



## Telecom

Communications plays a critical role in the economies of all countries around the world, and its importance is only increasing with the rapid development of new technologies and products that revolutionize how people – and devices – communicate. DLA Piper's Telecom practice is built on in-depth knowledge of the commercial, transactional, technical, legal and regulatory issues associated with providing telecommunications services and products, including emerging IoT devices and capabilities.

With telecom lawyers around the globe, our team is well positioned to assist clients with multi-country and global deals as well as with regional and global strategies for product development and market entry. Our experience covers the full spectrum of developed and emerging markets and the complete range of technologies, including wireless, telephony, broadband, Internet, satellite and submarine cables. We also have engineers integrated into our team to enable us to more fully understand the details of complex and/or novel technologies and their impact on the business and regulatory issues of our clients. And the fact that we have offices in over 40 countries throughout the Americas, Europe, the Middle East, Africa and Asia Pacific – as well as affiliated firms in many regions – means we know the unique regulatory, legal, political and “doing business” issues in each jurisdiction.

Clients turn to us for our decades of telecom industry and regulatory experience helping them to tackle the licensing, regulatory and operational issues important to their current business and future success. We have advised a broad cross-section of the telecommunications and technology sectors on an array of regulatory and business issues, from compliance with traditional telecommunications regulation to securing spectrum and regulatory approvals for emerging technologies. We also are well versed in the full range of industry contracts and agreements and are experienced in crafting novel leasing or sharing arrangements. Finally, our team has substantial experience in securing regulatory approvals for some of the largest industry mergers and acquisitions as well as much smaller spectrum transactions.

Our core areas include:

- Telecom transactions, including mergers and acquisitions
- Spectrum access and use
- Authorizations and licensing
- Foreign ownership approvals

### KEY CONTACTS

#### Michael Senkowski

Partner  
Washington, DC  
T: +1 202.799.4103  
[michael.senkowski@dlapiper.com](mailto:michael.senkowski@dlapiper.com)

#### Nancy J. Victory

Partner  
Washington, DC  
T: +1 202.799.4216  
[nancy.victory@dlapiper.com](mailto:nancy.victory@dlapiper.com)

#### Mike Conradi

Partner  
London  
T: +44 (0)207 796  
6603  
[mike.conradi@dlapiper.com](mailto:mike.conradi@dlapiper.com)

#### Eamon Holley

Partner  
Dubai  
T: +971 4 438 6293  
[eamon.holley@dlapiper.com](mailto:eamon.holley@dlapiper.com)

### RELATED SERVICES

- Intellectual Property and Technology
- Data Protection, Privacy and Security
- Cybersecurity
- Technology Transactions and Strategic Sourcing
- Litigation, Arbitration and Investigations

- Regulatory compliance/enforcement defense
- RF equipment certification
- Content provision/usage
- Satellite/earth station authorizations
- Infrastructure deployment, including tower deals and submarine cables
- Network sharing
- Mobile Virtual Network Operator (MVNO) launches
- Outsourcing of mobile network management
- Procuring IPTV platforms for telecommunications operators

- International Trade, Regulatory and Government Affairs
- Transport
- Corporate

#### RELATED SECTORS

- Technology
- Media, Sport and Entertainment

## INSIGHTS

---

### Publications

#### A new EECG coming into play: Key points for electronic communications service providers

15 September 2020

Entities providing an electronic communication service, such as email or video streamed over the Internet, may need to register as an ECS provider in relevant EU nations.

---

#### Navigating China Episode 13: (More) Important Developments in China's Privacy and Cyber Laws

10 June 2020

##### [NAVIGATING CHINA: THE DIGITAL JOURNEY](#)

China's privacy and cyber authorities have been busy in the last month enacting substantial enhancements and clarifications to data protection compliance obligations; and even more changes are expected before the end of 2020.

---

#### US telehealth update: New federal guidance to state Medicaid agencies suggests more coverage is coming

27 April 2020

A powerful signal that CMS is ready to support targeted interventions in favor of telehealth.

---

#### Connected care funding for healthcare providers from the CARES Act

24 April 2020

New funding to promote and support telehealth.

