



Victoria Lee

Partner

CO-MANAGING PARTNER, NORTHERN CALIFORNIA

MANAGING PARTNER, SILICON VALLEY OFFICE

victoria.lee@dlapiper.com

Silicon Valley

T: +1 650 833 2091

F: +1 650 687 1180

Vicky Lee is a lawyer with more than 25 years' experience in DLA Piper's Technology, Sourcing and Commercial group. She focuses on the representation of emerging growth and public companies in complex technology and commercial transactions in the technology sector and others.

Vicky has extensive experience in developing strategies to protect, license and exploit clients' intellectual property assets. Her practice includes structuring, drafting, and negotiating complex commercial and intellectual property agreements, such as:

- License agreements for patents, software, copyrights, trademarks and trade secrets
- Agreements for product distribution, including OEM, distribution, sales representative and reseller agreements
- Manufacturing and purchase and supply agreements

A significant component of Vicky's practice includes advising clients on open-source business models and compliance issues.

Vicky is a member of the firm's Executive Committee.

LANGUAGES SPOKEN

- Chinese (Cantonese)

RECENT MATTERS

- Represented HPE in various negotiations and executions of intellectual property matter agreements, including in connection with HPE's divestiture of its software business unit to Micro Focus, Inc.

- Technology Transactions and Strategic Sourcing
- Commercial Contracts
- Intellectual Property and Technology
- Corporate
- Mergers and Acquisitions
- Emerging Growth and Venture Capital
- Regulatory and Government Affairs

- Technology
- Life Sciences
- Financial Services

Chinese (Cantonese)

- Represented a 3D facial animation and virtual try-on company in a cross-border commercial agreement with a leading Chinese-language Internet search engine company, involving the license of patents and other intellectual property related to Image Metrics' 3D video and still frame facial recognition technology
- Represented a multinational software and information technology business in a variety of commercial matters, including the development of a number of template agreements such as end user click-through agreement, master customer license agreement, support services agreements, professional services agreements and service level agreements
- Served as primary outside counsel in commercial transactions for Velti plc (VELTI), a leading global provider of mobile advertising and marketing solutions; also represented Velti in intellectual property matters related to Velti's acquisition of Mobclix, a privately held mobile and exchange network, and Air2web, Inc. privately held mobile messaging provider
- Represented SurveyMonkey in its commercial transactions, strategic transactions, domestic and international privacy, security and other regulatory and compliance matters; also represented SurveyMonkey in intellectual property matters related to SurveyMonkey's acquisition of MarketTools, Inc. and Wufoo
- Advised JDS Uniphase (JDSU) in its purchase of the network solutions test business from Agilent Technologies, Inc. in over 25 countries
- Represented JDA Software Group, Inc. in intellectual property matters related to its acquisition of i2 Technologies, Inc.
- Represented NewNet Communication Technologies LLC in intellectual property matters related to its acquisition of certain WiMAX technology and assets from Nokia Siemens Networks B.V.
- Advised a leading social network in Asia in its sale to an online payments solution provider
- Represented a leading virtual goods sales and distribution company in its commercial licensing transactions
- Advised online gaming, MMOG and virtual world companies in their commercial transactions
- Assisted Sun Microsystems, Inc. in open sourcing the Solaris operating system
- Represented a multinational, publicly held semiconductor company in the negotiation of a long-term patent and trademark license as part of a settlement of a patent infringement suit
- Represented corporate venture clients in their investments and ongoing legal advice with respect to corporate venture portfolio companies
- Represented a publicly traded mobile device company in numerous purchase, manufacturing, licensing and service agreements with respect to software licenses, hardware procurement, semiconductor purchases and support services
- Advised a multinational global logistics, transportation and supply chain management company in software and hardware systems acquisition and software development agreements and the implementation of a global document retention policy and global privacy policy
- Company counsel for various high technology and multimedia startup companies, representing them in general corporate matters, venture capital financing and general intellectual property matters, including the development of format distribution and sale agreements
- Participated in negotiations and documentation of the strategic joint development agreement for a publicly held global positioning satellite technology company
- Assisted in drafting strategic development and license agreements between a multibillion-dollar publicly held software company and a telecommunications company
- Served as outside general counsel to privately held networking companies and assisted each of them in their acquisitions by different publicly held companies in multimillion-dollar mergers
- Rendered advice in connection with the initial public offerings of various application software companies
- Negotiated and drafted sophisticated asset transfer and license agreements for liquid crystal light valve technology in the restructuring of a multimillion-dollar joint venture between a multinational foreign corporation and a publicly held US company
- Represented a developer of photoscanning software in the acquisition of a foreign photoscanning hardware manufacturer, involving the negotiation and drafting of complex distribution, asset transfer, manufacturing and sales representative agreements
- Represented a Global *Fortune* 50 company in negotiating and documenting a complex strategic relationship with a privately held US company for next-generation emission displays, which included the establishment of a bankruptcy remote entity to facilitate the granting of multiple intellectual property licenses
- Represented both acquirers and targets and purchasers and sellers in numerous mergers, acquisitions, and technology asset sales and purchases

