 2013

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- "Insurance Sector Trends: Forecast for 2018 and 2017 Year End Review," Insurance Update, February 5, 2018
- "Frustration Reigns in US as Government Shutdown Continues," *The Lawyer*, October 3, 2013
- "The New Section 301 of the Omnibus Trade & Competitiveness Act of 1988: Trade Wars or Open Markets?" *22 Vanderbilt Journal of Transnational Law*, 491, 1989
- "The French Connection," *Campbell Law Observer*, 1986

## Events

- Presenter, "What the US mid-terms mean for the insurance sector," November 12, 2014
- Presenter, "Conducting Business in a Distressed Environment: Renewable Energy provisions in the Economic Stimulus Bill," Washington Metropolitan Area Corporate Counsel Association, March 25, 2009
- Presenter, "What We Can Expect from the Obama Administration and the Impact of Economic Recovery Efforts on Sourcing in Key Industry Sectors," Sourcing Interests Group webinar, March 10, 2009
- Steve Phillips addressed more than 80 participants at the Technology Council of Maryland's CFO Forum on March 19, 2003