



Ted Maduri

Associé
CHAIR, CANADIAN CORPORATE GROUP

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Ted acts as external general counsel for some of Canada's fastest-growing emerging companies assisting with day-to-day commercial arrangements to mission critical transactions.

Ted spends most of his time advising on mergers, acquisitions and sale transactions, particularly cross-border or multi-jurisdictional M&A. He also regularly assists with equity or debt financings, RTOs/going public transactions, partnerships and joint ventures. Ted acts for emerging companies with all aspects of their startup plan and **tax planning structuring and reorganization**. Finally Ted has a great deal of experience working on long-term mission critical outsourcing IT transactions, as well as assisting foreign corporations with all aspects of their plans to expand to Canada. Ted is a regular contributor to our **Growing your Canadian business** series and was identified as a leading author in the Lexology Legal Influencers Q4 2020 for Corporate - Canada.

Ted is head of the firm's Corporate group and a member of the firm's Emerging Growth and Venture Capital Leadership group.

LANGUES PARLÉES

- English

- Organismes de bienfaisance et à but non lucratif
- Droit des sociétés
- Structuration d'entreprise
- Financement des sociétés et valeurs mobilières
- Propriété Intellectuelle
- Marchés financiers

- Education

English

RECENT SELL-SIDE MANDATES

- Acted for the Founders/Sellers of Probenefits Consulting and ProTPA to Navacord Corp.
- Acted for the Founders/Sellers of Globalfaces Direct Inc. in its acquisition by CPS Capital.
- Acted for the Founders/Sellers of Globalfaces Direct Inc. in the roll-in of various direct marketing agencies.
- Acting for a wealth advisory business in its sale of certain divisions of its business.
- Acting for a wealth advisory business in the acquisition of its shares.

- Acted as Canadian counsel for Sellers of US diversified manufacturer, including all of its Canadian subsidiaries, for approximately USD\$110M.
- Acted for C4 Media in the sale of its Chinese business.
- Acted for the Founders/Sellers of a Canadian technology company, Pixel Underground, to PE-backed SIM Group.
- Acted for LDC (Managers) Ltd. in sale of Digital Chaos Sports, Inc., an Atlanta-based eSports organization to GG Corp, a Canadian corporation.
- Acted for Founders/Sellers of Bloomera in its sale to RavenQuest BioMed Inc.
- Acted for Lockheed Martin in the Canadian reorganization of its IS&GS business as part of its sale to Leidos (\$5 billion).

RECENT BUY-SIDE MANDATES

- Acted for Shiphero in its acquisition of a Canadian fulfilment company.
- Acted for Namecheap in acquisition of Stencil (e Popular Graphic Design Tool for Social Media Influencers, Marketing Pros, Business Owners & Bloggers).
- Acted for GMP Contracting in acquisition of Provincial Underground.
- Acted for a Canadian investment group in its acquisition of a group of franchises
- Acting for Leavitt Machinery/Venturis Capital in various acquisitions.
- Acted for Webjet Limited in the acquisition of Trip Ninja Inc.
- Acted for AESEAL in its acquisition of JAtech Services.
- Acted as Canadian counsel to Centroid Investment Partners in its agreement to acquire TaylorMade Golf Company.
- Acted for Tier1 Financial Solutions on its acquisition of Satuit Technologies, Inc.
- Acted for Tier1 Financial Solutions on its acquisition of Alessa.
- Acted for Grenco Science in cross-border transaction with Vapium Incorporated.
- Acted for AppLovin Corporation in its purchase of Clipwire Games Inc.
- Acted for Marchex, Inc. in the acquisition of issued and outstanding shares of Telmetrics Inc.
- Acted for Airbus Group in the acquisition of Navtech, Inc.
- Acting for Triple Hair in its reverse takeover with Innovahair.
- Acted for Shape Technologies Group, Inc. with the acquisition of Tech-Con Automation ULC.
- Acted for purchaser of a wealth advisory business.
- Acted for Total Forest Industries Limited Partnership Purchase of Assets of Total Forest Industries Ltd.
- Acted for Canadian digital marketing firm in its merger with a SEO firm.
- Acted for a wealth advisory business in its acquisition of a group benefits and pensions business.
- Acted for Lightbend, Inc. in the purchase of Bold Radius.

RECENT FINANCING TRANSACTIONS

- Acted for Tier1 Solutions in its Series B financing round.
- Acted for US VC firm in its Series A investment in a Canadian security firm.
- Acted for a Canadian group in its investment in a Canadian licensed producer.
- Acted for investor Mouro Capital (formerly Santander Fintech) in \$476 million Series D funding round for Trulioo Information Services Inc.
- Acted for key investors in psilocybin startup by way of three-cornered amalgamation.
- Acted for co-lead investor in Acerta Series A financing.
- Acted for lead investor in non-brokered private placement of convertible debenture units by The Flowr Corporation.
- Acted for a major investor in Series B funding of AI chatbot provider Ada Support.
- Acted for lead investor in Series D offering by Arctic Wolf Networks, Inc.
- Currently acting on various seed and series A financings for tech companies and bio-techs.

- Acted for Santander bank in its investment in Trulioo Information Services Inc.
- Acting for investor providing growth capital to Canadian aerospace company.
- Acted for GoNetwork SEZC Ltd. in connection with an initial token offering in various international jurisdictions for proceeds of over \$50 million.
- Acted as counsel to New Student Centre Corporation as borrower and York Student Centre Incorporated as guarantor in a \$44.5 million dollar financing by Canada Life which leveraged a referendum-approved student levy, all for the construction of a new Student Centre at York University.

