



生命科学

我们的生命科学客户面对的法律事务各有不同，因此我们灵活应变，根据客户的需求运用不同的技能。我们生命科学团队的律师不仅拥有法律、科学和医疗方面的渊博知识，更深知客户所经营业务和所处监管环境的复杂性。

当今的生物制药和医疗设备公司面临着前所未有的艰巨挑战。为了将前景看好的疗法从研发实验室推向市场，公司必须保护这些疗法免受知识产权、监管和声誉风险。此外，最近几年，来自各方面的压力与日俱增：股东要求更高的回报、因专利到期或仿制药的挑战而损失关键收入流、关键治疗领域的竞争激烈、来自医疗保健付款人的定价压力、核心安全问题以外领域的政府监管收紧、研发成本不断提高、在新兴市场提升回报面临重重挑战，以及政府加强执法力度。

我们的生命科学行业团队是规模最大、最活跃的律师事务所团队之一。我们以三十多个司法管辖区作为一个团队来运作，并将法律从业经验与渊博的行业知识融为一体，其中包括科学、医疗、监管、商业以及我们的生物制药、医疗设备和诊断客户面临的执法环境。

我们的团队包括在诉讼、合规和调查、知识产权战略和实施、并购、许可和分销、临床试验建议、隐私、外包、企业事务和反垄断等领域屡获殊荣的律师。为了有效防范风险，他们还会在必要时为客户提供各个其它领域的支持，包括政府事务、环境法律、进出口、税务、房地产和雇佣关系法律。我们的很多律师都曾是个行业的专业人士，拥有生命科学领域的博士学位或其它高级学位，还有一些律师曾经担任政府官员或检察官。

鉴于客户的需求各有差异，无论客户是大型制药公司、中型医疗设备客户或发展阶段的生物科技公司，我们会根据具体情况快速组织和安排客户服务团队。我们的团队得到国际和当地从业人员的大力支持，无论是国际交易、调查/诉讼还是跨境咨询项目，都能高效满足客户的需求。

我们专门为全球生物科学的客户创建了一个领先的人员调配、预算和账单系统，在确保团队取得佳绩的同时也为客户创造更多价值。

我们的生命科学团队每天都在帮助客户解决他们最艰巨的挑战。这些事务包括：

- 在中国开展敏感调查
- 在拉丁美洲磋商复杂的多国分销交易
- 在美国的一宗大规模侵权案中担任国家法律顾问
- 帮助出售或收购主要业务资产
- 就透明度法律的实施或其它新法律的影响提供咨询服务
- 为关键产品制定风险降低计划
- 与一家全球非政府组织磋商一宗大额疫苗合约

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- Antitrust and Competition
- 公司
- 雇佣关系
- 知识产权与技术
- 国际税务顾问
- 诉讼、仲裁和调查
- 房地产
- 税务
- Corporate Disputes

- 为一项多司法管辖区临床试验提供咨询服务
- 就欧洲区的裁员行动提供咨询服务
- 为全球业务行为和合规职能提供支援服务
- 外包关键的研发或信息技术职能
- 为前景看好的新疗法制定知识产权战略
- 磋商覆盖全球的许可和协作交易
- 在专利诉讼中保护一种重磅药物

Sustainability and ESG

Sustainability is a core business issue in the life sciences sector, given its central role in addressing systemic global challenges including pandemics, access to medicine, and climate change. Creating new and sustainable value depends upon connecting stakeholder experiences with business outcomes – from patients to health workers, as well as wider health sector players. Boards must focus on more personalized healthcare and specialized services, leveraging technology in product development and patient care, and fostering trust on key issues like transparency of clinical trials, use of health and patient data, product quality and safety, and the environmental and social impacts across product life-cycles.

A number of sustainability-related themes affect businesses operating in the life sciences sector:

- **Access and affordability:** Addressing unmet healthcare needs, increasing access to affordable essential medicines and strengthening health systems around the world are all fundamental to social and economic progress. The coronavirus disease 2019 (COVID-19) has further highlighted the importance of the life sciences sector in addressing these challenges.
- **Digital transformation:** The use of AI, machine learning, automation and other digital technologies is transforming the global life sciences landscape. The application of AI, robotics and cloud services has paved the way to innovative, effective and cost-efficient therapy discoveries and the development of preventative and wellness-focused consumer wearables, personalized telemedicine services and remote patient monitoring. This digital transformation is expected to continue as more than 50 percent of health consumers support the use of AI and robotics to improve health outcomes.
- **Transparency and access in clinical trials:** Stakeholders increasingly expect transparency in clinical trials and wider access to trial data for scientific exchange and research. There is a bright spotlight on participant safety and privacy. Businesses are demanding more effective information sharing to enable informed decision-making and consent, along with post-trial access to results. Technology and collaborative partnerships with patient and health worker groups enable wider representative demographic populations to participate in clinical trials.
- **Trust and ethical use of data:** Vast amounts of valuable health data are generated through health and wellness apps, digital or automated diagnostics, cloud-based patient records and other medical devices. There is also a growing number of stakeholders with access to this data, including healthcare providers, health workers, insurers, governments and app developers. A key expectation within the life sciences sector is that data to improve health outcomes will continue along the path of increased accessibility while also ensuring its ethical use and the protection of individuals' privacy.
- **Patient-centered services and more personalized healthcare:** The changing priorities of health consumers and professionals are leading to a greater focus on the patient experience, from prevention and wellness to diagnosis and management of disease. Technology gives health consumers greater control over prevention and management of disease and provides health professionals access to better data to track and monitor their patients.
- **Net-zero decarbonization:** In striving to decarbonize the economy, businesses are implementing commitments to Science Based Targets, increasing energy efficiency and reducing carbon output, decreasing dependency on fossil fuels and increasing the use of renewables. The implementation of these initiatives is creating operational efficiencies, optimizing processes and reducing costs across the sector.
- **Sustainable sourcing, product life-cycles and a circular economy:** Stakeholders demand greater transparency across product life-cycles, businesses make commitments to net-zero decarbonization and business model innovation is driven by circular economy concepts. Underpinned by an increasingly complex transnational regulatory landscape, these developments are changing the way raw materials are sourced; how products are designed, manufactured, packaged, sold, reused or recycled; how waste and hazardous material is treated; and how wider environmental and social impacts relating to issues like emissions, plastics, water use, biodiversity loss, labor conditions and community impacts are managed.
- **Product safety and quality:** Fake or substandard medicines lead to hundreds of thousands of deaths each year. Drug safety, along with protecting health consumers from counterfeit medicines and drug diversion, are integral to ensuring public health and maintaining trust and confidence in the life sciences sector.

- **Business ethics:** There is increasing stakeholder attention, including from regulators and policymakers and also from providers of capital, on transparency and ethics in business dealings with healthcare providers and medical practitioners for the sale and use of products, as well as in relation to lobbying and advocacy activities. The way in which businesses respond to these expectations can have a direct impact upon their reputation and ultimately upon their license to operate.

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