---

#### Episode 12: More obligations on Chinese mobile app operators to comply with

9 April 2020

##### [NAVIGATING CHINA: THE DIGITAL JOURNEY](#)

Following the crackdown by Chinese authorities against non-compliant mobile apps in late 2019 (please see Episode 8 in this series), the authorities have issued a series of app compliance guidelines (including the Guide to Self-Assess Illegal Collection and Use of

---

Personal Information by Apps, Methods for Identifying Unlawful Acts of Apps to Collect and Use Personal Information, and Draft Specification for Collecting Personal Information in Mobile Applications). These guidelines imposed detailed obligations and practical actions to urge mobile app operators to conduct self-assessments and to rectify any non-compliant data processing practices. Organisations may have noted that some of these guidelines contain conflicting requirements.

---

### **FCC declares COVID-19 communications fall within TCPA emergency exemption**

23 March 2020

The FCC issued an order declaring that hospitals, health care providers, state and local health officials, and other government officials may lawfully communicate information about COVID-19 without violating the Telephone Consumer Protection Act.

---

### **Episode 10: Stricter data localisation and security rules for financial and insurance data in China**

06 Mar 2020

#### **[NAVIGATING CHINA: THE DIGITAL JOURNEY](#)**

The People's Bank of China has released new guidelines on the collection and processing of personal financial information (PFI Guidelines), which provide much-needed clarity on how personal financial information in China should be processed, secured, and transferred. While the PFI Guidelines do not impose an outright ban on personal financial information leaving China, mandatory compliance steps (including consent and impact assessments) must be taken.

---

### **Opportunities arising from Asia's data protection frameworks (AsiaPac)**

14 February 2020

The media controversy surrounding China's coronavirus COVID-19 detection app, the "close contact detector," has highlighted a common misapprehension about how data protection law is universally applied around the world.

---

### **Huawei Temporary General License extended for third time**

14 February 2020

The extension applies to Huawei and the 114 other non-US Huawei affiliates on the Entity List.

---

### **The almost free US-Japan Trade Agreement is now in effect**

9 January 2020

This trade agreement reduces or eliminates US customs duties on numerous goods.

---

### **Episode 8: Crackdown on infringing China apps**

13 November 2019

#### **[NAVIGATING CHINA: THE DIGITAL JOURNEY](#)**

China's authorities have launched a crackdown against non-compliant mobile apps. The crackdown is taking place during November and December 2019, so businesses operating apps in China must take urgent action or else face sanctions.

---

### **Hong Kong's SFC introduces strict conditions on cloud data storage**

8 November 2019

All entities licensed by the Hong Kong SFC and storing data in the cloud must urgently review their data storage arrangements in light of a new circular from the SFC on "Use of external electronic data storage". This circular introduces strict new conditions on both cloud users and cloud vendors.

---

### **Episode 7: New China encryption law passed**

6 November 2019

#### **[NAVIGATING CHINA: THE DIGITAL JOURNEY](#)**

The new PRC Encryption Law will come into force on 1 January 2020. It will bring fundamental changes to the sale, import and use of encryption technologies in China by foreign and domestic organizations.

---

### **Episode 6: Further developments in PRC data privacy regulations**

1 November 2019

#### **[NAVIGATING CHINA: THE DIGITAL JOURNEY](#)**

An updated draft of China's Amended Personal Information Security Specification (Amended PIS Specification) and proposed new amendments to the privacy specification for mobile apps (App Privacy Specification) were published this week, alongside brand new draft regulations for the banking sector.

---

### **Hikvision and other Chinese companies added to the Entity List**

10 October 2019

The list includes Chinese companies in the video surveillance, artificial intelligence, voice recognition, deep learning and other technology fields.

---

### **Treasury Department proposes regulations comprehensively implementing FIRRMA and reforming CFIUS national security review**

19 September 2019

The proposed regulations affect non-controlling investments involving critical technologies, critical infrastructure, and sensitive personal data; and transactions involving real estate near sensitive national security facilities.

---

### **US Trade Representative publishes fourth list of Chinese products subject to Section 301 tariffs**

19 August 2019

Yet more Chinese products will be subject to an additional 10 percent tariff.

