



Jennifer M. Kashatus

Partner
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Jennifer Kashatus routinely advises companies in all industry sectors on privacy, data protection, and cybersecurity. In particular, Jennifer assists companies in developing comprehensive global and domestic privacy and information security programs, guiding companies in navigating the myriad state, federal and international privacy regulations.

- International Trade, Regulatory and Government Affairs
- Intellectual Property and Technology

Jennifer also devotes a significant portion of her practice to incident response and preparation, having advised numerous companies on the implementation of an incident response program and coaching companies through evaluating and responding to a threatened or actual security incident. Further, Jennifer routinely advises clients on privacy and information security matters in the context of corporate transactions, including both buy and sell side transactions, having counselled clients through more than 1,000 transactions to date.

Admissions

- District of Columbia
- Maryland

Prior Experience

Before joining DLA Piper, Jennifer was Of Counsel at a large business firm, where she worked with clients who were Fortune Global 1000 telecommunications providers, equipment providers and new market entrants. Prior to that firm, she was an associate at an American law firm. She also worked as an Attorney Advisor at the Federal Communications Commission in the Common Carrier and Enforcement Bureau.

Recognitions

The Legal 500 United States has repeatedly recognized Jennifer for her Data Protection & Privacy practice and noted she is "knowledgeable, attentive and well-networked." *Chambers USA* has also consistently highlighted Jennifer for her work in Privacy & Data

Security, as she comes "highly recommended by market commentators, who value her 'encyclopedic knowledge of industry and data protection.' She is an experienced adviser on global issues, with one interviewee commenting on her ability to provide 'clear and concise strategies, templates and advice to develop and implement a global data privacy program,' " while other clients have noted that they value Jennifer for being "very responsive."

In 2012, *M&A Advisor* honored DLA Piper with the 2012 M&A Deal of the Year award for our representation of SurveyMonkey in its acquisition of MarketTools. Jennifer was a member of the team working on that deal.

Education

- J.D., Case Western Reserve University School of Law 1997
 - cum laude*
 - Dean's list
 - Member, Case Western National Moot Court Team
 - Dean Dunmore Moot Court Award
 - Notes Editor, *Case Western Journal of International Law*
- B.A., Colgate University 1994
 - Dean's Award for Academic Excellence

Memberships

- Certified Information Privacy Professional (CIPP) by International Association of Privacy Professionals

INSIGHTS

Publications

US companies: EU data regulation means new oversight

2 DEC 2015

Many US companies are about to experience new regulatory oversight.

Emerging Growth and Venture Capital News Spring 2012

20 Mar 2012

- "New Limits on Telemarketing - the FCC Gets Tougher on the Use of Robocalls," *DLA Piper Telecommunications Alert*, February 29, 2012 (co-author)

Events

Previous

Privacy Symposium Webinar

10 March 2020

Webinar

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- Presenter "Getting Your Franchise Rocket Ready to Launch," FranConnection 2012, National Harbor, Maryland (May 2012)

NEWS

DLA Piper advises on USD500 million acquisition

9 December 2021

Global law firm DLA Piper has advised Stantec Inc. (TSX, NYSE: STN), a global leader in sustainable design and engineering, on the acquisition of the North America and Asia Pacific engineering and consulting groups of Cardno Limited (ASX: CDD) for aggregate cash consideration of USD500 million (approximately AUD 667 million). The transaction has now completed.

DLA Piper advises FullStory in its US\$103 million Series D financing

23 August 2021

DLA Piper represented FullStory in its recent oversubscribed US\$103 million Series D financing.

DLA Piper advises Parsec in its US\$320 million sale to Unity

12 August 2021

DLA Piper is representing Parsec in its sale to Unity (NYSE: U) for US\$320 million.

DLA Piper advises 4G Clinical in US\$230 million growth equity investment from Goldman Sachs Asset Management

19 July 2021

DLA Piper represented 4G Clinical in a growth equity investment of over US\$230 million from Goldman Sachs Asset Management.

DLA Piper advises Abry Partners in US\$400 million sale of Sentry Data Systems

16 July 2021

DLA Piper represented private equity investment firm Abry Partners in its US\$400 million sale of Sentry Data Systems, Inc.

DLA Piper advises Cowen and Company, William Blair & Company, BTIG and Stephens Inc. as underwriters of Alpha Teknova IPO

12 July 2021

DLA Piper represented Cowen and Company, LLC, William Blair & Company, L.L.C., BTIG, LLC and Stephens Inc. as underwriters in the US\$110.4 million initial public offering of Alpha Teknova, Inc.

DLA Piper advises Abry Partners in control investment in CloudWave

29 March 2021

DLA Piper represented private equity investment firm Abry Partners in its control investment in CloudWave.

DLA Piper advises ICV Partners in control investments in Total Access Urgent Care and Cherry Tree Dental

25 March 2021

DLA Piper represented ICV Partners, LLC in its control investments in Total Access Urgent Care (TAUC) and Cherry Tree Dental.

DLA Piper advises ConsejoSano in its US\$17 million Series B financing

20 January 2021

DLA Piper represented ConsejoSano, Inc., a fast-growing healthcare technology company that aims to help close the gap in multicultural patient care, in its recent US\$17 million Series B financing led by Magnetic Ventures.

DLA Piper advises SalesLoft in its US\$100 million Series E financing

8 January 2021

DLA Piper represented Atlanta-based startup SalesLoft in its recent US\$100 million Series E financing led by Owl Rock Capital, with participation from Insight Partners, HarbourVest, and Emergence.

DLA Piper advises Open Systems Adaptable Solutions in its acquisition by Aptean

30 November 2020

DLA Piper represented Open Systems Adaptable Solutions (OSAS) in its recent acquisition by Aptean.

DLA Piper advises MEDNAX in its US\$885 million sale of MEDNAX Radiology Solutions to Radiology Partners

15 September 2020

DLA Piper represented MEDNAX, Inc. in the sale of MEDNAX Radiology Solutions to Radiology Partners for US\$885 million.
