



Government Contracting

Our government contracting clients, whether they be in the public or private sector, must contend with ever-changing laws and rules and regulations, including procurement, data protection and, of course, Brexit.

This, coupled with the intense pressure on governments to tackle major budget deficits and debt burdens, means that both running and participating in major projects, whether they be related to organisational change, competitions for contracts or otherwise, can be incredibly complex.

The procurement gauntlet can often be complicated and the timescales imposed are often a challenge (particularly when internal pressures require a project to be completed in very short timelines). From a supplier perspective, competition is often fierce, bid costs are high and the financial terms imposed on contractors are demanding.

To help our clients, from both sides of the fence, meet these varied challenges, our government contracting practice has grown to become one of the largest of its kind in the world. Unlike many others, we act for both governments and global contractors on major projects, including on contracting and procurement requirements.

We have been a longstanding and leading advisor on major change projects in government and are proud to have worked alongside government at the forefront of a number of major innovative projects and deals over recent years.

We provide tailored advice and legal services on virtually every aspect of government contracting and public procurement, from bid strategy through to potential challenge. These services include preparation of strategic alliance agreements and teaming arrangements; bid protests and challenges; and contract administration and claims. Our lawyers also litigate contract disputes and claims involving contractors.

In the UK, DLA Piper is appointed to Crown Commercial Service's (CCS) Legal Services Panel on two Lots - Lot 1 - General Legal Advice and Services (GLAS) and Lot 2 - Finance and Complex Legal Services. DLA Piper is one of only two firms to be named as a supplier on both Lots.

In the UK, we have a broad team of over 100 lawyers who bring best of breed experience in a number of areas and sectors. A small example of our experience includes:

- **Contracts** - we lead the market in advising Government on major contracts, such as outsourcing, shared service and joint ventures. We have advised Cabinet Office and other Departments on three complex outsourcing shared services projects by way of joint venture (i) Shared Services Connected Limited - a pan-HMG back office joint venture service delivery vehicle to transform existing services to a shared platform for over 12 Government Departments; (ii) Integrated Debt Services Limited - provision of a one-stop-shop for Government providing debt analysis and collection; and (iii) Crown Hosting - establishment of a portfolio of "on demand" hosting services at different levels of accreditation. We have also advised on many day-to-day contracts such as advice to on management services agreements by which Government companies provide services to third parties. We have also advised a Government Department for many years on the establishment of multiple and varied frameworks, including travel services, non-permanent staff, energy metering, consultancy services, fleet and office supplies. This included advice on precedent contracts

and variations, transfers and interpretation of contract provisions.

- **Competition law** - Our Competition team has been on hand to advise a variety of public sector clients over recent years on a range of competition law issues which arise during the course of Government projects. We act on a full range of non-contentious and contentious Competition/Antitrust matters, including commercial agreements, abuse of dominance, behavioural and strategic advice, multi-jurisdictional and national merger control, competition investigations and enforcement, including cartel related work, compliance audits and programs, including dawn raid training, competition litigation, competition regulatory matters and State Aid.
- **Corporate** - Our intimate knowledge of corporate law is applied with significant Government sector knowledge. We are trusted advisors to Government, having acted on some of the most complex and innovative transactions undertaken in the public sector in recent years, including we on a multi-million pound acquisition of a designer and supplier of specialist vehicles and protection system integrations to various Government Departments.
- **Dispute Resolution** - We have worked with Government over many years and therefore we bring, for both public and private sector clients, a deep understanding of how Government litigates and how it decides when not to litigate. Our team has very close links to our commercial and contracting colleagues to provide seamless advice if on-going contracts become contentious. Above all, we have access to the resource and expertise of one of the largest dispute resolution practices in the world.
- **Employment** - Our team advises both public and private sector employers on a daily basis on the application of TUPE (and COSOP where appropriate) in the context of first and subsequent generation outsourcings, as well as on sales and acquisitions and a multitude of other projects in between. We have a wealth of experience in dealing with complex redundancy and restructuring programmes for many of our clients. We are used to dealing with a high level of media and employee/trade union scrutiny on the way in which these exercises are handled. We frequently advise on strategy for managing changes to terms and conditions of employment, in both unionised and non-unionised environments, and have particular expertise in the options for dealing with changes in the shadow of a TUPE transfer. We are experienced in handling industrial relations issues and are proud to work on ground-breaking projects.
- **Real Estate** - We have a wide range of experience in advising on core Real Estate, Real Estate Finance and Real Estate Litigation matters. We have previously advised various Government Departments on the acquisition and fit out of properties, projects to make buildings available for use by SMEs, sales and advising on shared space/collaborative agreements.

