



Richard Fens

Partner

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During the last 30 years of practice, Richard Fens has built an excellent reputation as a valued Corporate/M&A adviser to major corporate and sector focused private equity clients. His particular focus is on the Industrials (with focus on Chemicals/Energy clients) and Technology sectors.

Since 2019 Richard is acting as Global Co-Chair for our firms' Industrials Sector.

His clients include BASF, Blue Water Energy private equity, Global Energy Storage (GES), Rheem Manufacturing, Saudi Basic Industries Corporation (SABIC), UGI Corp, General Electric (GE), Harman Technologies, Qualcomm and Atos. For such clients he also acts as board room counsellor, in addition to assisting them with international M&A transactions and complex restructurings.

LANGUAGES SPOKEN

- Englisch
- Niederländisch

- Corporate
- Mergers and Acquisitions
- Private Equity

- Energy and Natural Resources
- Industrials
- Technology

Englisch Niederländisch

AREAS OF EXPERIENCE

- Mergers and acquisition
- Private equity
- Corporate structuring
- Joint ventures

KEY CLIENTS

- Advising Saudi Basic Industries Corporation (SABIC), one of the leading international petrochemicals companies, on several acquisitions and corporate restructurings in Europe since 2002

- Advising BASF on several corporate restructurings
- Advising Limagrain Céréales Ingrédients on its acquisition of Unicorn Grain Specialties
- Advising UGI on the acquisition of the Dutch energy marketing and services company DVEP, which focuses on the sale of natural gas and electricity, produced mainly from renewable sources, primarily to small and medium enterprises in the Netherlands
- Advising Global Petro Storage (GPS), an independent storage and logistics company, on the acquisition of all outstanding shares in Hydrocarbon Hotel B.V., private Netherlands-based operator of modern gasoline storage and blending terminals located in the Port of Amsterdam
- Advising GE Oil & Gas on the acquisition of the Plant Master corrosion sensor product line from Applus RTD, which acquisition expands the existing capabilities within GE Oil & Gas' Inspection Technologies business
- Advising Lockheed Martin in relation to the acquisition and subsequent divestment of Sim-Industries B.V., a commercial aviation simulation company located in the Netherlands and a leader in the simulation business with an innovative product design, development and manufacturing process
- Advising the South African technology-media company Naspers on several international acquisitions and corporate restructurings
- Advising Qualcomm on several acquisitions and investments, including the acquisition of Euvision Technologies which focuses on artificial intelligence solutions and the acquisition of the antenna tuning business of EPCOS

VITA

Zulassung

- Advocaat zugelassen bei der Nederlandse Orde van Advocaten

Berufserfahrung

In the period between 1995 and 1999 Richard worked as of counsel with a Dutch-international law firm in Singapore focusing on M&A and infrastructure project finance work in the region.

Empfehlung

He has been recommended by *Legal 500 EMEA 2018* for Corporate and M&A and Energy.

Ausbildung

- Law School Post Graduate, Securities law, 2001
- Law School Post Graduate, Financing law, 1994
- Radboud University Nijmegen, Dutch Law, *cum laude*, 1989

Mitgliedschaften

- Member of the Corporate Governance Committee of the Netherlands Association of Private Equity Investors (NVP)
- Member of the Dutch energy association

AKTUELLES

Richard is co-author of the private equity *Handbook for Supervisory Directors (edition NVP)*.

Publikationen

Global M&A Intelligence Report 2022

27 September 2022

This report provides an insight into Industrials sector M&A deal activity between the period 2019 to 2021.
