



### Jorge Luiz B. Gallo

Partner

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Jorge Luiz B. Gallo is a partner in Campos Mello Advogados' Corporate practice, based in São Paulo.

Jorge has experience in domestic and international capital markets transactions, project finance work and contractual matters. He has advised on issues involving the negotiation and preparation of documents related to capital markets transactions (eg MTN Programmes, IPOs and Issuance of Bonds), credit assignment agreements, loan agreements, credit facility agreements and project finance.

Jorge has also advised on matters involving sports law and sports financing, including the financing of stadiums and infrastructure for the 2014 World Cup in Brazil, the preparation and negotiation of several transfer agreements involving Brazilian football players, and has advised on claims before the Federation International Football Association (FIFA) regarding solidarity mechanism and training compensation for the players.

Jorge also works in Traffic Sports and has a broad knowledge and experience in structured and complex transactions involving sports law, advising soccer clubs and agency companies in corporate reorganization, M&A transactions, securitization of receivables and issuing opinions related to several subjects including restrictions for assignment of economic rights and rights related to the solidarity mechanism and reduction of athletes' salary during the pandemic.

Recent editions of *Chambers Latin America* recognized Jorge as a leading individual in Banking & Finance, earning strong praise from market participants: "He is available 24 hours a day and is very objective" and "he knows to adapt operations to the client's needs."

*DLA Piper and Campos Mello Advogados (CMA) are separate and independent law firms, which work in cooperation with one another. Partners of DLA Piper are not partners of CMA; and CMA partners are not partners of DLA Piper.*

## LANGUAGES SPOKEN

- English

- Banking and Finance Litigation
- Capital Markets
- Corporate
- Mergers and Acquisitions

- Media, Sport and Entertainment
- Financial Services
- Infrastructure, Construction and Transport

English Portuguese  
Spanish

- Portuguese
- Spanish

## CREDENTIALS

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### Admissions

- Rio de Janeiro, Brazil
- Sao Paulo, Brazil

### Recognitions

- *Chambers Latin America*  
2016-19 - Associate to Watch, Brazil Banking & Finance
- *The Legal 500 Latin America*  
2022 - Next Generation Partner, Brazil Banking and Finance  
2022 - Recommended, Brazil Capital Markets  
2018-21 - Next Generation Partner, Brazil Banking and Finance  
2019-21 - Recommended, Brazil Capital Markets  
2017 - Recommended, Brazil Banking and Finance
- 2016 – 2021 *IFLR 1000*: "Rising Star" and Recommended Lawyer in Banking, Project Finance, Merger and Acquisition

### Excellence and Relationship

Campos Mello Advogados was the first full-service Brazilian law firm to consistently use the NPS (Net Promoter Score) method. In the first year using the method, the firm achieved grade 83.

### Education

- M.B.A., Instituto de Ensino e Pesquisa (INSPER) 2016
- LL.M., Sports Law, Instituto Brasileiro de Direito Desportivo 2010
- LL.M., Corporate Law, Fundação Getúlio Vargas 2010
- B.A., Law, Pontifícia Universidade Católica de São Paulo (PUC-SP) 2007

### Memberships

- Brazilian Bar Association (OAB), São Paulo and Rio de Janeiro Chapters

## INSIGHTS

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### Publications

- "Naked Short-Selling," *Latin Lawyer*
- Co-author, "*Brazil: Private Equity (2nd Edition)*," *The Legal 500: Private Equity 2nd Edition Country Comparative Guide, January 2020*

## NEWS

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**Campos Mello Advogados advises 777 Partners in acquiring a majority stake in Brazilian football club Club de Regatas Vasco da Gama**

3 March 2022

Campos Mello Advogados (CMA), in cooperation with DLA Piper, advised the Miami-based private investment firm 777 Partners in the offer to acquire a majority stake (70%) in Club de Regatas Vasco da Gama (Vasco), one of Brazil's most historic football clubs. The deal will value the Rio de Janeiro-based football club at approximately US\$280 million and is projected to be finalized in 90 days.

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### **Campos Mello Advogados advises John Textor in acquisition of 90 percent share of Brazilian football club Botafogo**

13 January 2022

Campos Mello Advogados (CMA), in cooperation with DLA Piper, represented John Textor in the negotiation and execution of a binding offer for the acquisition of 90 percent of the capital stock of Brazilian football club Botafogo.

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