

Mark O'Conor

Partner

Global Co-Chair, Technology Sector

“He is an absolute pleasure to deal with; he's professional, courteous and pragmatic in his approach.”

—Client, Chambers UK 2020

EMAIL

mark.o'conor@dlapiper.com

CALL

+44 (0)7971 142 541

London

ABOUT

Mark O'Conor has over 20 years' experience of helping public and private sector clients with all aspects of IT law, particularly cloud and digital transformation, public procurement and outsourcing.

He advises companies and governments on digital transformation, agile development, open source, AI and cloud computing legal challenges. He has been involved in drafting and negotiating cloud computing contracts on both the provider and customer side.

Mark advised the UK Cabinet Office and the Open Geospatial Consortium (OGC) on the establishment of the G-Cloud, part of the UK public sector's ICT strategy to meet the objectives of the Digital Britain report.

He has sought to help the UK public sector, and subsequently cloud vendors and large corporate customers, to find consensus and complete larger deals. He established an independent cloud forum, bringing together like-minded experts from vendor organisations such as Colt, Dell, Salesforce, Agilisys, Skyscape Cloud, Memset and Microsoft. Clients involved have included the Cabinet Office and various

Highlights

EXPERIENCE

Mark leads DLA Piper's relationships with British Airways, Vodafone, LEGO and KPMG. Other clients he advises include National Grid, Close Brothers and the MOD.

He has led on the following deals:

- The International Airlines Group Hybrid Cloud digital transformation project (including deals with vendors including Oracle, TCS, IBM, BT and Atos)
- National Grid's ADAM framework establishment
- The MoJ Future IT Services procurement (acting for preferred bidder Lockheed Martin)
- The Pensions Regulators Employer Compliance Regime competitive dialogue

He has also:

- Acted for Ofsted for 10 years, originally engaged for Ofsted's competitive dialogue procurement for Early Years Inspection Services and latterly advising on cloud strategy, re-procurement strategy, web site redesign and other commercial matters including the creation of template contracts for the regulator
- Acted for QCA and QCDA from 2006 to its closure; originally engaged for the Minerva Project for the QCA to establish the new Diploma for vocational study, and latterly advising on a range of commercial and IP matters and on the commercial aspects of closure and transfer
- Led a team of 100 lawyers in consortium with PwC and Landwell for the Cabinet Office's Admin Burdens Reduction Project: the first baselining of the administrative burden represented by UK legislation

EDUCATION

AWARDS AND RECOGNITION

- Ranked lawyer, Information Technology, London and Outsourcing, UK-wide, Chambers UK 2022

PUBLICATIONS AND MEDIA

- [Introducing our European Technology Index 2020](#), 30 July 2020
- Author of the UK edition of Information Technology Transactions – Business, Management and Legal Strategies (Sweet & Maxwell), originally by Canadian lawyer Duncan Card
- Contributing editor for the Computer Law and Security Review

MEMBERSHIPS AND AFFILIATIONS

- Chair of DLA Piper's London Client Group
- Chair of the Society for Computers and Law
- Society for Innovation, Technology and Modernisation (SOCITM)
- SOCITM Open Source Group

My latest insights

Session 2: AI – the business issues in future technology

28 NOVEMBER 2022 · 1 MINUTE READ

Coming EU legislation will change the AI regulatory environment for healthcare technology...

10 JULY 2022 · 13 MINUTE READ

DLA Piper advises UK's Ministry of Defence on GBP460 million contract with Boeing Defence...

4 FEBRUARY 2022 · 3 MINUTE READ

[View All →](#)

Email

Send Email →

mark.o'conor@dlapiper.com

Phone

+44 (0)20 7153 7158

(Work, London)

+44 (0)7971 142 541

(Work)

People

Capabilities

About us

Insights

Careers [↗](#)

Locations

News

Events

Alumni [↗](#)



Find an office

Subscribe

Contact us

[Privacy policy](#)

[Legal notices](#)

[Cookie policy](#)

[Modern slavery](#)

[Sitemap](#) 

DLA Piper is a global law firm operating through various separate and distinct legal entities. For further information about these entities and DLA Piper's structure, please refer to the Legal Notices page of this website. All rights reserved. Attorney advertising.

© 2022 DLA Piper