



## Private Equity

With one of the world's leading private equity practices, DLA Piper has the market knowledge and exposure to help you achieve your goals throughout the investment life cycle. Our practice is global, with private equity lawyers across the Americas, Asia Pacific, Europe and the Middle East.

Because we are a global firm steeped in private equity, our clients benefit from the breadth and depth of our private equity experience and our key sector-based legal experience.

We represent private equity institutions, management teams, debt providers and, very importantly, portfolio companies through all stages of the private equity life cycle.

We understand how important it is to mirror the depth of sector experience displayed in the private equity industry and our teams cultivate a strong sector-driven approach across all practice areas, enabling us to provide legal solutions from lawyers who understand the issues and challenges facing you and your business.

With private equity becoming ever more international (including in emerging markets), our firm is well placed to offer a truly integrated service, with consistency of quality and responsiveness across all jurisdictions in which we operate across the world.

The strength and depth of our private equity practice is acknowledged with consistent top tier rankings in the key legal directories and M&A league tables as well as numerous industry awards. Our 2018 rankings by *Mergermarket* include placing us #1 globally in overall deal volume for the 9th consecutive year. *PitchBook* recognized DLA Piper as the second most active private equity law firm by global, US and Europe deal volume in 2018.

### CAPABILITES

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We are one of the few firms operating in private equity that can offer clients a genuine ability to execute cross-border deals seamlessly using our own private equity lawyers in all key markets and sectors that we operate.

Our experience is deep and varied and covers all aspects of the private equity lifecycle, including:

- Fundraisings and investments
- MBOs
- MBIs
- BIMBOs

### KEY CONTACTS

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### RELATED SERVICES

- Emerging Growth and Venture Capital
- Global Investment Funds
- Mergers and Acquisitions

- Secondary buyouts
- Take privates
- Management equity arrangements and incentives
- PIPEs
- Pre-IPO investments
- Portfolio transactions
- Public to private transactions
- Exits, including trade sales and listings and refinancings

## Awards and Recognition

- #1 for European Private Equity - Buyouts (*Mergermarket* 2018)
- #1 for European Private Equity - Exits (*Mergermarket* 2018)
- #1 for European Private Equity - Buyouts & Exits (*Mergermarket* 2016 - 2018)
- #1 for number of Global M&A deals (*Mergermarket* 2008 and 2010 - 2018)
- #1 for number of European M&A deals (*Mergermarket* 2013 - 2018)
- #1 for number of UK M&A deals (*Mergermarket* 2005 - 2018)
- #1 most active law firm in Europe Private Equity deals (*Pitchbook* 2018)
- #2 most active law firm in Global Private Equity deals (*PitchBook* 2018)
- #2 most active law firm in US Private Equity deals (*Pitchbook* 2018)
- #2 most active law firm in IT, B2B and B2C, and #4 in Healthcare Private Equity deals (*Pitchbook* 2018)
- #2 most active law firm in US Mid-Atlantic and Southeast, and #3 in West Coast for Private Equity deals (*Pitchbook* 2018)
- DLA Piper is the only firm to rank as one of the top five most active law firms for private equity, venture capital and M&A deal volume (*PitchBook* 2018)
- Law Firm of the Year - Transactions (*Unquote* Private Equity Awards 2018)

## EXPERIENCE

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- Advised ABS Capital Partners in its investment in FactorTrust, Inc., a provider of underbanked consumer data, analytics and risk scoring solutions to a variety of lenders
- Advised Baird Capital Partners in its acquisition of Alpha Source, Inc., a distributor of lamps, batteries, wiring and other electronic diagnosis and laboratory equipment for the health care industry
- Advised Blackstone Group L.P., on its disposal of Nido Student Living, the UK based company engaged in providing student accommodation rental services, to Round Hill Capital LLC, for a consideration of £415 million
- Advised Bregal Sagemount I L.P. in its acquisition of 100% of irth Solutions LLC, a provider of field service management solutions that help increase the productivity of field workforce teams
- Advised Scottish 'punk' brewery, BrewDog, on its £213 million sale of a 22.3% stake to US private equity firm TSG Consumer Partners
- Advised Bridgepoint on the acquisition of The Flexitallic Group (formerly FDS Group), a global market leader in sealing product technology for the oil, gas and energy sectors, from Eurazeo PME for a consideration of €450m
- Advised Columbia Capital in the sale of its portfolio company Cloud Sherpas Inc., a leader in cloud advisory and technology services, to Accenture
- Advised the management team of CPA Global (both as sellers and in relation to their new equity terms) on its sale by private equity firm, Cinven, to Leonard Green & Partners for £2.4bn
- Advised the management of Curaeos in respect of the sale of Curaeos by Bencis Capital Partners and management to EQT and the subsequent roll over by management

