



Eric Grossman

Partner

VICE CHAIR, PRIVATE EQUITY GROUP, MID-ATLANTIC

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Eric Grossman focuses his practice on private equity, leveraged buyouts, growth equity and venture capital investments, mergers and acquisitions, cross-border transactions and counseling emerging growth companies with respect to general corporate and securities law matters.

Eric also has experience representing issuers with respect to their initial public offerings and subsequent reporting obligations.

Eric has represented companies and investors in many different sectors, including telecommunications, cloud computing, wireless, computer software and hardware, e-commerce, mobile advertising and other mobile applications, web services and platforms, education, life sciences, healthcare IT and services, cyber security and intelligence, resource management platforms, medical devices and clean technologies.

- Private Equity
- Corporate
- Emerging Growth and Venture Capital
- Finance
- Mergers and Acquisitions

Admissions

- District of Columbia
- Massachusetts
- Virginia

Prior Experience

Prior to joining DLA Piper, Eric was a partner in the corporate group of a law firm headquartered in Palo Alto, California, where he co-founded the firm's growth equity practice group and focused his practice on representing growth and private equity investors, and their portfolio companies, as well as counseling technology companies on various corporate and securities matters. Eric began his career as a corporate associate in the Boston office of a leading law firm.

Recognitions

The Legal 500 United States has recommended Eric in the areas of M&A: Middle-Market, Technology: Transactions, and Venture Capital and Emerging Companies. The highly-regarded legal directory stated his "opinion is valued and he is an integral part of clients' success."

Chambers USA has recognized Eric for his Corporate/M&A work and quoted clients that described him as "an incredible negotiator, a fierce advocate and very business-focused." He was praised for being "personable and responsive" as well as "very attentive and very pragmatic" with an approach to matters that is "detail-oriented and client-centric." Eric has "vast experience" and is "sharp, knowledgeable and unafraid to be blunt." He "is considered 'extremely effective at providing strategic legal advice with a bent toward practical efficiency,' which means he is 'able to balance the legal issues with the business objectives.'"

TMT Finance recognized Eric as a **Top 10 Comms M&A Legal Advisor** in its **Top 30 USA Comms M&A Dealmakers 2019** list, acknowledging his involvement in and facilitation of significant private equity-focused acquisitions in the communications sector.

The *Washingtonian* also named Eric a 2018 Tech Titan on its list of "the most important and innovative people in Washington's digital economy."

Education

- J.D., Boston University School of Law 2002
summa cum laude
Edward F. Hennessey Distinguished Scholar
Paul J. Liacos Distinguished Scholar
G. Joseph Tauro Distinguished Scholar
William L. and Lillian Berger Academic Achievement Prize
- B.A., Communication, Tulane University 1996

NEWS

DLA Piper advises on acquisitions for OSF Digital, 2nd Watch and Arlington Capital Partners

13 January 2022

DLA Piper is pleased to announce its role in several recent complex transactions led by Northern Virginia-based partner Eric Grossman, who also serves as vice chair of the firm's Private Equity practice.

DLA Piper advises Columbia Capital in acquisition of Driven Technologies

12 November 2021

DLA Piper represented private equity investment firm Columbia Capital in its acquisition of Driven Technologies, a leading provider of IT services focused on securing, optimizing and managing multi-cloud infrastructure, applications and data.

DLA Piper advises Beep in US\$20 million Series A financing

26 May 2021

DLA Piper represented Beep, a provider of multi-passenger, electric, autonomous mobility solutions, in its US\$20 million Series A financing from Intel Capital and Blue Lagoon Capital.

DLA Piper advises GPS Insight in its acquisition by Accel-KKR

20 May 2021

DLA Piper represented GPS Insight, a portfolio company of private equity firm Bregal Sagemount, in its acquisition by Accel-KKR, a leading tech-focused private equity firm with over US\$10 billion of assets under management.

DLA Piper advises Columbia Capital in strategic investment in COVID-19 tracking app developer NearForm

17 February 2021

DLA Piper represented private equity investment firm Columbia Capital in its strategic investment in NearForm.

DLA Piper advises LLR Partners in growth investment in Dizzion

5 January 2021

DLA Piper represented private equity firm LLR Partners in its growth investment in Dizzion, Inc., an industry leader in providing managed desktop as a service (DaaS) to the global remote workforce.

DLA Piper advises Bessemer Venture Partners in Series B financing of Alloy

17 September 2020

DLA Piper advised Bessemer Venture Partners in the Series B financing of Alloy.

DLA Piper advises New Signature in its acquisition by Cognizant

28 July 2020

DLA Piper represented New Signature in its acquisition by Cognizant.

DLA Piper advises GuidePoint Security in investment from ABS Capital Partners

17 July 2020

DLA Piper represented GuidePoint Security in a recent investment from ABS Capital Partners.

DLA Piper advises Bessemer Venture Partners in Series B financing of Spruce

22 May 2020

DLA Piper advised Bessemer Venture Partners in the Series B financing of New York-based real estate technology company Spruce.

DLA Piper advises ABS Capital Partners in Series C financing of SquadLocker

26 February 2020

DLA Piper represented ABS Capital Partners in its investment in SquadLocker, a leading provider of online tools and services for teams and organizations to manage custom apparel and equipment purchasing.

MEDIA MENTIONS

- Featured, "2019 NCA Man & Woman of the Year Crowned," The Leukemia & Lymphoma Society, June 2019