



**Kathleen Ruhland**

**Partner**  
GLOBAL CO-CHAIR, CORPORATE

kathleen.ruhland@dlapiper.com

**Minneapolis**

T: +1 612 524 3033

F: +1 612 524 3073

M: +1 612 877 0969

Kathy Ruhland is a highly skilled attorney advising clients on complex cross-border transactions—including global M&A, restructuring and joint ventures—in established and emerging markets throughout the world. She advises leading corporations across a variety of sectors, with a particular emphasis on the consumer goods, food and beverage, agricultural and industrial sectors.

- Yhtiöoikeus
- Rahoitus

Kathy has the experience to advise privately and publicly held companies on mergers and acquisitions, divestitures; joint ventures and strategic alliances; foreign direct investment; international compliance; and global tax planning. She is recognized by third parties for her superior client service.

Kathy holds a number of leadership positions at DLA Piper. She is Global Co-Chair, Corporate; Member of DLA Piper's governing Executive and Management Committees; Former Co-Chair of DLA Piper's Food & Beverage sub-sector; and Former Chair, Leadership Alliance for Women (LAW).

Kathy has represented the following companies in acquisitions, divestitures, or other corporate transactions:

- Lead counsel for Deere & Company
- Deere & Company's acquisition of Harvest Profit, a leading provider of farm profitability software
- Deere & Company's acquisition of PLA, manufacturer of sprayers, planters and specialty products for agriculture based in Argentina and Brazil
- Deere & Company's joint venture with DN2K for technology development in the agriculture industry
- Deere & Company's joint venture with Hagie Manufacturing, a manufacturer of high-clearance sprayers
- Deere & Company's divestment of its crop insurance business
- Ecolab Inc. in the separation of its global Upstream Energy business and the closing of the merger of Ecolab subsidiary, ChampionX with Apergy Corporation

- Ecolab Inc. in the acquisition and integration of CID Lines, a leading global provider of livestock biosecurity and hygiene solutions
- Ecolab Inc. in the acquisition and integration of Laboratoires Anios, a hygiene and disinfection products manufacturer for the healthcare market. Transaction value approximately US\$800 million
- Fortune 50 company's strategic investment in Hong Kong company
- Nike, Inc. in numerous global tax and corporate matters

Kathy has represented large multinational companies in the following global corporate reorganizations:

- Ecolab Inc. and Champion Technologies Inc.'s post-acquisition integration of operations in North America, Latin America and Europe (involving 30 countries worldwide)
- Ecolab Inc. and Nalco Holding Company's post-acquisition integration of operations (involving 99 countries worldwide)
- Bunge and Loders Croklaan USA, LLC in the global integration following the formation of its global joint venture
- HB Fuller Company in the global integration of its acquisition of Forbo's industrial adhesives business

## KOULUTUS JA KOKEMUS

---

### Admissions

- Minnesota

### Kokemus

Before joining DLA Piper, Kathy was co-chair of the international practice at one of the 75 largest law firms headquartered in the US. Previously, she served as in-house counsel for General Mills.

### Tunnustukset

Kathy was named a 2022 Leading Dealmaker in America by Lawdragon and was included in *The Best Lawyers in America 2020-2023* for her work in International Mergers & Acquisitions. In addition, she was one of 319 lawyers nationwide named to the BTI Client Service All-Star Team for Law Firms in 2017 (based on survey of Fortune 1000 in-house counsel). She was also named to the All-Star Team in 2009.

### Koulutus

- J.D., William Mitchell College of Law  
*magna cum laude*
- B.A., University of St. Thomas  
*cum laude*

### Additional Accreditations

Kathy is a certified public accountant (inactive) with Big Four firm experience.

## INSIGHTS

---

### Publications

#### Women Dealmakers: Marci Fábrega, Ecolab

5 January 2022

Kathy Ruhland and Marci Fábrega, Chief M&A Counsel at Ecolab, discuss dealmaking and their shared experiences as female leaders

in the world of M&A.

---

## Why I Lawyer: Q&A with Kathleen Ruhland

22 November 2021

Why I Lawyer

At one point in my career, I worked as in-house counsel for a large multinational company. Understanding the challenges our clients face has made me a better lawyer and a better listener.

---

- Post-COVID-19: What to expect in the "next normal," 30 April 2020

## Events

- Panelist, "Leadership Perspective on Business and Legal Issues Tied to International Growth," The 40th Annual International Business Law Institute (2016)
- Panelist, "Global M&A, Hot Issues, Practical Advice and Lessons Learned in Cross-Border Transactions," Chicago Chapter, Association of Corporate Counsel (ACC)
- Panelist, "Integration: Strategies to Maximize the Value of Your Investment," 2011 M&A Conference
- Panelist, "International M&A Transactions," Business Law Institute (2011)
- Panelist, "Doing Business in Frontier Emerging Markets, Southeast Asia," International Business Law Institute (2011)
- Moderator, "CEO Panel Discussion" with Ken Powell of General Mills and Hubert Joly of Carlson, Doing Business with France: 2011 Business Symposium, Minnesota International Center
- "International Markets: Globalization of the Production Food System," Food, Agriculture & Biofuels 2010 National Conference, Minneapolis
- Opening session moderator, "Creating World-Class Companies in Emerging Markets," Faegre & Benson International Business Briefing (2010)

## UUTISET

---

### **DLA Piper advises Philip Morris International Inc. on the completion of its US\$16 billion acquisition of Swedish Match**

14 November 2022

DLA Piper advised Philip Morris Holland Holdings B.V., an affiliate of Philip Morris International Inc. (PMI), on the completion of its recommended public offer to the shareholders of Swedish Match AB.

---

### **DLA Piper advises Philip Morris International Inc. on USD16 billion recommended cash offer for Swedish Match**

12 May 2022

DLA Piper, as International Counsel, is advising Philip Morris Holland Holdings B.V., an Affiliate of Philip Morris International Inc. (PMI), on its USD16 billion recommended public offer to the shareholders of Swedish Match AB (Swedish Match), a public limited company with shares listed on Nasdaq Stockholm.

---

### **DLA Piper recognized as a top law firm for M&A, named a Powerhouse firm for cross-border deals by BTI**

## Consulting Group

23 August 2021

DLA Piper is pleased to announce that it was recognized as a top law firm for M&A in BTI Consulting Group's *BTI M&A Outlook 2022: A Whole New World of M&A* report and was named a "Powerhouse" in the report's list of Law Firms Best at Cross-Border Deals.

---

## DLA Piper shortlisted in five categories for The Deal Awards 2021

2 August 2021

DLA Piper is pleased to announce that the firm has been shortlisted in five categories by *The Deal* in its annual awards recognizing the advisers, professionals, firms and banks driving the market forward.

---

## DLA Piper LLP (US) announces new firm and practice leadership positions

8 March 2021

DLA Piper LLP (US) is pleased to announce a number of firm and practice leadership changes.

---

## MEDIA MENTIONS

- "DLA Piper Forms New Management Team After Strong 2020," *Law360*, March 9, 2021

## PRO BONO

---

Course Instructor, Special Economic Zones in Africa and globally, University of Pretoria and University of the Western Cape, September 2014.