- Advised Duke Street LLP on the secondary buy-out of TeamSport Holdings Limited for consideration of £42m
- Advised the management team of Element Materials Technology Group Limited on the equity funding of the proposed takeover of Exova Group plc
- Advised in relation to the acquisition and investment into Grenade Holdings Limited by Lion Capital for £72m
- Advised on the sale of the Hillarys Blinds group by European Capital and management to trade buyer Hunter Douglas
- Advised the management team on the acquisition of Holland & Barrett by Letter One Retail for £1.8bn
- Advised Hudson Ferry Capital in its investment in Soft-Tex Manufacturing, a manufacturer, importer, and distributor of numerous bedding products
- Advised ICV Partners, LLC in its acquisition of Interventional Management Services, LLC, an ambulatory surgery center management company headquartered in Atlanta, GA
- Advised management of JC Rathbone Associates Limited ("JCRA"), a provider of hedging, financial risk and debt consultancy services, including interest rate and foreign exchange advice, on its management buy-out
- Advised Kohlberg & Company, L.L.C. in its sale of Chronos Life Settlement Portfolio to Financial Credit Investment II Limited
- Advised L Capital Management in the £556m acquisition of a majority stake in SMCP, the leading ready-to-wear affordable luxury apparel retailer, from the American investment fund KKR
- Advised Lloyds Development Capital (LDC) on the disposal of Nexinto Limited, a German-based provider of e-commerce hosting sourcing solutions
- Advised Lloyds Development Capital (LDC) in relation to its £11m investment in Traditional Lakeland Cottages Limited
- Advised Lloyds Development Capital (LDC) and individual sellers on the sale of the entire issued share capital of Antler Limited to Endless
- Advised LLR Partners, Inc. in the acquisition of Agility Recovery Solutions, Inc., a provider of disaster recovery solutions across the United States and Canada
- Advised MSouth Equity Partners in its acquisition of Safemark, Inc., a Florida based provider of technology-enabled secure storage, mobility and guest amenity solutions
- Advised Oakley Capital Limited in the acquisition of North Technology Group, a Marine technology group which includes the worldwide leading sailmaker, "North Sails"
- Advised the management team in relation to the acquisition of Paysafe Plc by CVC and Blackstone for £3bn
- Advised QHotels in relation to the £525m sale of the 26 hotel group, one of the largest UK hotel deals in 2017
- Advised Renovus Capital Partners, L.P. in the acquisition of Dolinka Group, LLC, a provider of facilities planning, financial advisory and demographic consulting services to education agencies
- Advised Signum Technology, a leading manufacturer of safety-critical flow control products for the energy sector (backed by Phoenix Equity Partners), in relation to its acquisition of VeeBee Filtration ("VeeBee"), a world leader in the design and manufacture of filtration technology for fluid transfer applications
- Advised Sun European Partners, LLP on the acquisitions of Jacques Vert, Bonmarche and American Golf
- Advised the founders and management sellers on the sale and reinvestment in Third Bridge Group Limited to private equity investor IK Investment Partners
- Advised the management team of TMF Group, a global provider of compliance and administration services, on its acquisition by CVC Capital Partners from DH Private Equity Partners for a total consideration of €1.75bn
- Advised Triton Pacific Capital Partners in its sale of Columbia Medical Manufacturing, premier manufacturer of innovative complex rehabilitation products that enhance the lives of children with disabilities, to Drive Medical, a global manufacturer of durable medical equipment
- Advised The Wicks Group of Companies, L.L.C. in its acquisition of Little Sprouts, Inc., a nationally recognized provider of pre-kindergarten (Pre-K) educational services operating seven child enrichment centers in the Boston metro-market

## INSIGHTS

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## Publications

## Restructuring Global Insight - Strategies of investing in distressed debt, and more

7 JUL 2017

### RESTRUCTURING E-NEWSLETTER - GLOBAL INSIGHT SERIES

In this edition we continue the topic of legislative reform, with articles concerning new safe harbour provisions in Australia, laws to facilitate the better coordination of corporate group insolvencies in Germany, and more.

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## European distressed debt and private equity - defensive strategies coming to the fore?

