



Dr Martin Haller

Partner

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Dr Martin Haller advises on real estate law, in particular on real estate transactions with a focus on German regulated funds. Martin has in-depth expertise in the field of real estate developments as well, where he supports his clients from the property analysis to the construction and realization of a project, including planning and leasing.

Martin is Real Estate Sector Head Germany, member of the International Real Estate Sector Steering Committee and heads the international Development Group at DLA Piper.

In addition, Martin advises on hotel lease, franchise and management agreements.

His clients include national and international real estate investors, German regulated funds and real estate developers.

- Real Estate
- Real Estate Development and Planning

- Real Estate

English German

LANGUAGES SPOKEN

- English
- German

- Advising GLP on several real estate transactions and project developments for logistics properties in Germany (forward and forward funding), inter alia in Düren, with a lettable area of app. 32,000 sqm, Bietigheim-Bissingen (app. 30,000 sqm), Schifferstadt (42,000 sqm), Ingolstadt (app. 12,500 sqm) and Coburg (47,500 sqm) as well as on the conclusion of construction, planning, engineering and project management contracts.
- Advising Catella Real Estate AG on the acquisition and sale of a number of properties in Munich, Berlin, Hamburg, Stuttgart, Frankfurt, Augsburg, Langenhagen, Tübingen, Nuremberg and Cologne, including several mixed-use and office buildings and shopping centres.
- Advising KINGSTONE Real Estate on the acquisition of a number of properties in Nuremberg, Stuttgart, Coburg and Ingolstadt in forward and forward funding structures, including several mixed-use, residential and office buildings.

- Ongoing advice to IHG Hotels and Resorts on hotel leases, management and franchise agreements, development and renovation projects for all brands, in particular for the Intercontinental Hotels Berlin, Düsseldorf, Frankfurt and the Kimpton Frankfurt Hotel.
- Advising WeWork on large-volume leases in Berlin, Munich, Frankfurt, Cologne, Hamburg and Düsseldorf as well as on asset management in general, including architectural and construction law issues in Germany.
- Advising a leading international real estate company on the development of a logistics project worth over EUR 1 billion.
- Advising Aurelis Real Estate GmbH on the acquisition and sale of five properties in Southern Germany, including development projects.
- Advising Savills Investment Management on the acquisition (forward asset deal) of the "Netzwerk" office building in Leipzig with a lettable area of approx. 11,500 m2.
- Advising PATRIZIA on the sale of an office property in Hanover.
- Advising Assembly/Meyer Bergman on the development of an office and residential property in Berlin.
- Advising LIP INVEST GmbH on the acquisition of a logistics property and a logistics development project in a forward asset deal near Brandenburg.
- Advising Conren Land Management GmbH on the acquisition of two office properties in Langen and Düsseldorf.
- Advising Merlin Entertainments on project developments at Legoland Günzburg and Heidepark Soltau.
- Advising The Office Group (TOG) on building law in relation to the operation of a flexible workspace centre.

CREDENTIALS

Professional Qualifications

- Rechtsanwalt admitted with the Rechtsanwaltskammer Munich

Prior Experience

Prior to joining the private legal practice, Martin was a senior official at the Board of Building and Public Works at the Bavarian Ministry of the Interior in charge of public building law. His responsibilities included building law enforcement including fire protection issues, development plans and large-scale retail trade. Martin Haller then worked as an attorney for real estate law at an international law firm.

