



Erwan Lacheteau

Partner
LOCATION HEAD

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Erwan Lacheteau's activity primarily focuses on real estate financing.

He has a broad experience in real estate transactions, acting for both investment funds and financial institutions on domestic and cross-border transactions, on acquisition, sale and leaseback and construction financings relating to all types of properties including office properties, logistic portfolios, retail/shopping centers, hotels/hospitality and alternative real estate. He combines strong expertise and sector knowledge with a competent and business-oriented team, experienced in complex transactions involving inter alia SIIC and REITs structures, debt restructuring and recovery deals, build-up and consolidation portfolios, value-add and opportunistic assets requiring junior financings and intricate security package.

Erwan's experience extends to development and infrastructure financing (with particular emphasis on transport and real estate public equipments) and general banking.

LANGUAGES SPOKEN

- English
- French

- Finance
- Real Estate Finance
- Projects, Energy and Infrastructure
- Public Private Partnerships and PFI
- Real Estate
- Restructuring

- Financial Services

English French

- Advising a large US investment fund in connection with the refinancing of a senior and mezzanine financing by way of a single € 92M senior mortgage financing granted to a group of companies holding and operating a real estate portfolio of over 50 budget hotels in France.
- Advising a Qatari investment fund in connection with a € 350M mortgage financing for the acquisition of four luxury hotels in Paris and in the south of France.
- Advising French lenders in connection with a senior financing of an OBO transaction in relation to the French leader of home delivery of food products.

CREDENTIALS

Professional Qualifications

- Avocat admitted to the Paris Bar

Prior Experience

Prior to joining DLA Piper, Erwan worked for two renowned international law firms.

Recognitions

- *Chambers Europe* – Banking & Finance – Band 4 – 2021
- *Legal 500* – Real estate – Tier 2 – 2021
- *Legal 500* – Banking and Finance: Transactional work – Tier 3 – 2021
- 'Erwan Lacheteau is brilliant and competent. In addition to his diligence, we appreciate his sympathy and availability. Finally, we can count on him to leverage on his international network in the event of acquisitions spanning several jurisdictions.' – *Legal 500*, 2021

Education

- University of Paris II Panthéon-Assas, M.A., banking and finance, 2002
- University of Paris II Panthéon-Assas, M.A., business and tax, 2001

INSIGHTS

Events

Upcoming

IPEM 2022

20-22 September 2022
IPEM 2022
Cannes

NEWS

DLA Piper advises The Carlyle Group on the acquisition of prime French and German distribution logistics assets

29 October 2020

DLA Piper has advised global investment firm The Carlyle Group (NASDAQ: CG) on its acquisition of a portfolio of 27 distribution logistics assets in France and Germany. The transaction is structured as a sale-and-leaseback.
