



Telecom

Communications plays a critical role in the economies of all countries around the world, and its importance is only increasing with the rapid development of new technologies and products that revolutionize how people – and devices – communicate. DLA Piper's Telecom practice is built on in-depth knowledge of the commercial, transactional, technical, legal and regulatory issues associated with providing telecommunications services and products, including emerging IoT devices and capabilities.

With telecom lawyers around the globe, our team is well positioned to assist clients with multi-country and global deals as well as with regional and global strategies for product development and market entry. Our experience covers the full spectrum of developed and emerging markets and the complete range of technologies, including wireless, telephony, broadband, Internet, satellite and submarine cables. We also have engineers integrated into our team to enable us to more fully understand the details of complex and/or novel technologies and their impact on the business and regulatory issues of our clients. And the fact that we have offices in over 40 countries throughout the Americas, Europe, the Middle East, Africa and Asia Pacific – as well as affiliated firms in many regions – means we know the unique regulatory, legal, political and “doing business” issues in each jurisdiction.

Clients turn to us for our decades of telecom industry and regulatory experience helping them to tackle the licensing, regulatory and operational issues important to their current business and future success. We have advised a broad cross-section of the telecommunications and technology sectors on an array of regulatory and business issues, from compliance with traditional telecommunications regulation to securing spectrum and regulatory approvals for emerging technologies. We also are well versed in the full range of industry contracts and agreements and are experienced in crafting novel leasing or sharing arrangements. Finally, our team has substantial experience in securing regulatory approvals for some of the largest industry mergers and acquisitions as well as much smaller spectrum transactions.

Our core areas include:

- Telecom transactions, including mergers and acquisitions
- Spectrum access and use
- Authorizations and licensing
- Foreign ownership approvals

KEY CONTACTS

Michael Senkowski

Partner
Washington, DC
T: +1 202.799.4103
michael.senkowski@dlapiper.com

Nancy J. Victory

Partner
Washington, DC
T: +1 202.799.4216
nancy.victory@dlapiper.com

Mike Conradi

Partner
London
T: +44 (0)207 796
6603
mike.conradi@dlapiper.com

Eamon Holley

Partner
Dubai
T: +971 4 438 6293
eamon.holley@dlapiper.com

Florence Guthfreund-Roland

Partner
Paris
T: +33 1 40 15 25 08
florence.guthfreund-roland@dlapiper.com

RELATED SECTORS

- Technology

- Regulatory compliance/enforcement defense
- RF equipment certification
- Content provision/usage
- Satellite/earth station authorizations
- Infrastructure deployment, including tower deals and submarine cables
- Network sharing
- Mobile Virtual Network Operator (MVNO) launches
- Outsourcing of mobile network management
- Procuring IPTV platforms for telecommunications operators

INSIGHTS

Publications

Commerce issues Temporary General License for Huawei

22 MAY 2019

The Temporary General License is a brief reprieve.

Trump issues Executive Order on securing information and communications technology and services – key points

16 MAY 2019

The order is issued pursuant to the National Emergencies Act and the International Emergency Economic Powers Act, the latter creating potential civil and criminal liability for those violating EOs and regulations issued under its authority - liabilities that can expand to include those who facilitate a violation.

eSignature and ePayment News and Trends

30 NOV 2018

ESIGNATURE AND EPAYMENT NEWS AND TRENDS

In this issue, a fintech Q&A with the team, plus the latest developments from the legislatures, the regulators and the courts

May a power of attorney be electronically executed?

24 MAY 2018

Exploring the relationship between a power of attorney and the state and federal laws governing the use of electronic records and signatures.

eSignature and ePayment News and Trends

24 MAY 2018

ESIGNATURE AND EPAYMENT NEWS AND TRENDS

In this issue, can a power of attorney be electronically signed? Plus news on federal and state law, federal and state regulatory activities, fresh judicial precedent and more.

A short primer on applicable US eSignature laws

2 MAY 2018

Two bodies of law in the US govern the legality of electronic signatures and electronic records: ESIGN and UETA. Here is a quick look at each of them, plus notes on other selected laws governing digital transactions.

In long-awaited TCPA case, DC appellate panel vacates material sections of FCC's 2015 TCPA order

2 MAY 2018

Because of the federal Electronic Signatures in Global and National Commerce Act (ESIGN) and equivalent state laws, companies are delivering important disclosures and other information that traditionally needed to be presented "in writing" electronically instead. In addition, the medium of choice for communicating with consumers electronically is rapidly migrating from email to text messaging. As a result, understanding the requirements of the Telephone Consumer Protection Act (TCPA) are a must. This edition's Insight looks at the most recent judicial examination of the FCC's interpretation of the TCPA.

Tax incentives in Puerto Rico: a quick introduction

13 JUN 2017

Puerto Rico offers a spectrum of economic incentives aiming to promote many key industries. This handbook offers a quick look at ten of the most significant of these incentives.

