



Xavier Norlain

Partner

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Xavier is the co-Managing Partner of DLA Piper in France.

Specialised in Mergers and Acquisitions, Xavier advises investment funds on leveraged buyouts, venture capital and development capital transactions, as well as industrial and services groups on their corporate finance operations, restructuring and external growth transactions.

He also advises managers in the negotiation of their status and their remuneration, as well as in the context of operations with investment funds.

LANGUAGES SPOKEN

- English
- French

- Private Equity
- Mergers and Acquisitions
- Corporate
- Emerging Growth and Venture Capital
- Debt Finance

English French

- Advising Eurazeo for its minority investment in the Swedish company Sakura which designs luxury sneakers.
- Advising Bridgepoint Development Capital for its sale of the 5àsec Group, an international group specialized in cleaning and ironing clothes to LGT Capital.
- Advising Metrics Capital for its minority investment in Saint Honoré Stockage, a French group specialized in management of private storage spaces.
- Advising Marle Group, its shareholders IK Investment Partners and The Carlyle Group as well as the Management Team for the sale of Marle group, one of the European's leading manufacturers of orthopaedical implants, to the family-owned holding company Dentressangle.
- Advising The Carlyle Group for the sale to 3i Group of the Evernex Group, a major global player in maintenance services for data centers and critical IT infrastructures.
- Advising The Carlyle Group for its acquisition of Euro Techno Com, a major global player for products dedicated to the equipment and maintenance of telecom networks, from its founder.
- Advising Rougnon Group's Management Team and its Founding Family in the context for the equity investment of Tikehau Capital and BPI France as minority shareholders. The Rougnon Group brings together 21 companies specializing in technical building trades

in the Île de France region.

- Advising B&B Hotels group's Management for the sale of B&B Hotels to Goldman Sachs by PAI.
- Advising Andera Partners and Omnes Capital for the acquisition of the Sphera group, a major specialist specializing in the design and production of modular test solutions for the entire life cycle of electronic systems.
- Advising BPI France for its acquisition of Sabena Technics, a French leading independent provider of aircraft maintenance and modification services (MRO) for civil and military aircraft, and its subsidiaries alongside TowerBrook, Sagard, TAT and managers.

Professional Qualifications

- Avocat admitted to the Paris Bar

Prior Experience

- Before becoming a lawyer, Xavier worked for two years in Paris and Washington DC as a market analyst in a major European aeronautical company and subsequently for one year as a consultant in a major strategy and organization consultancy firm
- Before joining DLA Piper, in 2012, Xavier worked as an associate in an international law firm in Paris and New York, as counsel in another international law firm and as a partner in a French boutique

Recognitions

- *Best Lawyers* – Corporate Law; Mergers and Acquisitions Law; Private Equity Law – 2017-22
- *Chambers Europe* – Private Equity: Mid-Market – Band 2 – 2021
- *Legal 500* – Private Equity: LBO – Tier 2 – 2021
- *Legal 500* – Mergers and acquisitions – Tier 3 – 2021

'Xavier Norlain is valued by clients for his practical manner, one relaying how "he gives us commercial and tailored solutions." He is well regarded for his advice to management teams and private equity firms on LBOs, disposals and majority-stake acquisitions.', *Chambers Europe, 2021*

Education

- HEC Paris
- University of Paris XI Paris Sud, Master's degree in International Tax Law
- University of Paris II Panthéon-Assas, Master's degree in Philosophy of Law

Publications

- "L'attractivité du secteur de la profession d'avocat pour les femmes en question", La Semaine du Droit édition Générale, n° 10, March 2021
- "Le Private Equity, un marché actif et de plus en plus sophistiqué", DLA Piper Insights, March 2020
- Introduction of the DLA Piper Digital Guide: Impact on Sectors, Lettre des Juristes d'Affaires (LJA), April 2019

Events

Previous

IPEM 2021

8-9 September 2021
IPEM 2021
Paris

International Private Equity Market 2020

28-30 January 2020
IPEM 2021
Paris

NEWS

DLA Piper advises Abenex on the acquisition of a minority stake alongside the founders of the capital and voting rights of HTDS in a primary LBO

15 September 2021

DLA Piper has advised Abénex, a major player in the mid-market private equity market in France, on the acquisition of a minority stake alongside the founders of the capital and voting rights of HTDS, a company specialized in the distribution and maintenance of high-tech detection systems in France and abroad, in a primary OBO completed during the summer.

Dla piper has advised the Sodexo group on its entry into exclusive negotiations to combine its early childhood services with those of the Grandir group

17 August 2021

DLA Piper has advised Sodexo Group, the world leader in Quality of Life services, on its entry into exclusive negotiations with the nursery and pre-school group Grandir in order to combine their daycare activities.

DLA Piper advises on the acquisition of French identity technology Provider ARIADNEXT by IDnow

30 June 2021

DLA Piper has advised ARIADNEXT, a French company specializing in remote identity verification and digital identity creation, on its acquisition by IDnow, a German-based leader in identity verification-as-a-service solutions.

DLA Piper advises the Canadian group Nautel on the acquisition of radio communications innovators, Digidia and Kenta

11 February 2021

DLA Piper has advised the technology group Nautel, a specialist in the development of high-power electronic equipment and digital signal processing, headquartered in Canada, in its acquisition of Digidia and Kenta, leaders in digital broadcasting solutions, based respectively near Rennes and Quimper.

DLA Piper named Best Law Firm of the Year in France by Private Equity Magazine for second straight year

30 September 2020

For the second year in a row, DLA Piper has been named Best Law Firm of the Year in France by Private Equity Magazine at its annual Les Grands Prix de Private Equity Magazine awards ceremony, held on September 28 at the Théâtre des Folies Bergère in Paris.

DLA Piper advises Insightsoftware on its acquisition of France-based financial software provider Viareport

22 September 2020

DLA Piper has advised Insightsoftware, a global leader in enterprise resource planning (ERP) and enterprise performance management (EPM) on the acquisition of France-based financial software provider Viareport.

DLA Piper advises The Carlyle Group on ENVEA majority equity stake acquisition negotiations

2 July 2020

DLA Piper is advising global alternative asset manager The Carlyle Group on exclusive negotiations for the acquisition of a majority equity interest in ENVEA (listed on Euronext growth), a world-class manufacturer of ambient, emission and process monitoring systems and provider of environmental data processing and reporting solutions to industry, followed by a mandatory tender offer.