---

### **Episode 5: Apps are being shut down in China - will yours be next?**

12 July 2019

#### **[NAVIGATING CHINA: THE DIGITAL JOURNEY](#)**

While apps are incredibly popular in China, in recent months some have been disappearing from app stores in the country because they do not comply with recent apps regulations. Indeed many companies are not even aware of the comprehensive new privacy

---

compliance obligations for apps in China.

---

### **Deadlines approaching fast for fourth set of Section 301 tariffs**

4 JUN 2019

Companies have the opportunity to present their views on specific products before the list is finalized but there is less than one month before the window closes.

---

### **Episode 2: New stringent cyber security rules announced in China, what will your business need to do?**

29 May 2019

#### **[NAVIGATING CHINA: THE DIGITAL JOURNEY](#)**

Organisations with operations in China must prepare now for new comprehensive cybersecurity rules. The Chinese authorities have announced MLPS "version 2.0", which will come into force on 1 December 2019, and have potential significant impact to businesses' infrastructure and operations in China.

---

### **Commerce issues Temporary General License for Huawei**

22 MAY 2019

The Temporary General License is a brief reprieve.

---

### **Trump issues Executive Order on securing information and communications technology and services – key points**

16 MAY 2019

The order is issued pursuant to the National Emergencies Act and the International Emergency Economic Powers Act, the latter creating potential civil and criminal liability for those violating EOs and regulations issued under its authority - liabilities that can expand to include those who facilitate a violation.

---

### **eSignature and ePayment News and Trends**

30 NOV 2018

#### **[ESIGNATURE AND EPAYMENT NEWS AND TRENDS](#)**

In this issue, a fintech Q&A with the team, plus the latest developments from the legislatures, the regulators and the courts

---

### **Tax incentives in Puerto Rico: a quick introduction**

13 JUN 2017

Puerto Rico offers a spectrum of economic incentives aiming to promote many key industries. This handbook offers a quick look at ten of the most significant of these incentives.

---

## Events

## Previous

### DLA Piper European Technology Index 2020

31 July 2020  
Webinar

---

### Axis Corporate Edition: Telecom

5 December 2019

---

## NEWS

---

### DLA Piper (Canada) LLP recognized by *Chambers Canada 2021*

10 September 2020  
DLA Piper (Canada) LLP is pleased to see 25 of our lawyers recognized across 16 practice areas in the 2021 edition of *Chambers Canada*.

---

### DLA Piper Canada increases rankings in 2021 edition of *Best Lawyers in Canada*

28 AUG 2020  
DLA Piper (Canada) LLP is pleased to see 79 of our lawyers across 35 practice areas recognized in the 2021 *Best Lawyers in Canada* guide, resulting in our best showing with the guide since its inception.

---

### DLA Piper (Canada) LLP partners shortlisted for LMG Life Science Awards

7 AUG 2020  
DLA Piper (Canada) LLP is pleased to see two of our partners shortlisted for the Legal Media Guide's (LMG) 2020 Life Sciences Awards.

---

### DLA Piper (Canada) LLP recognized for expertise in intellectual property law by *Managing IP 2020*

10 JULY 2020  
Four DLA Piper (Canada) LLP lawyers have been recognized as IP STARS and our Intellectual Property and Technology (IPT) Group has been recognized for its expertise in intellectual property law in *Managing Intellectual Property IP STARS'* 2020 global rankings.

---

### DLA Piper patent litigators conduct Federal Court's first virtual trial

22 JUN 2020

---

DLA Piper's team of patent litigators made history this month by representing their client, Videotron Ltd, in the Federal Court's first virtual trial (*Rovi Guides Inc. v. Videotron Ltd.*, T-921-17). The patent infringement proceeding involved multiple patents on interactive television program guides.

---

### ***IAM Patent 1000* recognizes Bruce Stratton and Alan Macek for their expertise in patent litigation**

16 JUN 2020

The 2020 edition of *IAM Patent 1000 - The World's Leading Patent Practitioners* has recognized Bruce Stratton and Alan Macek for their depth of expertise and market-leading legal advice in the area of patent litigation.

---

### **Sangeetha Punniyamoorthy named Chair of the Canadian IPT Group**

20 MAY 2020

DLA Piper (Canada) LLP is pleased to announce that Sangeetha Punniyamoorthy has been appointed Chair of the Canadian Intellectual Property and Technology Group.

