



Roberto Vianna do R. Barros

Partner

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Roberto Vianna do R. Barros is a partner in Campos Mello Advogados' Banking and Project Finance practice, based in São Paulo.

Roberto focuses his practice on corporate law, capital markets, project finance and banking. He represents a wide variety of investment and commercial banks, as well as Brazilian and international companies across various sectors, including industrial services and infrastructure.

Roberto regularly advises clients on issues involving project and structured finance, asset securitization, equity, and debt offerings of private and public issuers in Brazil. He works extensively with banking regulation, particularly with regard to foreign bank and bank derivative activities in Brazil, mergers and acquisitions, and related corporate transactions.

Recent editions of *Chambers Global* and *Chambers Latin America* named Roberto as a leader in banking and finance, as well as in capital markets. He has been described by clients as one of "the most talented lawyers active in Brazil."

Before joining the firm in 2010, Roberto was partner at a Brazilian law firm in cooperation with an international law practice and, before that, served as an associate at two prominent Brazilian law firms.

- Banking and Finance Litigation

- Energy and Natural Resources
- Financial Services
- Infrastructure, Construction and Transport

English French
Portuguese

DLA Piper and Campos Mello Advogados (CMA) are separate and independent law firms, which work in cooperation with one another. Partners of DLA Piper are not partners of CMA; and CMA partners are not partners of DLA Piper.

LANGUAGES SPOKEN

- English
- French
- Portuguese

EXPERIENCE

- **Banco Santander** in the assignment of several non-performing loan portfolios with a total face value of almost R\$10 billion
- The mandated lead arrangers, primarily **JPMorgan, Lehman Brothers, HVB and Aozora**, on the ¥185 billion Senior, Senior Mezzanine and Junior Mezzanine facilities supporting leading private equity group Permira's ¥250 billion acquisition of Arysta LifeScience from Olympus Capital
- Spanish financing company **Compañía Española de Financiación del Desarrollo** (COFIDES) on entering into a €6 million financing agreement with ULMA Brasil Fôrmas e Escoramentos, Brazilian subsidiary of Spanish ULMA Construcción, one of the world's major manufacturers of formwork and scaffolding systems
- US investment fund **Meserole** on a US\$11.4 million project financing and development of a Brazilian company's ore extraction activities in the state of Mato Grosso, in Brazil
- **Aircom International América Latina** in a £18.3 million facilities agreement entered by with Barclays Bank
- Commodities trading company **Noble Group's Usina Noroeste Paulista**, located in the state of São Paulo, Brazil, on the US\$70 million export prepayment financing transaction arranged by ABN AMRO Bank and ING Bank
- **IRB-Brasil Resseguros** in a US\$50 million standby letter of credit facility with HSBC Bank USA
- **Export-Import Bank of China** in a US\$270 million credit facility to State Grid Brazil Holding, Brazilian subsidiary of Chinese energy company State Grid
- German private commercial bank group **Bayerische Hypo- Und Vereinsbank AG** (HVB) on the execution and delivery of a €176.5 million Senior Facility Agreement, €23.7 million Mezzanine Facility Agreement and the Intercreditor Agreement, entered into by and among HVB, TFL Holding GmbH and certain of its subsidiaries. The work rendered also encompassed the execution and delivery of the security documents to secure full and timely payment and performance of the obligations under such facility agreements
- **Rabobank International Paris** in a €40 million credit facility to Tereos Internacional, Brazilian subsidiary of the Tereos Group, dedicated to sugarcane and cereal processing activities

CREDENTIALS

Admissions

- Rio de Janeiro, Brazil
- Sao Paulo, Brazil

Recognitions

- *Chambers Global*
 - 2022 - Band 3, Brazil Banking & Finance
 - 2015 - Band 4, Brazil Banking & Finance
 - 2015 - Band 4, Brazil Capital Markets
- *Chambers Latin America*
 - 2017-21 - Band 3, Brazil Banking & Finance
 - 2016 - Band 4, Brazil Banking & Finance
- *Chambers Brazil*
 - 2021 - Band 3, Brazil Transactional Banking & Finance
- The Legal 500 Latin America
 - 2022 - Recommended, Brazil Banking & Finance
 - 2022 - Recommended, Brazil Capital Markets
 - 2013-21 - Recommended, Brazil Banking & Finance
 - 2014-21 - Recommended, Brazil Capital Markets

- "Leading Individual in Banking & Finance"
 - *IFLR 1000*: 2013 – 2021
 - *Who's Who Legal Brazil*: 2013 – 2021
 - *LACCA*: 2019 – 2021
- "One of the most admired Brazilian lawyers in Banking"
 - *Análise Advocacia 500*: 2016
- "Leading Individual in Capital Markets"
 - *IFLR 1000*: 2013 – 2019
 - *The Legal 500: Recommended Lawyer*, 2014 – 2016, 2018
- "Leading individual in M&A"
 - *IFLR 1000*: 2013 – 2019
- "Leading individual in Project Finance"
 - *IFLR 1000*: 2016, 2018 – 2019
- Deal of the year in Corporate Finance's category for the legal assistance provided to the Pension Fund of the State of Rio de Janeiro – RioPrevidência in the Oil Royalty Securitization operation, valued 2 billion dollar - *Latin Lawyer* 2014
- Roberto Barros was included in the 2020 Best Lawyers in Latin America for Administrative Law, Banking and Finance Law, Corporate and M&A Law, Project Finance and Development Practice in Brazil.

Excellence and Relationship

- Campos Mello Advogados was the first full-service Brazilian law firm to consistently use the NPS (Net Promoter Score) method. In the first year using the method, the firm achieved grade 83.

Education

- LL.M., University of Paris 1997
- B.A., Law, Direito pela Universidade de São Paulo 1994

Memberships

- Brazilian Bar Association (OAB), São Paulo and Rio de Janeiro Chapters

Teaching experience

- Professor, Derivatives, LL.M. course, Instituto de Ensino e Pesquisa, São Paulo

INSIGHTS

Publications

Digital banking is booming across Latin America, disrupting the sector and enhancing service delivery

17 May 2022

Panorama

In Brazil alone, fintechs had more than 95 million monthly active users in 2021.

NEWS

Campos Mello Advogados advises Banco do Brasil in social bond issuance

19 January 2022

Campos Mello Advogados (CMA), in cooperation with DLA Piper, advised Banco do Brasil S.A. on its issuance of senior unsecured social bonds, in the first transaction of this type carried out by a Brazilian financial institution this year.

Campos Mello Advogados ranked in *Chambers Brazil* guides

29 October 2021

DLA Piper today announced that Campos Mello Advogados (CMA), which has a cooperation agreement with DLA Piper, received multiple accolades in the *Chambers Brazil: Industries, Sectors and Regions*, *Chambers Brazil: Contentious* and *Chambers Brazil: Transactional* 2021 guides.