AKTUELLES

Publikationen

Driving change: The decarbonisation of European transport

17 November 2021

Transport is the bedrock of modern economies. It is also a major source of carbon dioxide emissions. The purpose of this study is to examine decarbonisation strategies in three key transportation subsectors: aviation, rail and shipping.

The DLA Piper Project Simulator – one year on

2 July 2021

Over the past year, we have delivered The DLA Piper Project Simulator to many of our construction, engineering and infrastructure clients, over a virtual platform, and client feedback has been overwhelmingly positive.

Public-private partnerships for infrastructure investment: a global perspective

18 March 2021

In a new global report, produced in partnership with Global Infrastructure Investor Association (GIIA), DLA Piper assesses the case for PPPs, backed by multijurisdictional analysis from our projects and infrastructure lawyers around the world as well as insight from leading infrastructure investors who are fellow members of the GIIA.

NEWS

Construction firms turn to technology to combat rising costs and supply issues

17 November 2022

More than four in five (85%) European construction executives expect price rises for materials in the coming months. European construction executives are leading the way in investing in technology to offset inflation. Almost half of them expect investment in digital technology to increase substantially in the next two years.

DLA Piper Luxembourg advises Novaxia Investissement on land acquisition in Luxembourg

23 August 2022

DLA Piper Luxembourg has advised Novaxia Investissement, a French real estate management company, on the acquisition of one of the two plots of land where the South Village project will be built. Novaxia Investissement acquired through its funds the land with its co-investor Capelli, a European real estate developer.

Four partners recognised in wind industry Legal Power List 2022

27 July 2022

The Legal Power List 2022, which showcases the 100 most influential lawyers working in the global wind industry, and is published annually by A Word About Wind, has recognised four DLA Piper partners for their work over the previous year.

DLA Piper berät Knorr-Bremse beim Erwerb einer Mehrheitsbeteiligung an Cojali

15. Juni 2022

DLA Piper hat Knorr-Bremse und deren Tochtergesellschaft Knorr-Bremse Systeme für Nutzfahrzeuge GmbH beim Erwerb einer Mehrheitsbeteiligung von 55 Prozent an Cojali S.L. (Cojali) beraten.

Global investment in data centres more than doubled in 2021 with similar trajectory this year

13 June 2022

A survey by global law firm DLA Piper has found that the value of investment in global data centres more than doubled in 2021 to USD53.8 billion, while the number of transactions reached 113 in 2021, a 64% annual increase.

DLA Piper berät Heliad Equity Partners bei USD40m Series B Finanzierungsrunde von InstaFreight

21. April 2022

DLA Piper hat Heliad Equity Partners GmbH & Co. KGaA (Heliad) bei der Beteiligung an einer USD40 Millionen Series B Finanzierungsrunde in das digitale Logistikunternehmen InstaFreight zusammen mit der Europäischen Investitionsbank (EIB) beraten.

DLA Piper advises John Menzies on its recommended cash offer

30 March 2022

DLA Piper has advised aviation services business John Menzies plc (Menzies) in respect of the recommended cash offer by Gil International Holdings V Limited a wholly owned subsidiary of Agility Public Warehousing Company K.S.C.P. (Agility), a provider of supply chain services, innovation and investment for Menzies.

DLA Piper berät Francotyp-Postalia bei der Akquisition von Azolver

24. März 2022

DLA Piper hat die Francotyp-Postalia Holding AG (FP) beim Erwerb sämtlicher Anteile an den operativen Gesellschaften der Azolver Holding GmbH (Azolver) beraten.

