



Gregory A. Manter

Associé

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Greg Manter represents clients in a wide variety of information technology and business process outsourcing transactions and other information technology licensing and development transactions.

- Propriété Intellectuelle
- Technologies

He has represented customers in numerous software implementation agreements, including several large ERP implementation agreements.

- Represented a major mortgage services and data company in an enterprise-wide outsourcing of its data center operations, in a deal valued at US\$300 million
- Represented a leading provider of private label and commercial credit cards in an enterprise-wide outsourcing of its data center and network operations, in a 5-year deal valued at US\$175 million
- Represented a major multinational bank in connection with an outsourcing agreement for network field services, with an anticipated deal value of approximately US\$150 million
- Advised a major global chemicals company in the negotiation of an implementation services agreement for an SAP-based system in connection with a joint venture with a Saudi-based company for a multibillion-dollar Middle East manufacturing operation
- Represented a large Canadian frozen food and produce manufacturer for an enterprise-wide license to SAP software and a separate services agreement for the global implementation of that software, awarded to a systems implementer following a competitive process in a deal valued at US\$100 million
- Represented a market-leading global information services and publishing company for the outsourcing of its North American IT operations to an outsourcing vendor and negotiated a hosting agreement with a separate hosting provider for the operation and maintenance of its customer-facing tax/finance software
- Represented a major multinational bank for two service agreements in support of its global call centers
- Represented a private label food corporation for a services agreement in connection with its company-wide implementation of SAP
- Negotiated a series of SAP implementation projects in the US, Europe and Asia for the world's largest apparel company with a systems implementer
- Represented a global hardware store company for an enterprise-wide license for SAP software and an implementation services

agreement with a systems implementer

- Negotiated a long-term outsourcing services agreement for a consumer products company in connection with its global finance and accounting operations
- Represented a natural gas company in connection with an outsourcing agreement for finance and accounting services from an outsourcing vendor

DIPLÔMES

Admissions au Barreau

- California
- Illinois
- New York

Reconnaissance

- *The Legal 500 United States*
 - Recommended, Outsourcing (2018-2021, 2022)
 - Recommended, Technology: Transactions (2020)
 - Recommended, Technology: Outsourcing (2014-2017)
- *Chambers USA*
 - Band 3, California Technology: Transactions (2021-2022)
- Named to the *National Law Journal's* "40 Under 40 Chicago Rising Stars" list with a client stating "Greg is an outstanding attorney...he led a lean and very efficient team"

Éducation

- J.D., Duke University
- LL.M., Duke University
- B.A., University of Virginia
with distinction

ACTUALITÉS

Publications

- "Outsourcing: A Practical Guide", *Globe Law and Business*, September 2015