



Media, Sport and Entertainment

One legal practice has emerged as a preferred choice among parties involved in the media, sport and entertainment sectors who demand superior representation and client service.

DLA Piper understands the way the media, sport and entertainment industries work. We are trusted legal advisors, with the experience and reach to advise in any major jurisdiction. Our clients benefit from our deep industry knowledge and experience, and from our creative, solution-oriented and responsive approach.

We have a market-leading international team of media, sport and entertainment lawyers throughout the Americas, Asia Pacific, Europe, Africa and the Middle East. We offer the benefits of a global business law firm, with a network of experience extending across the world.

DLA Piper is at the forefront of advising the media, sport and entertainment industries on finance, borrowing, investment and corporate issues, production and rights acquisitions, exploiting media rights, staging and exploiting live sports and other events, intellectual property protection and enforcement, regulatory and administrative issues, antitrust and competition law, stadium/arena and theme park development, and on the resolution of disputes.

We advise leagues, clubs, franchise owners, broadcasters, advertisers, gaming operators and suppliers, international and national governing bodies, rights holders, agencies and promoters, studios and producers, distributors, event promoters, sponsors, investors, banks and other leading corporations and individuals. Our lawyers are also well positioned to provide a full range of business legal services to the emerging esports industry.

Our global team is regularly recognized as a leading legal team:

- Band 1 in TMT (*Chambers Global 2021*)
- Band 1 in TMT (*Chambers Asia-Pacific 2021*)
- Band 2 in TMT: Media (*Chambers Europe 2021*)
- Band 2 in Sports Law (*Chambers USA: Nationwide 2021*)
- Tier 1 in TMT: Media and Entertainment (*Legal 500 UK 2022*)
- Band 2 in Sport (*Chambers UK 2022*)
- Band 1 in TMT (*Chambers UAE 2021*)
- Plus many other national top tier rankings in *Chambers* and *Legal 500*.

A selection of our recent experience includes advising:

- Liverpool Football Club and Athletics Grounds Limited (LFC) in defending a GBP1.13 million

KEY CONTACTS

Peter C. White

Partner
New York
T: +1 212 335 4555
peter.white@dlapiper.com

Tom K. Ara

Partner
Los Angeles (Century City)
T: +1 310 595 3110
tom.ara@dlapiper.com

Nick Fitzpatrick

Partner
London
T: +44 (0)20 7796 6046
nick.fitzpatrick@dlapiper.com

Frank Valentin

Partner
Paris
T: +33 (0)1 40 15 24 00
frank.valentin@dlapiper.com

- Finance
- Intellectual Property and Technology
- Litigation, Arbitration and Investigations
- Real Estate
- Corporate Disputes

claim brought by sports intermediary Winlink Marketing Limited

- Premier League with its broadcasting and media rights activities
- A.S. Roma and its affiliates with the construction, planning, real estate and corporate matters for the new Stadio della Roma and related mixed-use development
- Los Angeles Chargers in connection with their relocation from San Diego to Los Angeles
- NBA China regarding its complex matters, including responding to a shifting audio-visual regulatory landscape (primary re: the European Digital Single Market), virtual advertising issues and a wide variety of other commercial arrangements
- Qatar's Supreme Committee for Delivery & Legacy on partnership arrangements for the development of a stadium and tournament infrastructure and the legacy redevelopment of one of the 2022 Football World Cup tournament sites
- Vice Media on the creation of 'VICELAND', a series of linear television channels
- Los Angeles Football Club in connection with corporate, tax, finance, employment and commercial matters relating to its run up to its first MLS match and new stadium
- Dentsu Aegis, the world's leading, focused media and digital communications group, with various transactions
- Discovery on its pan-European acquisition of rights to the Summer and Winter Olympic Games for 2018-2024. US and international sporting organizations on trademark, athlete rights of publicity, and ticket resale issues relating to the Olympic Games
- Australian Football League on the landmark acquisition of Melbourne's Etihad Stadium
- Lenders' counsel in connection with a new stadium for Raiders Las Vegas
- Lenders' counsel in connection with a new stadium for Tottenham Hotspur
- Germany's leading broadcasters in connection with important regulatory issues, including advertising regulation on product placement or insertion of adverts, license obligations to carry third parties and the protection of minors
- Various international broadcasters and media companies such as ESPN, Disney, Lionsgate, Warner Bros, Discovery, Scripps, Vice Media, and beIN Sports on the carriage/distribution of their channels and content, in arrangements with various platform operators, including advice on their OTT and other direct to consumer strategies
- The NBA on Ofcom Broadcast Regulations and UK Gaming Law; betting regulation in a number of jurisdictions; sponsorship and marketing arrangements with a number of partners; and issues related to COVID-19
- Unicef UK's ground-breaking partnership to become the official charity of the Rugby League World Cup 2021
- Sony Entertainment Television on acquiring and exploiting media rights to international cricket events, including the Indian Premier League and ICC Cricket World Cups
- LEGO on all international distribution arrangements to broadcasters and other digital platforms for various LEGO television including advising on, drafting and negotiating the content license agreements. We also advise LEGO on various EU broadcast regulations including the Audio Visual Media Services Directive
- Unilever on its recent partnership with the "League of Legends" global esports events
- Zenimax on their worldwide trademark and copyright protection strategy, as well as on leading enforcement actions against counterfeiting and unauthorized pre-launch use, in connection with the release of one of the biggest video game rollouts in history, The Elder Scrolls