DLA Piper verstärkt den Bereich Litigation und International Arbitration mit Partner Dr. Marc Jacob

16. März 2022

DLA Piper verstärkt die Praxisgruppe Litigation & Regulatory zum 1. April 2022 mit Dr. Marc Jacob als neuem Partner am Frankfurter Standort. Dr. Marc Jacob kommt von Shearman & Sterling, wo er seit 2013 im Bereich Prozessführung und internationale Schiedsgerichtsbarkeit tätig war.

DLA Piper berät Carlyle beim Erwerb von acht Prime-Logistikimmobilien in Deutschland

17. Januar 2022

DLA Piper hat die globale Investmentgesellschaft Carlyle (NASDAQ: CG) beim Erwerb von acht Prime-Logistikimmobilien in der Nähe wichtiger Ballungszentren in Deutschland beraten.

DLA Piper berät Mercedes-Benz bei Kapitalbeteiligung an Factorial Energy

10. Dezember 2021

DLA Piper hat Mercedes-Benz bei seiner jüngsten Kapitalbeteiligung an dem US-amerikanischen Feststoffbatterie-Spezialisten Factorial Energy (Factorial) beraten.

DLA Piper berät Heidelberger Druckmaschinen beim Erwerb der Ladesäulenteknologie der EnBW

7. Dezember 2021

DLA Piper hat die Heidelberger Druckmaschinen AG (Heidelberg) bei der Übernahme der Ladesäulenteknologie des Energieunternehmens EnBW aus Karlsruhe beraten.

DLA Piper berät die TRATON SE beim Erwerb der Loom Technologies GmbH

28. Juli 2021

DLA Piper hat die TRATON SE, einen weltweit führenden Nutzfahrzeughersteller, und ihre Tochtergesellschaft TB Digital Services GmbH beim Erwerb des Logistiksoftware-Anbieters Loom Technologies GmbH beraten.

DLA Piper advises Azrieli Group on acquisition of Norwegian data centre developer

21 July 2021

DLA Piper has advised Israeli real estate investor Azrieli on its acquisition of Green Mountain, a Norwegian data centre developer, for NOK7.6 billion.

DLA Piper berät Knorr-Bremse beim Erwerb der EVAC Group

3. Juni 2021

DLA Piper hat Knorr-Bremse, Weltmarktführer für Bremssysteme und führender Anbieter weiterer Systeme für Schienen- und Nutzfahrzeuge, beim Erwerb der EVAC Group, einem weltweit führenden Hersteller vollständig integrierter Sanitärsysteme für Passagierzüge, beraten. Über den Kaufpreis wurde zwischen den Parteien Stillschweigen vereinbart.

DLA Piper berät die Darlehensgeber bei der Refinanzierung des Warnowtunnel in Rostock

26. Februar 2021

DLA Piper hat die Darlehensgeber bei der 115 Millionen Euro Refinanzierung des Warnowtunnel in Rostock, auch bekannt als Warnowquerung, beraten.

DLA Piper berät Lufthansa Group als Hauptgläubigerin im Insolvenzverfahren der ZIM Flugsitz GmbH

11. Januar 2021

DLA Piper hat die Lufthansa Group mit ihren Gesellschaften Deutsche Lufthansa AG, Lufthansa Technik AG und SWISS als Hauptkunde und Hauptgläubiger erfolgreich im Insolvenzverfahren der ZIM Flugsitz GmbH beraten.

DLA Piper berät Lufthansa Technik AG beim Verkauf ihrer Mehrheitsanteile an Lufthansa Bombardier Aviation Services

7. Januar 2021

DLA Piper hat die Lufthansa Technik AG beim Verkauf ihrer Mehrheitsanteile an der Lufthansa Bombardier Aviation Services GmbH an den kanadischen Business Jet-Hersteller Bombardier beraten.

Over three-quarters of investors expect Fibre to the Premises (FTTP) investment to increase over next 24 months

3 December 2020

- **Nearly one quarter (23%) of investors believe pandemic has led to a higher FTTP project roll-out**
 - **Germany, the UK and Poland are the most attractive locations for future FTTP investment, with low penetration levels, high end-user demand, and government incentives**
 - **84% of respondents expect infrastructure funds to be most active in acquiring FTTP operators over the next 24 months**
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