



## Emerging Growth and Venture Capital

With lawyers across the US and globally who focus on venture capital and private equity, DLA Piper is strategically positioned to serve and support emerging growth companies and venture capital and other institutional investors wherever they do business.

In today's challenging venture capital environment, clients often need help accessing the right sources of finance and optimizing their potential for raising capital.

At DLA Piper, we have teams of lawyers dedicated to helping founders, entrepreneurs, startups, emerging growth companies, whether in the technology, life science, healthcare, consumer or entertainment industries, and angel and venture capital funds, corporate strategic investors and other institutional investors with their venture capital or other strategic transactions. Our global platform means we are well placed to represent clients investing abroad and portfolio companies going global. In the US, our geographic reach and experience is vast.

In the last three years, we have completed over 1,800 financings totaling nearly US \$58 billion. Drawing on this strong track record, we use our extensive network of angel, venture and corporate investors to connect clients to capital.

### CAPABILITES

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We formulate sophisticated, practical and creative legal solutions for our emerging growth clients. We provide insight that allows us to develop entrepreneurs into leaders of successful businesses, including advice concerning business problems they should anticipate and how they can overcome them. We have a broad suite of legal services that can help emerging growth clients grow and adjust to new business challenges. In addition to our leading corporate practice, we also provide such critical services as intellectual property advice, board of director training, corporate governance, government affairs, international tax, securities counseling, and M&A and IPO planning.

DLA Piper is ranked by *Chambers USA* in Emerging Growth and Venture Capital in all major and mid markets. Unlike many competitors in the sector, our Emerging Growth and Venture Capital practice is not limited to a few geographic markets. Rather, we provide deep, broad coverage, with a nationwide presence in more markets than other law firms and *Chambers*-ranked lawyers on the ground in 20 cities.

### EXPERIENCE

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#### Awards and Rankings

#### KEY CONTACTS

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- Corporate Disputes

- #1 Global M&A deal volume for the last twelve years (*Mergermarket* 2010-2021)
- #1 European M&A by deal volume (*Mergermarket* 2013-2021)
- #3 Americas M&A by deal volume (*Mergermarket* 2021)
- #1 Most active law firm in Europe for private equity deals (*PitchBook* 2021)
- #3 Most active law firm globally for private equity deals (*PitchBook* 2021)
- Top three most active law firm for combined global deal volume in private equity, venture capital and M&A (*PitchBook* 2021)
- #3 Global Private Equity - Buyouts & Exits combined by deal volume (*Mergermarket* 2018-2021)
- According to data collected by PitchBook, DLA Piper represented more investors than any other law firm in 2021, and has represented the most investors for ten consecutive years

## INSIGHTS

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### Publications

#### Coming soon: a national security screening mechanism for outbound investments

28 June 2022

The US would not be alone in regulating outbound investment.

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#### Blockchain and Digital Assets News and Trends

16 June 2022

#### [BLOCKCHAIN AND DIGITAL ASSETS NEWS AND TRENDS](#)

Responsible Financial Innovation Act, the new proposed crypto regulation bill, provides some clarity on tax issues.

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#### Blockchain and Digital Assets News and Trends

23 May 2022

#### [BLOCKCHAIN AND DIGITAL ASSETS NEWS AND TRENDS](#)

OECD releases public consultation document on crypto tax reporting in effort to increase transparency.

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#### Blockchain and Digital Assets News and Trends

22 November 2021

#### [BLOCKCHAIN AND DIGITAL ASSETS NEWS AND TRENDS](#)

Infrastructure bill, including crypto "broker" rules, becomes law.

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#### SEC Commissioner Peirce issues revised token safe harbor proposal

23 April 2021

The proposed rule provides two paths to an exit that would allow the company to keep operating without registration of the tokens.

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## Episode 16: New data classifications and data localisation for financial institutions in China

21 April 2021

### [NAVIGATING CHINA: THE DIGITAL JOURNEY](#)

Important new guidelines outlining how personal and other types of financial information should be handled by financial institutions throughout the data lifecycle have just come into force in China, including a new data localisation obligation.

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## Wyoming takes a step ahead to clarify the legal status of decentralized autonomous organizations

22 March 2021

If the bill becomes official law, Wyoming will be the first US state to clarify the legal status of a DAO.

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## Blockchain and Digital Assets News and Trends

23 November 2020

### [BLOCKCHAIN AND DIGITAL ASSETS NEWS AND TRENDS](#)

IMF issues report on regulatory framework for CBDs and GSCs, SEC invites feedback on application of custody rule to digital assets.

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## Blockchain and Digital Assets News and Trends

21 October 2020

### [BLOCKCHAIN AND DIGITAL ASSETS NEWS AND TRENDS](#)

SDNY finds Kin token is a security; unpacking the DOJ's cryptocurrency guidance – plus latest legal, regulatory and case law developments.