REPRESENTATIVE CLIENTS

- Baidu
- Avanade
- Cambium Networks
- Hewlett Packard Enterprise Company
- Capital One
- Dynatrace
- Oracle Corporation
- Planet
- On24
- PinDrop
- Rebuilding Together Peninsula
- NetApp
- MicroFocus, Inc.

CREDENTIALS

Admissions

- California

Recognitions

The respected research publisher Chambers and Partners has recognized Vicky in *Chambers USA* and calls her a "leading open source lawyer." Sources praised her "'personable, conscientious and knowledgeable' manner of delivering expert advice." The directory has also stated that "market commentators are quick to utilize her skills 'when we need firepower on the technology side.' She is also singled out for the depth of experience that ensures rapid responses to complex issues."

The Legal 500 United States, another well-regarded legal directory, has recommended Vicky for patent licensing and transactional work. In describing DLA Piper's practice, the directory stated that "[t]he 'responsive and creative' team is praised for its 'stellar service and cutting-edge knowledge.'"

M&A Advisor honored DLA Piper with the 2012 M&A Deal of the Year award for our representation of SurveyMonkey in its acquisition of MarketTools. *The Recorder* lists her as one of the 50 Women Leaders in Tech Law (2013-2014).

Vicky was named a BTI Client Service All-Star for 2019 and 2020.

Education

- J.D., University of California at Davis 1993
- B.A., History and Economics, University of California at Davis 1990

INSIGHTS

Publications

Yet more changes in 2022 to California's laws regulating automatic renewals: do your current practices meet the new standard?

7 February 2022

Important signals of California's intent to remain the country's leader in this space and a reminder for companies doing business in one of the world's largest economies to check whether their current practices meet the new standard.

What the Biden Cybersecurity Executive Order means for technology vendors and service providers in the federal ecosystem

June 2021

Steps technology vendors should consider as they prepare.

Compare contract law around the world with our Global Contract Laws Guide

1 June 2021

DLA Piper is pleased to announce the launch of our updated Global Contract Laws guide.

The guide has been updated to reflect the changes in legislation in over 45 countries and in response to significant geopolitical events such as Brexit.

The UK-EU Trade and Cooperation Agreement: Implications for technology services

11 January 2021

The TCA includes a chapter relating to digital services which provides some key details relevant to both providers and customers of technology-related services.

Cloud computing and how to use it

12 Sep 2011

The use of cloud computing technology has grown significantly as IT departments have sought to extend their existing capabilities without investing significantly in new infrastructure or training new personnel.

- "How Covid-19 Reshaped Both Our Lives and Tech Legal Trends," *Bloomberg Law*, April 23, 2021
- "Task Force on Artificial Intelligence hearing: Equitable Algorithms: Examining Ways to Reduce AI Bias in Financial Services – key testimony on challenges and opportunities," *Technology's Legal Edge*, February 28, 2020
- "Companies must reassess IP risks in Covid-19 era," *Calcalist Tech*, August 11, 2020
- "Task Force on Artificial Intelligence – hearing to discuss use of AI in contact tracing," *Technology's Legal Edge*, July 29, 2020
- "Guest Blog: Intellectual property rights are a renewed focus as the world looks beyond a global viral outbreak," *Israel Global Gateway*, July 23, 2020
- "Intellectual property rights are a renewed focus as the world looks beyond a global viral outbreak," *DLA Piper*, June 30, 2020
- "Tech Sector COVID-19 Insights," *Technology's Legal Edge*, April 30, 2020
- "Legal Issues the Tech Sector Shouldn't Forget During a Global Viral Outbreak," *Law.com*, April 9, 2020
- "Key legal issues that bear remembering during a pandemic," *Technology's Legal Edge*, April 9, 2020
- "COVID-19 contract issues reach beyond force majeure," *Technology's Legal Edge*, March 19, 2020