INSIGHTS

Publications

The Law Commission's review of the Arbitration Act 1996 - polishing "a gold standard"?

27 September 2022

The Law Commission of England and Wales is undertaking a once in a generation review of the Arbitration Act 1996. A recently published Consultation Paper provides valuable insight into the Law Commission's initial views on areas of potential reform to the Act.

Advertising Laws of the World

7 September 2022

We are delighted to announce the launch of the Advertising Laws of the World guide – a global comparative handbook for clients created by the DLA Piper global Advertising and Marketing Law team.

Gambling Laws of the World

1 September 2022

Our Gambling Laws of the World guide gives a comparative overview of gambling legislation across a number of countries globally.

Episode 6 - Digitization and navigating the future in the media and entertainment sector

17 August 2022

[THE MEDIA SPORT AND ENTERTAINMENT LAW PODCAST](#)

In this episode, Imogen Holmgren and Sarah Riaz of Pearson Plc join Claire Sng (Partner) to discuss the opportunities and challenges in the media and entertainment sector, including approaches to digitalization, legal challenges and the sector's future.

Episode 5 - The fear, fanfare and future of NFTs

27 July 2022

[THE MEDIA SPORT AND ENTERTAINMENT LAW PODCAST](#)

Nick Fitzpatrick, Michael Fluhr, and Alex Steinberg come together to reflect on how the NFTs market has progressed and the latest issues they are seeing; including international perspectives on IP, commercial, and litigation-related challenges

Episode 4 - Cancellation of contracts: force majeure and frustration in the media, sport and entertainment sector

4 July 2022

[THE MEDIA SPORT AND ENTERTAINMENT LAW PODCAST](#)

It's a game of two halves in this podcast episode as Sohail Ali and Marie Fegan explain how English contract law on force majeure and frustration applies to the media, entertainment and sports sector. Also listen out for the practical tips before the final whistle is blown.

Episode 3 - Glass to glass - how is technology changing the world of OTT in sport and how can you futureproof your business?

29 June 2022

[THE MEDIA SPORT AND ENTERTAINMENT LAW PODCAST](#)

Alex Steinberg and Pete Giorgio from Deloitte explore the ever-evolving world of OTT from a Sports perspective. The pair discuss how technology is impacting the industry and media consumption, and the business trends that emerge from these developments.

Exploring the metaverse: What laws will apply?

22 June 2022

[INTELLECTUAL PROPERTY AND TECHNOLOGY NEWS](#)

For those intrigued by the metaverse, and for creators building metaverse projects, here are practical considerations.

Episode 2 - Is the Metaverse the virtual wild, wild west?

20 June 2022

[THE MEDIA SPORT AND ENTERTAINMENT LAW PODCAST](#)

In this episode we explore the Metaverse – including discussion of what this new technology is; its applications and potential benefits; key hurdles to consumption; and the anticipated regulatory and IP uncertainties. The team highlight key considerations on how Web 3.0 is expected to change our day-to-day lives and what laws currently apply.

