



Naftali Weg

Partner

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Naftali Weg's practice concentrates on the federal and state tax aspects of business transactions and investments.

Naftali regularly represents domestic and foreign clients in structuring and negotiating the acquisition and disposition of real estate and other investments, with a particular emphasis on both the tax and non-tax aspects of real estate joint venture and financing transactions.

Naftali devotes a significant portion of his practice to the tax and non-tax representation of domestic and foreign institutional and other equity investors, real estate developers and property owners in the structuring, negotiation and documentation of complex joint venture, financing and partnership transactions. His practice also includes assisting clients with structuring like-kind exchange transactions, organizing special purpose entities for securitized financing transactions, advising clients on preferred equity financing transactions, restructuring underwater or non-performing assets and generally advising clients on federal and state tax aspects of real estate projects.

Naftali also has significant experience in structuring, negotiating and documenting private equity and angel investments in limited liability company and partnership investments.

RELATED SERVICES

- Corporate
- Tax
- Tax Controversy and Disputes
- Real Estate Finance
- Finance
- Structured Finance and Securitization
- Transactional Tax Planning

RELATED SECTORS

- Real Estate

EXPERIENCE

RECENT MATTERS

- Representation of a regional property manager and owner in negotiating, structuring and documenting multiple real estate acquisitions and syndications; including the acquisition, joint venture and financing of a five-property portfolio located in Maryland for a deal value of US\$330 million
- Representation of a private real estate sponsor and developer on the acquisition and joint venture syndication (with United States and foreign investors) of a Dallas office tower with a deal value in excess of US\$335 million
- Representation of an Israeli institutional investor in negotiating and documenting two multi-family portfolio acquisitions and joint ventures, with an aggregate deal value of US\$295 million
- Representation of a private real estate company in structuring, negotiating, syndicating, acquiring and documenting several

real estate development and office joint venture transactions for assets located in New York and Dallas

- Representation of a German open-end fund in negotiating and documenting a joint venture transaction with a domestic pension fund for a portfolio of office and retail real estate projects in the United States, with an aggregate transaction value in excess of US\$200 million
- Representation of US issuers on the tax aspects and characterization of securities issued in trust, partnership and other securitization transactions
- Representation of a foreign family owned investment fund in structuring, documenting and negotiating multiple real estate investments in San Francisco and New York with aggregate transaction values in excess of US\$300 million
- Representation of a private real estate company in structuring, negotiating, syndicating, acquiring and documenting several real estate multi-family portfolio joint venture transactions for assets located in New Jersey and Pennsylvania, with an aggregate transaction value in excess of US\$150 million
- Representation of an Israeli institutional investor in negotiating and documenting a US\$139 million development joint venture, with a domestic REIT, for an asset in New York City
- Representation of multiple Israeli institutional investors in negotiating and documenting multiple joint venture transactions for office, retail and residential real estate projects in the United States, with an aggregate transaction value in excess of US\$175 million
- Representation of a German open-end fund and its affiliates in negotiating and documenting multiple joint venture transactions with a domestic REIT for retail real estate projects in the United States, with an aggregate transaction value in excess of US\$85 million
- Assisting a governmental agency in structuring and negotiating the tax aspects of two development joint venture transactions, with an aggregate transaction value in excess of US\$3 billion
- Representation of a domestic private equity real estate fund in negotiating and documenting multiple joint venture transactions for residential real estate projects, with an aggregate transaction value in excess of US\$200 million
- Assisting an Israeli institutional investor in structuring several private equity investments, aggregating more than US\$200 million, in domestic equity funds
- Representation of a private real estate company in structuring and negotiating debt restructure transactions for underwater properties

CREDENTIALS

Admissions

- Maryland
- New York

Education

- J.D., New York University 1999
summa cum laude
Order of the Coif
- LL.M., New York University School of Law 2000
Editor, *New York University Law Review*
- B.A., University of Maryland 1993

NEWS

DLA Piper advises Validity Finance in US\$100 million financing round

30 July 2020

DLA Piper represented commercial litigation finance company Validity Finance in a recent US\$100 million financing round led by TowerBrook Capital Partners.