7 JUL 2017

Where a corporate borrower defaults on its debt terms, distressed debt investors are often presented with opportunities to acquire the debt at a discount. The strategy of investing in distressed debt presents investors with a number of opportunities.

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## Events

### Previous

#### IPEM 2019

22-24 JAN 2019  
Paris

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## NEWS

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### DLA Piper bolsters Corporate practice with team of five new partners

14 June 2019

Global law firm DLA Piper has significantly bolstered the strength of its Corporate practice in Australia with a team of five market leading M&A partners from Norton Rose Fulbright. Partners Shane Bilardi, James Stewart, Jyoti Singh, Chris Mitchell and Andrew Fiskén will join DLA Piper in the coming months.

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### DLA Piper advises Ping An OneConnect on Virtual Banking License

16 MAY 2019

DLA Piper has advised Ping An OneConnect VB (OneConnect) on its successful application for a virtual banking license granted by the Hong Kong Monetary Authority (HKMA).

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### DLA Piper advises Life360 on AUD820 million IPO

14 MAY 2019

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Global law firm DLA Piper has advised US tech company Life360 on its AUD820 million IPO and ASX listing – the largest IPO on the ASX this year and one of the largest tech debuts on the ASX ever in Australia.

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### **DLA Piper announces launch of Artificial Intelligence practice**

14 MAY 2019

DLA Piper announced today the launch of its Artificial Intelligence practice, which will focus on assisting companies as they navigate the legal landscape of emerging and disruptive technologies, while helping them understand the legal and compliance risks arising from the creation and deployment of AI systems.

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### **DLA Piper grows Corporate/M&A practice in London with leading partner hire**

30 APR 2019

DLA Piper today announces the appointment of Tracey Renshaw as a partner in its Corporate practice, based in London.

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### **DLA Piper advised on financing for US\$1.34 billion consortium acquisition in Beijing, China**

4 APR 2019

DLA Piper advised an institutional investor consortium on the financing of its US\$1.34 billion acquisition of Dinghao Electronics Plaza, a landmark mixed-use office and retail complex located in Zhongguancun, Beijing.

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### **DLA Piper announces partnership promotions for 2019**

1 APR 2019

DLA Piper is proud to announce that 77 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2019 in the United States and May 1, 2019 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 43 different offices throughout 20 countries.

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### **Advising General Electric in Indonesia**

25 MAR 2019

DLA Piper advised General Electric (GE) on two major deals for their transportation and distributed power businesses in Indonesia.

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### **DLA Piper advises Pengana Capital Group on IPO for innovative Pengana Private Equity Trust**

19 MAR 2019

Global law firm DLA Piper is advising fund manager Pengana Capital Group Limited (ASX: PCG) on its initial public offering (IPO) on the ASX of the Pengana Private Equity Trust (ASX: PE1), Australia's first global private equity listed investment trust (LIT).

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## **Advising Zetta Jet on foreign insolvency judgment in Singapore**

19 MAR 2019

DLA Piper acted as international counsel to Zetta Jet Pte. Ltd. (a Singapore-incorporated company) (“Zetta Jet”) and others, as applicants, in a seminal judgment on the recognition of foreign insolvency proceedings under the UNCITRAL Model Law on Cross-Border Insolvency (as adopted in Singapore in 2017) (the “Singapore Model Law”).

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## **DLA Piper advises China Ping An Insurance Overseas (Holdings) Co. Ltd. on investment in GDS Holdings Limited**

18 MAR 2019

DLA Piper represented China Ping An Insurance Overseas (Holdings) Co. Ltd. (Ping An Overseas) in entering into a definitive agreement to make an equity investment in the NASDAQ listed GDS Holdings Limited (GDS), a leading developer and operator of high-performance data centers in China. Ping An Overseas paid a subscription price of US\$150 million for convertible preferred shares in GDS.

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## **DLA Piper advises Merlin Entertainments on the A\$174 million sale of Australian ski resorts**

13 MAR 2019

DLA Piper has advised Merlin Entertainments, a global leader in location based entertainment, on the A\$174 million sale of its Australian ski resorts, Hotham and Falls Creek, to US ski resort operator Vail Resorts, Inc.

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## **DLA Piper advises Ping An on investment exit from Bigo**

11 MAR 2019

DLA Piper represented Ping An on its successful exit from its investment in Bigo Inc. (Bigo) in a buyout by NASDAQ listed YY Inc. (YY).

