



Ignacio E. Sanchez

Partner

CHAIR, GOVERNMENT AFFAIRS PRACTICE

ignacio.sanchez@dlapiper.com

Washington, DC

T: +1 202 799 4315

F: +1 202 799 5315

Ignacio Sanchez represents national and international clients on a broad range of issues before the Executive branch, Congress and the courts. He advises clients on the development and implementation of comprehensive strategies to protect the clients' interests and achieve its desired objective before the U.S. government.

For over 30 years, Ignacio has been involved in regulatory and legislative matters related to U.S. national security law and policy, whether it be navigating the CFIUS process, advising clients on the application of U.S. economic sanctions, export controls and anti-boycott laws or advising clients on the legal and political issues related to these matters. In this regard, he has represented clients on these issues before the Congress, Treasury Department, Department of Justice, State Department, U.S. Trade Representative, National Security Council, White House Counsel, National Economic Council, Department of Commerce, Department of Energy and various inter-agency task forces.

LANGUAGES SPOKEN

- Spanish

EXPERIENCE

REPRESENTATIVE CLIENTS AND MATTERS

- Advised numerous foreign government on implementing government affairs strategies in Washington DC before the Congress, the White House and the Executive branch agencies on policy, legislation, appropriations and any issues impacting the bilateral relationship
- Advise clients on the development and implementation of domestic and world-wide corporate compliance programs

RELATED SERVICES

- International Trade, Regulatory and Government Affairs
- Financial Services Regulatory
- International Trade
- Insurance and Reinsurance Disputes
- Environment, Health and Safety
- Investigations
- Global Governance and Compliance
- Trademark and Copyright
- Intellectual Property and Technology

RELATED SECTORS

- Insurance
- Media, Sport and Entertainment
- Energy and Natural Resources

LANGUAGES SPOKEN

Spanish

- Represent numerous foreign and domestic entities in obtaining regulatory approval from the Committee on Foreign Investment in the United States (CFIUS) for international transactions involving the acquisition of companies or assets in the U.S.
- Advise numerous global clients on sanctions compliance, voluntary disclosures and enforcement proceedings before US agencies with applicable jurisdiction
- Advise many commercial clients on legislation and regulatory matters affecting their business interests
- Represent numerous clients in commercial disputes including but not limited to trademark litigation, environmental and toxic tort litigation, franchise disputes, product liability, RICO and breach of contract cases

CONGRESSIONAL TESTIMONY

Due to Ignacio's experience on national security related matters, he has been called on to render testimony at Congressional hearings before the:

- International Economic Policy and Trade subcommittee of the U.S. House of Representative's International Relations Committee concerning U.S. sanctions' policy and disputes relative to those policies before the World Trade Organization
- Western Hemisphere subcommittee of the U.S. Senate's Foreign Relations Committee concerning the extraterritorial reach of U.S. sanctions
- Trade subcommittee of the U.S. House of Representative's Ways and Means Committee on the Legal and Economic Relationship between the United States and Cuba
- Courts and Intellectual Property subcommittee of the US House of Representative's Judiciary Committee on issues related to government confiscations

CREDENTIALS

Admissions

- District of Columbia
- Florida

Education

- J.D., University of Miami 1986
- B.S., Civil Engineering, University of Miami 1982

Courts

- United States Court of Appeals for the Eleventh Circuit
- United States District Court for the Middle District of Florida
- United States District Court for the Southern District of Florida

Memberships

American Bar Association

Cuban American Bar Association

Trustee, Wilson Council, Woodrow Wilson Center for International Scholars

Trustee, Connelly School of the Holy Child

Presidential Appointments

Pursuant to an appointment by President George W. Bush, Ignacio served (2005 – 2011) as a member of the board of trustees of the Woodrow Wilson International Center for Scholars, the living national memorial to President Wilson. The Center, headquartered in Washington, DC, was established by Congress in 1968.

Ignacio served on the 2000 Bush-Cheney Transition Team as the director of the policy advisory committees for the Department of the Treasury and for the Office of the US Trade Representative.

INSIGHTS

Publications

CFIUS filing fees effective as of May 1, 2020: What you need to know

5 May 2020

The filing fees go into effect and must be paid for transactions filed on or after May 1, 2020.

Hospitality industry update: President signs into law massive COVID-19 relief and economic stimulus package

3 April 2020

Phase 3 in the ongoing federal government efforts to respond to the health and economic implications of the COVID-19 pandemic.

Coronavirus: Congressional leaders and the Trump Administration reach agreement on massive COVID-19 relief and economic stimulus package

26 March 2020

Senate Republican and Democratic leaders and the Trump Administration announced on Wednesday, March 25, 2020 that they have reached a deal on The Coronavirus Aid, Relief, and Economic Security Act.

Coronavirus: Several state and local governments issue “shelter in place” orders (United States)

23 March 2020

Between March 17 and 22, state and local governments have promulgated at least a dozen “Stay-at-Home” / “Shelter-at-Home”-type Orders. This alert provides details on a number of state and local government orders.

Coronavirus: emergency response legislation passed by the Senate; additional stimulus and tax relief expected soon (United States)

18 March 2020

The US Senate is expected to pass, on March 18, comprehensive legislation to help families and businesses impacted by the coronavirus disease 2019 (COVID-19) pandemic.