- Co-author, "COVID-19 Contract Issues Reach Beyond Force Majeure," *Law 360*, March 13, 2020
- Co-author "INSIGHT: Coronavirus Contract Considerations Beyond 'Act of God' Issues," *Bloomberg Law*, March 13, 2020
- Co-author, "The big legal issue Blockchain developers rarely discuss," *CoinDesk*, September 8, 2018
- "Reminder to service providers: re-register your DMCA agent designation by 12/31/17," October 26, 2017
- "Upcoming changes in requirements for service providers to benefit from DMCA safe harbor: consider these key steps," November 10, 2016
- Co-author, "Obama signs federal trade secret bill into law: key points for IP," *Intellectual Property and Technology Alert*, May 11, 2016
- Co-author, "Dealing with potential bankruptcy of a licensor; A bankruptcy remote entity may be one way to avoid risks for licensees," *The National Law Journal*, 4 Dec 2004

Events

Previous

Software and technology licenses in LatAm and Cross-Border Deals

18 November 2021 | 11:30 am EST - 12:30 pm EST
Webinar

- "California Employment Law Briefing," January 15, 2019 (San Francisco) and January 17, 2019 (Silicon Valley)

NEWS

DLA Piper to relocate to Palo Alto's Stanford Research Park

12 September 2022
DLA Piper today announced it will relocate its Palo Alto office to 3223 Hanover Street in Palo Alto's Stanford Research Park.

DLA Piper advises StreetLight Data in its acquisition by Jacobs

10 February 2022
DLA Piper represented StreetLight Data, Inc., a leader in mobility analytics, in its recent acquisition by Jacobs, a professional services company offering consulting, technical, scientific and project delivery services for the government and private sector.

DLA Piper announces new office and regional leadership

19 January 2022
DLA Piper is pleased to announce changes to its office leadership in Atlanta, Boston, New York, Northern Virginia, Philadelphia, San Francisco, San Juan, Seattle and Short Hills, as well as a change to its regional leadership in Northern California.

DLA Piper Canada advised home-to-home food technology platform Tre'dish

4 November 2021

On November 3, 2021, home-to-home food technology platform and community marketplace, Tre'dish Inc. announced a \$10 million seed funding round as it commercializes and scales operations across the U.S. and Canada.

DLA Piper advises Notion in its acquisition of Automate.io

20 October 2021

DLA Piper represented San Francisco-based collaboration software company Notion in its acquisition of Automate.io, a startup that helps integrate software tools and automate workflows.

DLA Piper advises AEye Inc from Series A through SPAC Closing with CF Finance Acquisition Corp. III

18 August 2021

DLA Piper represented AEye, Inc. from its Series A investment through the recent closing and public listing on the NASDAQ via a business combination with CF Finance Acquisition Corp. III.

DLA Piper advises Mitsui Sumitomo and MS Amlin in acquisition of International Transportation Marine Office

26 April 2021

DLA Piper represented Tokyo-based Mitsui Sumitomo and its UK-based subsidiary MS Amlin in an agreement by MS Amlin to acquire International Transportation and Marine Office.

DLA Piper advises Ekata in its US\$850 million acquisition by Mastercard

21 April 2021

DLA Piper represented Ekata, Inc. in its agreement to be acquired by Mastercard for US\$850 million.

DLA Piper advises BASF in the sale of its Kankakee, Illinois, manufacturing site and certain associated business divisions to One Rock Capital Partners

22 December 2020

DLA Piper represented BASF Corporation in the sale of its manufacturing site in Kankakee, Illinois, and the associated businesses of vegetable-oil-based raw material sterols and natural vitamin E, anionic surfactants and esters produced there to an affiliate of One Rock Capital Partners, LLC, a US-based private equity firm.

Nine DLA Piper lawyers recognized by BTI Consulting Group for superior client service

10 December 2020

DLA Piper is pleased to announce that BTI Consulting Group has recognized nine of its lawyers for providing superior service to clients.

MEDIA MENTIONS

- "When Using AI May Not Be So Smart," *San Francisco Business Times*, May 19, 2020
- "Why Litigation Fears Mean Firms' Phones Are Still Ringing," *Law360*, April 16, 2020