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## **DLA Piper advises Laureate on US\$28 million asset sale**

6 MAR 2019

DLA Piper has advised Baltimore-based and Nasdaq listed Laureate Education (NASDAQ:LAUR), the world’s largest global network of higher education institutions, on the sale of Laureate’s interest in Stamford International University (Stamford) to China YuHua Education Investment Limited (YuHua) (6169:HK).

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## **DLA Piper announces launch of Blockchain and Digital Assets practice**

26 FEB 2019

DLA Piper announced today the launch of its Blockchain and Digital Assets practice, which will offer strategic advice on a global basis to address the needs of companies implementing blockchain technology solutions and creating and deploying digital assets.

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## **DLA Piper advises Seequent Limited on its acquisition of Canadian software company Geosoft**

19 FEB 2019

DLA Piper has advised Accel-KKR and its portfolio company, Seequent Limited (“Seequent”), in connection with Seequent’s acquisition of Geosoft, a Canadian-based software company.

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## **DLA Piper recognized as a leading private equity, venture capital and M&A firm in *PitchBook*’s league tables**

19 FEB 2019

For the second consecutive year, DLA Piper was the only firm to rank as one of the top five most active law firms for private equity, venture capital and M&A deal volume in *PitchBook*’s 2018 global league tables report.

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## **DLA Piper Advises Global Firm RPS on Acquisition of Corview**

6 Feb 2019

Global law firm DLA Piper has advised global professional services firm RPS on their AU\$32m acquisition of Australian advisory business Corview, strengthening its expansion across the Asia Pacific region.

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## **DLA Piper advises Samsung Electronics on its investment in Verimi**

1 FEB 2019

DLA Piper has advised Samsung Electronics on its investment in Verimi GmbH. Samsung Electronics joins a group of twelve international companies from a variety of industries. These include Allianz, Axel Springer, Bundesdruckerei, Core, Daimler, Deutsche Bahn, Deutsche Bank und Postbank, Deutsche Telekom, Lufthansa and Volkswagen Financial Services.

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## **DLA Piper advises fintech company Splitit on its IPO**

31 Jan 2019

DLA Piper advised global payment installment solution company Splitit Payments Ltd on its Australian Stock Exchange initial public offering this week.

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## **DLA Piper advises CIRCOR in US\$85 million sale of Reliability Services business to RelaDyne**

28 JAN 2019

DLA Piper represented CIRCOR International, Inc., a provider of flow control solutions and other highly engineered products for the industrial, energy, aerospace and defense markets, in the sale of its Reliability Services business to an affiliate of RelaDyne LLC for approximately US\$85 million.

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## **DLA piper advises Geophysical Sub-Strata on its US\$400m medium-term note program**

24 JAN 2019

DLA Piper has advised Geophysical Sub-Strata Ltd. on the establishment of a US\$400 million medium-term note program and

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US\$151.5 million drawdown of 8.0% guaranteed notes due in 2023. The program dealer was Phillip Securities.

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### **DLA Piper strengthens ASEAN Corporate and Finance offering with key partner hire**

21 JAN 2019

DLA Piper has strengthened its Corporate and Finance offering with the appointment of Philip Lee as a partner in its Corporate practice, based in Singapore.

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### **DLA Piper advises consortium on successful acquisition of PEXA**

21 January 2019

DLA Piper has advised a Consortium comprising Link Group, Commonwealth Bank of Australia and Morgan Stanley Infrastructure on its successful acquisition for PEXA. The electronic property settlements exchange was formed in 2010 out of a Council of Australian Governments initiative focused on the digital transformation of property conveyancing.

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### **DLA Piper tops *Mergermarket*, *Thomson Reuters* league tables**

9 JAN 2019

For the ninth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume, according to *Mergermarket's* league tables.

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### **DLA Piper sees flurry of fintech activity in 2018**

13 December 2018

The Australian fintech industry is set for strong growth in 2019 and 2020 according to DLA Piper as Data Republic – advised by DLA Piper - joins a trend of local fintech's undertaking successful venture capital backed funding rounds in 2018.

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### **DLA Piper advises Downer Group on the restructuring of its joint venture with Mitsubishi Hitachi Power Systems**

22 November 2018

Global law firm DLA Piper has advised Downer EDI (ASX: DOW) on the restructuring of its joint venture arrangements with Japanese-owned Mitsubishi Hitachi Power Systems.