---

### **DLA Piper announces partnership promotions for 2020**

30 April 2020

DLA Piper is proud to announce that 67 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2020 in the United States and May 1, 2020 for EMEA and Asia Pacific. The promotions have been made across many of the firm's practice areas in 35 different offices throughout 13 countries.

Across the firm's practices globally, Corporate saw the largest intake of new partners with 19 promotions, followed by Litigation and Regulatory with 15. Intellectual Property and Technology and Finance and Projects had ten and eight promotions respectively, while there were six in Real Estate. Tax and Employment both had four, and there was one in Restructuring.

---

### **DLA Piper (Canada) LLP increases rankings in the 2020 *Canadian Legal Lexpert Directory***

24 APR 2020

DLA Piper (Canada) LLP is pleased to announce that we have significantly increased the number of lawyers ranked as leading practitioners in the 2020 edition of the *Canadian Legal Lexpert Directory*.

---

### **DLA Piper (Canada) LLP supports LNG Studios in their initiative to help protect Canadian healthcare workers**

9 APR 2020

DLA Piper (Canada) LLP is proud to support its client LNG Studios Inc. ("LNG") in their initiative to support Canadian healthcare workers throughout the current COVID-19 crisis.

---

### **DLA Piper Canada significantly expands Startups, Emerging Companies and Technology practice**

16 MAR 2020

With the addition of six new lawyers to our Vancouver office since the beginning of 2020, DLA Piper Canada has significantly expanded upon its capabilities in the Startups, Emerging Companies and Technology practice.

---

---

### **DLA Piper lawyers named Acritas Stars**

10 March 2020

Acritas has named over 200 DLA Piper lawyers as 2020 Acritas Stars. Now in its fourth year, Acritas Stars highlights the stand-out lawyers in private practice as nominated by clients around the world. More than 3,000 senior in-house counsel feed into the nomination process to give a comprehensive view of highly recommended lawyers across the globe.

---

### **DLA Piper (Canada) LLP was platinum sponsor of the 2020 Fox Moot**

2 MAR 2020

DLA Piper Canada is delighted to have once more participated as a platinum sponsor and event co-ordinator of the Harold G. Fox Moot, one of Canada's most prestigious mooted events.

---

### **DLA Piper (Canada) LLP recognized in the 2020 edition of *World Trademark Review 1000***

24 FEB 2020

DLA Piper (Canada) LLP is thrilled to be recognized as a leader in Canadian trademarks in the 2020 edition of *World Trademark Review 1000* - The World's Leading Trademark Professionals.

---

### **DLA Piper (Canada) LLP recognized by *Chambers Global 2020***

20 FEB 2020

DLA Piper (Canada) LLP and nine of its practitioners have been recognized in the 2020 edition of *Chambers Global*.

---

### **DLA Piper (Canada) LLP welcomes Becky Rock to the Vancouver Office**

18 FEB 2020

DLA Piper (Canada) LLP is pleased to announce that Becky Rock has joined the firm as an Associate in the Vancouver office.

---

### **DLA Piper (Canada) LLP set to host The Harold G. Fox Moot 2020**

12 FEB 2020

DLA Piper (Canada) LLP is proud to once more participate as a platinum sponsor and event co-ordinator of The Harold G. Fox Moot on intellectual property law.

---

### **DLA Piper (Canada) LLP welcomes Partner Michael E. Reid to the Vancouver office**

1 FEB 2020

DLA Piper (Canada) LLP is pleased to announce that Mike Reid has joined the firm as a Partner in the Vancouver office. Mike practises technology-related business law, with a particular focus on corporate, commercial and information technology matters.

---



---

### **DLA Piper (Canada) LLP welcomes Tyson Gratton**

13 JAN 2020

DLA Piper (Canada) LLP is pleased to welcome Tyson Gratton to the firm's Vancouver office as an associate in the Corporate group. Tyson's practice focuses primarily on assisting emerging and growth stage companies manage corporate governance matters, negotiate contracts and licensing agreements, navigate growth financing, and facilitate routine corporate commercial matters.