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## English and Luxembourg venture capital funds: Key features

12 September 2020

Andrew Wylie (Partner and Head of Investment Funds, International) has recently co-written a practice note "*English and Luxembourg venture capital funds: key features*" published on Thomson Reuters Practical Law on 6 October 2020 and reproduced here with permission from the publisher.

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## New CFIUS regulations change mandatory filing requirements and increase the importance of US export controls

30 September 2020

The new rule modifies the criteria that trigger a mandatory filing with CFIUS, potentially subjecting more transactions to mandatory CFIUS review.

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## Blockchain and Digital Assets News and Trends

21 August 2020

## BLOCKCHAIN AND DIGITAL ASSETS NEWS AND TRENDS

California appellate court affirms judgment for Coinbase in lawsuit over Bitcoin Gold – plus latest legal, regulatory and case law developments.

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### Events

#### Previous

##### Hear GP and LP perspectives on fundraising for emerging managers

19 October 2021 | 1:00 pm - 2:00 pm ET  
Webinar

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##### CVC strategy: Lessons from 2020, strategic considerations for 2021

18 March 2021 | 12:00 – 1:00 ET  
Webinar

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##### Axis Tel Aviv

17 March 2021  
Webinar

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##### Planning for an Uncertain World

16 November 2020  
TechLaw Event Series  
Webinar

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##### TechLaw

31 July 2020  
TechLaw Event Series  
Webinar

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## NEWS

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##### DLA Piper advises Heliad Equity Partners on USD40m Series B funding round of InstaFreight

21 April 2022  
DLA Piper has advised Heliad Equity Partners GmbH & Co. KGaA (Heliad) as one of the lead investors together with the European

Investment Bank (EIB) in a USD40 million Series B round of digital logistics company InstaFreight.

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### **DLA Piper launches Startup Pack 2.0 for early stage and high growth enterprises**

16 November 2021

DLA Piper's Emerging Growth and Venture Capital Team has launched a Startup Pack for early stage startups and high growth enterprises looking to establish their business on a more formal basis in England, Wales and Ireland.

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### **DLA Piper advises London-based dark supermarket Jiffy on USD28m Series A investment round**

29 September 2021

DLA Piper has advised Jiffy, a dark supermarket with ultrafast delivery in London, on its USD28 million Series A investment round.

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### **DLA Piper advises Heliad Equity Partners on participation in EUR20m financing round of MODIFI**

20 September 2021

DLA Piper has advised Heliad Equity Partners GmbH & Co. KGaA as lead investor on its participation in MODIFI's EUR20 million Series B financing round. Heliad Equity Partners is investing a single-digit million amount as part of the financing round. Other investors who participated significantly in the round include Neva, the venture capital arm of Italy's banking group Intesa San Paolo, and existing investors including Global Founders Capital, Maersk Growth and Picus Capital.

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### **DLA Piper advises BASF Venture Capital on investment in Ag-tech start-up Equinom**

12 August 2021

DLA Piper has advised BASF Venture Capital, the venture capital arm of BASF SE, on its new investment in Israeli Ag-tech start-up Equinom. The investment was part of Equinom's Series C financing round.

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### **DLA Piper advises BASF Venture Capital on investment in vertical farming start-up UrbanKisaan**

12 August 2021

DLA Piper has advised BASF Venture Capital, the venture capital arm of BASF SE, on its investment in the Indian vertical farming start-up UrbanKisaan.

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### **DLA Piper advises UK BNPL fintech Zilch on USD110m funding deal with Goldman Sachs and DMGT**

27 July 2021

DLA Piper has advised London-based Buy Now, Pay Later (BNPL) start-up Zilch on its USD110m (GBP80m) debt and equity fundraising from Goldman Sachs' (GS) asset management and private credit team and DMG Ventures, the investment arm of Daily Mail owner Daily Mail & General Trust (DMGT).

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### **DLA Piper advises Heliad Equity Partners on its participation in EUR100m financing round of Enpal**

9 July 2021

DLA Piper has advised Heliad Equity Partners GmbH & Co. KGaA on its participation in a EUR100m financing round of Enpal. Heliad

Equity Partners is investing a single-digit million amount as part of the financing round.

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### **DLA Piper advises Citi Ventures on investment in Forto GmbH**

23 June 2021

DLA Piper has advised Citi Ventures, the corporate venture capital arm of Citi, on an investment in Forto GmbH as part of a Series C financing round led by SoftBank.

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### **DLA Piper sponsors 2020 UK Technology Fast 50**

20 November 2020

DLA Piper is pleased to sponsor the 2020 Deloitte UK Technology Fast 50, for the fourth year running. As one of the UK's foremost technology award programmes and now in its 23rd year, it ranks the country's 50 fastest-growing technology companies, based on revenue growth.

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