RECENT CANNABIS TRANSACTIONS

- Acted for lead investor in non-brokered private placement of convertible debenture units by The Flowr Corporation.
- Acted for Grengo Science in cross-border transaction with Vapium Incorporated.
- Acted for Newstrike Brands Ltd. in a share purchase agreement for minority interest in Neal Brothers Brands Inc. and joint venture agreement.
- Acted for The Flowr Corporation in reverse take-over transaction of The Needle Capital Corp.
- Acted for UP Cannabis, a Licensed Producer under the ACMPR, in its going public transaction (RTO) with Newstrike Resources Ltd.
- Acted for UP Cannabis in its acquisition of Enderlein Nurseries, an applicant to become a Licensed Producer under the ACMPR.
- Acted as counsel to participant in joint venture (vape pen manufacturer).
- Acted for Newstrike Brands Ltd. on a bought deal short form prospectus offering of units for gross proceeds of \$51.8 million.
- Acted for The Flowr Corporation in connection with \$66 million in non-brokered and brokered private placements.
- Acted for The Flowr Corporation in connection with its strategic R&D alliance with Hawthorne Canada Ltd.
- Acting for a Canadian LP in its acquisition of an R&D facility.
- Acted for UP Cannabis, a Licensed Producer under the ACMPR, in its licensing deal with The Tragically Hip.
- Acted for UP Cannabis, a Licensed Producer under the ACMPR, in its private placement.
- Acting for Licensed Producers, under the ACMPR, in various asset sales, reorganizations, joint ventures and other commercial agreements, including research and development arrangements.

DIPLÔMES

Admissions au Barreau

- Ontario, 2001

Reconnaissance

- *The Legal 500 Canada* (Cannabis), 2020; (Corporate and M&A), 2019-2022
- Lexology Legal Influencers Q4 2020 (Corporate - Canada)

Éducation

- LL.B., University of Toronto, 1999
- B.Comm., Minor in International Justice and Human Rights (Honours, Summa Cum Laude, Valedictorian), McMaster University, 1996

Other Activities

- President, Huntsville Soccer Club
- Head Coach, U14 Boys and U12 Girls Rep soccer coach

ACTUALITÉS

Publications

- Co-author, Guide to Going Global Corporate, Canada section, 2021
- Co-author, "Establishing a Business in Canada (Federal)", *Practical Law*, Thomson Reuters, February 2015
- Co-author, "The Right Price is Only the Beginning", *The Lawyers Weekly*, July 2014
- Co-author, "Tighten up on that service provider agreement", *The Lawyers Weekly*, April 2014
- Co-author, "Is Equity Crowdfunding Finally here in Canada?", DLA Piper (Canada) LLP, March 2014
- Co-author, "Not-for-Profit Law in Canada: What to Expect in 2014", DLA Piper (Canada) LLP, December 2013
- Co-author, "Proposed SEC Crowdfunding Rules and Related Canadian Developments", DLA Piper (Canada) LLP, November 2013
- Author, "Crowdfunding in Canada: OSC Approves Online Portal and the SEC "Likes" Facebook", DLA Piper (Canada) LLP, August 2013
- Co-author, "How to Sell Your Business", *BC Business Magazine*, July 2013

Événements

SPEAKING ENGAGEMENTS

- Speaker, "Structuring and Financing Inter-Family Business Succession", Buying or Selling a Business 2020, Law Society of Ontario, March 4, 2020
- Podcast, "Incorporation & Corporate Structure Planning with Ted Maduri", Financial Planning for Canadian Business Owners, jasonpereira.ca, February 13, 2020
- Chair, The Six-Minute Business Lawyer 2019, The Law Society of Upper Canada, 2019
- Chair, The Six-Minute Business Lawyer 2018, The Law Society of Upper Canada, June 4, 2018
- Co-Chair, The Six-Minute Business Lawyer 2017, The Law Society of Upper Canada, June 13, 2017
- Speaker, "Entrepreneurship 101: Negotiations", MaRS Entrepreneurship Course, February 2015
- Speaker, "Drafting the Agreement: Best Approaches to Working Capital, Earn Out, and Other Specialty Purchase Price Clauses", The Law Society of Upper Canada CPD Program, March 2014
- Speaker, "Legal Aspects of Financing and SMEs", HalTech, January 2014
- Speaker, "Foundations in Entrepreneurial Management: Start-Up Law", University of Toronto School of Continuing Studies: Certificate in Entrepreneurship, January 2014
- Speaker, "Non-Disclosure Agreements", Law Society of Upper Canada: The Six-Minute Business Lawyer Program, June 2012
- Speaker, "Checklist for Ensuring that your Company gets Paid", Law Society of Upper Canada: The Six-Minute Business Lawyer Program, June 2011

PRO BONO

Ted Maduri is a member of DLA Piper's North American Pro Bono Committee and regularly provides pro bono legal assistance to non-profits, including the Tamil Community Centre, Black Lives Matter Canada, Muskoka Highlands Academy, 24 Good Deeds and Lebnat. Ted is the firm's principal contact and an active participant with Pro Bono Law Ontario, which helps connect Ontarians who can't afford a lawyer with free legal advice.