---

### **DLA Piper (Canada) LLP welcomes Morgan McDonald to the Vancouver office**

8 JAN 2020

DLA Piper (Canada) LLP is pleased to announce that Morgan T. McDonald has joined the firm as Counsel in the Vancouver office. Morgan's practice is focussed on assisting founders, startup and growth companies in the technology sector, including software, gaming, ecommerce and related technology facing businesses and emerging markets including artificial intelligence, cloud computing and privacy.

---

### **DLA Piper (Canada) LLP welcomes three new partners**

1 JAN 2020

DLA Piper (Canada) LLP welcomes three new additions to the partnership, effective January 1, 2020.

---

### **DLA Piper (Canada) LLP welcomes Partner Ryan J. Black**

1 JAN 2020

DLA Piper (Canada) LLP is pleased to announce that Ryan Black has joined the firm as Partner in the Vancouver office. Ryan practises technology-related corporate law, with a particular focus on internet technologies, ecommerce, video games and esports.

---

### **DLA Piper (Canada) LLP recommended in the 2020 edition of the *Legal 500 Canada***

14 NOV 2019

DLA Piper (Canada) LLP has been recommended across a broad range of practice areas in the latest edition of the *Legal 500 Canada*.

---

### **DLA Piper (Canada) LLP recognized by *Chambers Canada 2020***

20 Sep 2019

DLA Piper (Canada) LLP is pleased to be recognized as an industry leader in the 2020 edition of *Chambers Canada*.

---

### **DLA Piper (Canada) LLP strengthens its patent agency practice**

21 AUG 2019

DLA Piper Canada is pleased to announce that our Intellectual Property and Technology practice group now includes two more lawyers who are qualified Patent Agents in Canada. Our experienced Patent Agent team has been augmented by both the arrival of Richard Mar in our group and by the recent qualification of Michal Kasprovicz as a Registered Patent Agent.

---

## **DLA Piper (Canada) LLP welcomes Associate Counsel Richard Mar**

12 AUG 2019

DLA Piper (Canada) LLP welcomes Richard Mar to the firm's Toronto office as Associate Counsel in the Intellectual Property and Technology Group.

---

## **DLA Piper to advise ITW Global Leaders' Forum on blockchain-based telecoms platform**

2 July 2019

DLA Piper has been appointed to advise the ITW (International Telecoms Week) Global Leaders' Forum (GLF) on the launch of a special purpose vehicle that will develop a live, blockchain-based platform.

---

## **DLA Piper (Canada) LLP recognized as a leader in patent laws by IAM Patent 1000**

12 JUN 2019

The 2019 edition of *IAM Patent 1000 - The World's Leading Patent Practitioners* has recognized DLA Piper (Canada) LLP and four members of its Intellectual Property and Technology (IPT) Group as leaders in the Canadian patent market.

---

## ***Managing IP 2019* recognizes DLA Piper (Canada) LLP as a leader in Intellectual Property law**

21 MAY 2019

DLA Piper (Canada) LLP is pleased to see four of our lawyers recognized as IP STARS and our Intellectual Property and Technology (IPT) Group recognized as a leading firm in *Managing Intellectual Property* IP STARS' 2019 global rankings.

---

## **DLA Piper announces launch of Artificial Intelligence practice**

14 MAY 2019

DLA Piper announced today the launch of its Artificial Intelligence practice, which will focus on assisting companies as they navigate the legal landscape of emerging and disruptive technologies, while helping them understand the legal and compliance risks arising from the creation and deployment of AI systems.

---

## **DLA Piper (Canada) LLP ranked in 2019 *Canadian Legal Lexpert Directory***

3 MAY 2019

DLA Piper (Canada) LLP is pleased to announce that thirty-eight of the firm's lawyers have been recognized as leading practitioners in the 2019 edition of the *Canadian Legal Lexpert Directory*.

---

## **DLA Piper announces partnership promotions for 2019**

1 APR 2019

DLA Piper is proud to announce that 77 lawyers have been promoted to its partnership. The promotions are effective as of April 1, 2019 in the United States and May 1, 2019 for EMEA and Asia Pacific. The promotions were made across many of the firm's practice areas in 43 different offices throughout 20 countries.

