



Jennifer M. Kashatus

Partner

jennifer.kashatus@dlapiper.com

Washington, DC

T: +1 202 799 4448

F: +1 202 799 5448

Jennifer Kashatus routinely advises companies in all industry sectors on privacy, data protection, and cybersecurity. In particular, Jennifer assists companies in developing comprehensive global and domestic privacy and information security programs, guiding companies in navigating the myriad state, federal and international privacy regulations.

- Regulatory and Government Affairs
- Intellectual Property and Technology

Jennifer also devotes a significant portion of her practice to incident response and preparation, having advised numerous companies on the implementation of an incident response program and coaching companies through evaluating and responding to a threatened or actual security incident. Further, Jennifer routinely advises clients on privacy and information security matters in the context of corporate transactions, including both buy and sell side transactions, having counselled clients through more than 1,000 transactions to date.

Admissions

- District of Columbia
- Maryland

Prior Experience

Before joining DLA Piper, Jennifer was Of Counsel at a large business firm, where she worked with clients who were Fortune Global 1000 telecommunications providers, equipment providers and new market entrants. Prior to that firm, she was an associate at an American law firm. She also worked as an Attorney Advisor at the Federal Communications Commission in the Common Carrier and Enforcement Bureau.

Recognitions

In 2012, *M&A Advisor* honored DLA Piper with the 2012 M&A Deal of the Year award for our representation of SurveyMonkey in its acquisition of MarketTools. Jennifer was a member of the team working on that deal.

- *Chambers USA*
2014 - Band 3, Nationwide Privacy & Data Security
Chambers comments, "Jennifer Kashatus maintains an active practice counseling startup companies on privacy and data security, particularly those operating in communications, cloud computing and sourcing. She is valued by clients for being 'very responsive.'
2013 - Band 3, Nationwide Privacy & Data Security
- *The Legal 500 United States*
2020-21 - Recommended, Cyber Law (including Data Privacy and Data Protection)
2020 - Recommended, Data Privacy and Data Protection

Education

- J.D., Case Western Reserve University School of Law 1997
cum laude
Dean's list
Member, Case Western National Moot Court Team
Dean Dunmore Moot Court Award
Notes Editor, *Case Western Journal of International Law*
- B.A., Colgate University 1994
Dean's Award for Academic Excellence

Memberships

- Certified Information Privacy Professional (CIPP) by International Association of Privacy Professionals

INSIGHTS

Publications

The Crossroads of Biometrics and Privacy – Why It Matters

6 April 2022
Cyber Spotlight Podcast Series
Kate Lucente and Jennifer Kashatus discuss biometrics trends.

US companies: EU data regulation means new oversight

2 DEC 2015
Many US companies are about to experience new regulatory oversight.

Emerging Growth and Venture Capital News Spring 2012

20 Mar 2012

- "New Limits on Telemarketing - the FCC Gets Tougher on the Use of Robocalls," *DLA Piper Telecommunications Alert*, February 29, 2012 (co-author)

Events

- Presenter "Getting Your Franchise Rocket Ready to Launch," FranConnection 2012, National Harbor, Maryland (May 2012)

NEWS

DLA Piper advises DJE Holdings, Inc. in its acquisition of Mustache from Cognizant Technology Solutions

1 February 2022

DLA Piper represented DJE Holdings, Inc., a portfolio of interdependent companies and divisions that provide brands and businesses with a full suite of communications solutions, in its acquisition of Mustache LLC, an integrated content agency based in Brooklyn, New York.

DLA Piper advises on USD500 million acquisition

9 December 2021

Global law firm DLA Piper has advised Stantec Inc. (TSX, NYSE: STN), a global leader in sustainable design and engineering, on the acquisition of the North America and Asia Pacific engineering and consulting groups of Cardno Limited (ASX: CDD) for aggregate cash consideration of USD500 million (approximately AUD 667 million). The transaction has now completed.

DLA Piper advises FullStory in its US\$103 million Series D financing

23 August 2021

DLA Piper represented FullStory in its recent oversubscribed US\$103 million Series D financing.

DLA Piper advises Parsec in its US\$320 million sale to Unity

12 August 2021

DLA Piper is representing Parsec in its sale to Unity (NYSE: U) for US\$320 million.

DLA Piper advises 4G Clinical in US\$230 million growth equity investment from Goldman Sachs Asset Management

19 July 2021

DLA Piper represented 4G Clinical in a growth equity investment of over US\$230 million from Goldman Sachs Asset Management.

DLA Piper advises Abry Partners in US\$400 million sale of Sentry Data Systems

16 July 2021

DLA Piper represented private equity investment firm Abry Partners in its US\$400 million sale of Sentry Data Systems, Inc.

DLA Piper advises Cowen and Company, William Blair & Company, BTIG and Stephens Inc. as underwriters of Alpha Teknova IPO

12 July 2021

DLA Piper represented Cowen and Company, LLC, William Blair & Company, L.L.C., BTIG, LLC and Stephens Inc. as underwriters in the US\$110.4 million initial public offering of Alpha Teknova, Inc.

DLA Piper advises Abry Partners in control investment in CloudWave

29 March 2021

DLA Piper represented private equity investment firm Abry Partners in its control investment in CloudWave.

DLA Piper advises ICV Partners in control investments in Total Access Urgent Care and Cherry Tree Dental

25 March 2021

DLA Piper represented ICV Partners, LLC in its control investments in Total Access Urgent Care (TAUC) and Cherry Tree Dental.

DLA Piper advises ConsejoSano in its US\$17 million Series B financing

20 January 2021

DLA Piper represented ConsejoSano, Inc., a fast-growing healthcare technology company that aims to help close the gap in multicultural patient care, in its recent US\$17 million Series B financing led by Magnetic Ventures.

DLA Piper advises SalesLoft in its US\$100 million Series E financing

8 January 2021

DLA Piper represented Atlanta-based startup SalesLoft in its recent US\$100 million Series E financing led by Owl Rock Capital, with participation from Insight Partners, HarbourVest, and Emergence.

DLA Piper advises Open Systems Adaptable Solutions in its acquisition by Aptean

30 November 2020

DLA Piper represented Open Systems Adaptable Solutions (OSAS) in its recent acquisition by Aptean.

DLA Piper advises MEDNAX in its US\$885 million sale of MEDNAX Radiology Solutions to Radiology Partners

15 September 2020

DLA Piper represented MEDNAX, Inc. in the sale of MEDNAX Radiology Solutions to Radiology Partners for US\$885 million.