Episode 1 - Race and sport and the litigation pitfalls

7 June 2022

[THE MEDIA SPORT AND ENTERTAINMENT LAW PODCAST](#)

Sohail Ali (Partner, Litigation & Regulatory, Leeds) and Gurpreet Duhra (Partner, Employment, Sheffield) discuss the status of race-related issues within the sports industry. What are potential litigatory challenges that organisations might face within the current climate? How should businesses avoid or respond to these pitfalls?

Global M&A Intelligence Report 2022

Updated: 29 June 2022

Our annual Global M&A Intelligence Report is based on an analysis of key deal terms in almost 5,000 private M&A transactions on which we have advised since 2015.

Mitigate the legal risks of influencer marketing with our updated and expanded Influencer Marketing Guide

11 April 2022

Influencer marketing continues to play an increasingly important role in marketing strategies. However, there are numerous legal challenges for influencers and the brands they cooperate with, and influencer marketing remains a focus for advertising regulators around the world.

US announces new trade restrictions against Russia as well as a new round of sanctions against Russian political elites

16 March 2022

[GLOBAL SANCTIONS ALERT](#)

Many of the newly announced measures will require Congressional action.

Ukraine: Sanctions in sport

10 March 2022

[GLOBAL SANCTIONS ALERT](#)

As a result of the conflict in Ukraine, the UK, the US, the EU and their allies have imposed additional sanctions on Russian state actors and entities of economic and strategic significance to the Russian state, along with targeted restrictions on certain commercial activities

with Russia.

Exploring the metaverse: What laws will apply?

22 February 2022

Like any new foundational technology, the metaverse remains confusing and unknown to many. Writing for *Chambers TMT 2022*, we explore key questions.

Hungary plans to liberalize its sports betting market

14 February 2022

The Hungarian legislator has decided to open their local sports betting market to all operators based in the European Economic Area, should they meet the requirements outlined in the draft legislation.

Gambling Commission annual report highlights increased enforcement action

6 January 2022

On 9 December 2021, the UK Gambling Commission published its annual Compliance and Enforcement Report ("Report"). The Report details the regulator's findings and enforcement action taken during the period 2020-2021. Such action included:

A legal overview

4 January 2022

[UNDERSTANDING THE UK NATIONAL SECURITY & INVESTMENT REGIME PODCAST](#)

In episode 2 of our podcast series we discuss the legal context of the regime: how it will operate and the implications for businesses. In particular, the legislation - which comes into force today, 4 January - has wide reaching implications for M&A involving businesses or assets connected with the UK.

Racing Post article on Single Customer View

16 December 2021

Last week, I was delighted to speak to the Racing Post - the leading print and online publisher in the UK, focused on horse racing and gambling - regarding the Gambling Commission's proposed Single Customer View.

Brands and influencers in the spotlight as FTC focuses on civil penalties for deceptive advertising

13 December 2021

More than 700 warning letters sent in just one month.

Gambling advertising: revised guidance on responsible and problem gambling

26 November 2021

On 11 November 2021, the Committee of Advertising Practice, and the Broadcast Committee of Advertising Practice, published revised guidance on responsible and problem gambling.

Liability in sport - Tylicki v Gibbons

24 November 2021

On 31 October 2016, flat jockey Frederik Tylicki's life changed forever. Rounding the final bend in the 15:20 at Kempton Park, Tylicki's mount clipped heels with the mount of rider Graham Gibbons, fell, and catapulted Tylicki into the polytrack surface. Tylicki was paralysed from the waist down. In a 4-day trial commencing 29 November 2021, the English High Court will determine whether Gibbons' riding was negligent and he is liable to Tylicki in damages, which are quantified at in excess of £6m.

Brussels IP & Tech Update - Data transfer and tools, Global Patent Laws guide, Web Accessibility Directive, collective marketing

29 October 2021

BRUSSELS IP & TECH UPDATE

In this Brussels IP & Tech Update edition we discuss the new standard contractual clauses for data transfers, the European Commission's review of the Web Accessibility and what Member States have in place and a mention on the new Book III of the Civil Code.

An interview with Aldersgate Funding

11 October 2021

In this podcast, DLA Piper partner Henry Quinlan interviews Jim Holding and Matthew Lo at Aldersgate Funding Limited, who shed some light on the advantages of litigation and arbitration funding; the types of claims eligible for funding; the process of funding a case; and the jurisdictional constraints on this type of financing.

