



Gregory Tulquois

Partner

GLOBAL CO-CHAIR, COMMERCIAL CONTRACTS

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Greg handles major projects, business-critical transactions and provides day-to-day advice in sourcing, supply chain, supplier relations, channels to market, customer and consumer relations, marketing and advertising for leading consumer products, aerospace and technology companies.

Greg was educated in France and the U.S. and is a member of the New York and Paris Bars. He served as acting general counsel to a major international consumer products company and has authored several articles in the fields of commercial, contracts and marketing law, published in the U.S., the UK and in France. He regularly delivers seminars and lectures on complex contracts and marketing law.

LANGUAGES SPOKEN

- English
- French

EXPERIENCE

Greg advises multiple global corporations on global contracting issues including strategic sourcing, digital innovation, e and m-commerce, sales, distribution and marketing matters.

Greg's client base includes global corporates operating across sectors including aerospace and aviation, consumer products (including food), retail, technology and manufacturing.

CREDENTIALS

Professional Qualifications

- Avocat admitted to the Paris Bar

RELATED SERVICES

- Intellectual Property and Technology
- Technology Transactions and Strategic Sourcing
- Media, Sport, Gaming and Entertainment

RELATED SECTORS

- Consumer Goods, Food and Retail
- Technology
- Government Contracting

LANGUAGES SPOKEN

English French

- Avocat admitted to the Paris Bar

Recognitions

- Acritas Star™ Lawyer 2017, 2018, 2019
- Chambers Global 2019 - Band 1 - Commercial Contracts
- Legal 500 - 2018 Aviation - Tier 1
- Legal 500, 2018 - Tier 1 - Technology, Internet, Telecoms
- Leader's League (*Décideurs magazine*):
 - *Incontournable*, Internet law - 2019
 - *Excellent*, Advertising and Marketing law - 2018

Education

- Georgetown University Master of laws, LL.M.
- University of Lyon III Jean Moulin, DJCE., M.S. corporate counsel
- University of Lyon III D.E.S.S., LL.M., business law and taxation
- University of Lyon III C.E.S. in international business law and taxation with U. of Montpellier

Memberships

- ICC - Commission on international commercial law and practice
- Georgetown University - Law Alumni Advisory Board

INSIGHTS

Publications

- *La transformation numérique dans le secteur aéronautique*, forthcoming, Capital Finance
- Doing Business in France, PLC February 2019
- New French Law on Price Promotions, Nurture magazine, January 2019
- Digital Transformation in Aviation, April 2017
- New forum in franchising, Les Echos Business, October 2016
- Digital Communication and Loi Macron, Les Echos Business, March 2016

Events

- Seminar: *Updates on Commercial Contracts Law - Commercial Negotiations*, November 2018
- Seminar: *Commercial Contracts and Negotiations*, November 2017
- Seminar: *Brexit and Contracts*, April 2017
- Commercial Contracts Webinar Series: *Key Commercial Contracts and considerations in Joint Ventures*, March 2017
- Seminar: *Supply contracts*, November 2016
- Seminar and Webinar: International Association for Commercial Contract and Management: *French contract law reform*, September and October 2016
- Commercial Contracts Webinar Series: *Overhaul of French Contract Law: What's in it for Businesses?* March 2016
- Les Echos Business, video interview on French Civil Code Reform, February 2016