Recognitions

- *JUVE Handbook 2021/2022*: Frequently recommended for real estate/project development; "excellent, competent and pragmatic", "very strong negotiator, quick to react and client-oriented", client
- *Legal 500 Germany 2022*: Recommended for real estate and construction: real estate; "Very confident with high experience and market knowledge. Always calm, factual and friendly. Very high competence and experience in different asset classes (office, retail logistics)."; "Extremely strong negotiator and a running lexicon, especially interpersonal very good to steer the other side right."; "Dr. Martin Haller always keeps the overview and can play the soft as well as the hard tones very well."
- *Chambers Europe Germany 2022*: Recommended for real estate; "very smart, customer-focused and clear in his communication; he really cares about us as a customer and explicitly asks for constructive criticism to improve the overall quality of his team and their work."; client
- *Handelsblatt* in cooperation with *Best Lawyers 2023*: Recommended for real estate

Education

- University of Augsburg, first and second state exams

Memberships

- Urban Land Institute (ULI)
- ULI Young Leaders

- Association for Real Estate Research (gif)
- International Real Estate Society (IRES)

INSIGHTS

Publications

Hospitality Restructuring Germany

30 October 2020

The COVID-19 pandemic has hit the hospitality industry particularly hard. Enormous challenges are ahead. The virus is expected to change the future hospitality industry.

Events

Previous

Global Investments in Local Development Projects

23 September 2021

Webinar

Martin gives seminars to groups and bodies throughout Germany on Real Estate law.

NEWS

Best Lawyers / Handelsblatt recommends a total of 90 lawyers from DLA Piper in Germany

24 June 2022

This year, the U.S. publisher Best Lawyers has once again recognized numerous DLA Piper lawyers in Germany in various areas of law.

DLA Piper advises Cone Capital on long term lease for new Wyndham Garden Hotel Munich Messe

16 February 2022

DLA Piper has advised Cone Capital AG, a Swiss based developer and investor, on the establishment of a 25 plus 5 years lease agreement and refurbishment project with the leading Latvian hotel operator Mogotel Hotel Group. The 4*star hotel located in proximity of Munich's trade fair will be the first hotel franchised under the Wyndham Garden brand in the city.

DLA Piper advises IHG Hotels & Resorts on exit from the InterContinental Düsseldorf hotel

2 February 2022

DLA Piper has advised the international hotel group IHG Hotels & Resorts on the amicable termination of its lease with the owner of the premium property Königsallee 59/59a in Düsseldorf and the disposal of the respective hotel operations.

DLA Piper advises CONREN on acquisition of Air20 office property at Düsseldorf Airport

13 December 2021

DLA Piper has advised real estate investor CONREN Land on the acquisition of the Düsseldorf office property Air20 at Düsseldorf Airport. The acquisition was made as part of an asset deal from an institutional investor.

DLA Piper advises LIP Invest on the acquisition of a logistics property south of Berlin

9 December 2021

DLA Piper has advised LIP Invest, a leading investment manager and fund initiator for logistics properties in Germany, on the acquisition of a property in Thyrow for one of its logistics funds.

DLA Piper advises KINGSTONE Real Estate on acquisition of residential and office property

1 December 2021

DLA Piper has advised investment management group KINGSTONE Real Estate on the acquisition of a residential and office property in the Bavarian city of Ingolstadt in an off-market transaction on behalf of its KINGSTONE Bavaria Süd (KBS) fund, a single-client institutional investment vehicle.

DLA Piper advises Aurelis on part sale of Nuremberg's Marienzeile to Wealthcap

24 November 2021

DLA Piper has advised Aurelis Real Estate on the sale of the third of a total of four planned office buildings in Nuremberg's Marienzeile to real asset and investment manager Wealthcap, a subsidiary of the Unicredit Group.

DLA Piper advises Catella Real Estate on the acquisition of a retail park in Augsburg from ILG

4 November 2021

DLA Piper advised Munich-based real estate investment manager Catella Real Estate AG on the acquisition of a retail park in Augsburg-Oberhausen for its open-ended special real estate fund "IWS II - Wirtschaftsregion Süddeutschland".

DLA Piper advises Catella Real Estate on the sale of an office and commercial building in Munich

29 October 2021

DLA Piper has advised Catella Real Estate AG (CREAG) on behalf of the open-ended real estate fund Catella MAX on the sale of an office and commercial building in one of Munich's most popular shopping streets to the investment and project development company QUEST Investment Partners.