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### **DLA Piper advises Webjet on purchase of Middle East headquartered Destinations of the World**

7 November

DLA Piper has advised Australian online travel business Webjet Limited on its US\$ 173 million purchase of UAE based Destinations of the World and related fully underwritten entitlement offer. Destinations of the World was sold by Abu Dhabi based private equity fund Gulf Capital.

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## **DLA Piper completes global compliance survey of initial coin offerings and securities token offerings**

6 NOV 2018

DLA Piper has completed a global compliance survey of initial coin offerings (ICOs) and securities token offerings (STOs), identifying how governments and agencies in more than 70 jurisdictions define, regulate and tax tokens and associated transactions.

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## **DLA Piper advises James Hardie Industries in its €400 million debut euro bond offering**

4 OCT 2018

DLA Piper represented James Hardie Industries, a global manufacturer and marketer of fiber cement products, in its €400 million debut euro bond offering.

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## **DLA Piper grows Real Estate and Corporate team in Rome**

24 SEP 2018

DLA Piper has added to its Real Estate and Corporate practice groups with three hires in Rome. Filippo Cecchetti, partner, joins together with Eleonora Laurito, legal director and Giulia Minetti Floccari, lawyer. All three hires come from Chiomenti Studio Legale where Filippo has worked as a partner since 2015.

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## **DLA Piper advises Palisade on acquisition of equity stake in HCL fiber optic cable business**

14 September

DLA Piper has advised Palisade Investment Partners Limited (Palisade), on behalf of funds that it manages, on the acquisition of a significant equity stake with board representation in HCL Limited Partnership, HCL LP General Partner Limited and International Connectivity Services Limited.

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## **DLA Piper appoints two directors in South Africa**

12 SEP 2018

DLA Piper has strengthened its office in Johannesburg, South Africa with the appointment of two directors. Hendré Human joins the Corporate team from Webber Wentzel in Johannesburg, where he was a partner. Monique Jefferson joins the Employment team from Bowmans in Johannesburg, where she was a senior associate.

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## **DLA Piper's Africa practice triumphs at Africa Legal Awards**

11 SEP 2018

DLA Piper Africa is proud to announce that its Zimbabwean member firm, Manokore Attorneys, took home the 'African Law Firm of the Year - Small Practice' award at The African Legal Awards, which took place on Friday 7 September 2018 at The Wanderers Club, in Johannesburg, South Africa.

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## **DLA Piper Supports Flick on its Strategic Capital Raising from Z Energy**

06 SEP 2018

DLA Piper has advised Flick Energy Limited on its \$46 million strategic capital raising from Z Energy Limited.

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## **DLA Piper advises Kleos Space on the first ever Australian Stock Exchange IPO by a Luxembourg based company**

31 AUG 2018

DLA Piper has advised the Luxembourg based company "Kleos Space" on its initial offer to investors on the Australian Stock Exchange that floated last week. The offer comes in the lead-up to the planned launch of the company's first satellite, built by Danish cubesat manufacturer GomSpace, in mid-2019, to detect radio transmissions and pinpoint their origin and timing. Kleos Space offers satellite technology which responds to Governments needs for new technologies to support to enhance border and maritime security.

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## **DLA Piper advises Baring Vostok on the acquisition of a minority stake in Belarusian software developer Itransition**

23 AUG 2018

DLA Piper has advised Baring Vostok, a private equity fund investing in Russia and the Commonwealth of Independent States, on its acquisition of a minority stake in Itransition, a leading Belarusian software solutions developer and full-spectrum IT services provider.

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## **DLA Piper advises Nickel Mines Limited on AU\$200 million initial public offering**

20 AUG 2018

Global law firm DLA Piper advised Nickel Mines Limited (**NIC**) on its AU\$200 million initial public offering (**IPO**). NIC shares began trading on the Australian Securities Exchange (**ASX**) today and its market capitalisation at the offer price is AU\$486 million.

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## **DLA Piper advises on one of the largest venture capital Series C fintech rounds in Southeast Asia**

17 AUG 2018

DLA Piper has advised Experian, the Dublin-based global information services company, as lead investor, and responsAbility Investments AG (rAp) and Deutsche Investitions - und Entwicklungsgesellschaft (DEG), as other investors, on the US\$28 million Series C investment in Singapore-based C88 Financial Technologies Group (C88). This is one of the largest venture capital Series C fintech rounds in Southeast Asia.