DLA Piper · Aldersgate Funding on how litigation funding can help your business

Media obligations and mental health in sport

16 September 2021

After days of speculation and controversy following Naomi Osaka's twitter announcement that she would not partake in any press announcements during Roland-Garros, Ms Osaka withdrew from the French Open, commenting that she "often felt that people have no regard for athletes' mental health and this rings true whenever I see a press conference or partake in one." Since Ms Osaka's withdrawal, a number of other high profile sports men and women have made similar decisions to withdraw from media or events citing their mental health, including US gymnast Simone Biles and English cricketer Ben Stokes. In this post we take a look at the existing rules around media obligations and mental health in tennis, and consider how those rules may need to change in light of Ms Osaka's actions, in tennis and beyond.

Is the state lottery the new online casino?

September 2021

A turf war may be smoldering between state lotteries and the private-sector casino industry.

New workplace sexual harassment laws passed – (some) Respect@Work recommendations become law

8 September 2021

After months of anticipation, the Australian Federal Government's Sex Discrimination and Fair Work (Respect at Work) Amendment Act 2021 has now passed both houses of Parliament. The amendment contains important reforms to address workplace sexual harassment.

Gaming company unable to rely on exclusion clauses to avoid pay out

4 August 2021

A recent case in the English High Court highlighted the perils of vague drafting and reliance on exclusion clauses, which meant that an online bookmaker was forced to pay out £1.7m to a customer who had won a game's jackpot three times in short succession, due to a glitch in the game's software resulting in the odds of winning the jackpot being significantly higher than had been intended.

Our report on the case and key recommendations for those in the sports gaming sector is available [here](#).

Green -v- Betfred – online gaming platform unable to rely on exclusion of liability clauses to avoid pay-out to winning customer

2 August 2021

The growth of online gaming in England means that gamblers are now more likely to be found at computer screens than casino tables. This was illustrated by the case of Andrew Green v Petfre (Gibraltar) Limited t/a Betfred [2021] EWHC 842 (QB).

Personal liability of a director and liability of an agent – the cautionary tale of Tattersalls Limited v McMahon

21 July 2021

Bloodstock auction sales are a common means of selling thoroughbred horses. It was such an auction that gave rise to proceedings in Tattersalls Limited v McMahon [2021] EWHC 1629 (QB). The case is an important one for any agent in the sports arena and beyond - read our full analysis of the case and recommendations.

Global M&A Intelligence Report 2021

23 June 2021

Our annual Global M&A Intelligence Report is based on an analysis of key deal terms in over 3,200 private M&A transactions on which we advised since 2015.

State Treaty on Gambling 2021

10 May 2021

On 1 July 2021, the new State Treaty on Gambling 2021 (*Glücksspielstaatsvertrag 2021 – GlüStV 2021*) will come into force, bringing with it far-reaching changes and possibilities. In addition, the legislator is working on an amendment to the Race Betting and Lotteries Act (*Rennwett- und Lotteriegesez – RennwLottG*) to adapt taxation to the new gambling regulation.

Episode 15: Comprehensive New E-Commerce Rules Introduced

23 March 2021

[NAVIGATING CHINA: THE DIGITAL JOURNEY](#)

Operators of e-commerce platforms, websites and apps in China, and those using third party e-commerce, social media or livestreaming platforms to sell their products and services in China, must update their operations, services and systems in advance of wide-ranging new rules.

Esports Laws of the World

26 July 2021

The esports market has been booming over the last few years, but in some cases, regulations have not been able to catch up. In this guide, we look at the local legal and regulatory requirements for the esports industry across 38 countries, to help you identify potential issues and solutions.

Blockchain and Digital Assets News and Trends

25 February 2021

[BLOCKCHAIN AND DIGITAL ASSETS NEWS AND TRENDS](#)

Canada's AML regime amendments: is your interactive entertainment service or platform operating a "money service business"?

Gems, coins, bells and bottle caps: Canadian AML regime amendments affect some video game and social media virtual currencies

25 February 2021

Providers of video games and online entertainment that offer virtual currency as part of game play may be "money service businesses" under Canada's anti-money laundering rules.