DLA Piper advises Parc Invest on acquisition of the JUMP House Group

22 October 2021

DLA Piper has advised Parc Invest AS (Parc Invest), based in Oslo / Norway, on the acquisition of the Hamburg-based leisure company JUMP House Holding GmbH (JUMP House).

DLA Piper advises Catella Real Estate on the acquisition of a city logistics property in Rheinbach

8 October 2021

DLA Piper has advised Catella Real Estate AG (CREAG) on the acquisition of the approx. 8,020 m² Industriestraße 1 project development in Rheinbach for the “Catella Logistik Deutschland Plus ” as part of a forward funding asset deal. The seller is thirteen seven GmbH, Aachen, a project developer specializing in logistics and light industrial real estate.

DLA Piper advises Catella Real Estate on acquisition of “Campus 71” in Essen for sustainability fund

5 October 2021

DLA Piper has advised Catella Real Estate AG (CREAG) on the acquisition of the new-build microliving apartment building “Campus 71” in Essen for its open-ended mutual fund “KCD-Catella Nachhaltigkeit IMMOBILIEN Deutschland”. The purchase of the ninth property increases the assets under management of the fund, which was launched at the beginning of 2017, to more than EUR200 million. The seller of the property is Daiwa House Modular Europe, the market leader for modular and circular construction in Europe from the Netherlands.

DLA Piper advises GLP on the lease of Units 7 and 8 of its logistics centre in Mönchengladbach

28 June 2021

DLA Piper has advised GLP, a leading investor and developer of logistics real estate and distribution parks, on the lease of the c. 33,000 m² Units 7 and 8 of its logistics centre in Mönchengladbach, Germany.

Best Lawyers / Handelsblatt recommends a total of 88 lawyers from DLA Piper in Germany

25 June 2021

This year, the U.S. publisher Best Lawyers has once again recognized numerous DLA Piper lawyers in Germany in various areas of law. In total, Best Lawyers recommends 88 DLA Piper lawyers this year.

DLA Piper advises KINGSTONE Investment Management on the acquisition of MAYOFFICE from GIEAG Immobilien AG

22 April 2021

DLA Piper has advised KINGSTONE Investment Management (KINGSTONE IM) on the acquisition of the MAYOFFICE office building in Stuttgart from GIEAG Immobilien AG for the special fund “KINGSTONE Wachstumsregionen Süddeutschland” (KWS).

DLA Piper advises GLP on the lease of Unit 6 of its 134,000 sqm logistics property in Mönchengladbach to Coca-Cola

21 April 2021

DLA Piper has advised GLP, a leading investor and developer of logistics real estate and distribution parks, on the lease of the approximately 15,000 m² Unit 6 building at its 134,000 m² logistics center in Mönchengladbach, Germany, to Coca-Cola European

Partners Deutschland GmbH (CCEP).

DLA Piper advises IHG Hotels & Resorts on continuation of Tidal Group hotels and transfer to new operator Westmont

2 March 2021

DLA Piper has advised the global InterContinental Hotels Group (IHG) Hotels & Resorts on the continuation of 10 hotels of franchisee Tidal Operations Germany GmbH (TOG) and the subsequent transfer to a new operator, Westmont Hospitality Group (Westmont).

DLA Piper advises Catella Real Estate on acquisition of mixed-use property in Cologne

4 February 2021

DLA Piper has advised Munich-based real estate investment manager Catella Real Estate AG on the acquisition of a mixed-use property in downtown Cologne for the AVW European Real Estate Fund.

DLA Piper advises KINGSTONE on the acquisition of two real estate properties by Sontowski & Partner

15 December 2020

DLA Piper has advised KINGSTONE Investment Management (KINGSTONE IM) on the acquisition of two real estate properties from S&P Commercial Development, a subsidiary of Sontowski & Partner Group.

DLA Piper named Law Firm of the Year for Real Estate and Insurance at the JUVE Awards

30 October 2020

DLA Piper has been named Law Firm of the Year for Real Estate and Insurance at the JUVE Awards, in a ceremony which took place on Thursday 29 October.