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## **DLA Piper advises Helios Technologies on acquisition of Custom Fluidpower**

13 AUG 2018

DLA Piper has advised Helios Technologies (Nasdaq: SNHY) on the 100% acquisition of Australian business Custom Fluidpower for AU\$35 million (approximately US\$26 million) on 1 August, 2018. The acquisition was funded using cash and shares of SNHY

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common stock.

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### **DLA Piper advises Avison Young in investment by Caisse de dépôt et placement du Québec**

16 JUL 2018

DLA Piper represented Avison Young in connection with a CA\$250 million preferred equity investment in the firm by Caisse de dépôt et placement du Québec.

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### **DLA Piper advised Morrison & Co on AU\$6 billion funds management transfer**

6 JUL 2018

DLA Piper has advised Morrison & Co (MCO) on the formal transition of its appointment as manager of Utilities Trust of Australia (UTA), effective 1 July 2018.

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### **DLA Piper bolsters Corporate practice with partner hire in Beijing**

4 JUL 2018

DLA Piper has strengthened its Corporate practice with the appointment of US capital markets partner Yang Ge in Beijing.

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### **DLA Piper Africa welcomes Zimbabwe member firm**

19 JUN 2018

DLA Piper Africa has announced that leading Zimbabwean law firm, Manokore Attorneys, is joining as the member firm in Zimbabwe.

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### **DLA Piper boosts London Corporate practice with major partner hire**

6 Jun 2018

DLA Piper today announces that Martin Nelson-Jones will be joining the firm as a partner in its Corporate practice, based in London.

Martin will be joining the firm from Freshfields Bruckhaus Deringer, where he was a partner since 2001 and served as co-head of their global infrastructure and transport sector group. He specialises in M&A and has worked across a range of sectors, including energy and infrastructure. Martin advises both corporates and financial investors.

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### **DLA Piper advises la Société d'Aménagement Zenata (SAZ) on landmark healthcare centre project**

29 MAY 2018

DLA Piper has advised La Société d'Aménagement Zenata (SAZ), the entity in charge of the overall development of the Zenata Eco-City in Morocco, on the signature of a cooperation agreement with the Saudi German Hospital Group to develop a healthcare centre.

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### **DLA Piper to launch new office in Dublin with leading partner hire**

15 MAY 2018

DLA Piper today announces that it will be opening an office in Dublin, Ireland, alongside the hire of partner David Carthy. The new office will focus on the Financial Services, Technology and Life Sciences sectors initially.

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### **DLA Piper appoints Corporate partner Stefan Luke in Brisbane**

8 MAY 2018

Global law firm DLA Piper has appointed leading transactional lawyer, Stefan Luke, as a partner of the firm effective today, 8 May 2018.

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### **DLA Piper advises Allianz Real Estate on stake in up to AU\$500M property fund**

7 MAY 2018

DLA Piper is advising Allianz Real Estate on the investment into a portfolio of student accommodation facilities in Australia through the new Scape Australia Joint Venture 2 Fund. The fund will invest up to AU\$500 million, focusing on student accommodation facilities in Sydney and Melbourne, it may also invest in the Brisbane, Perth, Canberra and Adelaide markets.

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### **DLA Piper advises Beijing Enterprise Water Group on acquisition of TRILITY**

5 MAY 2018

DLA Piper advised BEWG International, a wholly-owned subsidiary of Beijing Enterprises Water Group, on its 100% acquisition of water utility service provider TRILITY by way of a competitive bid process.

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### **DLA Piper advised on Boscastle sale to Pacific Equity Partners**

2 MAY 2018

DLA Piper advised Boscastle Pastries and Foods on its sale to Patties, owned by Pacific Equity Partners.

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### **DLA Piper advises Waterlogic on Billi Group acquisition**

30 APR 2018

DLA Piper has advised Waterlogic on its 100% acquisition of Melbourne-headquartered Billi, a leading designer, manufacturer and distributor of boiling, chilled and sparkling filtered drinking water under-the-sink units operating in Australia, the UK and international markets.

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## **DLA Piper advised AFL on landmark AU\$225M Etihad Stadium redevelopment deal**

23 APR 2018

DLA Piper advised the AFL (Australian Football League) on its historic AU\$225 million deal with the State of Victoria to redevelop Etihad Stadium and the surrounding Docklands precinct, with an extended 40-year commitment to host the AFL Grand Finals.

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## **DLA Piper appoints new Corporate partner in Hong Kong**

10 APR 2018

DLA Piper has appointed Henry Cheng as a partner to its Corporate practice based in Hong Kong.