NEWS

DLA Piper announces launch of Artificial Intelligence practice

14 MAY 2019

DLA Piper announced today the launch of its Artificial Intelligence practice, which will focus on assisting companies as they navigate the legal landscape of emerging and disruptive technologies, while helping them understand the legal and compliance risks arising from the creation and deployment of AI systems.

DLA Piper announces partnership promotions for 2019

1 APR 2019

DLA Piper is proud to announce that 77 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2019 in the United States and May 1, 2019 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 43 different offices throughout 20 countries.

DLA Piper successfully defends Samsung Electronics against Dyson

29 MAR 2019

DLA Piper acted on behalf of Samsung Electronics GmbH to lift a temporary injunction obtained by Dyson AG in January 2018 from the District Court of Düsseldorf. The injunction prohibited Samsung from making certain advertising statements for battery-powered vacuum cleaners. As some of the prohibited statements were also on the packaging this led to a de facto ban on the sale for the battery-powered vacuum cleaner.

DLA Piper hosts leading business and diplomacy conference

14 MAR 2019

DLA Piper's London office has hosted the Annual Conference of the International Diplomatic and Business Exchange (IBDE).

DLA Piper announces launch of Blockchain and Digital Assets practice

26 FEB 2019

DLA Piper announced today the launch of its Blockchain and Digital Assets practice, which will offer strategic advice on a global basis to address the needs of companies implementing blockchain technology solutions and creating and deploying digital assets.

DLA Piper joins Governing Council for Hedera Hashgraph

20 FEB 2019

DLA Piper has joined the initial group of Governing Council members for Hedera Hashgraph, a next-generation public ledger designed to have highly diversified governance and the most distributed consensus at scale. The announcement was made at Hedera Hashgraph's first annual summit in Seoul, Korea.

As part of the council, DLA Piper will help oversee changes to the software run by millions of Hedera distributed nodes over time. The governing council has been established to ensure stability and guaranteed continued decentralization to the Hedera Hashgraph distributed public ledger.

DLA Piper bolsters Data Protection practice

4 FEB 2019

DLA Piper in Germany has hired Intellectual Property & Technology of counsel Prof Dr Jürgen Taeger, who joined the firm's Cologne office with effect from 1 February 2019.

DLA Piper expands new Dublin office with four-partner hire

9 JAN 2019

DLA Piper today announces the appointment of four new partners from highly-regarded Irish firms to its newly opened Dublin office into four key practice areas of Finance and Projects (F&P), Corporate, Intellectual Property and Technology (IPT) and Employment. These hires follow the appointment of Corporate partner David Carthy as Ireland Country Managing Partner in May 2018.

Technology sector poised for big data wave in finance and sales departments – DLA Piper European Tech Index

12 DEC 2018

Harnessing big data is becoming standard practice for IT and marketing teams in technology, but DLA Piper's 2018 Tech Index reveals that a revolution may now be underway in finance and sales departments as well. Responses from 350 tech sector senior executives in Europe indicate that compared to 2016, organizations are increasingly identifying new opportunities in these additional departments, indicating a move towards widespread adoption of big data in the tech sector.

DLA Piper wins Legal Adviser of the Year and recognized as UK Top Performer 2018 by Global Sourcing Association

25 MAY 2018

DLA Piper's Global Co-Head of Technology Sector, Kit Burden, was last night named Legal Adviser of the Year at the Global Sourcing Association (GSA) UK Top Performers and Professional Awards, held at the Hilton Manchester Deansgate

DLA Piper partner Edward "Smitty" Smith named to World Economic Forum's 2018 class of Young Global Leaders

9 MAY 2018

DLA Piper is pleased to announce that Edward "Smitty" Smith, a partner in the firm's Washington, DC, office, has been named to World Economic Forum's 2018 class of Young Global Leaders.

DLA Piper announces partnership promotions for 2018

3 APR 2018

DLA Piper is proud to announce that 62 lawyers have been promoted to its partnership. The promotions are effective as of 1 April 2018 in the United States and 1 May 2018 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 42 different offices throughout 20 countries.

DLA Piper launches Intellectual Property and Technology practice in Luxembourg

3 APR 2018

DLA Piper Luxembourg is pleased to announce the launch of its Intellectual Property and Technology (IPT) practice, with the appointment of Olivier Reisch as partner and head of the practice.

DLA Piper Romania hosts a GDPR-focussed data protection conference alongside Wolters Kluwer

28 MAR 2018

On 19 March 2018, DLA Piper in Romania hosted a "Data Protection Conference" in Bucharest, in partnership with Wolters Kluwer. The event focussed on the specific rules and practical aspects of processing personal data of customers and employees, from both a GDPR and ePrivacy perspective.

Businesses still not fully aware of Data Protection issues

31 JAN 2018

DLA Piper has released its second Data Privacy Snapshot report, finding that once again, company global privacy programs have gaps in meeting increasingly demanding global privacy principles. Significantly, it appears that many companies are falling short of data protection obligations under the General Data Protection Regulation (GDPR), which will start to apply from 25 May 2018.

