



Thomas J. Hendershot

Partner

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Tom Hendershot focuses his practice on mergers and acquisitions where he represents public and private companies and private equity investors in domestic and cross-border transactions. In addition, he represents emerging growth companies and venture capital funds in growth equity and venture capital investments.

Tom also counsels clients on general corporate law and the resolution of day-to-day legal issues.

He has worked with early stage and mature companies in a variety of sectors, including computer software and hardware, e-commerce, mobile advertising and other mobile applications, web services and platforms, education, life sciences, healthcare IT and services, cyber security and intelligence, medical devices and government contracting. Tom also serves as outside general counsel to numerous non-profit entities in the Northern Virginia area.

- Corporate
- Private Equity
- Mergers and Acquisitions
- Emerging Growth and Venture Capital

REPRESENTATIVE TRANSACTIONS

- Altruista Health (private equity transaction with Capricorn Healthcare)
- Arctic Sand Technologies (sold to Murata Manufacturing)
- BSI Platform Holdings (multiple portfolio company acquisitions)
- Columbia Capital (multiple portfolio company acquisitions)
- CustomInk (private equity transaction with Great Hill Partners)
- Edge Hosting (sold to Data Bank)
- EverFi (multiple acquisitions)
- FedBid (sold to Compusearch)
- FranConnect (private equity transaction with Serent Capital)
- Greensmith Energy Management Systems Inc. (sale to Wartsila)
- High Street Partners (HSP) (sold to Nair)

- Joulex (sold to Cisco)
- Kiswe (acquisition of Social Growth)
- Lancope (sold to Cisco)
- LLR Partners (multiple portfolio company acquisitions)
- MediaGlu (sold to AppNexus)
- Moodlerooms (sold to Blackboard, NASDAQ: "BBBB")
- OrderUp (sold to Groupon, Nasdaq: GRPN)
- PeopleMatter (sold to SnagAJob)
- Privia Health (transaction with an affiliate of Goldman Sachs)
- Salsa Labs (sale to AKKR)
- Summit Infrastructure Group (private equity transaction with SDC Capital)
- TIC Gums (Sold to Ingredion, NYSE: "INGR")

CREDENTIALS

Admissions

- Maryland
- Virginia

Recognitions

- *Chambers USA*
2021 - Band 3, Northern Virginia Corporate/M&A
2020 - Band 3, Northern Virginia Corporate/M&A
2019 - Recognized Practitioner, Northern Virginia Corporate/M&A
2016-17 - Up and Coming, Northern Virginia Corporate/M&A
- *The Legal 500 United States*
2019 - Recommended, Telecoms & Broadcast: Transactional
2016 - Recommended, Venture Capital & Emerging Companies

Education

- J.D., American University, Washington College of Law 2003
cum laude
Member, *The American University International Law Review*
- B.A., University of Maryland 1997

Memberships

- Maryland State Bar Association
- Virginia State Bar Association
- American Bar Association

CIVIC AND CHARITABLE

- Board Member, Greater Reston Arts Chamber, Reston, VA (2014 – present)

INSIGHTS

Publications

- Corporate acquisitions involving government contractors: DOD codifies significant security clearance-related risk, 17 Apr 2014

NEWS

DLA Piper represents private equity firm in Controlled Environment Agriculture investment

13 May 2022

DLA Piper represented LLR Partners, a Philadelphia-based private equity firm, in its investment in and combination of AgriNomix and Zwart Systems, two leaders in the Controlled Environment Agriculture (“CEA”) automation sector. The combined businesses, operating as a part of AdeptAg, will help professional growers maximize their yields and productivity through automation and irrigation solutions.

DLA Piper advises Critical Start in US\$215 Million Strategic Investment

13 April 2022

DLA Piper advised Critical Start, a leading provider of Managed Detection and Response (MDR) cybersecurity solutions, in its over \$215 million strategic growth investment from Vista Equity Partners, a leading global investment firm focused exclusively on enterprise software, data and technology-enabled businesses.

DLA Piper advises on acquisitions for OSF Digital, 2nd Watch and Arlington Capital Partners

13 January 2022

DLA Piper is pleased to announce its role in several recent complex transactions led by Northern Virginia-based partner Eric Grossman, who also serves as vice chair of the firm’s Private Equity practice.

DLA Piper advises Columbia Capital in acquisition of Driven Technologies

12 November 2021

DLA Piper represented private equity investment firm Columbia Capital in its acquisition of Driven Technologies, a leading provider of IT services focused on securing, optimizing and managing multi-cloud infrastructure, applications and data.

DLA Piper advises GPS Insight in its acquisition by Accel-KKR

20 May 2021

DLA Piper represented GPS Insight, a portfolio company of private equity firm Bregal Sagemount, in its acquisition by Accel-KKR, a leading tech-focused private equity firm with over US\$10 billion of assets under management.

DLA Piper advises SparkPost in its US\$600 million acquisition by MessageBird

17 May 2021

DLA Piper represented SparkPost in its acquisition by MessageBird, a leading global omnichannel communication platform, for US\$600 million.

DLA Piper advises Columbia Capital in strategic investment in COVID-19 tracking app developer NearForm

17 February 2021

DLA Piper represented private equity investment firm Columbia Capital in its strategic investment in NearForm.

DLA Piper advises LLR Partners in growth investment in Dizzion

5 January 2021

DLA Piper represented private equity firm LLR Partners in its growth investment in Dizzion, Inc., an industry leader in providing managed desktop as a service (DaaS) to the global remote workforce.