---

## **DLA Piper hosts leading business and diplomacy conference**

14 MAR 2019

DLA Piper's London office has hosted the Annual Conference of the International Diplomatic and Business Exchange (IBDE).

---

## **Ron Dimock and Sangeetha Punniyamoorthy recognized by World IP Review Leaders Directory**

1 MAR 2019

Partners Ron Dimock and Sangeetha Punniyamoorthy have been included in the 2019 edition of *World Intellectual Property Review's Leaders Directory*.

---

## **DLA Piper (Canada) LLP hosts 2019 Fox Moot**

27 FEB 2019

DLA Piper Canada is delighted to have once more hosted the Harold G. Fox Moot, one of Canada's most prestigious mooting events.

---

## **DLA Piper announces launch of Blockchain and Digital Assets practice**

26 FEB 2019

DLA Piper announced today the launch of its Blockchain and Digital Assets practice, which will offer strategic advice on a global basis to address the needs of companies implementing blockchain technology solutions and creating and deploying digital assets.

---

## **DLA Piper joins Governing Council for Hedera Hashgraph**

20 FEB 2019

DLA Piper has joined the initial group of Governing Council members for Hedera Hashgraph, a next-generation public ledger designed to have highly diversified governance and the most distributed consensus at scale. The announcement was made at Hedera Hashgraph's first annual summit in Seoul, Korea.

As part of the council, DLA Piper will help oversee changes to the software run by millions of Hedera distributed nodes over time. The governing council has been established to ensure stability and guaranteed continued decentralization to the Hedera Hashgraph distributed public ledger.

---

## **Chambers Global 2019 recommends DLA Piper (Canada) LLP**

19 FEB 2019

Nine DLA Piper (Canada) LLP practitioners have received rankings in the 2019 edition of *Chambers Global*, which conducts thousands of independent peer and client interviews every year to identify top legal talents from around the world.

---

## **DLA Piper (Canada) LLP named a leader in Canadian trademarks in the 2019 World Trademark Review**

6 FEB 2019

DLA Piper (Canada) LLP has once more been recognized as a leader in Canadian trademarks in the 2019 edition of *World Trademark Review - The World's Leading Trademark Professionals*.

---

---

### **DLA Piper bolsters Data Protection practice**

4 FEB 2019

DLA Piper in Germany has hired Intellectual Property & Technology of counsel Prof Dr Jürgen Taeger, who joined the firm's Cologne office with effect from 1 February 2019.

---

### **DLA Piper (Canada) LLP welcomes four new partners**

2 JAN 2019

DLA Piper (Canada) LLP welcomes four new additions to the partnership, effective January 1, 2019.

---

### **DLA Piper (Canada) LLP obtains order for transfer of disputed domain name to BCIT**

21 DEC 2018

On December 10, 2018, the World Intellectual Property Organization ordered that the disputed domain name <bcit.com> be transferred to the British Columbia Institute of Technology. DLA Piper Canada acted as counsel BCIT.

---

### **DLA Piper (Canada) LLP recognized in 2019 *Lexpert®/ALM 500 Directory***

13 DEC 2018

DLA Piper (Canada) LLP is pleased to announce that the 2019 *Lexpert®/American Lawyer Guide to the Leading 500 Lawyers in Canada* has recognized three of our lawyers.

---

### **DLA Piper (Canada) LLP recognized in 2019 *Legal 500 Canada guide***

7 DEC 2018

DLA Piper (Canada) LLP is pleased to announce that 42 firm lawyers across 17 practice areas have been recommended in the latest edition of the *Legal 500 Canada*.

---

### **Sangeetha Punniyamoorthy named a 2018 *Lexpert Rising Star***

9 NOV 2018

DLA Piper (Canada) LLP is pleased to announce that Sangeetha Punniyamoorthy from the firm's Toronto office has been named a 2018 *Lexpert Rising Star*.

---

### **DLA Piper Canada recognized by *Chambers Canada 2019***

27 SEP 2018

DLA Piper (Canada) LLP is pleased to be recognized as an industry leader in the 2019 edition of *Chambers Canada*. With 34 lawyers recognized across 20 practices areas, this is DLA Piper Canada's strongest showing to date.

---