DLA Piper invited to participate in the GDPR conference organised by the National Supervisory Authority for

Personal Data Processing in light of the forthcoming European Data Protection Day

31 JAN 2018

DLA Piper is proud to announce that Head of Intellectual Property & Technology in Bucharest Ana-Maria Andronic, and Intellectual Property & Technology senior associate, Alexandru Campean, were invited to speak at the "General Regulation on Data Protection" conference held on 26th January 2018. The event was held at the Parliament Palace and was organised by the National Supervisory Authority for Personal Data Processing.

DLA Piper names new global and US co-chairs for Intellectual Property and Technology practice

8 JAN 2018

DLA Piper has named Frank Ryan co-chair of the firm's global Intellectual Property and Technology practice and Ann Ford co-chair of its US IPT practice, both effective January 1.

Six months until GDPR: companies still reporting low levels of preparedness

15 Nov 2017

For the over 200 organisations responding to DLA Piper's Data Privacy Scorebox online survey tool since the start of the year, the average alignment score with all key international data privacy principles was 31.5%, as against an 38.3% average score for respondents in the 2016 calendar year.

DLA Piper launches Global Contract Laws v2.0

7 Nov 2017

DLA Piper has launched a newly updated version of its *Global Contract Laws* online resource. *Global Contract Laws v2.0* covers laws from more than 50 countries, including the UK, the US, Australia, China, and Germany, as well as new countries in Asia and South America.

DLA Piper again honored as Law Firm of the Year in three categories at Juve Awards

27 OCT 2017

At yesterday's presentation of the JUVE Awards in the Alte Oper in Frankfurt am Main, DLA Piper celebrated winning the Law Firm of the Year award in the categories *Media and Technology*, *Trademarks and Unfair Competition*, and *Media*. In addition, DLA Piper was also shortlisted for Law Firm of the Year in the categories *Private Equity & Venture Capital* and *Intellectual Property*. Last year, the firm won three awards in the categories *Distribution/ Trade and Logistics*, *Insurance* and *Company Succession and Trusts*.

DLA Piper named one of the most innovative law firms in Europe by the Financial Times Innovative Lawyers Europe Report 2017

6 OCT 2017

DLA Piper is one of the top five most innovative law firms in Europe according to the Financial Times Innovative Lawyers Europe report 2017.

Now in its twelfth year, the FT Innovative Lawyers Report assesses lawyers on their innovation both for clients and in their own businesses. It is one of the top legal rankings in Europe and the accompanying awards are widely regarded as the best researched in

the market.

DLA Piper launches new platform for *Guide to Going Global* series

20 SEP 2017

DLA Piper has launched a new platform featuring its *Guide to Going Global* series, an online resource designed to help companies operating and growing their international businesses.

DLA Piper recruits patent litigator Dr Philipp Cepl as partner for Cologne office

13 Jul 2017

DLA Piper is pleased to announce that it has successfully recruited Dr Philipp Cepl, a high-calibre patent litigator, as a new partner for its German patent practice, to the Cologne office. He joins from Allen & Overy and together with Dr med Kokularajah Paheentharajah, who joins as Senior Associate, they will take up their post at DLA Piper with effect from 1 October 2017.

DLA Piper advises Link Group on £888 million (AU\$1.49 billion) acquisition of Capita Asset Services

10 Jul 2017

DLA Piper has advised Australian company Link Group (ASX: LNK) on the acquisition of UK-based Capita Asset Services division (CAS) of Capital Plc for £888 million (AU\$1.49 billion). Link Group was selected as the successful bidder following a competitive sale process. DLA Piper also advised Link Group on the related acquisition debt financing of £485 million (AU\$815 million).

DLA Piper advises Beijing BDStar Navigation Co., Ltd on the purchase of an interest in the in-tech Group

19 Jun 2017

DLA Piper has advised BDStar as part of a bidding procedure on the acquisition of an interest in the company in-tech GmbH, a supplier for the digitization and the development in the area of automotive, machinery and transportation systems.

DLA Piper berät Beijing BDStar Navigation Co., Ltd beim Erwerb von Anteilen an der in-tech Gruppe

19 Jun 2017

DLA Piper hat die BDStar beim Erwerb einer Beteiligung an der in-tech GmbH, einem international agierenden Spezialisten für Digitalisierung und Entwicklung in den Branchen Automotive, Maschinenbau und Verkehrssysteme, beraten.

DLA Piper advises Vodafone on proposed merger of Vodafone Malta with Melita

31 MAY 2017

DLA Piper has advised Vodafone on the proposed merger of Vodafone Malta Ltd and Melita Ltd. The combination will create a new fully integrated communications company with the scale and resources required to offer competitive 'quad play' bundled mobile, fixed broadband, fixed telephony and TV services to Maltese consumers and a full range of enterprise services for businesses and the public sector.