Corruption Perceptions Index 2020 - a regional perspective

11 February 2021

Last week Transparency International launched the 2020 edition of its Corruption Perceptions Index (CPI), which ranks 180 countries and territories by their perceived levels of public sector corruption, according to experts and business people, using a scale of zero to 100 (100 being very clean and zero being highly corrupt).

Impact of Brexit on the media, sport and entertainment industries

21 January 2021

On 1 January 2021, the Brexit transition period came to an end and the UK is now no longer subject to the rules of the EU. In this article, we take a look at the key issues of Brexit on the media, sport and entertainment industries and what the EU-UK Trade and Cooperation Agreement (TCA) means in respect of these sectors.

Boardroom Brexit: What the deal means for business

31 December 2020

BOARDROOM BREXIT

Welcome to this last edition of Boardroom Brexit, marking the end of the negotiations and the agreement of a new trade deal, the UK-EU Trade and Cooperation Agreement (TCA). In this edition, we summarise the impact of the deal on all aspects of business operations in one place – please use the hyperlinks below to help you navigate the report.

Boardroom Brexit: What the deal means for intellectual property

31 December 2020

BOARDROOM BREXIT

The TCA is not radical in terms of its immediate impact on holders of IP rights in the UK or the EU. It does not, for example, affect the post-2020 status of EU trade marks in the UK.

Boardroom Brexit: What the deal means for trade in services

31 December 2020

BOARDROOM BREXIT

The TCA has substantial sectoral coverage, including professional and business services (e.g. legal, auditing, architectural services), delivery and telecommunication services, computer-related and digital services, financial services, research and development services, most transport services and environmental services.

Inventions behind the music: From Eddie Van Halen to Michael Jackson and beyond

22 December 2020

Music innovation offers fertile ground for patent protection.

Brexit: Choice of Law, Jurisdiction, Enforcement, and Service

27 November 2020

This article looks at the impact of reaching the end of the Brexit transition period (at 11pm on 31 December 2020) on governing law, jurisdiction, enforcement, and service in contracts between UK entities and EU member state entities.

Coronavirus: Directors' duties and making decisions in a crisis

2 November 2020

Directors need to carefully consider how to address the risks of the ongoing COVID-19 pandemic within their business, given its impact on the global economy. As many companies are continuing to face significant, and increasing, cash flow pressure, directors should carefully consider their actions in the context of the legal framework.

China Enforces Tax Collection on Employees Working for Chinese-invested Enterprises Overseas

16 October 2020

With the recent IIT reform in 2019, and the introduction of a number of implementation rules (particularly the tax policy on overseas income), it appears the China tax authorities are taking a harder stance on how overseas income derived by China tax residents will be taxed in China, starting with Chinese expatriates working for Chinese state-owned enterprises.

COVID-19 – Galvanising your business against supply chain and customer insolvency risk

7 October 2020

The risk of unforeseen counterparty customer or supplier financial distress and failure amidst the on-going challenges for businesses from COVID-19 means that pre-emptive legal and operational protections against the risk of heavy financial loss or business disruption from customer/supplier failure are more valuable than ever.

Mass layoffs and collective redundancies guide

6 October 2020

As COVID-19 continues to impact the global economy in unprecedented ways, companies that have had to scale back or shut down operations are bracing for what the next few months will bring, and what this means for their workforces. In this guide, we examine key considerations for employers looking to make permanent reductions in force across APAC.

COVID-19: DLA Piper's global industry guide to resuming production post-pandemic

5 October 2020

Now that many countries are slowly beginning to experience COVID-19 lockdown restrictions easing and a push to restart industries, we have compiled this comprehensive report on the key considerations for resuming film and TV productions across 15 jurisdictions.

Sports betting and the protections of "enhanced" sports data in the US

30 September 2020

A supply of reliable, available data is the fuel needed for sportsbooks to create and compile odds, bet types, and risk management products.

Tax incentives in Puerto Rico: a quick introduction

13 JUN 2017

Puerto Rico offers a spectrum of economic incentives aiming to promote many key industries. This handbook offers a quick look at ten of the most significant of these incentives.