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## **DLA Piper advises Pacific Energy on acquisition of Contract Power**

10 APR 2018

DLA Piper has advised power generation specialist Pacific Energy Limited on its AU\$90 million acquisition of Contract Power Group.

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## **DLA Piper advising Atlas on combination with Mineral Resources**

10 APR 2018

DLA Piper is advising Atlas Iron Limited (ASX: AGO) on its agreement with Mineral Resources Limited (ASX: MIN) to combine by way of scheme of arrangement in a deal that values the iron ore miner at AU\$297.6 million.

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## **DLA Piper advising Alliance Minerals on AU\$446M merger with Tawana Resources**

10 APR 2018

DLA Piper is advising SGX-listed Alliance Mineral Assets Limited (Alliance) on its announced merger with ASX-listed Tawana Resources NL (Tawana), positioning the company as a sizeable producer of high-demand lithium concentrate.

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## **DLA Piper advises Catapult on AU\$25M institutional placement**

4 APRIL 2018

DLA Piper has advised elite sports technology company Catapult Group International Limited (ASX:CAT) on its successful AU\$25 million institutional placement to fund its growth strategy.

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## **DLA Piper announces partnership promotions for 2018**

3 APR 2018

DLA Piper is proud to announce that 62 lawyers have been promoted to its partnership. The promotions are effective as of 1

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April 2018 in the United States and 1 May 2018 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 42 different offices throughout 20 countries.

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#### **DLA Piper Africa advises Adenia Partners on acquisition of controlling stake in Kanu Equipment Limited**

23 MAR 2018

Kanu has been driving an expansion strategy across Sub-Saharan Africa in recent years and the business now operates in 13 countries, servicing the agriculture, construction and mining industries.

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#### **DLA Piper advises China Merchants Securities on HK\$462 million IPO of CSmall Group**

19 MAR 2018

DLA Piper has advised China Merchants Securities (HK) Co., Limited, as sole sponsor, sole global coordinator and sole bookrunner on CSmall Group Limited's (CSmall) IPO and listing on the Main Board of the Hong Kong Stock Exchange.

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#### **DLA Piper advises Deutsche Bank on Paladin Restructuring**

28 FEB 2018

DLA Piper has advised Deutsche Bank on its special situations investment in Australian listed Paladin Energy Limited (PEL), which holds substantial uranium and mining assets in Namibia, Malawi, Canada and certain Australian states.

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#### **DLA Piper advises Fosun to become majority shareholder of Lanvin**

23 FEB 2018

DLA Piper has advised Shanghai-based conglomerate Fosun International Limited and its subsidiaries, on the acquisition of a majority stake in French luxury couture house Jeanne Lanvin SAS. Founded in 1889, Lanvin is France's oldest fashion house in continuous operation.

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#### **DLA Piper recognized as a global and national leader in M&A, private equity and venture capital by *PitchBook***

16 FEB 2018

DLA Piper is one of the most active law firms for M&A, private equity and venture capital deal volume and was the **only** firm to rank in the top five of each category in *PitchBook's* 2017 global league tables report.

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#### **DLA Piper advises China Merchants Group on US\$2.5 billion investment in China's JD.com logistic arm**

15 FEB 2018

DLA Piper has advised China Merchants Group (CMG) on its investment in JD Logistics, a subsidiary company of China's largest retailer JD.com.

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#### **DLA Piper advises Cabinet Group on Funcom joint venture**

9 FEB 2018

DLA Piper represented Cabinet Group LLC on tax and Norwegian law matters in its joint venture with Funcom N.V., a Norwegian developer, to establish Heroic Signatures.

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**DLA Piper advises Immunomedics on royalty funding and stock purchase agreements with Royalty Pharma which raised an aggregate of US\$250 million**

9 JAN 2018

DLA Piper represented Immunomedics, Inc., in the sale of tiered, sales-based royalty rights on global net sales of sacituzumab govitecan (IMMU-132) to Royalty Pharma for US\$175 million. Royalty Pharma has also purchased US\$75 million in common stock of Immunomedics, at US\$17.15 per share.

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**DLA Piper tops Mergermarket's global league table for eighth consecutive year**

9 JAN 2018

For the eighth consecutive year, DLA Piper earned the top legal advisor ranking globally for overall M&A deal volume in 2017, according to *Mergermarket's* league tables.

