



Amy B. Carbins

Partner

LOCATION HEAD, WASHINGTON, DC REAL ESTATE PRACTICE

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Amy Carbins works with real estate clients in structuring, negotiating and executing complex commercial real estate transactions.

Amy advises owners, developers, investors, lenders and tenants in acquisitions, dispositions, joint ventures, financings, restructurings, leases and other matters related to commercial real estate. Her experience includes transactions involving office buildings, hotels and resorts, shopping centers, mixed-use projects, multi-family, senior independent and assisted living community and industrial properties. Amy's clients appreciate her focus on creating practical solutions for complex problems with careful analysis and an emphasis on mitigating risk.

Amy advises lenders and borrowers in construction, bridge and permanent financings. Her finance experience includes multi-jurisdiction/multi-property portfolios, preferred equity and mezzanine debt, CMBS and syndicated debt arrangements and other structured finance transactions. She also advises clients on leasing and asset management matters for office, retail and industrial properties including work with landlords and tenants on headquarters leases, single-tenant buildings, new construction leasing and representation of landlords owning large, multi-state portfolios. Prior to relocating to Washington, DC, Amy spent several years in the firm's San Francisco office.

- Real Estate
- Real Estate Finance

- Real Estate

Representative Transactions

- On-going representation of private real estate company in acquisition, joint venture, mortgage and preferred equity financings and Sale of \$1.3 billion multi-family portfolio
- On-going representation of major national retailer in financing, dispositions and portfolio management of over 1,000 retail sites nationwide
- Represented purchaser in acquisition of US\$103 million office building in the San Francisco Bay Area
- Represented owners of mixed-use development projects for anchor retail leases with major natural foods grocery tenant
- Represented Am Law 100 law firm as anchor tenant in a 185,000 sf lease in a to-be-constructed trophy office building in Washington, DC
- Represented international non-profit think-tank as tenant in a 90,000 sf lease for its new headquarters in Washington, DC

- Represented international oil company in disposition of real estate and other assets including more than 800 individual retail properties in the Southwest to a single purchaser
- Represented lender in foreclosure, leasing and disposition of a two- building office project, including single-tenant leases for each building

CREDENTIALS

Admissions

- California
- District of Columbia

Recognitions

- *Chambers USA*
2021 - Band 4, District of Columbia Real Estate
Chambers comments, "Amy Carbins is cochair of the practice, and offers expertise in matters including acquisitions, leases and complex structuring financings." Clients say, "*She has a no-nonsense approach. She likes to cut through and get a deal, which is much appreciated in transaction mode.*" "*She's learned from the best and has a terrific ability to negotiate firmly while keeping all parties engaged and moving forward.*"

2020 - Up and Coming, District of Columbia Real Estate
- *The Legal 500 United States*
2020-21 - Recommended, Real Estate

Education

- J.D., Lewis & Clark Law School 2004
cum laude
- B.A., University of Oregon 2000

INSIGHTS

Publications

Emerging Growth and Venture Capital News Summer 2012

11 Jun 2012

- "Key leasing considerations for startups," *DLA Piper Venture Alley*, June 7, 2012
- "Real Estate Finance Industry Faces Dangerous Legislation," *Legal News*, 2011

NEWS

DLA Piper partner Amy Carbins named a *Law360* Real Estate MVP

27 October 2020

DLA Piper is pleased to announce that partner Amy Carbins has been named a 2020 *Law360* Real Estate MVP.

DLA Piper partner Amy Carbins named to *GlobeSt. Real Estate Forum's* 2020 Women of Influence list

24 July 2020

DLA Piper is pleased to announce that Amy Carbins, co-head of the firm's Washington, DC Real Estate practice, has been named to *GlobeSt. Real Estate Forum's* 2020 Women of Influence list.

MEDIA MENTIONS

- Quoted, "Mergers & acquisitions influx in DC: when worlds collide: 4 types of CRE mergers and why so many are happening," *DC Bisnow*, May 14, 2019
- "Prime Silicon Beach Office Building Recapitalized," *Commercial Property Executive*, June 12, 2019

PRO BONO

Amy received DLA Piper's National Pro Bono Award, recognizing her outstanding pro bono service, including launching a collaboration with community legal service organizations to provide emergency legal services to survivors of domestic violence in San Francisco.