UK: The real risk of cyber attack

1 AUG 2011

EVENTS

Previous

Employment law trends in the Media, Sport and Entertainment sector

May 26, 2022 | 12:00 - 1:00 pm EST
Webinar

International Women's Day

10 March 2022
Webinar

Beyond Politics: The Person Behind the Policies

16 February 2022
Webinar

Embracing Digital Evolution

15 September 2021
Webinar

DLA Piper's women in sport initiative: Governance, diversity and the future

23 June 2021
Webinar

The intersection of private equity and sport

5 March 2021 | 10:00 AM - 11:30 AM EST
Webinar

Media and sport: Anti-piracy, esports and gambling

3 December 2020
[MEDIA & SPORT SUMMIT 2020](#)
Webinar

Media: Social media and music

1 December 2020
[MEDIA & SPORT SUMMIT 2020](#)

Webinar

EDPB recommendations for safeguarding data transfers after Schrems II

19 November 2020

Webinar

Sport: Sport and sports finance

12 November 2020

[MEDIA & SPORT SUMMIT 2020](#)

Webinar

Media: OTT and film

10 November 2020

[MEDIA & SPORT SUMMIT 2020](#)

Webinar

NEWS

DLA Piper advises Warner Bros. Discovery on their realignment of Joyn cooperation with ProSiebenSat.1

20 September 2022

DLA Piper has advised Warner Bros. Discovery on an agreement with ProSiebenSat.1 Media SE on a new cooperation model for Joyn, the streaming platform in Germany that the two companies have been 50:50 partners on.

DLA Piper represents ProSieben before the Higher Administrative Court of Berlin Brandenburg in youth protection case

6 September 2022

DLA Piper has successfully represented Seven.One Entertainment Group GmbH before the Higher Administrative Court of Berlin-Brandenburg again.

DLA Piper advises Aonic on investment in exmox

24 August 2022

DLA Piper has advised the gaming platform Aonic on its investment in the Hamburg-based company exmox, a global ad-tech and marketing platform company for nearly USD100 million.

DLA Piper advises C3 EOS VC I Fund on participation in 2.4 million funding round in League of Traders

1 August 2022

DLA Piper has advised C3 EOS VC I Fund on its participation in a USD2.4 million pre-series A financing round in crypto social trading platform League of Traders.

DLA Piper advises Ikav Media on its investment in N9NE Studio

22 June 2022

DLA Piper advised the German management company Ikav Media, part of IKAV Group, on its capital investment and financing of the company N9NE Studio

DLA Piper advised Criteo in action against Meta Ad Inventory regarding partner status and Partner Access to Meta Ad Inventory

20 June 2022

DLA Piper advised Criteo in action against Meta Ad Inventory regarding partner status and Partner Access to Meta Ad Inventory.

DLA Piper advises Aonic on the acquisition of the AddApptr Group

7 April 2022

DLA Piper has advised the gaming platform Aonic AB on its acquisition of the AddApptr Group. The total investment value was in the range of EUR 50 million.

DLA Piper obtains positive evaluation of Trustly's age verification system "Pay N Play" under youth protection law

7 April 2022

DLA Piper has successfully represented Trustly Group AB in the proceedings for the positive assessment of its age verification system "Pay N Play" by the Commission for the Protection of Minors in the Media.

DLA Piper advises Highberg Group on acquisition of Schickler Consulting

9 March 2022

DLA Piper has advised the Highberg Group on the acquisition of consulting agency Schickler Unternehmensberatung in Hamburg.

DLA Piper advises REWE Group on investment in SK Gaming

4 February 2022

DLA Piper has advised REWE Group on its investment in SK Gaming, one of the world's best-known brands in esports.

Showdown in Berlin: DLA Piper successfully defends “Germany's Next Topmodel” for ProSieben before the Administrative Court

23 July 2021

DLA Piper has successfully represented Seven.One Entertainment GmbH in two proceedings before the Administrative Court of Berlin.

DLA Piper advises SevenVentures on investment in Sanity Group

30 March 2021

DLA Piper has advised SevenVentures on its media-for-equity investment in Berlin-based start-up Sanity Group. The investment sum is in the single-digit million range.

DLA Piper represents Spiegel on information access request

25 March 2021

DLA Piper has represented SPIEGEL, publisher of the news magazine „DER SPIEGEL“, in two proceedings before the Federal Administrative Court (BVerwG).