New regulations reinforce CFIUS's expanded role with respect to foreign investments in the United States

16 January 2020

The new CFIUS regulations become effective on February 13, 2020.

Treasury Department proposes regulations comprehensively implementing FIRRMA and reforming CFIUS national security review

19 September 2019

The proposed regulations affect non-controlling investments involving critical technologies, critical infrastructure, and sensitive personal data; and transactions involving real estate near sensitive national security facilities.

Trump issues Executive Order on securing information and communications technology and services – key points

16 MAY 2019

The order is issued pursuant to the National Emergencies Act and the International Emergency Economic Powers Act, the latter creating potential civil and criminal liability for those violating EOs and regulations issued under its authority - liabilities that can expand to include those who facilitate a violation.

CFIUS pilot program mandates declarations for certain non-controlling investments in critical technologies

17 OCT 2018

The pilot program covers critical technologies in 27 industries.

- CFIUS filing fees effective as of May 1, 2020: What you need to know, 5 May 2020
 - Hospitality industry update: President signs into law massive COVID-19 relief and economic stimulus package, 3 April 2020
 - Coronavirus: Congressional leaders and the Trump Administration reach agreement on massive COVID-19 relief and economic stimulus package, 26 March 2020
 - Coronavirus: Several state and local governments issue "shelter in place" orders (United States), 23 March 2020
 - Coronavirus: emergency response legislation passed by the Senate; additional stimulus and tax relief expected soon (United States), 18 March 2020
 - New regulations reinforce CFIUS's expanded role with respect to foreign investments in the United States, 16 January 2020
 - Treasury Department proposes regulations comprehensively implementing FIRRMA and reforming CFIUS national security review, 19 September 2019
 - Trump issues Executive Order on securing information and communications technology and services – key points, 16 May 2019
 - US government sanctions Petróleos de Venezuela, authorizes US persons to engage in certain limited transactions, 29 Jan 2019
 - CFIUS pilot program mandates declarations for certain non-controlling investments in critical technologies, 17 Oct 2018
 - FIRRMA, reforming CFIUS process, is signed into law, 13 Aug 2018
 - Congress finalizes CFIUS reform bill to broaden national security reviews of foreign investments, 25 Jul 2018
 - US to re-impose sanctions on Iran as it withdraws from the Joint Comprehensive Plan of Action, 9 May 2018
 - "Foreign Governments' Misuse of Federal RICO: The Case For Reform," Washington Legal Foundation – Working Paper Series, May 2006
 - "Cuban Property Rights and the 1940 Constitution," Florida State University Journal of Transnational Law and Policy, Vol. 3,
-

Spring 1994

Events

"Overview of U.S. Primary and Secondary Sanctions", Client Training Series, February 2020

"The Legal World is Flat Too: FCPA, Sanctions, FARA and AML", NACDL's 15th Annual White Collar Seminar and Fall Board Meeting, October 2019

"Dealing with Evolving Sanctions in an Era of Anti-blocking Measures", American Conference Institute, AML & OFAC Compliance for the Insurance Industry, January 2019

"Overview of U.S. Primary and Secondary Sanctions", Client Training Series, January 2019

"Chinese Companies Doing Business in the U.S.A.: Navigating the Changes, Challenges and the Opportunities – CFIUS", Client Series in Hong Kong and Shanghai, November 2018

"Overview of U.S. National Security Compliance Issues: The People, the Products and the Deal", March 2017

"Acquiring a U.S. Company or Assets: Preparing for CFIUS (The Committee on Foreign Investment in the United States)", Abu Dhabi, September 2015

"Global Issues Forum: The Ever-Evolving Ukraine/Russia Sanctions Regime", Association of Corporate Counsel, October 2014

"Evolution of Reinsurance Regulation and the Reinsurance Market," Client Series, September 2012

"The United States and Cuba: Implications of an Economic Relationship," Woodrow Wilson Center for International Scholars, Latin America Program, May 2010

"*That Little Infernal Cuban Republic: US Policies Toward Cuba in Historical Perspective*," Woodrow Wilson Center for International Scholars, Latin America Program, July 2009

"Acquiring a U.S. ITAR-Registered Company: Preparing for CFIUS," C5's 2nd Annual Conference - ITAR Compliance in Munich, Germany, June 2009

"THE SOVEREIGNS ARE COMING! CONQUERORS? OR SAVIORS?," Columbia Business School Alumni Club, May 2008 – Discussion of the economic, political and national security implications of sovereign wealth funds and foreign direct investment in the United States Council on Foreign Relations' Corporate Program – "New CFIUS law and procedures", March 2008

"Cuba in Transition—Options for Addressing the Challenge of Expropriated Properties," Association for the Study of the Cuba Economy, Sixth Annual Meeting, August 2006

ABA Annual Meeting, International Law Section (1994) – Lecture on international law issues related to government confiscation of property in Cuba

US/Cuba Policy," World Policy Institute Conference, July 2004

He has also been a commentator for CNN, BBC, PBS, Canal NBC, Telemundo, and ECO on numerous matters including international trade issues and was featured in *The American Lawyer* (January 2000 Ed.) in the cover article titled "Rum Warriors."

Mr. Sanchez also served as a speaking surrogate on Spanish language media for the Bush-Cheney presidential campaigns in 2000 and 2004 and for the Romney presidential campaign in 2008 and 2012.