



Ross Green

Of Counsel

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Ross Green concentrates his practice in the area of institutional real estate transactions, financings and real estate capital markets.

Ross has had extensive experience representing pension funds, REITs, lenders, joint venture partners, opportunity funds and their sponsors, and other institutional clients in connection with all phases of the capital formation, financing, acquisition, development and disposition of commercial real estate, including the negotiation and drafting of joint venture agreements, participating loan documents, ground leases, and multi-party easement and operating agreements.

Ross' experience includes developments and real estate transactions across the United States, in Puerto Rico, and in Europe, including the development, redevelopment and financing of office buildings, hotels, apartment buildings and regional shopping centers. He has been involved in the structuring and restructuring of multi-state financings, and has negotiated and documented the acquisition and disposition of large, multi-state portfolios of properties including entity-level transactions and the contribution of property in exchange for REIT OP units.

Ross's venture work has been varied and extensive. He has represented REITs seeking a financial partner for large, multi-state portfolios of properties, pension funds seeking a partner to acquire and operate multi-state portfolios of properties, investors seeking a partner with development expertise, and clients forming "true" joint ventures by pooling the properties owned by each. Ross has also structured and documented transactions that mimic the features of equity joint ventures using other forms of ownership, such as co-ownership arrangements among investors acquiring specially structured debt. He has worked on real estate joint ventures in Europe and elsewhere overseas on behalf of US-based investors and on real estate development joint ventures in the US on behalf of overseas investors.

Outside the scope of traditional real estate deals, Ross has negotiated and drafted joint venture agreements for the operation of ancillary businesses in national portfolios of office buildings, options for the conversion of real estate into REIT shares, and credit enhancement arrangements in connection with REIT mergers and spin-offs. He has represented the sponsors of funds-in-formation, drafted the partnership agreements or limited liability company operating agreements for several large real estate-related opportunity funds and handled the restructuring of several funds.

- Real Estate
- Real Estate Finance
- Mergers and Acquisitions
- Corporate
- Finance
- Investment Management and Funds

- Hospitality and Leisure
- Real Estate

Recently, Ross represented a REIT client on the acquisition of a significant portion of the Riverside Boulevard residential development on the Hudson River in Manhattan.

On behalf of another REIT client, Ross recently drafted and negotiated the joint venture documentation for the development of an office building as part of a planned, mixed use development on the largest remaining tract of developable land in Los Angeles.

CREDENTIALS

Admissions

- Illinois

Recognitions

Ross is named in the respected English publications *Chambers Global* and *Chambers USA*, which has said he is a "transactional real estate favorite" of numerous REITs and "a key contact in terms of real estate capital markets."

Ross has also been named an Illinois Super Lawyer.

Education

- J.D., The University of Chicago 1984
- B.A., Harvard University 1980
cum laude

Memberships

- American Bar Association
- Chicago Bar Association
- National Association of Real Estate Investment Trusts