DLA Piper advises Stillfront Group on the acquisition of gaming company Sandbox Interactive

18 December 2020

DLA Piper has advised Stillfront Group AB, a leading free-to-play gaming studios company, on the acquisition of Sandbox Interactive GmbH, a rapidly growing and highly profitable gaming company based in Berlin and developer and publisher of the popular cross-platform free-to-play sandbox MMORPG Albion Online. The sellers are the four co-founders of Sandbox.

DLA Piper advised Meltwater on its IPO at Euronext Growth Oslo

7 December 2020

DLA Piper has advised Meltwater B.V., a leading global provider of media intelligence and social analytics Software-as-a-Service solutions, on its IPO at Euronext Growth Oslo.

Sustainability and ESG

The global Media, Sport and Entertainment (MSE) sector faces a broad spectrum of sustainability and environmental, social, and corporate governance (ESG) challenges. Key sustainability issues across the sector include data privacy, diversity and inclusion, equality, anti-discrimination, competition, and fraud and corruption. Social and governance issues are particularly prevalent in the sector, although, increasingly, attention is turning to environmental issues, such as high energy use, waste, and climate change concerns.

Having advised a range of MSE clients, among them the world's largest football league, top-tier professional sports franchises, leading global media outlets, premier advertising agencies and major Hollywood studios, we understand the sector is complex and multi-faceted, operating across multiple jurisdictions and responding to an array of different stakeholders. We have seen that businesses that respond to sustainability issues in a reactive, siloed manner may risk their market position, profit, access to capital and brand value.

We take a holistic approach to these complexities. We begin with our extensive experience advising clients on such issues as

intellectual property protection, finance, corporate governance, regulatory compliance, media rights, antitrust and competition law, and disputes and crisis management. Our team combines this in-depth legal experience across the MSE sector with wider experience on cross-cutting ESG issues to offer our clients integrated, comprehensive advice whatever their circumstances – whether developing a sustainability strategy or managing disputes and crises.

Leaders in the transition to a sustainable future face not only risks and challenges but ample opportunities for growth. Our team strives to work with our clients to manage the risks and harness the opportunities in this transition.

MEDIA, BROADCASTING AND FILM

Media, broadcasting and film companies face systemic risks associated with customer engagement, data security and the right to privacy. Content regulation has moved beyond mere compliance; consumers have become social media activists and companies are judged for media bias, prejudice and discriminatory content. For example, film and content companies are exposed to key person risk and are highly vulnerable to social controversies which may result in program changes and cancellations. While social factors predominate, film studios and broadcasters today are also facing pressures to address environmental concerns – to limit emissions and ensure energy efficiency and to manage waste in high-budget productions.

PUBLISHING

For the publishing industry, the changing nature of its relationship with the consumer in the digital era has uncovered new sustainability challenges. Companies need to respond to customer concerns, particularly on data privacy and security, as well as regulatory concerns on anti-competitive practices and content regulation. Compliance in one area is often not enough to meet stakeholder expectations: for example, social movements are raising pressure on publishers to be accountable for content.

ADVERTISING

The shift to a greater emphasis on sustainability and ESG issues is particularly noticeable in the advertising sector, where brands are increasingly making claims about their products' sustainability credentials and are also giving greater precedence to ethical issues in ad placement. Given the increased importance of sustainability issues to consumers, advertising regulators are more closely focusing on such matters. This means that compliance with advertising regulation around issues such as environmental ad claims, charity partnerships, and social cause-linked marketing campaigns is more important than ever before, for both advertisers and agencies.

SPORTS TEAMS AND LEAGUES

The focus in sports has largely been on the social aspects of ESG, including anti-discrimination, equality and diversity and inclusion, as well as the governance aspects, such as fraud and corruption. Sports teams and leagues that have failed to meet stakeholder expectations – for example, with respect to racial inequities and sexual harassment – have faced social and stakeholder, including sponsor, backlash. In addition, stadiums are now routinely evaluated on environmental performance, including emissions, energy efficiency and waste management.

INTERNATIONAL EVENTS

International events involve a range of sustainability considerations, from regulation of emissions, energy use and waste management to supply chain management, employment rights, and jurisdictional risks in each host country. The coronavirus disease 2019 (COVID-19) pandemic, which swiftly led to the cancellation or postponement of competitions and performances on every level around the world, has shown how such large-scale events can be particularly vulnerable to social and environmental factors. Planning for events such as international sport competitions will continue to be challenging in the new normal.