



Diego Martinez

Partner

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Diego focuses his practice in general corporate with emphasis in corporate finance and debt restructuring transactions either out of court or insolvency in-court proceedings. He has extensive experience on banking and securities

financings, as well as, on simple and structured financings provided by any other financial and non-financial entities, in this later case, those granted by venture capital and private equity funds. He represents Mexican and foreign banks and other lenders providing counseling in connection with credits or loans and in the creation and perfection of Mexican security packages. He also has experience in corporate governance matters.

• Corporate

Diego is retained by clients in regulatory matters of financial institutions such as banks, broker dealers, investment funds, insurance companies, bank non-banks, retirement investment funds, credit unions and other relevant financial entities. He also has experience in general corporate matters with emphasis in M&A of regulated companies, especially those pertaining to the Mexican financial system.

Diego has participated in structured financings, secured and unsecured lending transactions, restructurings and workouts and in-court cross-border insolvency proceedings, private and public offerings of debt and equity, securitization and asset-backed finance transactions, project finance, private equity, venture capital and derivative transactions, as well as financial regulatory matters.

He also has extensive experience in real estate transactions, specifically in the hospitality and leisure, industrial and housing areas, representing landowners, developers, landlords and lenders. Prior to DLA Piper, Diego was a manager of banking projects at Mexico's National Banking and Securities Commission (CNBV).

REPRESENTATIVE MATTERS

- Representation of the second largest Mexican bank, in the concurso mercantil and cross-border (Spain and US) debt restructurings in and out of court of a Mexican subsidiary of Abengoa
- Representation of the second largest Mexican bank in the debt restructuring "*concurso mercantil*" and cross-border insolvency procedures of the Mexican subsidiary of Mossi & Ghisolfi, S.p.A.
- Representation of a bank in the debt restructuring of a Mexican subsidiary of Odebrecht

- Representation of an important publicly traded financial group holding company, a bank, a broker dealer, an insurance company and a manager of investment funds in its merger with one of the largest group holding entities, banks, broker dealers, insurance companies and managers or investment funds to create the second largest Mexican financial group, which after such merger retains Diego in a recurrent basis for financing transactional and regulatory matters
- Representation of a bank in the loan and creation of security packages related therewith in the acquisition of the water supply and treatment infrastructure for the city of Puebla, the fifth largest city in Mexico
- Representation of a Mexican bank in the structuration of a project financing for the construction and development of the "*Barroco Museum*" in the city of Puebla, Mexico
- Representation of a Mexican bank in the structuration of a project financing for the construction and development of the "*Mundo Maya Museum*" in the city of Mérida, Mexico
- Representation of the ninth largest bank in Mexico that is intent to acquire a limited scope bank specialized in governmental loans
- Representation of a bank in the financing of the construction of toll roads in the State of Mexico, the State of Veracruz and the State of Durango
- Representation of several lenders in different *concurso* proceedings such as a mining company, a retail company, a satellite company, and a telecomm company, among others
- Representation of an acquirer in the acquisition of a telecomm publicly traded company
- Representation of the third largest Mexican credit union in its merger, as surviving entity, with the sixth largest Mexican credit union
- Representation of the third largest Mexican credit union in its merger, as surviving entity, with another Mexican credit union
- Representation of a French bank to obtain a license from the Mexican Ministry of Finance and Public Credit to provide banking services in Mexico
- Representation of a French bank in several financings provided to the top 10 IPC (*Indice de Precios y Cotizaciones*) (the Mexican stock exchange index) companies
- Representation of a bank in the financing for capital expenditures of the largest Mexican private equity fund

CREDENTIALS

Admissions

- Mexico

Recognitions

- One of the top Mexican lawyers in Corporate Finance Law, *Who's Who Legal*
- Included in the 2020 *Best Lawyers* in Latin America for Banking and Finance Law, Corporate and M&A Law in Mexico

Education

- J.D., Universidad Panamericana
- LL.M., Georgetown University Law Center

Memberships

- Mexican Bar, College of Lawyer
- Legal Committee of the Entrepreneur Coordination Council
- Mexican Banks Association

INSIGHTS

Publications

- Co-author, The International comparative legal guide to: Securitisation 2012 ICLG
- Co-author, Guarantees of bank deposits ICLG
- Corporate governance 2014 Getting the Deal Through
- Corporate governance 2011 IFRL Getting the Deal Through
- ICLG to Corporate Recovery and Insolvency 2011
- Corporate governance 2010 IFLR Getting the Deal Through
- Corporate governance 2009 IFLR Getting the Deal Through
- Co-author, Corporate governance 2008 Getting the Deal Through
- Co-author, Amendments to Mexican Financial Laws Financial (*Reforma Financiera*) 2014
- Manual – Mexican Federal Law for the Prevention and Identification of Transactions executed with illegal origin funds and its Regulations (*Anti-Money Laundering Mexican Laws*).
- Co-author, The International comparative legal guide to: Securitisation 2011
- Co-author, The International comparative legal guide to: Securitisation 2007

NEWS

DLA Piper advises Banco Latinoamericano de Comercio Exterior S.A. in issuance of MX\$3 billion in debt securities

23 November 2021

DLA Piper represented Latin American regional export development bank Banco Latinoamericano de Comercio Exterior, S.A. (Bladex) in its issuance of MX\$3 billion in debt securities in the form of Certificados Bursátiles.

DLA Piper advises Transtelco in its acquisition of Mexican telecommunications operator Maxcom

12 November 2021

DLA Piper represented Transtelco Holdings, Inc. and its Mexican subsidiary, Transtelco Acquisition III, S. de C.V., in its acquisition of Mexican telecommunications operator Maxcom Telecomunicaciones, S.A.B. de C.V. and in its tender offer to buy Maxcom's outstanding notes.

DLA Piper advised Crédito Real in US\$100 million loan from United States Development Finance Corporation

10 February 2021

DLA Piper advised Crédito Real, S.A.B. de C.V., SOFOM, E.N.R., a leading specialty finance company with operations in Mexico, the United States and Central America, in obtaining a US\$100 million loan from the United States Development Finance Corporation.

DLA Piper advises Banco Latinoamericano de Comercio Exterior S.A. in the issuance of MX\$2 billion in debt securities

19 June 2020

DLA Piper (Mexico) represented Latin American regional export development bank Banco Latinoamericano de Comercio Exterior, S.A. (Bladex) in its issuance of MX\$2 billion in debt securities in the form of Certificados Bursátiles.

DLA Piper advises Banco Latinoamericano de Comercio Exterior S.A. in the issuance of MX\$3 billion in debt securities

11 June 2020

DLA Piper (Mexico) represented Latin American regional export development bank Banco Latinoamericano de Comercio Exterior, S.A. (Bladex) in its issuance of MX\$3 billion in debt securities in the form of Certificados Bursátiles.
