



Marian Dinu

Partner
COUNTRY MANAGING PARTNER, MBA

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Marian Dinu is one of Romania's most experienced and prominent corporate lawyer, recognized as such by the legal directories, the business community and his peers.

Marian's key areas of practice are mergers & acquisitions, equity and debt offerings and competition/antitrust. With a career spanning more than two decades, he was instrumental in major M&A and capital markets transactions, including the privatizations of a large local energy player. He regularly acts for clients in various sectors such as Energy, Financial Services, Tech, Media, as well as for PE clients.

LANGUAGES SPOKEN

- English
- French
- Romanian

- Advising an Israeli bank in connection with the sale of its entire participation in its local branch.
- Assisting one of the world's leading energy companies on various regulatory matters in relation to the petroleum concession agreements including the relinquishment thereof. The case entails complex issues of civil law and in-depth sector knowledge. Over the past years, we have been extensively representing the client in various judicial review cases regarding shale gas exploration in Romania in front of the national courts. The dispute resolution team won all the cases that reached the trial stage and dismissed all the claims raised by a series of environmental NGOs with an aim to block the client's exploration activities.
- Assisting and representing a leading international healthcare services provider in the nephrology field in matters related to an enforcement proceedings initially initiated against the client's creditor and continued against

- Corporate
- Mergers and Acquisitions
- Consumer Goods, Food and Retail
- Energy and Natural Resources
- Financial Services
- Industrials
- Infrastructure, Construction and Transport
- Insurance
- Life Sciences
- Media, Sport and Entertainment
- Real Estate
- Technology

English French
Romanian

the client as a garnishment when the client's creditor entered the insolvency procedure.

- Advising a multinational consumer Internet company in the takeover by an ecommerce player of the Polish online retailer of the the client's group and of the Hungarian company from the the client's group operating a marketplace.
- Advising and assisted the largest oil and gas producer in South-eastern Europe in the process of selling its interest in the main gas supplier in Constanta county (Romania), to an international energy company. The deal required not only M&A skills, but in-depth sector knowledge and sensitive regulatory assistance in a number of issues specific to the oil & gas industry.
- Advising an Irish agribusiness group in the process of restructuring and acquisition of certain banking debts of two companies (5 banking creditors), as part of the larger M&A transaction.
- Advising the a Romanian Public Institution on a tap issuance amounting to EUR1.25bn under its (at the time) EUR18bn Medium Term Notes Programme, under Rule 144A and Regulation S.
- Advising an international energy distribution and services company in connection with the revision of their gas supply agreements in connection with take or pay currency hedging agreements.

CREDENTIALS

Professional Qualifications

- Avocat registered with the Baroul București

Prior Experience

- October 2008 - Present: DLA Piper Romania, Country Managing Partner
- October 2007 - September 2008: London based international law firm, Counsel
- January 2005 - September 2007: Petrom S.A., General Counsel
- May 2003 - December 2004: London based international law firm, Managing Associate
- May 2001 - April 2003: London based international law firm, Associate
- January 1999 - April 2001: London based international law firm, Associate
- May 1998 - September 1998: Chicago based international law firm, Foreign Associate
- October 1996 - December 1997: Romanian law firm, Attorney at Law

Recognitions

- Ranked Eminent Practitioner Corporate/M&A by *Chambers and Partners*, 2020
- Mention Corporate M&A, Banking & Finance, Energy by *Legal 500*, 2020

Chambers Europe legal directory describes Marian as "an outstanding lawyer, technically remarkable and commercially-orientated", stating as well that he is "very efficient, with a good understanding of business" and "a truly remarkable leader" who is able to "manage a project by using his experience to provide good solutions". Marian is "highly sought after by companies in the IT, telecommunications, energy and healthcare sectors".

Marian's corporate experience is recognized by the legal directories, the business community and his peers. *Chambers and Partners* 2014 and 2015 editions rank Marian in Tier 1 in the Corporate M&A category, stating that he "knows what an international client needs and what an international transaction requires." (*Chambers and Partners*, 2014).

The *Legal 500* and *Chambers and Partners* 2013 editions stated that Marian "has long-standing experience in the energy sector, and is a top choice for corporate and M&A work in that area".

Marian is described as a "fine lawyer with a good reputation" and "a man we can trust in a deal. He is creative and we are comfortable with him" (*Chambers and Partners*, 2012).

Education

- Vienna University of Economics, Master of Business Administration (MBA), 2008
- Northwestern University School of Law, Chicago, Illinois, USA, Master of Laws (LL.M.) with Honours, 1998
- University of Bucharest, Faculty of Law, Romania, LL.B., 1996

Memberships

- Member of the New York State Bar
- Member of the Bucharest Bar
- Member of the National Union of Romanian Bars

INSIGHTS

Publications

- Contributing author to the Law and Practice section of *Chambers Global Practice Guide - Corporate M&A*, 2019

Events

Previous

Doing deals in the CEE Webinar: 2020 Review and 2021 Preview

10 February 2021
Webinar

NEWS

DLA Piper advises on the USD300m sale of Hindawi to Wiley

8 January 2021

DLA Piper has advised the shareholders of Hindawi Limited ("Hindawi") on Hindawi's sale to John Wiley & Sons, Inc. ("Wiley") for an enterprise value of USD300 million. The transaction closed on 31 December 2020.