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**DLA Piper advises Laureate Education on the US\$162 million sale of its institution in Malaysia to Affinity Equity Partners**

8 JAN 2018

DLA Piper has advised Laureate Education (NASDAQ:LAUR), the world's largest global network of higher education institutions, on the sale of its global network institution in Malaysia -INTI University and Colleges (INTI)- to Affinity Equity Partners ("Affinity"), one of the largest independent private equity firms in the Asia Pacific region, for a total transaction value of US\$180 million. The net transaction value to Laureate under the Agreement will be US\$162 million.

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**DLA Piper advises Seeing Machines Limited on £35 million capital raising**

8 DEC 2017

DLA Piper has advised technology company Seeing Machines Limited (AIM: SEE) on its £35 million (approximately AU\$62 million) capital raising through a conditional placing and subscription of ordinary shares.

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**DLA Piper (New Zealand) expands rankings in *Legal 500 Asia Pacific 2018***

8 December 2017

DLA Piper (New Zealand) is pleased to announce that we have been ranked top tier in *Investment Funds* and *Insurance*. 14 of our lawyers are ranked as *Leading Individuals* in their practice area with 4 in the new category of *Next Generation Lawyers*.

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## **DLA Piper advising FirstRand on £1.1 billion takeover of Aldermore Group PLC**

7 NOV 2017

DLA Piper is acting for FirstRand, South Africa's largest financial services institution, who have put forward a £1.1 billion recommended offer for approval by the shareholders of Aldermore Group PLC, ("Aldermore") a British specialist lender and savings bank

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## **DLA Piper advises LDC on disposal of Nexinto**

26 OCT 2017

DLA Piper has advised LDC on the disposal of Nexinto Limited, a German-based provider of e-commerce hosting sourcing solutions. Nexinto was acquired by The PlusServer Group, a market leading managed cloud services provider in Germany, Austria and Switzerland, owned by BC Partners.

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## **DLA Piper launches new platform for *Guide to Going Global* series**

20 SEP 2017

DLA Piper has launched a new platform featuring its *Guide to Going Global* series, an online resource designed to help companies operating and growing their international businesses.

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## **DLA Piper advises Webjet on AU\$330 million acquisition of JacTravel**

9 AUG 2017

Global law firm DLA Piper has advised digital travel business Webjet Limited (ASX: WEB) on the acquisition of leading European B2B travel wholesaler JacTravel for AU\$330 million (£200 million), and the associated AU\$164 million equity raising.

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## **DLA Piper in New Zealand appoints three Special Counsel, one Senior Associate and two Senior Solicitors**

1 August 2017

We are proud to announce the appointment of Brad Cuff, Richard Tosh and Nicola Daly as Special Counsel to the firm. One of the core objectives of this leading global business law firm is to attract and retain the best talent, demonstrated in these promotions.

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## **DLA Piper advises Steadfast Group on the acquisition of a stake in unisonBrokers**

31 Jul 2017

DLA Piper has advised Steadfast Group Limited on their acquisition of a non-controlling stake in unisonBrokers AG to grow the global distribution platform for both networks. unisonBrokers will be renamed 'unisonsteadfast' following the transaction. The parties agreed not to disclose the purchase price.

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## In New Zealand

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DLA Piper New Zealand acts for private equity institutions, investors, investees, venture capitalists, funds management teams, and leading banks.

We combine legal skills with commercial judgment and sound industry knowledge to add value to our clients' businesses.

Our depth of experience in venture capital in New Zealand traces back to the industry's origins here.

DLA Piper New Zealand offers advice through the entire lifecycle of a private equity transaction. This includes fund establishment, seed and early stage investment and expansion. We are also experienced in advising on best exits, whether by buyout, flotation or refinancing.

### CAPABILITIES

- Capital instruments including corporate debt, mezzanine finance, equity instruments
- Capital management; share buybacks, capital reductions and dividend re-investment plans
- Corporate structuring, due diligence
- Foreign investment; OIO approvals
- Investment terms and documentation
- Shareholder agreements
- Management buyouts (MBOs)

### EXPERIENCE

#### **Vision Senior Living**

DLA Piper New Zealand advised the client in the private equity capital raising and \$54 million investment by Goldman Sachs JBWere through its Trans-Tasman Private Equity Fund. Vision Senior Living is one of New Zealand's largest developers, owners and managers of retirement living.

#### **The Hautaki Trust**

DLA Piper New Zealand advised the Trust on a US\$40 million private equity capital raising by NZ Communications, now 2degrees. This organisation is a foundation shareholder in NZ Communications Ltd.