



Goffredo Guerra

Partner

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Goffredo Guerra assists domestic and international clients, including major financial institutions and private equity houses, in their extraordinary operations within the Italian jurisdiction, such as minority or majority investments, spin-offs, divestments, mergers, joint ventures, corporate reorganisation and cross-border transactions.

Moreover, he advises clients in relation to the structuring of the transactions process, including the setting up of complex structures and special purpose vehicles with or without special classes of shares, so as to properly fulfill the interests and needs of all parties involved.

- Corporate
- Mergers and Acquisitions
- Private Equity

Italian English French

LANGUAGES SPOKEN

- Italian
- English
- French

- Assistance to a listed US based manufacturer of paints, coatings and coating intermediates, in its acquisition of an Italian based manufacturer of coatings for industrial use with headquarters in Italy and subsidiaries in France, UK, Germany, Poland, Greece and Russia.
- Assistance to one of the primary Italian newspapers and magazines editors, in the sale of shares representing 100% of the corporate capital of a subsidiary operating a renowned television channel, to the Italian subsidiary of an international tv corporation, including the negotiation of ancillary agreements relating to brand and tv program licensing.
- Assisting a UK private equity house in the acquisition of a group with primary operation in Italy and subsidiaries in France and Luxembourg, operating a web based real estate intermediation service.
- Assistance to a state owned investment fund in the acquisition of a minority shareholding in a UK group managing and operating luxury hotels in Europe.

- Assistance to an Italian family operating a world renowned wine business in Tuscany in the sale of such business to a French wine group.
- Assistance to the portfolio company of French private equity funds (operating in the motorcycle helmets and accessories business) in the acquisition of 100% of the shares of an Italian company and its subsidiaries in Italy, Germany and France, active in the same business under world-renowned trademarks.
- Assistance to a primary international manufacturer and distributor of beverages and accessories in the creation of a joint venture with an Italian company for the operation and management of innovative coffee bars in Italy and the obtainment of a license to exploit concept and know-how outside of Italy.
- Assistance to an Italian manufacturer of cement and ready-mix products in the sale of six plants to another Italian player in the same market.
- Assistance to an Italian private equity fund in the acquisition of a minority stake of a world-known luxury yachts manufacturer and in the subsequent exit.
- Assistance to a US group, owned by private equity funds and operating in the educational field worldwide, in the acquisition of two Italian university-level institutions and in their subsequent sale.

CREDENTIALS

Professional Qualifications

- Avvocato admitted to the Milan Bar

Prior Experience

Before joining DLA Piper, Goffredo worked for leading Italian and international law firms.

Recognitions

Goffredo is mentioned by *The Legal 500 EMEA* and ranked by *Chambers Europe* and *Chambers Global* among the most reputable corporate lawyers in Italy.

Education

- Law degree, University of Rome La Sapienza.

INSIGHTS

Events

Previous

Doing Business Globally: Italy

7 July 2020
Webinar

NEWS

DLA Piper advises AS Roma in its sale to The Friedkin Group for €591 million

17 August 2020

DLA Piper represented AS Roma SPV, LLC, the majority shareholder of Italian soccer club AS Roma, in the sale of its controlling interest in the team and certain related assets to The Friedkin Group, Inc., in a transaction valued at €591 million.
